

Cambria Tourism Board Board Packet October 14, 2025



# CAMBRIA TOURISM BOARD (CTB) (Cambria Local Fund Advisory Board)

Cambria Local Fund Advisory Board) **Board Meeting Agenda**October 14, 2025

Time: 1:00 p.m. - 2:30 p.m.

Location: Cambria Pines Lodge - Treetop Room

2905 Burton Avenue Cambria, CA 93428

			<u>Person</u>	<u>Time</u>
1.		to Order duction and welcome to attendees	Pacheco	3 min
2.		sent Agenda Items rd Meeting Minutes – September 9, 2025	Pacheco	2 min
3.	<b>Pub</b> Plea		15 min	
4.		Fiscalini Ranch Preserve Funding Application Friends of the Fiscalini Ranch Preserve have submitted a funding application to assist with the cost of Trail Head Signs. The Board will discuss and vote on approval.	Pacheco	8 min
	4.2	Cambria CSD Funding Application Cambria CSD has submitted a funding application to assist with the costs of renovating Cambria's Veterans Hall. The Board will discuss and vote on approval.	Pacheco	8 min
	4.3	Chamber Art & Wine Festival Funding Application Cambria Chamber of Commerce has submitted a funding application to assist with the costs of the 2026 Art & Wine Festival event. The Board will discuss and vote on approval.	Pacheco	8 min
	4.4	Committees The Board will discuss the original purpose and the current use of Committees as part of the CTB organizational structure.	Pacheco	8 min

#### 5. Information Items/Presentations

#### 5.1 To Provide Added Clarity and Openness

**Board Packet Posting** Funding Application Due Date

#### 5.2 Marketing Committee Report

Jessica Blanchfield will give the monthly presentation to the board, including discussion of marketing progress and statistics since the last board meeting.

#### 5.3 CBID Reports

Local Fund Summary – October 2025 CBID Annual Report FY 2024-2025 H1RT Marketing Report FY 2024-2025 CTB and CBID Expense Pie Charts FY 2024-2025 CTB Grant Funding History 2011-2024 Survey Cover Letter

#### 5.4 CBID Presentation

CBID CAO Cheryl Cuming will make a presentation of information, statistics, and upcoming opportunities for the board, including an update on survey and district conversion status.

#### 5.5 Cambria Chamber of Commerce Update

Katherine Gillen will update the board on pertinent Chamber matters.

#### 5.6 Budget Reports

Month Ended August 31, 2025: Revenue and Expenses Marketing Budget Expenditures Grant Funding Detail

#### 6. Future Agenda Items/New Business

#### 7. Adjournment

#### 8. Informational

#### 8.1 Visit SLO CAL Brown Act Training with Civitas

October 29, 2025 - 10:00 to 11:30 a.m. via Zoom

#### 8.2 Next Cambria Tourism Board Meeting

November 12, 2025 – 1:00 p.m. at Cambria Pines Lodge

#### 8.3 Deadline for Agenda Items to be sent to the Managing Assistant

November meeting due date – October 22, 2025

#### 8.4 Next CBID & H1TA Board Meeting

October 22, 2025 – 2:00 p.m. at Cambria Pines Lodge

BROWN ACT: The Brown Act requires that an agenda that includes a brief description of each item to be transacted or discussed be publicly posted at least 72 hours prior to a regular meeting and at least 24 hours prior to a special meeting. The agenda will be posted on the County website as well as <a href="https://www.Highway1RoadTrip.com/member">www.Highway1RoadTrip.com/member</a>. The Brown Act does not require the packet be posted, but it does require that the packet is made available to the public at the time of agenda posting, or as soon as it is made available to board members. To receive a packet please contact the managing assistant at Admin@VisitCambriaCA.com, or text or call (805) 395-2595. A printed packet will also be available at the public meeting. Action may not be taken on items not posted on the agenda

ADA Notice: Meeting facilities can accommodate persons with disabilities. If you require special assistance to participate in the meeting, notify Jill Jackson at Admin@VisitCambriaCA.com, or text or call (805) 395-2595 at least 48 hours prior to the meeting.

NOTICE TO PUBLIC: You are welcome and encouraged to participate in this meeting. Public Comment on items not listed on the agenda will be heard at the meeting as noted on the agenda. "Public Comment" is set aside for members of the audience to raise issues that are not specifically on the agenda. However, due to public meeting laws, the Board can only listen to your issue, not respond or take action. These presentations are limited to three (3) minutes and total time allotted to non-agenda items will not exceed fifteen (15) minutes. The Board may give direction to staff to respond to your concern or you may be offered the option of returning to discuss at a future meeting where the item is properly agendized. Regarding items that are on the agenda, you will be given an opportunity to speak for up to three (3) minutes when the Board discusses that item. When addressing the Board, speakers are requested to state their name and adhere to the time limits set forth. Citizens may request that a topic related to the business of the tourism board be placed on a future agenda. Once such an item is properly agendized and publicly noticed, the Board can respond, interact, and act upon the item. The order of agenda items is listed for reference and may be taken in any order deemed appropriate by the Board of Directors. The agenda provides a general description and staff recommendations; however, the Board of Directors may take action other than what is recommended.

Pacheco 8 min

Blanchfield

4 min

12 min

Cuming

Cuming

10 min

Gillen

4 min



#### **CAMBRIA TOURISM BOARD (CTB)**

(Cambria Local Fund Advisory Board) **Board Meeting Minutes\***September 9, 2025

#### \*Audio recording inaudible

#### 1. Call to Order

The meeting was called to order by Board Chair Greg Pacheco at 1:06 p.m.

# Members Present Greg Pacheco

Jim Bahringer George Marschall Steve Kniffen Karen Cartwright

#### **CBID**

**CAO Cheryl Cuming** 

#### Guests

Michael Thomas, CCSD; John Nixon, Lions Club; Georgia Legg, Little Sur Inn; Angel Gonzalez, Oceanpoint Ranch; Bram Winter, Mike Arnold, Cambria Pines Lodge; Trevor Freeman, SLO Ride (via Zoom); Kaylee Delgadillo, Bluebird Inn; Kim Eady, Cambria Shores Inn; Juli Amodei, Christina Galloway, Cambria Chamber; Jessica Blanchfield, Archer & Hound Advertising; Jill Jackson, CTB MA.

#### 2. Consent Agenda Items

Board Meeting Minutes - July 8, 2025

George Marschall moved, and Jim Bahringer seconded, to approve the board meeting minutes of July 8, 2025, as presented. Motion carried unanimously.

#### 3. Public Comment

Christina Galloway shared a written statement addressing questions she has for the CTB, including the board membership process; board packet posting protocol; and concerns about a possible Brown Act violation. Several members of the public attended and shared their concerns, including whether CTB funds include property taxes and the limited restaurant parking caused by the Christmas Market traffic. Juli Amodei pointed out that the due date listed on the funding application is not the same as the one listed on the CTB Agenda. Greg noted their concerns and said that these items could be addressed at a future meeting when properly agendized. Cheryl Cuming stated that the goal is to be transparent and that these concerns will be addressed to ensure that transparency.

#### 4. Discussion & Action Items

#### 4.1 Christmas Market Shuttles Funding Application

The CTB received a lodging constituent request to reconsider the funding application to pay for shuttles to Moonstone Beach Drive for the 2025 Christmas Market. Kim Eady from Cambria Shores explained that the shuttles are very important to his business. Mike Arnold explained that based on their approved transportation plan that the Cambria Pines Lodge cannot run shuttles to Moonstone. Several members of the public questioned the validity of the Christmas Market Shuttle application, and

noted the lack of detailed data. Bram explained that any details desired could be provided and asked what was needed. Trevor spoke to how they tracked riders. Kaylee Delgadillo suggested funding a Christmas event that would include the whole town. Steve Kniffen said that he witnessed a lot of empty buses, and no one was checking for room keys, instead they let anyone on.

George Marschall explained that the buses are very full earlier in the evening, but thin out as it gets later. Bram Winter pointed out that Steve's business closes for the month of December.

Greg Pacheco moved, and Karen Cartwright seconded, to approve the Christmas Market Shuttles Funding Application as presented. 2 in favor – Greg Pacheco and Karen Cartwright; 1 against – Steve Kniffen; 2 abstentions – George Marschall (work) Jim Bahringer (Lions Member). Motion failed.

#### 4.2 Selection of New Board Members

Greg explained that two constituents applied for the vacant board seats. Angel Gonzalez with Oceanpoint Ranch and Pacifica, and Georgia Legg with Little Sur and Moonstone Inns. Angel introduced himself and reviewed his application and qualifications. Georgia Legg introduced herself, reviewed her application and qualifications, and shared that she is getting married in October. Steve asked if a Brown Act violation was a concern, and Cheryl confirmed for him that it was not, all requirements have been followed. He said they were both good candidates.

Steve Kniffen moved, and George Marschall seconded, to submit the appointments of Georgia Legg and Angel Gonzalez to the Cambria Tourism Board for approval. Motion carried unanimously.

#### 4.3 Conflicts of Interest

Greg said that this item is an opportunity to discuss conflicts of interest. He said an example would be if an item from the Chamber was presented for funding if you are on the Chamber Board you could not vote on it. Jim could not vote on the shuttles because he is a Lion.

#### 4.4 '89 District Conversion to '94 District

Cheryl Cuming will detail the advantages of converting from an '89 to a '94 District organization. Cheryl updated the board on the conversion; it will take approximately a year to accomplish. She provided the Board with a report detailing the timeline.

#### 4.5 Constituent Survey

Cheryl Cuming explained the upcoming Constituent Survey. She provided the board with a copy of the Outreach Plan to receive responses and reviewed the process.

#### 4.6 CTB Meeting Dates

The Board discussed rescheduling from Tuesday, November 11 to Wednesday the 12<sup>th</sup>. It was agreed unanimously to move the meeting to the 12<sup>th</sup>.

#### 5. Information Items/Presentations

#### 5.1 Marketing Committee Report

Jessica Blanchfield gave the monthly marketing presentation to the board. She discussed sign locations to promote the app, preparation for the upcoming Scarecrow Festival, and the landing pages planned for the next two months.

#### 5.2 CBID Reports

Local Fund Summary – September 2025

The report was provided to the board but not discussed at the meeting.

#### 5.3 CBID Presentation

CBID CAO Cheryl Cuming did not make a further presentation.

#### 5.4 Budget Reports

Month Ended July 31, 2025: Revenue and Expenses Marketing Budget Expenditures Grant Funding Detail

Year Ended June 30, 2025:
Revenue and Expenses
Marketing Budget Expenditures
Grant Funding Detail
The budget reports were provided to the board but not discussed at the meeting.

### 6. Future Agenda Items/New Business

#### 7. Adjournment

There being no further business, the meeting was adjourned at 2:42 p.m.

Respectfully submitted,

Jill Jackson Managing Assistant

### Highway 1 Tourism Alliance

### Local Area Fund Infrastructure and Beautification: Application

Project Title: Fiscalini Ranch Preserve Trail Head Signs: Enhancing the Visitor Experience

Completion Date: Dec 2025

Amount of funding requested: \$11,700 Overall budget: \$54,000

#### **ORGANIZATION INFORMATION:**

Local Area: Cambria

**Submitted by:** Kitty Connolly **Phone:** 805-927-2856 **E-mail:** kitty@fiscaliniranch.org

Organization receiving funds: Friends of the Fiscalini Ranch Preserve

Mailing Address: P.O. Box 1664, Cambria, CA 93428

Contact Person: Kitty Connolly Phone: 805-927-2856

#### Please complete the following:

#### ORGANIZATIONAL DESCRIPTION

Friends of the Fiscalini Ranch Preserve (FFRP) is a nonprofit organization founded in 2003 that holds the conservation easement on the 437-acre Fiscalini Ranch Preserve, a spectacular public open space located in the heart of Cambria, California. This coastal treasure represents one of the last undeveloped stretches of California's magnificent coastline.

#### **Our Mission**

Our mission is to protect the beauty of the Fiscalini Ranch Preserve and sustain its diversity of life for everyone to enjoy.

#### **Our Vision**

We envision a thriving, everlasting coastal habitat that nurtures wonder and appreciation for generations to come.

#### **Our Work**

FFRP ensures the Ranch's conservation and scenic values are protected while substantially contributing to its upkeep through:

- Volunteer work maintaining trails and restoring native habitats
- Financial support for Ranch operations and improvement projects
- Educational docent-led walks sharing the Ranch's wildlife, plants, and history
- Public programs including the annual Cambria Wildflower Show
- Habitat restoration by removing invasive species and planting natives

Through our conservation easement with the Cambria Community Services District, FFRP plays a vital role in ensuring this remarkable public resource remains protected, accessible, and thriving for the benefit of residents and the more than 440,000 annual visitors who come to experience its natural beauty.

#### PROJECT DESCRIPTION

The Fiscalini Ranch Preserve Trail Head Sign project addresses a critical infrastructure need at this beloved 437-acre coastal open space in Cambria. Currently, the preserve has fourteen access points (eleven on the West Ranch and three on the East Ranch) that require consistent, informative signage to properly welcome and guide visitors through this natural treasure.

Friends of the Fiscalini Ranch Preserve (FFRP) has designed an integrated system of trail head signs that consolidate all visitor-serving amenities into cohesive, attractive structures. The signs vary in size based on entrance traffic volume, with larger formats at busier entrances and smaller signs at less-frequented access points.

#### Each sign includes:

- The preserve name for clear identification
- Updated trail maps with "you are here" markers
- Graphic representations of preserve rules
- Trail names
- Website links to CCSD and FFRP
- Trail descriptions
- Brochure holders
- Mutt Mitt dispensers
- Loaner bike bells (on bicycleapproved trails)

All components are housed within durable redwood frames with protective copper flashing and shingle roofs, ensuring longevity and resistance to coastal weather conditions.



What Highway 1 Tourism Alliance Funding Will Achieve

The requested \$11,700 in funding will directly support the construction and installation of smaller-format trail head signs at three key access points:

- Santa Rosa Creek West entrance
- Santa Rosa Creek East entrance
- Ramsy entrance

This funding represents a critical piece of the overall \$54,000 project budget and will complete nearly one-third of the remaining unfunded signs. With eight signs already installed, this support will ensure consistent visitor experience across more entry points.

Each funded sign will include a bronze dedication plaque acknowledging: "This project made possible by a generous gift from HWY 1 Tourism Alliance." This recognition will remain in place for 20 years, creating a lasting legacy of the Alliance's contribution to this vital community and tourism asset.

The completed signs will enhance wayfinding, improve visitor education, and create a more welcoming, organized experience for the 440,000+ annual visitors to the preserve, directly supporting tourism infrastructure in the Cambria area.

#### **PROJECT BENEFITS**

The Fiscalini Ranch Preserve trail head sign project will significantly enhance the visitor experience for the more than 440,000 annual visitors to this spectacular coastal open space. With eleven trailheads on the West Ranch and three on the East Ranch, this project will create a cohesive, informative system of signs that welcomes tourists and guides them through one of the Central Coast's most cherished natural attractions.

These thoughtfully designed signs will serve tourists by:

- 1. **Creating clear entry points** with readily recognizable graphics that signal to visitors they have arrived at a public open space worth exploring
- 2. **Improving navigation** with updated maps featuring "you are here" pointers and trail names—essential features for first-time visitors unfamiliar with the preserve
- 3. **Expanding tourism opportunities** by showcasing the full 437-acre preserve on each map, encouraging visitors to explore beyond the popular bluff trails into the upland and East Ranch areas they might otherwise miss
- 4. **Overcoming language barriers** through graphic representations of preserve rules, making the space welcoming and accessible to international visitors

5. **Consolidating visitor amenities** in one convenient location, including trail maps, brochures, Mutt Mitts for pet owners, and loaner bike bells for cyclists

The signs' durable redwood construction with copper flashing and protective roofing ensures they will maintain their aesthetic appeal and functionality for years to come, creating a lasting first impression for tourists discovering the preserve. Each sign serves as both a practical guide and an attractive gateway that enhances the overall beauty of this remarkable coastal habitat.

Highway 1 Tourism Alliance funding will specifically enable the construction of signs at three key entry points: Santa Rosa Creek West, Santa Rosa Creek East, and Ramsy entrances—ensuring that tourists have a consistent, high-quality experience regardless of which trail they choose to explore.

#### ORGANIZATIONAL CAPACITY

Friends of the Fiscalini Ranch Preserve (FFRP) has demonstrated strong organizational capacity to successfully implement the Trail Head Signs project, as evidenced by our track record of already designing, constructing, and installing eight similar signs throughout the preserve. Our established process ensures efficient execution and consistent quality.

#### **Project Management Structure**

The project is managed through a collaborative effort between:

- **FFRP Volunteer Project Lead:** A dedicated volunteer with expertise in project coordination oversees all aspects of the trail head sign initiative
- **FFRP Staff**: A professional staff provide administrative support, financial management, and organizational oversight
- Contracted Services: We partner with a skilled local contractor for specialized construction elements

#### **Contracted Elements**

For the construction and installation of the trail head signs covered by this funding request, we will contract with:

#### Ismael Mondragon / Mondragon Construction

- Scope of work: Woodworking preparation and complete sign installation
- Experience: Mondragon Construction has successfully executed the woodwork and installation for our previously completed signs, ensuring consistency in design and quality

#### **In-House Capacity**

FFRP will manage the following project elements directly:

- Overall project coordination and timeline management
- Procurement of materials (lumber, copper flashing, hardware, etc.)
- Coordination of graphic design elements and map printing
- Quality control and final approval
- · Financial tracking and reporting

Our combined approach of skilled volunteer leadership, professional staff oversight, and contracted expertise with Mondragon Construction provides the ideal balance of cost-efficiency and professional execution needed to successfully complete this project within the projected timeline and budget.

#### **PROJECT DRAWING**

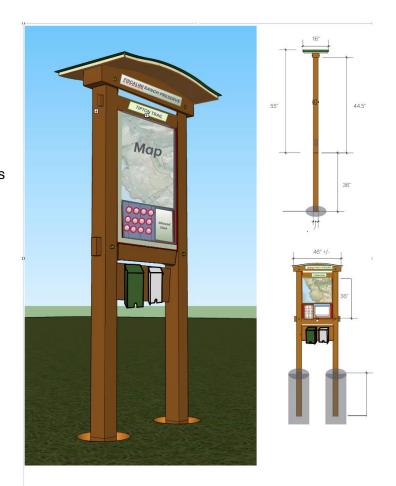
#### **PROJECT APPROVAL**

The Fiscalini Ranch Preserve Trail
Head Sign project requires approval
from the Cambria Community
Services District (CCSD), which owns
the 437-acre Fiscalini Ranch
Preserve. As the holder of the
conservation easement, Friends of
the Fiscalini Ranch Preserve (FFRP)
must coordinate with CCSD
management for all structural
improvements on the property.

#### **Approval Status**

#### This requirement has been met.

David Aguirre, Ranch Manager for Cambria Community Services District, has reviewed and approved this project. Mr. Aguirre has been



consulted throughout the design and implementation process and has provided formal approval for the installation of the trail head signs.

#### **Supporting Documentation**

Written confirmation of approval has been secured in the form of an email from David Aguirre, which has been attached to this application as required supporting documentation.

#### **Additional Permits**

No additional county permits or approvals from other regulatory agencies are required for this project, as:

- 1. The signs are being installed at existing, established trailheads
- 2. The installation involves minimal ground disturbance (only for concrete footings)
- 3. The project does not impact sensitive habitat areas
- 4. The signs are consistent with existing infrastructure already approved for the preserve

The project has met all necessary approval requirements and is ready to proceed upon funding approval.

#### **DETAILED BUDGET**

#### 1. Budget

Per sign	
attachments	250
plaque	175
concrete	25
copper	100
supplies	110
map printing	390
lumber	250
trail name signs	360
labor*	2,160
graphic design	80
	3,900
For three signs	11,700
	·-

<sup>\*</sup>Mongragon Construction will provide labor for sign construction and installation.

#### 2. Budget narrative

**Materials and Components** 

- a. **Attachments (\$250)**: Includes brochure boxes and Mutt Mitt dispensers that attach to the sign frame, plus magnetic holders for loaner bike bells. These components ensure visitors have access to essential amenities in one convenient location.
- b. **Plaque (\$175)**: Bronze dedication plaque that will acknowledge "This project made possible by a generous gift from HWY 1 Tourism Alliance." These durable plaques will remain in place for 20 years.
- c. **Concrete (\$25)**: Used for creating sturdy footings that anchor the sign securely in place, ensuring stability against winds and weather conditions.
- d. **Copper (\$100)**: Copper flashing that protects the redwood frame from moisture and prevents rot, significantly extending the lifespan of the sign in the coastal environment.
- e. **Supplies (\$110)**: Includes various fasteners, stain for the redwood, and other small hardware items needed for construction and finishing.
- f. **Map Printing (\$390)**: Professional printing by iZone to produce durable, weather-resistant maps and rules graphics. This cost includes shipping of the finished materials.
- g. **Lumber (\$250)**: High-quality redwood sourced from Big Creek Lumber. Redwood is specifically chosen for its natural resistance to rot and insects, making it ideal for coastal outdoor applications.
- h. **Trail Name Signs (\$360)**: Custom-made by Ravenscraft, these durable trail identification signs require no ongoing maintenance and clearly mark each trail entrance.

#### Services

- i. Labor (\$2,160): Contracted services from Mondragon Construction for skilled woodworking, sign construction, and professional installation. This represents the largest cost component as it involves specialized carpentry and on-site installation work. FFRP will provide additional volunteer and staff labor at no cost to the project.
- j. **Graphic Design (\$80):** Professional design services to reformat the standard sign layout for the vertical format required at these specific trailheads, ensuring consistent branding and information presentation.

The total cost per sign is \$3,900, for a total project request of \$11,700 to complete

three trail head signs at key access points to the preserve.

#### Sources of funding

The Fiscalini Ranch Preserve Trail Head Signs project has utilized a diverse funding approach to successfully complete eight of the planned fourteen signs. Current and proposed funding sources include:

#### a. FFRP In-Kind Contributions

- Project Oversight and Coordination: Provided by FFRP staff at no cost to the project
- Volunteer Design and Construction Assistance: A dedicated FFRP volunteer contributes expertise in design, purchasing coordination, and construction oversight
- Administrative Support: FFRP covers all administrative costs associated with managing the project

#### b. Individual Donor Dedications

- Several of the existing eight completed signs have been funded through FFRP's Trail Head Sponsorship Program
- This program invites donors to contribute \$5,000 per sign in exchange for recognition through a dedication plaque that remains in place for 20 years
- These dedicated gifts have been critical to the project's initial implementation phase

#### **Funding Status and Gap**

Of the fourteen total trail head signs needed throughout the preserve:

- Eight signs have been successfully completed and installed using the funding sources described above
- Four signs remain unfunded, including the three signs for which Highway 1
   Tourism Alliance funding is requested
- The fourth remaining sign will be offered as a dedication opportunity to individual donors

#### **Timeline for Securing Additional Funding**

For the one remaining unfunded sign not covered by this request:

 FFRP will continue to seek individual donor support through its Trail Head Sponsorship Program

- We anticipate securing this final dedication by the end of 2025
- If dedication funding is not secured by that time, FFRP will explore alternative funding sources including foundation grants or reallocation of unrestricted funds

#### **Completion Strategy**

This funding request of \$11,700 from Highway 1 Tourism Alliance represents a critical piece of the overall project funding strategy, allowing FFRP to complete three of the four remaining signs. Combined with our anticipated dedication for the final sign, this support will enable the completion of the entire trail head sign system by the end of 2025, creating a cohesive, visitor-friendly experience throughout the preserve.

#### **PROJECT TIMELINE**

The Fiscalini Ranch Preserve Trail Head Signs project will proceed according to the following timeline upon approval of Highway 1 Tourism Alliance funding. All project elements will be completed within one year of funding as required by the grant guidelines.

#### Phase 1: Planning and Procurement (Months 1)

- Finalize design specifications for the three funded trail head signs
- Secure redwood lumber from Big Creek Lumber
- Review graphic design work for map and rules panels
- Order bronze dedication plaques acknowledging Highway 1 Tourism Alliance support
- Schedule installation dates with Mondragon Construction

#### Phase 2: Materials Preparation (Months 2-3)

- Receive and inspect lumber shipments
- Apply protective stain to all redwood components
- Cut and prepare lumber according to specifications
- Receive printed map panels from IZone and trail signs from Ravenscraft
- Assemble attachments (brochure boxes, Mutt Mitt dispensers)
- Prepare copper flashing for installation

#### Phase 3: Construction and Installation (Months 3)

- Mondragon Construction to build sign frames
- Install copper flashing for weather protection
- Mount map panels and rules graphics

- Attach bronze dedication plaques
- Prepare installation sites at trailheads
- Pour concrete footings
- Install completed signs at designated locations
- Attach trail name identifiers
- Mount brochure boxes and other amenities

#### Phase 4: Project Completion and Reporting (Months 4)

- Final inspection of all installed signs
- Touch-up work as needed
- Stock initial brochures and Mutt Mitts
- Photographic documentation of completed project
- Prepare and submit project completion report to Highway 1 Tourism Alliance (within 60 days of project conclusion)

#### **Timeline Considerations**

While we anticipate completing the project within the timeframe outlined above, we note that limited availability of redwood lumber may potentially cause some delay. However, even with potential supply chain delays, we are confident that all signs will be installed by the end of 2025, well within the one-year completion requirement of the grant program.

#### **PREVIOUS FUNDING**

N/A

# Before signing the statement below, please confirm that each of the following is included within your submission:

- X Completed & signed Application
- X Completed & signed w9
- X Financials
- N/A Prior year project report (if local fund monies have been provided in the past)
- X Submitting 60 days prior project launch, and 14 days prior to the LFA board meeting

#### **APPLICANT'S STATEMENT**

I have reviewed the foregoing application submitted by Kitty Connolly proposing a contractual project to the Highway 1 Tourism Alliance (H1TA). I understand that by signing the contract with the H1TA, that the organization will be responsible for any damage claims or other liabilities arising out of the performance of the contract. Additionally, the applicant understands that he/she is entering into a contract with the H1TA for a specific program/project and/or event and the H1TA is not making a charitable gift to the applicant.

I have reviewed this application on behalf of the organization named herein-above. I am informed and believe that the applicant and/or organization can and will carry out the program/project and/or event as described.

I declare under penalty of perjury that the foregoing is true and correct. Executed at, Cambria, California, on this 20th day of August, 2025.

By (Signature):	Kitty	Consilly
Print Name: Kitt	y Connotly	J

Title: Executive Directo	or. Friends of the I	Fiscalini Ranch I	Preserve

Revised: May 01, 2025	Greg Pacheco, CTB Chair	Date



#### Re: Ranch trail head signs

From David Aguirre <daguirre@cambriacsd.org>

Date Fri 7/18/2025 2:03 PM

To Kitty Connolly <kitty@fiscaliniranch.org>; Matthew McElhenie <mmcelhenie@cambriacsd.org>; James Green <jgreen@cambriacsd.org>

Cc dianne@dianne-anderson.com < dianne@dianne-anderson.com >; Walt Andrus < wandrus51@gmail.com >

#### Hello

If we could plan on meeting on Monday to confirm location to where it would be best for all parties.

Sounds like everything is going together smoothly.

**Thanks** 

David Aguirre

Facilities & Resources Manager
Cambria Community Services District

C: 805-721-1900

From: Kitty Connolly <kitty@fiscaliniranch.org>

Sent: Friday, July 18, 2025 1:49:46 PM

To: David Aguirre <daguirre@cambriacsd.org>; Matthew McElhenie <mmcelhenie@cambriacsd.org>; James

Green < jgreen@cambriacsd.org>

Cc: dianne@dianne-anderson.com < dianne@dianne-anderson.com >; Walt Andrus < wandrus51@gmail.com >

Subject: Ranch trail head signs

#### Good afternoon --

I wanted to give you a quick update on the trail head signs. As you know, we have new signs at either end of the Bluff and Marine Terrace Trails, Tipton, Trenton, Huntington, and HWY 1. These are the "full size" signs. The Tipton sign should be finished next week.

Smaller signs are being fabricated for Wallbridge, Santa Rosa Creek Trails East and West, Victoria Way, and the Ramsey Trail. Next week Walt Andrus and I plan to meet to locate the Santa Rosa Creek East sign, hopefully out of the deep flood area.

I have a question about the location of the Santa Rosa Creek West sign. There used to be a sign at the gate near the water treatment plant, but it is now gone. This would be the logical place for a trail head sign, even though it is outside of the Ranch. The edge of the Ranch is around halfway from either end of the trail. Are there any objections to FFRP installing a sign there, outside of the path of truck travel?

Thank you

— Kitty

1 of 2 8/19/2025, 3:07 PM

# Form W-9

(Rev. October 2018)

Department of the Treasury
Internal Revenue Service

#### Request for Taxpayer Identification Number and Certification

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

100	1 Name (as shown on your income tax return). Name is required on this line; Friends of the Fiscalini Ranch Preserve	do not leave this line blank											
	2 Business name/disregarded entity name, if different from above	18											
n page 3.	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only <b>one</b> of the following seven boxes.  Individual/sole proprietor or C Corporation S Corporation Partnership Trust/estate						4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):						
e. ns o	☐ Individual/sole proprietor or ☐ C Corporation ☐ S Corporation single-member LLC	on rathership		00.	State	E	xem	pt paye	e co	de (i	f any)		
Print or type. Specific Instructions on page	Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership)  Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.							Exemption from FATCA reporting code (if any)					
eci	✓ Other (see instructions) ► Nonprofit corporation exempt	under IRS Code Sec		_			e e e e	to accour	New York		ed outsic	ie the L	.S.)
m	5 Address (number, street, and apt. or suite no.) See instructions.  P.O. Box 1664		Requeste	r's	nam	e and	d add	dress (o	ptior	nal)			
S	6 City, state, and ZIP code												
(	Cambria, CA 93428							In Sec.					
	our TIN in the appropriate box. The TIN provided must match the n			So	cial s	ecui	rity n	umber					
residen	withholding. For individuals, this is generally your social security n t alien, sole proprietor, or disregarded entity, see the instructions for	or Part I, later. For other					_			-	1		
entities TIN, lat	, it is your employer identification number (EIN). If you do not have er.	a number, see How to g		r				7.5		L		_	_
Note: If	f the account is in more than one name, see the instructions for line	1. Also see What Name and		Employer			er identification number			r		] -	
Numbe	r To Give the Requester for guidelines on whose number to enter.			9	1	-	2	1 6	1	(	0 0	9	
Part	II Certification												
Under p	penalties of perjury, I certify that:		A										
2. I am Servi no lo	number shown on this form is my correct taxpayer identification nu not subject to backup withholding because: (a) I am exempt from b ice (IRS) that I am subject to backup withholding as a result of a fai onger subject to backup withholding; and	ackup withholding, or (t	b) I have no	ot I	been	not	ified	by the	e Int	ern			
	a U.S. citizen or other U.S. person (defined below); and FATCA code(s) entered on this form (if any) indicating that I am exe	and from EATCA report	las la savra	at									
Certific you hav acquisit	eation instructions. You must cross out item 2 above if you have been be failed to report all interest and dividends on your tax return. For real stion or abandonment of secured property, cancellation of debt, contribution interest and dividends, you are not required to sign the certification	notified by the IRS that y estate transactions, item utions to an individual ret	ou are curr 2 does not irement arra	en ap	itly si oply. geme	For r	mort RA),	gage ir and g	ntere ener	est p	oaid, , payn	nents	3
Sign Here	Signature of U.S. person > hathlan Coully		Date ► ]	M	arc	h 2	8, 2	2024					
Gen	eral Instructions	• Form 1099-DIV (c	dividends, i	inc	ludir	ng th	ose	from s	stoc	ks c	or mu	tual	
Section noted.	references are to the Internal Revenue Code unless otherwise	Form 1099-MISC proceeds)	(various ty	/pe	es of	inco	ome,	prizes	s, av	varo	ds, or	gros	s
related	developments. For the latest information about developments to Form W-9 and its instructions, such as legislation enacted ey were published, go to www.irs.gov/FormW9.	<ul> <li>Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)</li> </ul>											
Purp	ose of Form	<ul> <li>Form 1099-S (pro</li> <li>Form 1099-K (me</li> </ul>									nsact	ions	

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption—taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

• Form 1099-INT (interest earned or paid)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

## Form **990**

**Return of Organization Exempt From Income Tax** Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

, 20

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

For the 2024 calendar year, or tax year beginning

Do not enter social security numbers on this form as it may be made public. Go to www.irs.gov/Form990 for instructions and the latest information.

, 2024, and ending

В	Check if	applicable:	С	D Employer ident	tification number					
	Add	ress change	Friends of the Fiscalini Ranch Preserve	91-2161009						
	Nan	ne change	604D Main Street	E Telephone number						
	Initi	al return	Cambria, CA 93428	(805) 927-2856						
	Final	return/terminated		(1111)						
	Ame	ended return		<b>G</b> Gross receipts	\$ 1,089,	634.				
	App	lication pending	F Name and address of principal officer:	a) Is this a group return for sul		X				
	Щ.	,,,,,	Same As C Above	b) Are all subordinates include If "No," attach a list. See in:		No				
ī	Tax-e	xempt status:	X   501(c)(3)   501(c) ( ) (insert no.)   4947(a)(1) or   527	If "No," attach a list. See in:	structions.					
J	Web	<u> </u>		c) Group exemption number						
K		of organization:	X Corporation Trust Association Other L Year of formation:	· · · · · · · · · · · · · · · · · · ·	legal domicile: CA					
Pa		Summar		2000						
			be the organization's mission or most significant activities:Our mission	is to protect	the beaut					
(I)	-	of the F	iscalini Ranch Preserve and sustain its diversi	ty of life for	everyone	<del>í</del> o – –				
Š	_	enjoy.		- <del>-</del>						
Ĕ										
ŏ		Check this bo	1 1 3		ssets.					
জ			ting members of the governing body (Part VI, line 1a)			<u> 11</u>				
es			dependent voting members of the governing body (Part VI, line 1b) of individuals employed in calendar year 2024 (Part V, line 2a)			11				
ŧ			of volunteers (estimate if necessary)			$\frac{2}{150}$				
Activities & Governance			ed business revenue from Part VIII, column (C), line 12			$\frac{130}{0}$				
			I business taxable income from Form 990-T, Part I, line 11			$\frac{0}{0}$				
				Prior Year	Current Ye					
a)			and grants (Part VIII, line 1h)	211,827.	820,	202.				
'n	9 F	Program serv	rice revenue (Part VIII, line 2g)	42,765.		875.				
Revenue			come (Part VIII, column (A), lines 3, 4, and 7d)	199,758.		770.				
Œ			e (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	14,397.		978.				
			e – add lines 8 through 11 (must equal Part VIII, column (A), line 12)	468,747.	1,066,	<u>825.</u>				
			milar amounts paid (Part IX, column (A), lines 1-3)							
			to or for members (Part X, column (A), line 4)							
S	15		er compensation, employee benefits (Part IX, column (A), lines 5-10)	125,407.	129,	776.				
nse	16a F	Professional	fundraising fees (Part IX, column (A), line 11e)							
Expenses	b 7	Total fundrais	sing expenses (Part IX, column (D), line 25) 37, 361.							
Û	17 (	Other expens	es (Part IX, column (A), lines 11a-11d, 11f-24e)	-388,604.	-205,	009.				
	18	Total expense	es. Add lines 13-17 (must equal Part IX, column (A), line 25)	-263,197.		233.				
	<b>19</b> F	Revenue less	expenses. Subtract line 18 from line 12	731,944.	1,142,	058.				
ets or				Beginning of Current Year	End of Yea	ar				
sets slan	20		(Part X, line 16)	5,497,585.	6,640,	249.				
Net Asse Fund Bal	21	Total liabilitie	s (Part X, line 26)	2,723.	3,	429.				
ᅙ	22	Net assets or	fund balances. Subtract line 21 from line 20	5,494,862.	6,636,	820.				
Pa	rt II	Signatur	e Block							
Unde	r penaltie	es of perjury, I de	eclare that I have examined this return, including accompanying schedules and statements, and to the rer (other than officer) is based on all information of which preparer has any knowledge.	best of my knowledge and bel	ief, it is true, correct,	and				
COM	Diete. Det	iaration of prepa	rer (other than officer) is based on all information of which preparer has any knowledge.							
		Cinnet us of	-#	Dete						
Siç He	jn	Signature of		Date						
не	re	Mary N		easurer						
			name and title		DTIN					
		Preparer's r		Check if	PTIN					
Pa			ie Anderson, EA, CTS   Stephanie Anderson, EA, CTS	self-employed	P01586647					
Pre	pare		1411 11000							
US	e Onl	Uniy   Firm's address   2829 Townsgate Rd Suite 100 PMB 118   Firm's EIN 82-5495009								
		<u> </u>	Westlake Village, CA 91361		688-7896	٦				
May	/ the IF	RS discuss th	is return with the preparer shown above? See instructions		. X Yes	No				

_				
4d	Other program services (Describe	on Schedule O.)		
	(Eyponoos ¢	including grants of \$	) (Revenue \$	`
	(Expenses \$	including grants of \$	) (Revenue \$	)
<u>4</u> e	Total program service expenses	174,109.		
<del></del> -	Total program service expenses	174,109.		
ΛΛ		TEE 4.01.001 00/0E	104	Form <b>990</b> (2024)

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors? See instructions	2	Χ	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I.	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II.	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II.</i>	7	Х	
	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes,"</i> complete Schedule D, Part III.	8		Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV.	9		Х
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi-endowments? If "Yes," complete Schedule D, Part V	10	Х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X, as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.	11a	X	
b	Did the organization report an amount for investments — other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b	Х	
С	Did the organization report an amount for investments – program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		Х
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		Х
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		X
	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		Х
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a		Х
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		Х
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Х
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV.	14b		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV.</i>	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV.</i>	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions.	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II.	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III.	19		Х
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		Х
	2.2. 2.2. 3.2. 3.2. 3.2. 3.2. 3.2. 3.2.			

# Form 990 (2024) Friends of the Fiscalini Ranch Preserve Part IV Checklist of Required Schedules (continued)

			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III.	22		Х
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J.</i>	23		X
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a.	24a		Х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If</i> "Yes," complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III.	27		Х
	Was the organization a party to a business transaction with one of the following parties? (See the Schedule L, Part IV, instructions for applicable filing thresholds, conditions, and exceptions).			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If "Yes," complete Schedule L, Part IV	28a		X
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		X
	A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If "Yes," complete Schedule L, Part IV.	28c		Χ
29	Did the organization receive more than \$25,000 in noncash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M.</i>	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I.</i>	33		Х
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34		Х
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI.	37		Х
	Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19?  Note: All Form 990 filers are required to complete Schedule O.	38	Х	
Par	t V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V		Yes	. No
1a	Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable		103	.40
b	Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Х	
ВΛΛ	(gambing) winnings to prize winners:	- 1	Δ	0004

Form 990 (2024) Friends of the Fiscalini Ranch Preserve

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

			res	NO			
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 2a 2		X				
b	b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?						
За	a Did the organization have unrelated business gross income of \$1,000 or more during the year?						
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O	3b					
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		Х			
b	If "Yes," enter the name of the foreign country						
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			X			
	ia Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?						
	b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?						
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?						
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b					
7	Organizations that may receive deductible contributions under section 170(c).						
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		X			
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b					
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		Х			
	If "Yes," indicate the number of Forms 8282 filed during the year						
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		X			
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Х			
·	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g					
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h					
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring						
	organization have excess business holdings at any time during the year?	8					
	Sponsoring organizations maintaining donor advised funds.	_					
	Did the sponsoring organization make any taxable distributions under section 4966?	9a					
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b					
	Section 501(c)(7) organizations. Enter:						
	Initiation fees and capital contributions included on Part VIII, line 12						
	Section 501(c)(12) organizations. Enter:						
	Gross income from members or shareholders						
	Gross income from other sources. (Do not net amounts due or paid to other sources						
	against amounts due or received from them.)						
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a					
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b						
	Section 501(c)(29) qualified nonprofit health insurance issuers.						
а	Is the organization licensed to issue qualified health plans in more than one state?	13a					
	<b>Note:</b> See the instructions for additional information the organization must report on Schedule O.						
	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans						
	Enter the amount of reserves on hand	14		X			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Λ_			
	If "Yes," has it filed a Form 720 to report these payments? <i>If "No," provide an explanation on Schedule O.</i>	14b					
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year?	15		Х			
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		X			
. •	If "Yes," complete Form 4720, Schedule O.						
17	Section 501(c)(21) organizations. Did the trust, or any disqualified or other person, engage in any activities that would						
	result in the imposition of an excise tax under section 4951, 4952, or 4953?	17					
BAA	TEEA0105L 09/05/24	Form	990	(2024)			

Part VI Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI. Section A. Governing Body and Management No Yes 1a Enter the number of voting members of the governing body at the end of the tax year. . . . . 11 If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O. **b** Enter the number of voting members included on line 1a, above, who are independent. . . . . 11 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?..... Χ 2 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?..... 3 Χ Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?.... Χ 4 Did the organization become aware during the year of a significant diversion of the organization's assets?.... 5 Χ 5 Χ Did the organization have members or stockholders?..... 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?..... 7a Χ **b** Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?..... Χ 7h Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: a The governing body?..... Χ 8a Χ **b** Each committee with authority to act on behalf of the governing body?..... 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the 9 X Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No **10a** Did the organization have local chapters, branches, or affiliates?. 10a Χ b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filling the form?..... Χ **b** Describe on Schedule O the process, if any, used by the organization to review this Form 990. See Schedule 0 12a Did the organization have a written conflict of interest policy? If "No," go to line 13...... Χ b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise Χ to conflicts?..... 12b c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe on Schedule O how this was done ... See .Schedule .0 ...... Χ 12c 13 Did the organization have a written whistleblower policy?..... 13 Χ Χ **14** Did the organization have a written document retention and destruction policy?..... 14 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? X a The organization's CEO, Executive Director, or top management official...... 15a **b** Other officers or key employees of the organization..... Χ 15h If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions. 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?..... Χ 16a b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?..... Section C. Disclosure 17 List the states with which a copy of this Form 990 is required to be filed CA Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply Own website Another's website X Upon request Other (explain on Schedule O) 19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. See Schedule O State the name, address, and telephone number of the person who possesses the organization's books and records.

330-0436

Mary Maher PO Box 1664 Cambria CA 93428 (714)

Form 990 (2024)	Friends	of the	Fiscalini	Ranch	Preserve

91-2161009

Page 7

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII.....

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See the instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See the instructions for the order in which to list the persons above.

X Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

		(C)																				
(A) Name and title	Average hours per week (list any hours for related organizations	(do not check more than one box, unless person is both an officer and a director/trustee)		(do not check more than one box, unless person is both an officer and a director/trustee)		Position (do not check more than one box, unless person is both an officer and a director/trustee)		(do not check more than one box, unless person is both an officer and a director/trustee)		(do not check more than one box, unless person is both a officer and a director/trustee		(do not check more than box, unless person is bo officer and a director/trus		(do not check more that box, unless person is b officer and a director/tr		(do not check more than one box, unless person is both an officer and a director/trustee)		(do not check more than one box, unless person is both an officer and a director/trustee)		Reportable compensation from the organization (W-2/1099-MISC/1099-NEC)	Reportable compensation from related organizations (W-2/1099- MISC/1099-NEC)	(F) Estimated amount of other compensation from the organization and related organizations
	below dotted line)	ustee	trustee		/ee	npensated																
(1) Russell Burns	0							-1														
Director	0	Х						0.	0.	0.												
	4	X					• (		0.	0.												
(3) Bob Detweiler	0	Λ						0.	0.	<u> </u>												
Director	0	X						0.	0.	0.												
(4) Marvin Josephson	7							0.	<u> </u>													
Director	0	X						0.	0.	0.												
(5) Shari Robasciotti	4																					
Director	0	X						0.	0.	0.												
(6) Jose Luis Sanchez	0																					
Director	0	X						0.	0.	0.												
<pre>(7) Ellie Etter</pre>	0																					
Director	0	X						0.	0.	0.												
_(8) Dianne Anderson	3																					
President	0			Χ				0.	0.	0.												
(9) Tom Loganbill	2																					
Vice President	0			Χ				0.	0.	0.												
(10) Mary Maher	5																					
Treasurer	0			Χ				0.	0.	0.												
(11) John Nixon	1	-		,,					•	•												
Secretary	0			X				0.	0.	0.												
(12)		-																				
(13)																						
(14)																						

Part VII   Section A. Officers, Directors, Tru	13(003, 1				C)	<b>C</b> 3, (		a riigilest con	ipenisatea Empi	oyee.	Conti	nucuy
(A) Name and title	(B) Average hours	Position (do not check more than box, unless person is bo officer and a director/tru			s both r/truste	an ee)	(D)  Reportable compensation from	Reportable compensation from	(	<b>(F)</b> ated amo		
	per week (list any hours for related organiza- tions below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099- MISC/1099-NEC)	related organizations (W-2/1099- MISC/1099-NEC)	the o	nsation rganizat d related anization	ion d
(15)												
<u>(16)</u>												
<u>(17)</u>												
<u>(18)</u>												
(19)												
<u>(20)</u>												
(21)												
(22)												
(23)								Yan				
(24)								Ot.				
(25)	-15		1									
1b Subtotal								0.	0.			0.
c Total from continuation sheets to Part VII, Section d Total (add lines 1b and 1c)							· · .	0.	0.			
2 Total number of individuals (including but not limited										ensatio	า	
from the organization 0											Yes	No
3 Did the organization list any former officer, direct on line 1a? If "Yes,"complete Schedule J for such	tor, truste h <i>individu</i>	e, ke <i>al</i>	ey er	nplo	oyee	e, or l	high	nest compensated	employee	. 3		X
<b>4</b> For any individual listed on line 1a, is the sum of the organization and related organizations greate such individual	er than \$1	50,00	00?	If "	Yes,	" con	nple	ete Schedule J for	from	4		Х
5 Did any person listed on line 1a receive or accrue for services rendered to the organization? If "Yes									individual	5		Х
Section B. Independent Contractors												
Complete this table for your five highest compensation from the organization. Report compensation.	sated indessation for	epen the ca	dent	cor dar y	ntrac year	ctors endir	tha ng w	t received more the vith or within the or	nan \$100,000 of ganization's tax year	•		
(A) Name and business address						Description (	of services	Compe	C) nsatio	n		
2 Total number of independent contractors (including b	ut not limi	ted to	o tho	se I	isten	l abov	ve) v	who received more	than			
\$100,000 of compensation from the organization	0			'			-,					

#### Form 990 (2024) Friends of the Fiscalini Ranch Preserve 91-2161009 Page 9 Part VIII Statement of Revenue Check if Schedule O contains a response or note to any line in this Part VIII...... (B) Related or (A) Total revenue (D) Unrelated Revenue excluded from tax exempt business under sections 512-514 function revenue revenue 1a Federated campaigns . . . . . . . . Contributions, Gifts, Grants, and Other Similar Amounts **b** Membership dues..... 1b c Fundraising events..... 1с d Related organizations . . . . . . . 1d e Government grants (contributions) . . . . 1e Contributions, All other contributions, gifts, grants, and similar amounts not included above . . . 1f 820,202. Noncash contributions included in 1g h Total. Add lines 1a-1f..... 820,202 Business Code Program Service Revenue 46,875. 46,875. Membership\_dues\_& assess\_\_\_ b All other program service revenue. . . . g Total. Add lines 2a-2f ..... 46,875. Investment income (including dividends, interest, and 178,770 178,770. Income from investment of tax-exempt bond proceeds Royalties..... 5 J COP (i) Real (ii) Personal 6a Gross rents . . . . . . . 6a **b** Less: rental expenses 6b c Rental income or (loss) 6c **d** Net rental income or (loss) (i) Securities **7a** Gross amount from sales of assets other than inventory **b** Less: cost or other basis 7a 7b and sales expenses c Gain or (loss). . . . . . . 7с d Net gain or (loss)..... 8a Gross income from fundraising events Other Revenue (not including \$ of contributions reported on line 1c). 8a 12,196. **b** Less: direct expenses..... 8b 5,546. c Net income or (loss) from fundraising events . . . . . . . . <u>6,</u>650 9a Gross income from gaming activities. See Part IV, line 19...... 9a **b** Less: direct expenses..... 9b c Net income or (loss) from gaming activities..... **10a** Gross sales of inventory, less..... returns and allowances. . . . . . . . . . 10a 31,591. 10b **b** Less: cost of goods sold.... 17,263. c Net income or (loss) from sales of inventory..... 14,328 14,328 Business Code Miscellaneous Revenue All other revenue .....

1,066,825

61,203

0

178,770

Total revenue. See instructions.....

12

### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

	Check if Schedule O contains a re		line in this Part IX		
Do r 6b, 7	not include amounts reported on lines 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	<b>(B)</b> Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21		·		
2	Grants and other assistance to domestic individuals. See Part IV, line 22				
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	0.	0.	0.	0.
6	Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0.	0.	0.	0.
7	Other salaries and wages	120,253.	64,918.	39,019.	16,316.
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	120,233.	04, 510.	33,013.	10,310.
9	Other employee benefits				
10	Payroll taxes	9,523.	5,103.	3,136.	1,284.
11	Fees for services (nonemployees):	·	·	·	·
а	Management				
b	Legal				
С	Accounting	8,424.		8,424.	
d	Lobbying	·			
е	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
_	Other. (If line 11g amount exceeds 10% of line 25, column (A), amount, list line 11g expenses on Schedule 0.) Advertising and promotion	30.	100		30.
13	Office expenses	4,134.	391.	3,743.	
14	Information technology	4,104.	391.	3,743.	
15	Royalties				
16	Occupancy	14,894.		14,894.	
17	Travel	14,054.		14,034.	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	40,723.	40,577.	146.	
23	Insurance	4,646.	1,549.	1,549.	1,548.
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule O.).				
а	Trail_Expenses	32,166.	32,166.		
b	<u> </u>	30,000.		30,000.	
С	Boardwalk Expenses	22,965.	5,142.		17,823.
d	Ranch_Expenses	18,062.	18,062.		
е	All other expensesSee. SchO	-381,053.	6,201.	-387,614.	360.
25	<b>Total functional expenses.</b> Add lines 1 through 24e	-75,233.	174,109.	-286,703.	37,361.
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.  Check here if following SOP 98-2 (ASC 958-720).				

		Check if Schedule O contains a response or note to	any li	ne in this Part X	<u></u>				
					<b>(A)</b> Beginning of year		<b>(B)</b> End of year		
	1	Cash – non-interest-bearing			51,928.	1	86,499.		
	2	Savings and temporary cash investments			231,058.	2	52,846.		
	3	Pledges and grants receivable, net		3					
	4	Accounts receivable, net				4			
	5	Loans and other receivables from any current or form trustee, key employee, creator or founder, substantial controlled entity or family member of any of these per		5					
	6	Loans and other receivables from other disqualified pe		-					
	_	section 4958(f)(1)), and persons described in section				6			
	7	Notes and loans receivable, net				7			
ş	8	Inventories for sale or use			12,101.	8	15,194.		
Assets	9	Prepaid expenses and deferred charges				9			
A	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a	809,358.					
	b	Less: accumulated depreciation	10b	62,626.	20,362.	10c	746,732.		
	11	Investments – publicly traded securities				11			
	12	Investments – other securities. See Part IV, line 11			5,182,136.	12	5,738,978.		
	13	Investments - program-related. See Part IV, line 11.				13			
	14	Intangible assets		14					
	15	Other assets. See Part IV, line 11		15					
	16	Total assets. Add lines 1 through 15 (must equal line	33)		5,497,585.	16	6,640,249.		
	17	Accounts payable and accrued expenses			2,723.	17	3,429.		
	18	Grants payable			N	18			
	19	Deferred revenue			,	19 20			
۰,	20								
Ĕ.	21		custodial account liability. Complete Part IV of Schedule D						
Liabilities	22	Loans and other payables to any current or former of key employee, creator or founder, substantial contribu- controlled entity or family member of any of these per		22					
	23	Secured mortgages and notes payable to unrelated th				23			
	24	Unsecured notes and loans payable to unrelated third	•	L		24			
	25	Other liabilities (including federal income tax, payable and other liabilities not included on lines 17-24). Com	ated third parties, art X of Schedule D.		25				
	26	<b>Total liabilities.</b> Add lines 17 through 25			2,723.	26	3,429.		
ces		Organizations that follow FASB ASC 958, check here and complete lines 27, 28, 32, and 33.	!	X					
ᆵ	27	•			5,494,862.	27	6,636,820.		
Ba	28	Net assets with donor restrictions		<u> </u>	3,434,002.	28	0,030,020.		
Net Assets or Fund Balance		Organizations that do not follow FASB ASC 958, che and complete lines 29 through 33.	ck here	· 🗆					
5	29	Capital stock or trust principal, or current funds				29			
क	30	Paid-in or capital surplus, or land, building, or equipm				30			
88	31	Retained earnings, endowment, accumulated income,				31			
¥.	32	Total net assets or fund balances		<b>⊢</b>	5,494,862.	32	6,636,820.		
<u>§</u>	33	Total liabilities and net assets/fund balances			5,497,585.	33	6,640,249.		
					5, 157, 505.		0,040,243.		

Pai	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI.				
1	Total revenue (must equal Part VIII, column (A), line 12)	1	1,0	66,8	325.
2	Total expenses (must equal Part IX, column (A), line 25)	2	_	75,2	233.
3	Revenue less expenses. Subtract line 2 from line 1	3	1,1	42,0	)58.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	5,4	94,8	362.
5	Net unrealized gains (losses) on investments.	5			
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8		-1	L00.
9	Other changes in net assets or fund balances (explain on Schedule O)	9			0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,				
<b>D</b> - 1	column (B))	10	6,6	36,8	<u>320.</u>
Pai	rt XII Financial Statements and Reporting				_
	Check if Schedule O contains a response or note to any line in this Part XII				. 🔲
				Yes	No
1	Accounting method used to prepare the Form 990: X Cash Accrual Other		_		
	If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule O.				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		Х
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or review separate basis, consolidated basis, or both.  Separate basis  Consolidated basis  Both consolidated and separate basis	ed on a			
b	Were the organization's financial statements audited by an independent accountant?		2b		X
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separabasis, consolidated basis, or both.				
	Separate basis Consolidated basis Both consolidated and separate basis				
C	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit review, or compilation of its financial statements and selection of an independent accountant?	, 	2c		
	If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.				
	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Guidance, 2 C.F.R. Part 200, Subpart F?		3a		Х
b	o If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits		3b		
BAA				990 (	(2024)

#### SCHEDULE A (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

#### **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 2024

Open to Public Inspection

Employer identification number Friends of the Fiscalini Ranch Preserve 91-2161009 Part I Reason for Public Charity Status. (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). 4 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or An organization that normally receives (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after 10 June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**. See **section 509(a)(3)**. Check the box on lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.

Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. 12 Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.** Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. Enter the number of supported organizations ..... **g** Provide the following information about the supported organization(s). (i) Name of supported organization (iii) Type of organization (described on lines 1-10 above (see instructions)) (v) Amount of monetary (iv) Is the organization listed (vi) Amount of other support (see instructions) support (see instructions) in your governing document? No (A) (B) (C) (D) (E) Total

#### Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support									
begi	ndar year (or fiscal year nning in)	<b>(a)</b> 2020	<b>(b)</b> 2021	<b>(c)</b> 2022	<b>(d)</b> 2023	<b>(e)</b> 2024	(f) Total			
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	125,994.	274,901.	412,093.	254,592.	862,077.	1,929,657.			
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf.	·		·	·		0.			
3	The value of services or facilities furnished by a governmental unit to the organization without charge						0.			
	Total. Add lines 1 through 3 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)	125,994.	274,901.	412,093.	254,592.	862,077.	1,929,657.			
6	<b>Public support.</b> Subtract line 5 from line 4						1,929,657.			
Sec	tion B. Total Support						_			
	ndar year (or fiscal year nning in)	<b>(a)</b> 2020	<b>(b)</b> 2021	<b>(c)</b> 2022	(d) 2023	<b>(e)</b> 2024	<b>(f)</b> Total			
7	Amounts from line 4	125,994.	274,901.	412,093.	254,592.	862,077.	1,929,657.			
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	77,331.	102,443.	96,687.	147,236.	179,974.	603,671.			
9	Net income from unrelated business activities, whether or not the business is regularly carried on		IEN	73.03	211,72000	273,372	0.			
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) See Part VI.	49,059.	12,011.	19,386.	52,523.	-1,205.	131,774.			
11	Total support. Add lines 7 through 10						2,665,102.			
12	Gross receipts from related activ	ities, etc. (see ins	tructions)			12	0.			
13	<b>First 5 years.</b> If the Form 990 is organization, check this box and	for the organization stop here	on's first, second,	third, fourth, or fi	fth tax year as a	section 501(c)(3)				
Sec	tion C. Computation of Pul	olic Support P	ercentage							
	Public support percentage for 20						72.40 %			
	Public support percentage from 2						61.96%			
16a	<b>33-1/3% support test—2024.</b> If the and <b>stop here.</b> The organization	ne organization di qualifies as a pub	d not check the bolicly supported or	ox on line 13, and ganization	d line 14 is 33-1/3	% or more, check	this box			
b	<b>33-1/3% support test—2023.</b> If th and <b>stop here.</b> The organization	e organization did qualifies as a pub	I not check a box olicly supported or	on line 13 or 16a rganization	, and line 15 is 33	3-1/3% or more, o	check this box			
17a	<b>10%-facts-and-circumstances te</b> or more, and if the organization the organization meets the facts-	meets the facts-a	nd-circumstances	test, check this b	oox and stop here	Explain in Part '	VI how			
	b 10%-facts-and-circumstances test—2023. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and <b>stop here.</b> Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization									

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support		·	·			
	dar year (or fiscal year beginning in)	(a) 2020	<b>(b)</b> 2021	(c) 2022	(d) 2023	<b>(e)</b> 2024	(f) Total
	Gifts, grants, contributions, and membership fees received. (Do not include	.,					
2	any "unusùal grants.")						
3	Gross receipts from activities that are not an unrelated trade or business under section 513.						
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf.						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
	Total. Add lines 1 through 5 Amounts included on lines 1, 2, and 3 received from disqualified persons						
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year.						
С	Add lines 7a and 7b						
8	<b>Public support.</b> (Subtract line 7c from line 6.)				DRI		
Sec	tion B. Total Support			10			
Calen	dar year (or fiscal year beginning in)	(a) 2020	<b>(b)</b> 2021	(c) 2022	<b>(d)</b> 2023	<b>(e)</b> 2024	(f) Total
9	Amounts from line 6	- 1					
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources.	C					
	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
-	Add lines 10a and 10b.  Net income from unrelated business activities not included on line 10b, whether or not the business is regularly carried on.						
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
	<b>Total support.</b> (Add lines 9, 10c, 11, and 12.)						
	First 5 years. If the Form 990 is organization, check this box and	stop here		, third, fourth, or f	fifth tax year as a	section 501(c)(	(3)
	tion C. Computation of Pul			. 10		<u> </u>	
	Public support percentage for 20	•	• • • • • • • • • • • • • • • • • • • •		•		
	Public support percentage from 2					1	6 %
	tion D. Computation of Inv				(6)		<b>9</b> 0.
	Investment income percentage for	•	• • •	-			
	Investment income percentage for						-
	<b>33-1/3% support tests—2024.</b> If t is not more than 33-1/3%, check <b>33-1/3% support tests—2023.</b> If t	this box and <b>sto</b> he organization o	<b>p here.</b> The orgar lid not check a bo	nization qualifies ox on line 14 or lii	as a publicly supp ne 19a, and line 10	orted organiza <sup>.</sup> 5 is more than	33-1/3%, and
20	line 18 is not more than 33-1/3% <b>Private foundation.</b> If the organization		-				

91-2161009

Part IV Supporting Organizations

(Complete only if you checked a box on line 12 of Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

#### **Section A. All Supporting Organizations**

	Y					
1	Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in <b>Part VI</b> how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.	1				
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in <b>Part VI</b> how the organization determined that the supported organization was described in section 509(a)(1) or (2).	2				
3a	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.	3a				
b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in <b>Part VI</b> when and how the organization made the determination.	3b				
c	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use.	3c				
4a	Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.	4a				
b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in <b>Part VI</b> how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.	4b				
C	Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in <b>Part VI</b> what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.	4c				
5a	Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in <b>Part VI</b> , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was					
	accomplished (such as by amendment to the organizing document).	5a				
b	Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?	5b				
C	Substitutions only. Was the substitution the result of an event beyond the organization's control?	5c				
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>	6				
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990).	7				
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? If "Yes," complete Part I of Schedule L (Form 990).	8				
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))?	•				
b	If "Yes," provide detail in <b>Part VI.</b> Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in <b>Part VI.</b>	9a 9b				
c	Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in <b>Part VI.</b></i>	9c				
10a	Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations), and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.	10a				
b	Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)	10b				

Sche	dule A (Form 990) 2024 Friends of the Fiscalini Ranch Preserve 91-216100	9	P	age <b>5</b>			
Par	t IV Supporting Organizations (continued)						
11	Has the organization accepted a gift or contribution from any of the following persons?		Yes	No			
	A person who directly or indirectly controls, either alone or together with persons described on lines 11b and 11c below.						
the governing body of a supported organization?							
<b>b</b> A family member of a person described on line 11a above?							
c A 35% controlled entity of a person described on line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide detail in <b>Part VI.</b>							
	tion B. Type I Supporting Organizations	1					
			Yes	No			
1	Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1					
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in <b>Part VI</b> how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.	2					
Sec	tion C. Type II Supporting Organizations						
			Yes	No			
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in <b>Part VI</b> how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).	1					
Sec	tion D. All Type III Supporting Organizations						
	tion 5. All Type III oupporting organizations		Yes	No			
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax						
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the	1					
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1					
2	(ere any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported						
	organization(s), or (ii) serving on the governing body of a supported organization? If "No," explain in <b>Part VI</b> how the organization maintained a close and continuous working relationship with the supported organization(s).	2					
3	By reason of the relationship described on line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in <b>Part VI</b> the role the organization's supported organizations played in this regard.	3					
Sec	tion E. Type III Functionally Integrated Supporting Organizations						
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).						
a	The organization satisfied the Activities Test. Complete line 2 below.						
t	The organization is the parent of each of its supported organizations. Complete line 3 below.						
C	The organization supported a governmental entity. Describe in <b>Part VI</b> how you supported a governmental entity (see instructions).						
2	Activities Test. Answer lines 2a and 2b below.		Yes	No			
a	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in <b>Part VI identify those supported organizations and explain</b> how these activities directly furthered their exempt purposes, how the organization was						
	responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.	2a					
Ł	Did the activities described on line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities						
	but for the organization's involvement.	2b					
	Parent of Supported Organizations. Answer lines 3a and 3b below.						
a	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>If "Yes" or "No," provide details in <b>Part VI.</b></i>	3a					
k	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in <b>Part VI</b> the role played by the organization in this regard.	3b					

Sch	edule A (Form 990) 2024 Friends of the Fiscalini Ranch			.61009 Page
Pa	t V Type III Non-Functionally Integrated 509(a)(3) Supporting Orga	niza	tions	
1	Check here if the organization satisfied the Integral Part Test as a qualifying trust instructions. All other Type III non-functionally integrated supporting organization	t on N ns mu	ov. 20, 1970 (explain in st complete Sections A	n Part VI). <b>See</b> Lthrough E.
Sec	tion A – Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3.	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sec	tion B — Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):			
á	Average monthly value of securities	1a		
ŀ	Average monthly cash balances	1b		
	Fair market value of other non-exempt-use assets	1c		
(	Total (add lines 1a, 1b, and 1c)	1d		
•	Discount claimed for blockage or other factors (explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d.	3		
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount see instructions).	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by 0.035.	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sec	tion C — Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1		
2	Enter 0.85 of line 1.	2		
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3		
4	Enter greater of line 2 or line 3.	4		
5	Income tax imposed in prior year	5		

7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

**Distributable Amount.** Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).

BAA Schedule A (Form 990) 2024

6

Pai		ipporting Organiza	tions (continue	<u>a)</u>	
Sec	tion D — Distributions				Current Year
1	Amounts paid to supported organizations to accomplish exempt pu		1		
2	Amounts paid to perform activity that directly furthers exempt purposes of in excess of income from activity	S,	2		
3	Administrative expenses paid to accomplish exempt purposes of su	ipported organizations		3	
4	Amounts paid to acquire exempt-use assets	apportou organizationio		4	
	Qualified set-aside amounts (prior IRS approval required — provide	details in <b>Part VI</b>		5	
		actano mi i dit vij			
6_	Other distributions (describe in <b>Part VI</b> ). See instructions.			6	
<del>7</del> 8	<b>Total annual distributions.</b> Add lines 1 through 6.  Distributions to attentive supported organizations to which the organizations	on is responsive (provide	dotails	7	
o	in <b>Part VI</b> ). See instructions.	on is responsive (provide	uetalis	8	
9	Distributable amount for 2024 from Section C, line 6			9	
10	Line 8 amount divided by line 9 amount			10	
	tion E — Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributio Pre-2024		(iii) Distributable Amount for 2024
1	Distributable amount for 2024 from Section C, line 6				
2	Underdistributions, if any, for years prior to 2024 (reasonable cause required — <i>explain in Part VI</i> ). See instructions.				
3	Excess distributions carryover, if any, to 2024				
a	From 2019				
L	From 2020				
	From 2021				
	From 2022				
€	From 2023				
	Total of lines 3a through 3e				
	Applied to underdistributions of prior years				
ŀ	Applied to 2024 distributable amount				
	Carryover from 2019 not applied (see instructions)	7 6			
	Remainder. Subtract lines 3g, 3h, and 3i from line 3f.				
4	Distributions for 2024 from Section D, line 7:				
а	Applied to underdistributions of prior years				
	Applied to 2024 distributable amount				
	Remainder. Subtract lines 4a and 4b from line 4.				
5	Remaining underdistributions for years prior to 2024, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, <i>explain in Part VI</i> . See instructions.				
6	Remaining underdistributions for 2024. Subtract lines 3h and 4b from line 1. For result greater than zero, <i>explain in Part VI</i> . See instructions.				
7	Excess distributions carryover to 2025. Add lines 3j and 4c.				
	Breakdown of line 7:				
a	Excess from 2020				
	Excess from 2021				
	Excess from 2022				
C	Excess from 2023				
-	Excess from 2024				

BAA Schedule A (Form 990) 2024

Page 8

Part VI

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

#### Part II, Line 10 - Other Income

Nature and Source	2024	2023		2022		2021		2020
REALIZED GAINS (LOSS) FR Total	\$ -1,205. <b>\$</b>	52,523. 52,523.	\$ \$	19,386. 19,386.	<u>\$</u> \$	12,011. 12,011.	<u>\$</u> \$	49,059. 49,059.



## SCHEDULE D (Form 990)

(Rev. December 2024)

Department of the Treasury Internal Revenue Service Name of the organization

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection
Employer identification number

Fri	iends of the Fiscalini Ranch Preserve		91-2161009
Pai		her Similar Funds or	Accounts
	Complete if the organization answered "Yes" on Form 99		
_	(a) Donor advised fu	ınds (b)	Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in writing that the are the organization's property, subject to the organization's exclusive legal of		
6	Did the organization inform all grantees, donors, and donor advisors in writing for charitable purposes and not for the benefit of the donor or donor advisor, impermissible private benefit?	or for any other purpose c	conferring
Pai			<u></u>
	Complete if the organization answered "Yes" on Form 99	*	
1	Purpose(s) of conservation easements held by the organization (check all that	<u>···</u> • ·	
	X Preservation of land for public use (for example, recreation or education)		storically important land area
	X Protection of natural habitat	Preservation of a cer	rtified historic structure
_	X Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualified conservation contr last day of the tax year.	ibution in the form of a cons	ervation easement on the
			Held at the End of the Tax Year
á	a Total number of conservation easements	2a ]	<u> </u>
ŀ	b Total acreage restricted by conservation easements	2b 4	437
(	c Number of conservation easements on a certified historic structure included	on line 2a 2c	
(	<b>d</b> Number of conservation easements included on line 2c acquired after July 25	, 2006, and not on	
	a historic structure listed in the National Register		
3	Number of conservation easements modified, transferred, released, extinguished, o	r terminated by the organiza	ition during the
1	tax year  Number of states where property subject to conservation easement is located	1	
5	Does the organization have a written policy regarding the periodic monitoring		iolations
J	and enforcement of the conservation easements it holds?See . Part. X		
6	Staff and volunteer hours devoted to monitoring, inspecting, handling of violations,		
7	Amount of expenses incurred in monitoring, inspecting, handling of violations, and \$	enforcing conservation ease	ments during the year
8	Does each conservation easement reported on line 2d above satisfy the requiand section 170(h)(4)(B)(ii)?	rements of section 170(h)	(4)(B)(i) Yes No
9	In Part XIII, describe how the organization reports conservation easements in include, if applicable, the text of the footnote to the organization's financial st	its revenue and expense	statement and balance sheet, and
	conservation easements. See Part XIII	I T	Challes Assets
Pai	organizations Maintaining Collections of Art, Historica Complete if the organization answered "Yes" on Form 99	90, Part IV, line 8.	Similar Assets
1a	If the organization elected, as permitted under FASB ASC 958, not to report in historical treasures, or other similar assets held for public exhibition, education Part XIII the text of the footnote to its financial statements that describes the	on, or research in furtherar	nd balance sheet works of art, nce of public service, provide in
b	If the organization elected, as permitted under FASB ASC 958, to report in its historical treasures, or other similar assets held for public exhibition, education, or following amounts relating to these items.	research in furtherance of pu	ublic service, provide the
	(i) Revenue included on Form 990, Part VIII, line 1		\$
	(ii) Assets included in Form 990, Part X		\$
2	If the organization received or held works of art, historical treasures, or other simila amounts required to be reported under FASB ASC 958 relating to these items	ar assets for financial gain, p	rovide the following
а	Revenue included on Form 990, Part VIII, line 1		\$
b	Assets included in Form 990, Part X		\$

Part III   Organizations Main	tairing Conection	S OI AIL, HISLO	oricai Treasures, C	or Other Similar As	sets (conti	nueu)
3 Using the organization's acquisition items (check all that apply).	, accession, and other r	ecords, check any	of the following that ma	ake significant use of its o	collection	
a Public exhibition		<b>d</b> Loan or	exchange program			
<b>b</b> Scholarly research		e Other				
c Preservation for future gener	ations					
4 Provide a description of the organiz Part XIII.	ation's collections and e	explain how they fu	urther the organization's	exempt purpose in		
5 During the year, did the organiza to be sold to raise funds rather th	tion solicit or receive on an to be maintained a	donations of art, I as part of the org	historical treasures, or anization's collection?	other similar assets	Yes	No
Part IV Escrow and Custod	ial Arrangements		000 D 1 D 1 D			
Complete if the orga Form 990, Part X, lii		d "Yes" on For	m 990, Part IV, III	ne 9, or reported a	n amount d	on
<b>1a</b> Is the organization an agent, trus	stee, custodian, or other	er intermediary fo	or contributions or other	er assets not included -		
on Form 990, Part X?					Yes	No
<b>b</b> If "Yes," explain the arrangement in	Part XIII and complete	the following table	<del>)</del> .			
					Amount	
c Beginning balance						
<b>d</b> Additions during the year				<del></del>		
e Distributions during the year						
f Ending balance					7,,	<b>—</b>
2a Did the organization include an a	•				Yes	No
<b>b</b> If "Yes," explain the arrangemen	t in Part XIII. Check he	ere if the explana	ition has been provide	d in Part XIII		
D						
Part V Endowment Funds	mi-ation analyses	d "Voo" on For	000 Dort IV III	ma 10		
Complete if the orga	inization answered	a rest on For	m 990, Part IV, III	ne IU.		
	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four yea	rs back
1a Beginning of year balance	4,730,883.	3,983,662	1. 4,888,145	4,435,508.	3,961	,507.
<b>b</b> Contributions	231,100.	75,000				,000.
<b>c</b> Net investment earnings, gains,	,		OY			,
and losses	554,688.	692,42	1805,786	521,207.	571	,027.
<b>d</b> Grants or scholarships	,		0	,		,
e Other expenditures for facilities		CNI	1			
and programs	1		97,500		60	<u>,343.</u>
f Administrative expenses	30,000.	20,199		5. 17,570.	51	,682.
<b>g</b> End of year balance	5,486,671.	4,730,883			4,435	<u>,509.</u>
2 Provide the estimated percentage	•	nd balance (line	1g, column (a)) held a	as:		
a Board designated or quasi-endov		%				
<b>b</b> Permanent endowment	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~					
c Term endowment	%					
The percentages on lines 2a, 2b, ar	nd 2c should equal 100%	<b>6.</b>				
3a Are there endowment funds not in t	he possession of the org	ganization that are	held and administered	for the		_
organization by:					Yes	No
(i) Unrelated organizations?					3a(i) X	
(ii) Related organizations?					3a(ii)	X
<b>b</b> If "Yes" on line 3a(ii), are the relative					3b	
4 Describe in Part XIII the intended		tion's endowment	ttunds. See Part	XIII		
Part VI Land, Buildings, an						
Complete if the organizati	on answered "Yes" on I	Form 990, Part IV,	, line 11a. See Form 99	00, Part X, line 10.		
Description of property		or other basis estment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book v	alue
<b>1a</b> Land		<u> </u>	` '			
<b>b</b> Buildings						
c Leasehold improvements						
<b>d</b> Equipment			4,107.	4,095.		12.
<b>e</b> Other			805,251.	58,531.	746	,720.
<b>Total.</b> Add lines 1a through 1e. (Column		 1 990. Part X. line				,720.
BAA	(2)			Schedule D (Forn		

Part VII	Investments — Other Securities Complete if the organization answered "Yes" on	Form 990 Part IV line	11h Saa Form 990 Part Y ling 12	
(a) Doccrir	otion of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-o	f voar market value
		(b) book value	(C) Method of Valuation. Cost of end-o	n-year market value
` '	I derivatives			
		252 207	End of Voor Monket Value	
	Charles Schwab		End of Year Market Value	
(A) Vangu	aru	5,480,071.	End of Year Market Value	3
(B)				
(C) (D)				
(E)				
(F)				
$\frac{(1)}{(G)}$				
(H)				
	n (b) must equal Form 990, Part X, line 12, column (B))	F 720 070		
Part VIII	Investments — Program Related	5,738,978.	N/A	
Part VIII	Complete if the organization answered "Yes" on	Form 990, Part IV, line	11c. See Form 990, Part X, line 13.	
	(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end	-of-year market value
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Column	n (b) must equal Form 990, Part X, line 13, column (B))			
Part IX	Other Assets	N/A		
	Complete if the organization answered "Yes" on	Form 990, Part IV, line scription	11d. See Form 990, Part X, line 15.	<b>(b)</b> Book value
(1)	(a) Des	scription		(b) book value
(2)		CNI		
(3)				
(4)	(.)			
(5)	0			
(6)				
(7)				
(8)				
(9)	(1) 15 000 5 1 1 15	/ (D))		
	mn (b) must equal Form 990, Part X, line 15, c	olumn (B))		
Part X	Other Liabilities Complete if the organization answered "Yes" on	Form 990 Part IV line	11e or 11f See Form 990 Part Y line 2	) <u>5</u>
1.		iption of liability	710 01 111. 000 101111 330, 1 411 X, 11110 2	(b) Book value
	Il income taxes	paramy		(2) 2001. Value
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
	mn (b) must equal Form 990, Part X, line 25, co			E 130 6
	uncertain tax positions. In Part XIII, provide the text of the follower FASP ASC 740. Cheek here if the text of the foctors have			
tax hostilous au	der FASB ASC 740. Check here if the text of the footnote has	b been provided ill Part Alli		

Part XI	Reconciliation of Revenue per Audited Financial Statement	s With Revenue per Re	eturn N/A
	* Complete if the organization answered "Yes" on Form 990, F	Part IV, line 12a.	
<b>1</b> Tota	Il revenue, gains, and other support per audited financial statements		1
<b>2</b> Amo	ounts included on line 1 but not on Form 990, Part VIII, line 12:		
<b>a</b> Net	unrealized gains (losses) on investments	2a	
<b>b</b> Don	ated services and use of facilities	2b	
<b>c</b> Rec	overies of prior year grants	2c	
<b>d</b> Othe	er (Describe in Part XIII.)	2d	
	lines 2a through 2d.		2e
	tract line <b>2e</b> from line <b>1</b>		3
<b>4</b> Amo	unts included on Form 990, Part VIII, line 12, but not on line 1:		
a Inve	stment expenses not included on Form 990, Part VIII, line 7b	4a	
<b>b</b> Othe	er (Describe in Part XIII.)	4b	
	lines 4a and 4b.		4c
<b>5</b> Tota	I revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)		5
Part XII	Reconciliation of Expenses per Audited Financial Statemen	te With Evnances ner	Return N/A
			NCtuiii 11/11
	Complete if the organization answered "Yes" on Form 990, F		107 11 107 11
<b>1</b> Tota		Part IV, line 12a.	1
	Complete if the organization answered "Yes" on Form 990, F	Part IV, line 12a.	T T
<b>2</b> Amo	Complete if the organization answered "Yes" on Form 990, Follows and losses per audited financial statements	Part IV, line 12a.	T T
2 Amo a Don	Complete if the organization answered "Yes" on Form 990, Full expenses and losses per audited financial statements	Part IV, line 12a.	T T
2 Amo a Don b Prio	Complete if the organization answered "Yes" on Form 990, Full expenses and losses per audited financial statements	2a 2b	T T
<ul><li>2 Amo</li><li>a Don</li><li>b Prio</li><li>c Other</li></ul>	Complete if the organization answered "Yes" on Form 990, Fall expenses and losses per audited financial statements	2a   2b   2c	T T
<ul><li>2 Amo</li><li>a Don</li><li>b Prio</li><li>c Othe</li><li>d Othe</li></ul>	Complete if the organization answered "Yes" on Form 990, Fall expenses and losses per audited financial statements	Part IV, line 12a.  2a  2b  2c  2d	T T
<ul><li>2 Amo</li><li>a Don</li><li>b Prio</li><li>c Othe</li><li>d Othe</li><li>e Add</li></ul>	Complete if the organization answered "Yes" on Form 990, Fall expenses and losses per audited financial statements  bunts included on line 1 but not on Form 990, Part IX, line 25: lated services and use of facilities  r year adjustments  er losses.  ler (Describe in Part XIII.)	2a 2b 2c 2d	1
<ul> <li>2 Amo</li> <li>a Don</li> <li>b Prio</li> <li>c Othe</li> <li>d Othe</li> <li>e Add</li> <li>3 Sub</li> <li>4 Amo</li> </ul>	Complete if the organization answered "Yes" on Form 990, Fall expenses and losses per audited financial statements  ounts included on line 1 but not on Form 990, Part IX, line 25: ated services and use of facilities  r year adjustments  er losses  er (Describe in Part XIII.)  lines 2a through 2d.  tract line 2e from line 1.  ounts included on Form 990, Part IX, line 25, but not on line 1:	Part IV, line 12a.  2a 2b 2c 2d	1 
<ul> <li>2 Amo</li> <li>a Don</li> <li>b Prio</li> <li>c Othe</li> <li>d Othe</li> <li>e Add</li> <li>3 Sub</li> <li>4 Amo</li> <li>a Inve</li> </ul>	Complete if the organization answered "Yes" on Form 990, Form 990, Form 990, Form 990, Form 990, Form 990, Part IX, line 25:  ated services and use of facilities	Part IV, line 12a.  2a 2b 2c 2d	1 
<ul> <li>2 Amo</li> <li>a Don</li> <li>b Prio</li> <li>c Othe</li> <li>d Othe</li> <li>e Add</li> <li>3 Sub</li> <li>4 Amo</li> <li>a Inve</li> <li>b Othe</li> </ul>	Complete if the organization answered "Yes" on Form 990, Form 990, Form 990, Form 990, Form 990, Form 990, Part IX, line 25:  ated services and use of facilities are year adjustments.  For IOSSES.  For (Describe in Part XIII.)  Ilines 2a through 2d.  Stract line 2e from line 1.  Sounts included on Form 990, Part IX, line 25, but not on line 1:  strent expenses not included on Form 990, Part VIII, line 7b.  For (Describe in Part XIII.)	Part IV, line 12a.  2a 2b 2c 2d 4a 4b	2e 3
<ul> <li>2 Amo</li> <li>a Don</li> <li>b Prio</li> <li>c Othe</li> <li>d Othe</li> <li>e Add</li> <li>3 Sub</li> <li>4 Amo</li> <li>a Inve</li> <li>b Othe</li> <li>c Add</li> </ul>	Complete if the organization answered "Yes" on Form 990, Form 990, Form 990, Form 990, Form 990, Form 990, Part IX, line 25: atted services and use of facilities.  If year adjustments.  If (Describe in Part XIII.)  Ilines 2a through 2d.  It tract line 2e from line 1.  Sounts included on Form 990, Part IX, line 25, but not on line 1: strent expenses not included on Form 990, Part VIII, line 7b.  If (Describe in Part XIII.)  It ines 4a and 4b.	Part IV, line 12a.  2a 2b 2c 2d 4a 4b	2e 3
<ul> <li>2 Amo</li> <li>a Don</li> <li>b Prio</li> <li>c Othe</li> <li>d Othe</li> <li>e Add</li> <li>3 Sub</li> <li>4 Amo</li> <li>a Inve</li> <li>b Othe</li> <li>c Add</li> <li>5 Tota</li> </ul>	Complete if the organization answered "Yes" on Form 990, Form 990, Form 990, Form 990, Form 990, Form 990, Part IX, line 25:  ated services and use of facilities are year adjustments.  For IOSSES.  For (Describe in Part XIII.)  Ilines 2a through 2d.  Stract line 2e from line 1.  Sounts included on Form 990, Part IX, line 25, but not on line 1:  strent expenses not included on Form 990, Part VIII, line 7b.  For (Describe in Part XIII.)	Part IV, line 12a.  2a 2b 2c 2d 4a 4b	2e 3

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

#### Part II, Line 5 - Summarized Policy

THE WRITTEN POLICIES ARE CONTAINED IN AN 86 PAGE REPORT THAT DISCUSSES ALL ASPECTS OF MANAGING THE PROPERTY HELD IN THE CONSERVATION EASEMENT. THE TOPICS COVERED INCLUDE MONITORING, INSPECTION AND ENFORCEMENT OF THE RULES. THE MANAGEMENT PLAN IS INTENDED AS A GUIDANCE DOCUMENT FOR THE RANCH MANAGER IN THEIR STEWARDSHIP OF THE PROPERTY. THE PLAN SETS FORTH THE COMMUNITY'S VISION FOR THE RANCH AND IDENTIFIES OBJECTIVES AND METHODS FOR RESTORATION AND ENHANCEMENT OF BIOLOGICAL COMMUNITIES AND PUBLIC

ACCESS TO THE RANCH

Schedule D (Form 990) (Rev. 12-2024)

Part XIII Supplemental Information (continued)

#### Part II, Line 9 - Organization Reporting Of Conservation Easements

CONSERVATION EASEMENT IS NOT REPORTED ON THE BALANCE SHEET BECAUSE THERE IS NO ASSET VALUE RELATING TO THE EASEMENT. CONSERVATION EASEMENT HAS NO REPORTED REVENUE. THE EXPENSES FOR THE EASEMENT ARE LISTED AS RANCH EXPENSES AND RANCH OUTSIDE SERVICES AND A PORTION OF THE EXECUTIVE DIRECTOR'S SALARY

#### Part V, Line 4 - Intended Uses Of Endowment Fund

TO SUPPORT THE FRIENDS OF THE FISCALINI RANCH PRESERVE MISSION, INCLUDING: ENFORCE
THE CONSERVATION EASEMENT MAINTAIN THE RANCH PROPERTY PROMOTE FOREST HEALTH AND
SAFETY PROVIDE RECREATIONAL OPPORTUNITIES FOR LOCAL RESIDENTS AND VISITORS.



#### SCHEDULE O (Form 990)

(Rev. December 2024)

Department of the Treasury Internal Revenue Service

#### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or Form 990-EZ.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Friends of the Fiscalini Ranch Preserve

91-2161009

#### Form 990, Part VI, Line 11b - Form 990 Review Process

FORM 990 IS PROVIDED TO ALL OFFICERS AND DIRECTORS FOR REVIEW PRIOR TO BEING FILED.

TREASURER SOLICITS INPUT PRIOR TO FINAL REVIEW AND APPROVAL.

#### Form 990, Part VI, Line 12c - Explanation of Monitoring and Enforcement of Conflicts

DIRECTORS ARE REQUIRED TO DISCLOSE CONFLICTS AND THE BOARD MUST APPROVE ANY WAIVERS.

#### Form 990, Part VI, Line 19 - Other Organization Documents Publicly Available

AVAILABLE UPON REQUEST

### Form 990, Part IX, Line 24e Other Expenses

	(A)	(B)	(C)	(D)
	Total	Program Services	Management & General	Fundraising
Credit Card Fees/Bank Sc Dues/Subscriptions Internet Invasive Plant Control	4,584. 6,284. 5,845.	<b>COY</b> 6,201.	4,584. 6,284. 5,845.	
Postage And Shipping Printing and Publications Unrealized Gains On Portfolio	1,841. 9,063. -414,871.		1,841. 8,703. -414,871.	360.
Total	\$ -381,053.	\$ 6,201.	\$ -387,614.	\$ 360.

Friends of the Fiscalini Ranch Preserve	2025 Budget
Revenue	
Financial Income	
Total Donations	175,000
Total Endowment	120,000
<b>Total Fund Raiser Income</b>	14,000
Grants	5,000
Merchandise Sales	25,000
Total Program Income	42,300
Total Financial Income	381,300
Total Revenue	381,300

Expenditures	
Financial Expenditures	
Annual Registration Fee	0
Bank Card Fee	2,750
Bank Charges	0
Sales Tax Paid	0
Total Contract Services	11,300
Total Events	29,200
<b>Total Facilities and Equipment</b>	17,780
<b>Total Maintenance &amp; Repairs</b>	10,250
Total Insurance	4,225
Membership Dues	2,915
Merchandise	14,500
Total Operations	25,932
Total Payroll	151,877
Total Public Outreach	2,950
Total Ranch Expenses	107,350
Total Financial Expenditures	381,029
Total Expenditures	381,029
Net Operating Revenue	271

#### Statement of Financial Position

# Friends of the Fiscalini Ranch Preserve As of December 31, 2024

DISTRIBUTION ACCOUNT	TOTAL
Assets	
Current Assets	
Bank Accounts	
Mechanics Bank 7130	86,499
Schwab ST Reserves	305,153
Vanguard	5,486,671
Total for Bank Accounts	\$5,878,322
Accounts Receivable	
Other Current Assets	
Inventory	15,194
Total for Other Current Assets	\$15,194
Total for Current Assets	\$5,893,516
Fixed Assets	
Accumulated Depreciation	-21,903
Benches	26,977
Furniture and Equipment	15,289
Linked Boardwalk	767,093
Total for Fixed Assets	\$787,456
Other Assets	
Total for Assets	\$6,680,972
Liabilities and Equity	
Liabilities	
Current Liabilities	
Accounts Payable	
Credit Cards	
Other Current Liabilities	
Sales Tax Payable	735
Total for Other Current Liabilities	\$735
Total for Current Liabilities	\$735
Long-term Liabilities	
Total for Liabilities	\$735
Equity	
Opening Balance Equity	332,722
Retained Earnings	5,164,479
Net Income	1,183,036
Total for Equity	\$6,680,238
Total for Liabilities and Equity	\$6,680,972

### Statement of Activity

#### Friends of the Fiscalini Ranch Preserve

January-December, 2024

DISTRIBUTION ACCOUNT		TOTAL
Income		
Financial Income		0
Donations		\$815,202
Fund Raiser Income		\$12,196
Grant		5,000
Merchandise Sales		\$31,591
Program Income		\$46,875
Total for Financial Income		\$910,864
Total for Income		\$910,864
Cost of Goods Sold		
Gross Profit		\$910,864 
Expenses		
Financial Expenditures Bank Card Fee		0 4,403
Bank Charges		4,403
Contract Services		\$8,454
Events		\$5,546
Facilities and Equipment		\$14,845
Fees		\$30,151
Insurance		\$4,646
Maintenance & Repairs	This statement does not show 2024	\$1,071
Membership Dues	Ranch expense of \$724,468 for	3,315
Merchandise	linking boardwalk construction	17,263
Operations	since that expense was capitalized.	\$21,954
Payroll		\$129,521
Public Outreach		\$1,018
Ranch Expenses		\$79,250
Sales Tax Paid		
Total for Financial Expenditures		\$321,438
Wire fee		-30
Wire fee waived		60
Total for Expenses		\$321,468
Net Operating Income		\$589,396
Other Income		
Investments		\$593,641
Total for Other Income		\$593,641
Other Expenses		0
Net Other Income		\$593,641
Net Income		\$1,183,036

#### If you meet these criteria, please advance to the requirements and application details.

#### Highway 1 Tourism Alliance

#### Local Area Fund Infrastructure and Beautification: Application

Project Title:	
Completion Date: 1st Q 2026	
Amount of funding requested:60,000 Overall budget: 120,000	
Organization Information:	
Local Area: Cambria	
Submitted by: M McElhenie Phone: 805503046 g-mail: mmcelhenie@cambriacsd.org	
Organization receiving funds: Cambria CSD	
Mailing Address: 2150 Main St Unit 1-A	
Contact Person: Matthew McElhenie Phone: 8055030466	

#### Please complete the following:

Briefly describe your organization and its mission.

Provide a detailed description of the project, and what will be achieved with the LFA funding.

How will the project be beneficial to residents and visitors of the unincorporated LFA?

Describe your organizational capacity to successfully carry out the project. What parts, if any, of the project will be contracted out? List the proposed contractors.

If appropriate, provide any drawings, pictures or other visual documentation of what your project will look like.

Will your project require approval or permitting by an advisory board or public entity (ie; County or Services District)? Is so, please provide support that these requirements have been met.

As part of your application submission, please include a detailed budget. Although the cost of insurance, salaries and equipment may be a part of the initial project (i.e. necessary to carry out the project); LFA funding **will not be used** to maintain the project or to pay for insurance, salaries, or equipment.

- 1. Provide a detailed budget with a list of any contractors and their associated costs.
- 2. Provide a budget narrative that:
  - a. describes each line item:
  - b. describes all sources of funding for the proposed project;
  - c. describes funding that is not yet secured and the subsequent timeline for securing such funding.

Please provide a project timeline and note that all projects must be completed within 1 year of funding.

Note if your organization has received project funding in previous years, include a project completion report as part of your application submission. If funded, a project completion report will need to be submitted 60 days following the conclusion of your project.

Before signing the statement below, please confirm that each of the following is  X Completed & signed Application  X Completed & signed w9  X Financials  X Prior year project report (if local fund monies have been provided in the past Submitting 60 days prior project launch, and 14 days prior to the LFA board.	st)
APPLICANT'S STATEMENT I have reviewed the foregoing application submitted by Matthew McElhenie project to the Highway 1 Tourism Alliance (H1TA). I understand that by signing the organization will be responsible for any damage claims or other liabilities arising Additionally, the applicant understands that he/she is entering into a contract with program/project and/or event and the H1TA is not making a charitable gift to the application on behalf of the organization named herein-above. I am informed and organization can and will carry out the program/project and/or event as described I declare under the penalty of perjury that the foregoing is true and correct. Execution	ne contract with the H1TA, that the out of the performance of the contract the the H1TA for a specific e applicant. I have reviewed this d believe that the applicant and/or d.
Cambria, California, on this 22day of August, 2025	
By (Signature):	
Print Name: Matthew McElhenie  Title: General Manager	
Tide	
Revised: May 01, 2025	Greg Pacheco, CTB Chair Date

#### Cambria Veterans Memorial Hall Renovation - Proposed Budget & Narrative

Total Estimated Project Budget: \$ 120,000

Project Completion Goal: [Insert Estimated Completion Date]

#### **1. Floor Renovation – \$45,000**

Refinishing and restoring approximately 4,500 square feet of hardwood flooring in the main hall, foyer, and stage area. This includes sanding, sealing, and refinishing to restore historical character while improving durability for public use. Includes ADA-compliant transition thresholds and protective floor coating for high-traffic event use.

Contractor labor: \$30,000Materials & sealant: \$10,000

- Site preparation & cleanup: \$5,000

#### 2. Interior Painting - \$28,000

Complete interior repainting of all public areas, including walls, trim, ceiling, and exposed beams. A historically sensitive color palette will be used, and low-VOC paint will be selected to meet environmental standards.

- Professional labor (prep, prime, paint): \$22,000
- Paint, primer, masking, scaffolding rental: \$6,000

#### Scope of Work – Veterans Hall (Appliance & Plumbing Refresh)

#### **Kitchen Appliances (select replacements only)**

- Replace commercial range/oven (in kind).
- Replace refrigerator/freezer.
- Replace dishwasher/sanitizer with new air gap/backflow.

#### **Plumbing Fixtures (restrooms & support)**

- Swap out toilets/urinals for high-efficiency models.
- Replace lavatory faucets and traps.
- Replace water heater (efficient unit sized for kitchen + restrooms).
- Minor valve/line repairs and backflow testing as needed.

#### Closeout

• Haul off old units, connect/install new appliances and fixtures, inspections.

#### **Cost Estimate (Prevailing Wage, San Luis Obispo County)**

- Appliances & fixtures (mid-range commercial grade): \$15k \$18k
- Plumbing materials (toilets, faucets, WH, small fittings): \$6k \$8k
- Prevailing-wage labor (demo, install, connect, test): \$12k \$15k
- Permits, inspections, haul-off, OH&P: \$3k \$5k

Estimated Total: \$36k - \$38k

#### **Budget Narrative**

- Funding Sources:
- Cambria Community Services District Capital Improvement Reserve \$60,000 (secured)
- Contracting Approach:

Licensed local contractors with experience in historical preservation will perform all specialized work (flooring, windows, accessibility modifications). CCSD Facilities staff will assist with coordination and logistical support.

Tourism & Community Benefit:

The Veterans Hall serves as Cambria's primary event space for visiting organizations, local arts and history events, and civic celebrations. Enhancing its appearance, safety, and accessibility ensures its continued appeal as a key visitor-serving venue in the region. The Cambria Veterans Memorial Hall supports tourism within the Cambria Community Services District. As one of the few large-capacity indoor venues in the area, it serves as a hub for a wide variety of public events, many of which draw visitors from outside the region and support the local economy. Throughout the year, the Hall hosts heritage events organized by the Cambria Historical Society, including lectures, exhibits, and Heritage Day programs that attract history enthusiasts and educational tourists. It is also a key venue for performances by the Cambria Center for the Arts, which draws theatergoers and patrons from throughout San Luis Obispo County.

Notably, the Hall regularly hosts antique fairs, artisan craft markets, and vintage shows, which bring collectors and shoppers from beyond the Central Coast. It is also a sought-after venue for destination wedding receptions and rehearsal dinners, reinforcing Cambria's role as a coastal wedding destination and generating revenue for local hotels, restaurants, and service providers.

The Hall serves as a gathering space for regional nonprofit fundraisers, wine tastings, wellness expos, and public health events marketed throughout the county. Moreover, the Hall is the site of annual Veterans Day and Memorial Day ceremonies that attract attendees with personal and historical ties to military service, further linking the space to heritage tourism. These events and functions make the Veterans Hall a cornerstone of Cambria's tourism infrastructure, connecting cultural, recreational, and historical experiences with the broader visitor economy.

#### **Cambria Community Services District**

#### Progress Report – Skate Park Restroom Project

#### **Funding Update**

The Cambria Community Services District gratefully acknowledges receipt of \$47,500 from Cambria Tours, which the Board allocated to support the construction of the Skate Park Restroom. With this contribution, the restroom project is now fully funded.

#### **Next Steps**

District staff will be bringing an item to the Board of Directors at the September 11, 2025 meeting to seek approval to release a Request for Proposals (RFP) for construction services. The RFP process will allow the District to competitively bid the project and ensure cost-effective and timely delivery.

#### **Projected Timeline**

Due to seasonal construction limitations and the need to schedule work around winter weather conditions, the restroom project is anticipated to begin in mid-2026. Substantial completion is projected for the third quarter of 2026.

#### **Summary**

With funding secured and the next administrative step scheduled for September 11, the Skate Park Restroom project is moving forward. This facility will provide a long-awaited improvement to the park, enhancing safety, convenience, and overall community benefit.

# CAMBRIA COMMUNITY SERVICES DISTRICT



# FISCAL YEAR 2025-2026 FINAL BUDGET

**AUGUST 14, 2025** 

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#### **Summary**

The Cambria Community Services District (CCSD) final budget for fiscal year (FY) 2025-2026 has been prepared, reflecting several actions approved by the Board of Directors during the current fiscal year. Those actions include reviewing and updating the budget policies, strategic planning goals for fiscal year 2025-2026, and guidance from standing committees covering numerous details associated with the CCSD's finances, operations, capital projects, and policies.

Overall, the district's financial condition continues to improve due to the district's efforts in fiscal conservation and the creation of operational efficiencies leveraging technology, updated policies and procedures, and a current and ongoing investment strategy. The district completed a rate analysis in FY 2022-2023 to provide the district with the ability to cover the cost of anticipated debt service in the wastewater fund and begin implementing multi-year capital improvement projects in both the water and wastewater funds. These rate increases span three years and are prescribed in Resolution 32-2022, adopted on May 19, 2022, which approved the rate increases for the water and wastewater rates that would require Board approval. 2024-2025 is the last year of the three-year increase. The prescribed rate increases also include future annual inflationary adjustments to water and wastewater, which will require Board approval. This budget incorporates a 2.9% inflationary rate increase for Water and Sewer rates. Additional details associated with enterprise fund activities, including recommendations from the CCSD standing committees guiding the preparation of the final budget, are provided in subsequent sections of this report.

The timeline for adopting the Final Budget, as set forth in Government Code Section 61110, allows staff to complete year-end accounting procedures for the CCSD balance sheet. This process ensures accurate calculation of the current year's ending reserve balances and supports including project encumbrance carryforward requests in the Final Budget.

General Fund budgets are primarily supported by taxes and assessments, which have not kept pace with inflation. As a result, several items remain unfunded. Departments are currently evaluating service levels to address ongoing operational deficits. Additional details on General Fund budgets and unfunded items are provided in subsequent sections of this report. Options to increase revenues to address unfunded items are limited but will continue to be explored as part of the Board Adopted Strategic Plan and Ad-Hoc committee.

The following links to the CCSD website can be used for additional information on recent Board and standing committee actions guiding the preparation of the final budget:

Procurement Policies and Procedures Policy 2135 adopted March 13, 2025

Five-Year Strategic Goals 2025-2030 adopted March 13, 2025

May 19, 2022, approval of water and sewer rates effective July 1, 2022

June 15, 2023, approval of water and sewer rates adjustments effective July 15, 2023

June 13, 2024, approval of water and sewer rates adjustments effective July 1, 2024

June 12, 2025, approval of water and sewer inflationary rate increases effective July 12, 2025

#### **Combined Final Budget**

The following table illustrates the combined CCSD budgets.

Cambria CSD - Combined Final Budget	Ge	neral Fund	Ent	Enterprise Fund				Eliminating		Combined	
Fiscal Year 2025-2026		<u>Budgets</u>		<u>Budgets</u>		<b>Budget Subtotals</b>		<u>Adjustments</u>		<b>Budgets</b>	
<u>Revenues</u>											
Property Taxes	\$	3,225,830	\$	25,000	\$	3,250,830	\$	-	\$	3,250,830	
Fire Assessments		585,619		-		585,619		-		585,619	
Franchise Fees		178,000		-		178,000		-		178,000	
Administrative Cost Reimbursements		2,062,098		-		2,062,098		(2,062,098)		-	
Water Rates		-		3,921,519		3,921,519		-		3,921,519	
Sustainable Water Facility Rates		-		1,321,000		1,321,000		-		1,321,000	
Wastewater Rates		-		4,090,275		4,090,275		-		4,090,275	
Grants		-		-			-		-		
Interest Income		120,000	00 239,000 3		359,000		-		359,000		
Other Revenues		91,675		412,093		503,768		-		503,768	
Total Revenues	\$	6,263,222	\$	10,008,887	\$	16,272,109	\$	(2,062,098)	\$	14,210,011	
<u>Expenditures</u>											
Personnel Services	\$	3,813,529	\$	2,692,219	\$	6,505,748	\$	-	\$	6,505,748	
Services and Supplies	\$	1,533,944	\$	3,329,331		4,863,275		-		4,863,275	
Capital Outlay		\$39,700		\$948,000		987,700		-		987,700	
Debt Service		\$18,431		\$1,565,254		1,583,685		-		1,583,685	
Administrative Cost Allocation		\$588,016		\$1,474,083		\$2,062,099		(\$2,062,098)		\$0	
Total Expenditures	\$	5,993,620	\$	10,008,887	\$	16,002,507	\$	(2,062,098)	\$	13,940,409	
Net Sources Over / (Under) Uses	\$	269,602	\$	-	\$	269,602	\$	-	\$	269,602	

Total General Fund revenues are estimated to decrease by \$526,998 (-8%) from \$6,790,220 for FY 2024-2025 to \$6,263,222 in FY 2025-2026. This decrease is due to a reduction in the Administrative Cost Allocation model. Property taxes are projected to increase \$121,751 (3.9%) from \$3,129,079 in FY 2024-2025 to \$3,250,830 in FY 2025-2026, based on estimates received from the County of San Luis Obispo Treasurer-Tax Collector.

Total General Fund expenditures are estimated to decrease by \$576,089 (-8.8%) from \$6,569,709 for FY 2024-2025 to \$5,993,620 in FY 2025-2026. This decrease is due to the elimination of the SAFER Firefighters, cost efficiencies by department managers, and the change in the Administrative Cost Allocation model. Overall, the General Fund budgets are anticipated to have a surplus of \$269,602. This surplus is held in the General Fund for emergencies during the year or much-needed maintenance of General Fund properties. Several Maintenance and Repair projects were not funded for Fire and Facilities & Resources and may come before the board for approval during the year. Facilities and Resources have the roof repair and refinishing of the floors budgeted for the 2025-2026 Fiscal Year. Achieving a balanced budget relies on 100% cost recovery for the Administrative Fund. These administrative cost allocations and other inter-fund transfers are eliminated in the CCSD combined budget to determine net revenues and expenditures after inter-fund activities.

The Enterprise Fund revenues are estimated to increase by \$405,796 (4.2%) from \$9,603,091 in FY 2024-2025 to \$10,008,887 in FY 2025-2026 due to water and wastewater rate increases. Enterprise Fund expenditures are estimated to increase by \$464,055 (4.9%) from \$9,544,832 in FY 2024-2025 to \$10,008,887 in FY 2025-2026. The increase in expenses is due to projected salary increases, inflationary projections, and an increase in debt service.

#### **General Fund Budgets**

The General Fund Budgets consist of the following:

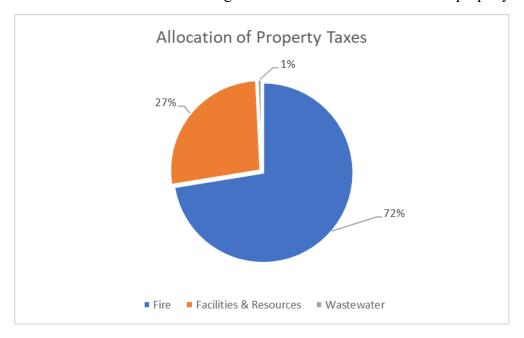
- Fire Fund
- Facilities and Resources Fund

Administrative Fund (Including the Overhead Allocation spreadsheet)

The combined General Fund budgets are illustrated on page 12, and a summary and detailed schedules for each budget are provided on pages 15 to 29.

#### **Significant Budget Items**

General Fund revenues are primarily property taxes allocated between Fire and Facilities and Resources to fund budgeted expenditures. Other revenues, such as the Fire Assessments, are restricted to the Fire Fund. The Administrative Fund budget includes a schedule on page 53 illustrating how administrative costs are allocated between the various CCSD budgets. The Administrative Cost allocation provides for 100% reimbursement of expenses. Revenue collected in the General Fund is not currently allocated toward offsetting administrative costs, in order to help maintain a balanced General Fund and ensure the availability of resources for future deferred maintenance of General Fund assets. The following illustrates the allocation of CCSD property taxes.



#### **General Fund Trade-Offs**

Trade-offs in General Fund budgets link to how much property taxes are allocated to one of the budgets versus another budget. The Fire Fund is allocated 72% of the CCSD property taxes, which, together with Fire Assessments of \$585,619, provide most of its funding. The Facilities and Resources Fund receives 27% of the CCSD property taxes, which, with the Veterans Hall rental income, provides for most of its funding. Allocating more property taxes to one fund and decreasing the other would result in trade-offs, changes in staffing, and changes in the service level provided by each department.

When considering trade-offs between General Fund budgets, it is essential to recognize that CCSD has taken on added responsibilities in recent years without funding. Funding for the maintenance of parks, recreation, and open space, maintenance of the Veterans Hall, and homeless camp cleanup are three primary responsibilities of the Facilities and Resources budget that continue to be underfunded, and where service is provided in the best manner possible within available funding. Over time, as the CCSD continues to maintain the Fiscalini Ranch Preserve and assumes responsibility for approximately 200 additional open space parcels without adequate funding, budget shortfalls in the General Fund are expected to persist. This will place increasing strain on the Fire, Facilities and Resources, and Administrative departments, negatively affecting operations and public safety. Significant steps have been taken to assess the operations of the Facilities and Resources department to reduce expenditures.

Reducing contracting for services has provided the department with an increase in productivity and overall cost savings.

Lastly, \$25,000 in property taxes is budgeted for the low-income discounts for wastewater customers. Based on Proposition 218 requirements for the proportional allocation of costs when establishing customer rates and charges, low-income discounts cannot be subsidized by other wastewater customers. Property taxes are the sole source of discretionary revenues appropriate to cover the cost of the discounts.

#### Fire & Emergency Services – See budget schedules on pages 15-19

#### **Significant Budget Items**

- The CCSD Fire Fund provides 10 full-time personnel and one reserve firefighter. Grant funding for three SAFER firefighters ended on 6/30/2025.
- There are no new capital expenditure requests for the final budget. Capital project requests will be made through the Board during the fiscal year, when funding models can be explored.

# STRATEGIC GOAL ALIGNMENT: Fire Protection and Emergency Services Maintain and Enhance Emergency Preparedness and Community Education While Providing Optimal and Adaptive All-Hazard Response

#### **Budget Assumptions**

- 1) Continue to seek grants for various equipment and prepare funding options for the Board to consider if grants are not awarded.
- 2) Continue to support employee training in maintaining professional licensing or other industry-related training.
- 3) Continue to support upgrading outdated equipment and apparatus.
- 4) Work to make critical updates to the fire station for safety and efficiency, utilizing funds raised on behalf of the Fire Department where applicable.

#### Facilities & Resources – See budget schedules on pages 20-24

The Facilities and Resources (F&R) budget funds three full-time equivalent staff positions and one management position and related expenditures for maintenance and repairs of District assets, including real property such as the Veterans Hall, dog park, public restrooms, parks, recreation & open space, and Fiscalini Ranch Preserve. The PROS department (16) is only used to track capital projects related to F&R, such as the skate park construction and the East Ranch restroom. The PROS department is not allocated any operating costs. Current challenges associated with unfunded budget requests are common for local agencies that can fund facility development but are hard-pressed to fund long-term maintenance efforts. Continued resource demands for open space maintenance, to include the Fiscalini Ranch Preserve, homeless camp cleanups, and storage of personal property, are having a significant budgetary impact on General Fund resources and staff.

#### **Significant Budget Items**

- The CCSD Facilities and Resources Fund provides four full-time personnel.
- Capital expenditures requested for 2025-2026 are \$17,000 for floor refinishing and \$22,700 for Roof repairs, funded from the General Fund Reserves.
- Significant unfunded requests exist, such as maintenance of the Veterans Hall.
  - O Significant resource constraints affect the staff's ability to maintain open space, streetlights, and public restrooms, which may not meet the community's service level expectations.

# STRATEGIC GOAL ALIGNMENT: Facilities and Resources Manage and Provide Stewardship of District Assets, in a Timely, Cost-Effective, and Environmentally Sensitive Manner

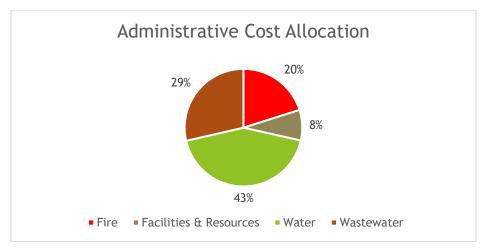
#### **Budget Assumptions**

- 1) Continue to research grant opportunities.
- 2) Continue to support employee training in maintaining professional licensing or other industry-related training.
- 3) Continue discussions & review of the fee structure for the Veterans Hall rental rates.
- 4) Continue the dialogue with the Finance committee and Board to find alternate funding sources.

#### Administrative Services—See budget schedules on pages 25-29

The CCSD Administrative Fund budget includes the cost of the general manager and staff responsible for the district's accounting and finances, human resources, centralized aspects of contract management, and related administrative functions.

The following chart illustrates the CCSD allocation of administrative costs.



Overall, combined enterprise fund budgets pay 72% of the CCSD administrative costs, with water fund budgets (including WRF budgets) covering 43% and wastewater funds covering 29%. General fund budgets pay the remaining 28%, with those costs covered by Fire (20%) and F&R (8.0%).

#### **Significant Budget Items**

• The Administrative Fund budget assumes that administrative costs are 100% reimbursed by other operating budgets.

#### STRATEGIC GOAL ALIGNMENT: Administration & Finance Develop Realistic Plans & Processes for Funding and Execution of the Strategic Goals

#### **Budget Assumptions**

- 1) Support the most current strategic plan and five-year goals that the Board of Directors adopted.
- 2) Study the District Fees & Charges Schedule to determine if rates must be amended to cover the service cost.
- 3) Continue with progress on the following Organizational Goals:
  - a) Develop and review the annual budget and continue with quarterly financial updates.

- b) Begin the FY 2024-2025 audit, working with the auditors to ensure efficiency and complete the audit promptly.
- 4) Continuing work with Standing Committees on various Board-assigned tasks.
- 5) Continue to support employee training in maintaining professional licensing or other industry-related training.
- 6) Implement improved workflow solutions to gain efficiency.

#### **Enterprise Fund Budgets**

The CCSD Enterprise Fund budgets consist of the following:

- Water Fund
- WRF Operations Fund
- WRF Capital Fund
- Wastewater Fund

The combined Enterprise Fund budgets are illustrated on page 30, including the combined summary information for the three (3) water fund budgets (Water, WRF Operations, and WRF Capital Funds) and the Wastewater Fund. Detailed schedules for the enterprise budget are on pages 30-52.

#### **Significant Budget Items**

As with the General Fund budgets, some significant items are common to all enterprise fund budgets, while others are budget specific. The following is a list of budget issues common to all enterprise funds.

• The approval of three-year rate increases to water and wastewater rates on May 19, 2022, effective July 1, 2022, increases the funding for the district's enterprise services, planned capital project activities, and debt service. This budget accounts for an inflationary rate increase of 2.9%. WRF fees are not increasing.

#### **Trade-Offs**

In contrast to the General Fund budgets, where trade-offs exist between the budget units depending on the allocation of property tax and general fund discretionary revenues, the enterprise funds have their own dedicated revenues, and trade-offs are budget specific. For CCSD water services, there are three "component units" of the budget – the Water Fund, the WRF Operations Fund, and the WRF Capital Fund, and trade-offs may also exist between those three components.

STRATEGIC GOAL ALIGNMENT: Water Services - General
Meet the Ongoing Challenges of Effectively Managing Water Resources to Provide a Reliable Supply of
Potable Water to Serve Present and Future Community Needs

#### **Budget Assumptions**

The Utilities Department Manager manages Enterprise Funds. A couple of important goals for FY 2025-2026 exist for both water and wastewater operations, including the following:

- The July 1, 2024, rate increases for water and wastewater fund capital improvements and improved proactive maintenance. Implementing those efforts cost-effectively will help maximize the beneficial outcomes of rate increases.
- Continue to improve regulatory reporting and responsiveness to resource agencies.
- Advancing the Capital Improvement Program (CIP).

Forward movement on CIP will need to address staff roles and responsibilities, how the project priorities are phased, how professional and construction services are procured, and the refinement of scope, schedules, and budgets for individual projects. Overall project prioritization has been completed, reviewed, and endorsed by the Resources and Infrastructure Committee, and continued coordination with the committee will be a staff priority in FY 2025-2026. Details on specific projects and programs are discussed in the following sections on each enterprise budget. Capital Improvement Program Project Prioritization schedules are included on pages 61-77.

Continued coordination between the Finance and Resources & Infrastructure Committees will also be essential to advancing the capital improvement program.

#### Water Fund – See budget schedules on pages 33-38

Budgeted revenues are estimated at \$4,318,019 and expenditures at \$4,318,019 for a balanced budget.

#### **Significant Budget Items**

- Staffing levels are consistent with the current FY 2024-2025 staffing.
- Capital expenditures totaled \$505,000, including projects approved at the Resources & Infrastructure Committee meeting. Various approved projects were removed from the Final Budget due to funding issues. The Board may approve these projects during the Fiscal Year.

#### **Water Fund Trade-Offs**

The Capital Outlay expenditures include trade-offs that will continue to be considered by staff, the Resources & Infrastructure Committee, and the Board of Directors during FY 2025-2026.

Capital projects are listed in priority order on pages 64-67. Many of the projects in the water fund have been implemented over multiple years, and funding has been accumulated over several fiscal years. The proposed capital projects, as discussed above, include multi-year and new project requests. Maintaining the Water Fund surplus is essential to fund future capital projects.

#### **Budget Assumptions**

Water system goals for FY 2025-2026 include the following:

- Update San Simeon Creek Basin Management O&M Manual.
- Continue to support employee training in maintaining professional licensing and other industry-related professional development.
- Establish specific goals relating to Capital Improvement Projects.
- During quarterly budget reviews, continue to provide status updates on CIP efforts.
- Continue to develop details on scope, schedules, and budgets for individual high-priority projects.

#### WRF Fund – See budget schedules on pages 39-46

The projected operating surplus in the FY 2025-2026 WRF Operations Fund budget is \$102,572.

#### **Significant Budget Items**

- Staffing levels are consistent with the current FY 2024-2025 staffing.
- Capital expenditures total \$270,000 and include projects approved by the Resources & Infrastructure Committee.

#### **Budget Assumptions**

WRF goals for FY 2025-2026 include the following:

- Continue to support employee training in maintaining professional licensing or other industry-related professional development.
- Continue working on the Section 7 consultation and acquisition of the Regular Coastal Development Permit.

#### Wastewater Fund – See budget schedules on pages 47-52

• Budgeted revenues are estimated to be \$4,274,868, and expenditures are estimated to be \$4,107,440, resulting in a surplus of \$167,428 and include projects approved by the Resources & Infrastructure Committee.

#### Significant Budget Items

- Staffing levels are consistent with the current FY 2024-2025 staffing.
- Capital expenditures total \$173,000. Various approved projects were removed from the Final Budget due to funding issues. The Board may approve these projects during the Fiscal Year.

#### **Trade-Offs**

The most significant is the historical issue of the deferral of plant maintenance and capital improvement activities. The 2022 Prop 218 rate increase addressed a portion of this historic issue.

# STRATEGIC GOAL ALIGNMENT: Wastewater Services Ensure Reliable Performance of the Wastewater Treatment System for Decades to Come

#### **Budget Assumptions**

Wastewater system goals for FY 2025-2026 include the following:

- Continue managing the Sustainable Solution Turnkey (SST) project.
- Complete various maintenance & repair projects at the plant.
- Continue to support employee training in maintaining professional licensing or other industry-related professional development.
- Establish specific goals relating to Capital Improvement Projects.
- During quarterly budget reviews, continue to provide status updates on CIP efforts.
- Continue to develop details on scope, schedules, and budgets for individual high-priority projects.



# GENERAL FUND SUMMARY

Fire Department – 01
Facilities & Resources Department – 02
Administration Department - 09



#### Cambria Community Services District , CA

# **Budget Report**Group Summary

Group Summary
For Fiscal: 2025-2026 Period Ending: 07/31/2025

Account Typ		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Encumbrances	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 01 - GENERAL FUND								
Revenue		4,201,124.00	4,201,124.00	0.00	0.00	0.00	-4,201,124.00	100.00%
Expense		3,931,522.22	3,931,522.22	0.00	0.00	0.00	3,931,522.22	100.00%
	Fund: 01 - GENERAL FUND Surplus (Deficit):	269,601.78	269,601.78	0.00	0.00	0.00	-269,601.78	100.00%
	Report Surplus (Deficit):	269,601.78	269,601.78	0.00	0.00	0.00	-269,601.78	100.00%

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Budget Report For Fiscal: 2025-2026 Period Ending: 07/31/2025

### **Fund Summary**

Fund	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Encumbrances	Variance Favorable (Unfavorable)
01 - GENERAL FUND	269,601.78	269,601.78	0.00	0.00	0.00	-269,601.78
Report Surplus (Deficit):	269.601.78	269.601.78	0.00	0.00	0.00	-269.601.78

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# GENERAL FUND FIRE - 01



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#### Cambria Community Services District , CA

### **Budget Report**

### Account Summary

Page 1 of 4

For Fiscal: 2025-2026 Period Ending: 07/31/2025

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 01 - GENERAL FUND							
Revenue							
Category: 42 - FEES							
01-43730-01	INSPECTION FEE - FIRE DEPT	1,000.00	1,000.00	0.00	0.00	-1,000.00	100.00 %
	Category: 42 - FEES Total:	1,000.00	1,000.00	0.00	0.00	-1,000.00	100.00%
Coto com 44 DDODEDTY	• .	_,	_,			_,	
Category: 44 - PROPERTY 01-43100-01	PROPERTY TAX - FIRE DEPT	2,354,856.00	2,354,856.00	0.00	0.00	-2,354,856.00	100.00 %
01-43110-01	SB2557 TAX - FIRE DEPT	-36,970.00	-36,970.00	0.00	0.00	36,970.00	0.00 %
01-43350-01	ASSESSMENT-FIRE - FIRE DEPT	585,619.00	585,619.00	0.00	0.00	-585,619.00	100.00 %
01-43700-01	WEED ABATEMENT - FIRE DEPT	100,000.00	100,000.00	0.00	0.00	-100,000.00	100.00 %
	Category: 44 - PROPERTY TAXES Total:	3,003,505.00	3,003,505.00	0.00	0.00	-3,003,505.00	100.00%
	Revenue Total:	3,004,505.00	3,004,505.00	0.00	0.00	-3,004,505.00	100.00%
Evnanca		0,00 .,000.00	5,00 1,000.00	5.55	0.00	0,00 1,000100	
Expense Category: 50 - SALARIES							
01-50000-01	SALARY & WAGES - FIRE DEPT	1,114,598.00	1,114,598.00	0.00	0.00	1,114,598.00	100.00 %
01-50100-01	OVERTIME - FIRE DEPT	1,114,598.00	1,114,598.00	0.00	0.00	1,114,598.00	100.00 %
	Category: 50 - SALARIES Total:	1,264,598.00	1,264,598.00	0.00	0.00	1,264,598.00	100.00%
C-1 F4	and a series of the series of	_,_ 5-,550.00	_, 1,550.00	0.50	3.00	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	_55.55/6
Category: 51 - BENEFITS 01-51010-01	LINIFORM ALLOWING FIRE DEPT	4 000 00	4 000 00	0.00	0.00	4 000 00	100.00.0/
01-51020-01	UNIFORM ALLOWNC - FIRE DEPT MED-PRINCIPAL - FIRE DEPT	4,000.00 19,301.00	4,000.00 19,301.00	0.00 0.00	0.00 0.00	4,000.00 19,301.00	100.00 % 100.00 %
01-51030-01	MED-PRINCIPAL - FIRE DEPT	124,740.00	124,740.00	0.00	0.00	124,740.00	
01-51050-01	LIFE INSURANCE - FIRE DEPT	1,440.00	1,440.00	0.00	0.00	1,440.00	
01-51060-01	FICA - FIRE DEPT	68,052.00	68,052.00	0.00	0.00	68,052.00	100.00 %
01-51070-01	MEDICARE - FIRE DEPT	15,214.00	15,214.00	0.00	0.00	15,214.00	100.00 %
01-51080-01	WORKERS COMP - FIRE DEPT	64,448.00	64,448.00	0.00	0.00	64,448.00	
01-51090-01	RETIREMENT-PERS - FIRE DEPT	416,180.00	416,180.00	0.00	0.00	416,180.00	100.00 %
01-51200-01	OTHER EMP BENE - FIRE DEPT	3,250.00	3,250.00	0.00	0.00	3,250.00	100.00 %
<u>01-51210-01</u>	RETIREES HEALTH - FIRE DEPT	55,488.00	55,488.00	0.00	0.00	55,488.00	100.00 %
<u>01-51220-01</u>	MEDICAL REIMBRS - FIRE DEPT	16,000.00	16,000.00	0.00	0.00	16,000.00	100.00 %
	Category: 51 - BENEFITS Total:	788,113.00	788,113.00	0.00	0.00	788,113.00	100.00%
Category: 52 - SERVICES	& SUPPLIES						
<u>01-6011W-01</u>	PUB INF-WEBSITE - FIRE DEPT	250.00	250.00	0.00	0.00	250.00	100.00 %
<u>01-60300-01</u>	INSURANCE - FIRE DEPT	47,000.00	47,000.00	0.00	0.00	47,000.00	100.00 %
<u>01-6033B-01</u>	M&R BUILDINGS - FIRE DEPT	20,000.00	20,000.00	0.00	0.00	20,000.00	100.00 %
<u>01-6033G-01</u>	M&R GROUNDS - FIRE DEPT	1,000.00	1,000.00	0.00	0.00	1,000.00	100.00 %
<u>01-6041L-01</u>	M&R-VEHICLES-L - FIRE DEPT	40,000.00	40,000.00	0.00	0.00	40,000.00	100.00 %
<u>01-60440-01</u>	M&R-COMPS-SVCS - FIRE DEPT	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00 %
<u>01-60450-01</u>	COMP SUPP&PARTS - FIRE DEPT	1,000.00	1,000.00	0.00	0.00	1,000.00	100.00 %
01-60500-01	OFFICE SUPPLIES - FIRE DEPT	1,000.00	1,000.00	0.00	0.00	1,000.00	100.00 %
<u>01-60510-01</u>	POSTAGE & SHIP - FIRE DEPT	200.00	200.00	0.00	0.00	200.00	
<u>01-60530-01</u>	PRINTING/FORMS - FIRE DEPT	2,000.00	2,000.00	0.00	0.00	2,000.00	100.00 %
<u>01-60540-01</u>	MBRSH DUES,PUBS - FIRE DEPT	500.00	500.00	0.00	0.00	500.00	100.00 %
<u>01-60550-01</u>	GOVT FEES & LIC - FIRE DEPT	80,000.00	80,000.00	0.00	0.00	80,000.00	
01-6060C-01	UTILITIES CELL - FIRE DEPT	9,830.30	9,830.30	0.00	0.00	9,830.30	
01-6060E-01	UTILITIES ELEC - FIRE DEPT	17,635.59	17,635.59	0.00	0.00	17,635.59	
01-6060G-01	UTILITIES GAS - FIRE DEPT	5,923.95	5,923.95	0.00	0.00	5,923.95	100.00 %
01-6060I-01	UTILITS INTRNET - FIRE DEPT	1,600.00	1,600.00	0.00	0.00	1,600.00	
<u>01-6060P-01</u> 01-6060S-01	UTILITIES PHONE - FIRE DEPT	7,000.00	7,000.00	0.00	0.00	7,000.00	
01-6060W-01	UTILITIES SEWER - FIRE DEPT	1,000.00	1,000.00	0.00	0.00	1,000.00	
01-6080L-01	UTILITIES WATER - FIRE DEPT	1,200.00	1,200.00	0.00	0.00	1,200.00	
01 0000F 01	PRO SVC- LEGAL - FIRE DEPT	25,000.00	25,000.00	0.00	0.00	25,000.00	100.00 %

For Fiscal: 2025-2026 Period Ending: 07/31/2025

-9,360.30

100.00%

0.00

#### **Budget Report**

#### Variance Original Current Period Fiscal **Favorable** Percent **Total Budget Total Budget** Activity Activity (Unfavorable) Remaining 01-6080M-01 PRO SVC- MISC - FIRE DEPT 15,000.00 15,000.00 0.00 0.00 15,000.00 100.00 % 01-60890-01 **EMER MED SUPP - FIRE DEPT** 14,420.00 14,420.00 0.00 0.00 14,420.00 100.00 % 01-60900-01 **DEPT OP SUPPLY - FIRE DEPT** 15,450.00 15,450.00 0.00 0.00 15,450.00 100.00 % 01-60930-01 15,000.00 SMALL TOOLS/EQP - FIRE DEPT 15,000.00 0.00 0.00 15,000.00 100.00 % 01-60940-01 CLOTH/UNIFORM - FIRE DEPT 7,725.00 7,725.00 0.00 0.00 7,725.00 100.00 % 01-60960-01 **FUEL - FIRE DEPT** 20,500.00 20,500.00 0.00 0.00 20,500.00 100.00 % 01-61150-01 MEETING EXPENSE - FIRE DEPT 450.00 450.00 0.00 0.00 450.00 100.00 % 01-6120A-01 EMPLOYEE ALS CT - FIRE DEPT 800.00 800.00 0.00 0.00 800.00 100.00 % 01-6120E-01 TVL,TRN,SEM-EMP - FIRE DEPT 20,000.00 20,000.00 0.00 0.00 20,000.00 100.00 % 01-61240-01 **EMPLOYEE RECOG - FIRE DEPT** 1,000.00 1,000.00 0.00 0.00 1,000.00 100.00 % 01-61250-01 **EMPLOY RECRUIT - FIRE DEPT** 3,000.00 3,000.00 0.00 0.00 3,000.00 100.00 % %

FD-AWARE/EDUCTN - FIRE DEPT	4,000.00	4,000.00	0.00	0.00	4,000.00	100.00 %
FD-BREATHG-SCBA - FIRE DEPT	4,622.00	4,622.00	0.00	0.00	4,622.00	100.00 %
PERS PROT EQUIP - FIRE DEPT	20,000.00	20,000.00	0.00	0.00	20,000.00	100.00 %
FHRP CONTRACT - FIRE DEPT	100,000.00	100,000.00	0.00	0.00	100,000.00	100.00 %
Category: 52 - SERVICES & SUPPLIES Total:	509,106.84	509,106.84	0.00	0.00	509,106.84	100.00%
T SERVICE						
PRINCIPAL	16,308.89	16,308.89	0.00	0.00	16,308.89	100.00 %
INTEREST TRUCK - FIRE DEPT	2,121.97	2,121.97	0.00	0.00	2,121.97	100.00 %
Category: 70 - DEBT SERVICE Total:	18,430.86	18,430.86	0.00	0.00	18,430.86	100.00%
DCATED OH						
ALLOC OVERHEAD - FIRE DEPT	414,896.00	414,896.00	0.00	0.00	414,896.00	100.00 %
Category: 80 - ALLOCATED OH Total:	414,896.00	414,896.00	0.00	0.00	414,896.00	100.00%
Expense Total:	2,995,144.70	2,995,144.70	0.00	0.00	2,995,144.70	100.00%
Fund: 01 - GENERAL FUND Surplus (Deficit):	9,360.30	9,360.30	0.00	0.00	-9,360.30	100.00%
	FD-BREATHG-SCBA - FIRE DEPT PERS PROT EQUIP - FIRE DEPT FHRP CONTRACT - FIRE DEPT Category: 52 - SERVICES & SUPPLIES Total: ST SERVICE PRINCIPAL INTEREST TRUCK - FIRE DEPT Category: 70 - DEBT SERVICE Total: OCATED OH ALLOC OVERHEAD - FIRE DEPT Category: 80 - ALLOCATED OH Total: Expense Total:	FD-BREATHG-SCBA - FIRE DEPT 4,622.00 PERS PROT EQUIP - FIRE DEPT 20,000.00 FHRP CONTRACT - FIRE DEPT 100,000.00 Category: 52 - SERVICES & SUPPLIES Total: 509,106.84 ST SERVICE PRINCIPAL 16,308.89 INTEREST TRUCK - FIRE DEPT 2,121.97 Category: 70 - DEBT SERVICE Total: 18,430.86  OCATED OH ALLOC OVERHEAD - FIRE DEPT 414,896.00 Category: 80 - ALLOCATED OH Total: 414,896.00 Expense Total: 2,995,144.70	FD-BREATHG-SCBA - FIRE DEPT 4,622.00 4,622.00 PERS PROT EQUIP - FIRE DEPT 20,000.00 20,000.00 FHRP CONTRACT - FIRE DEPT 100,000.00 100,000.00 Category: 52 - SERVICES & SUPPLIES Total: 509,106.84 ST SERVICE PRINCIPAL 16,308.89 16,308.89 INTEREST TRUCK - FIRE DEPT 2,121.97 2,121.97 Category: 70 - DEBT SERVICE Total: 18,430.86 18,430.86  OCATED OH ALLOC OVERHEAD - FIRE DEPT 414,896.00 414,896.00 Category: 80 - ALLOCATED OH Total: 414,896.00 414,896.00 Expense Total: 2,995,144.70 2,995,144.70	FD-BREATHG-SCBA - FIRE DEPT 4,622.00 4,622.00 0.00 PERS PROT EQUIP - FIRE DEPT 20,000.00 20,000.00 0.00 FHRP CONTRACT - FIRE DEPT 100,000.00 100,000.00 0.00  Category: 52 - SERVICES & SUPPLIES Total: 509,106.84 509,106.84 0.00  ST SERVICE PRINCIPAL 16,308.89 16,308.89 0.00 INTEREST TRUCK - FIRE DEPT 2,121.97 2,121.97 0.00 Category: 70 - DEBT SERVICE Total: 18,430.86 18,430.86 0.00  OCATED OH ALLOC OVERHEAD - FIRE DEPT 414,896.00 414,896.00 0.00 Category: 80 - ALLOCATED OH Total: 414,896.00 414,896.00 0.00  Expense Total: 2,995,144.70 2,995,144.70 0.00	FD-BREATHG-SCBA - FIRE DEPT 4,622.00 4,622.00 0.00 0.00 PERS PROT EQUIP - FIRE DEPT 20,000.00 20,000.00 0.00 0.00 FHRP CONTRACT - FIRE DEPT 100,000.00 100,000.00 0.00 Category: 52 - SERVICES & SUPPLIES Total: 509,106.84 509,106.84 0.00 0.00 IT SERVICE PRINCIPAL 16,308.89 16,308.89 0.00 0.00 INTEREST TRUCK - FIRE DEPT 2,121.97 2,121.97 0.00 0.00 Category: 70 - DEBT SERVICE Total: 18,430.86 18,430.86 0.00 0.00  OCATED OH ALLOC OVERHEAD - FIRE DEPT 414,896.00 414,896.00 0.00 0.00 Category: 80 - ALLOCATED OH Total: 414,896.00 414,896.00 0.00 0.00 Expense Total: 2,995,144.70 2,995,144.70 0.00 0.00	FD-BREATHG-SCBA - FIRE DEPT 4,622.00 4,622.00 0.00 0.00 4,622.00  PERS PROT EQUIP - FIRE DEPT 20,000.00 20,000.00 0.00 0.00 20,000.00  FHRP CONTRACT - FIRE DEPT 100,000.00 100,000.00 0.00 0.00 100,000.00  Category: 52 - SERVICES & SUPPLIES Total: 509,106.84 509,106.84 0.00 0.00 509,106.84  IT SERVICE  PRINCIPAL 16,308.89 16,308.89 0.00 0.00 16,308.89  INTEREST TRUCK - FIRE DEPT 2,121.97 2,121.97 0.00 0.00 2,121.97  Category: 70 - DEBT SERVICE Total: 18,430.86 18,430.86 0.00 0.00 18,430.86  OCATED OH  ALLOC OVERHEAD - FIRE DEPT 414,896.00 414,896.00 0.00 0.00 414,896.00  Category: 80 - ALLOCATED OH Total: 414,896.00 414,896.00 0.00 0.00 2,995,144.70

9,360.30

9,360.30

0.00

Report Surplus (Deficit):

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**Budget Report** 

For Fiscal: 2025-2026 Period Ending: 07/31/2025

#### **Group Summary**

Categor	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 01 - GENERAL FUND						
Revenue						
42 - FEES	1,000.00	1,000.00	0.00	0.00	-1,000.00	100.00%
44 - PROPERTY TAXES	3,003,505.00	3,003,505.00	0.00	0.00	-3,003,505.00	100.00%
Revenue Total:	3,004,505.00	3,004,505.00	0.00	0.00	-3,004,505.00	100.00%
Expense						
50 - SALARIES	1,264,598.00	1,264,598.00	0.00	0.00	1,264,598.00	100.00%
51 - BENEFITS	788,113.00	788,113.00	0.00	0.00	788,113.00	100.00%
52 - SERVICES & SUPPLIES	509,106.84	509,106.84	0.00	0.00	509,106.84	100.00%
70 - DEBT SERVICE	18,430.86	18,430.86	0.00	0.00	18,430.86	100.00%
80 - ALLOCATED OH	414,896.00	414,896.00	0.00	0.00	414,896.00	100.00%
Expense Total:	2,995,144.70	2,995,144.70	0.00	0.00	2,995,144.70	100.00%
Fund: 01 - GENERAL FUND Surplus (Deficit):	9,360.30	9,360.30	0.00	0.00	-9,360.30	100.00%
Report Surplus (Deficit):	9,360.30	9,360.30	0.00	0.00	-9,360.30	100.00%

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For Fiscal: 2025-2026 Period Ending: 07/31/2025

#### **Fund Summary**

Fund	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)
01 - GENERAL FUND	9,360.30	9,360.30	0.00	0.00	-9,360.30
Report Surplus (Deficit):	9,360.30	9,360.30	0.00	0.00	-9,360.30

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# GENERAL FUND FACILITIES & RESOURCES - 02



#### Cambria Community Services District , CA

## **Budget Report**

#### Account Summary

For Fiscal: 2025-2026 Period Ending: 07/31/2025

and Open of		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 01 - GENERAL FUND							
Revenue							
Category: 42 - FEES							
01-40200-02	EV CHARGING STATION	3,000.00	3,000.00	0.00	0.00	-3,000.00	100.00 %
01-45000-02	VET'S HALL RENT - PPT MGMT DEPT	20,000.00	20,000.00	0.00	0.00	-20,000.00	100.00 %
	Category: 42 - FEES Total:	23,000.00	23,000.00	0.00	0.00	-23,000.00	100.00%
Catagony 44 DRODERTY	· .	,	,			•	
Category: 44 - PROPERTY 01-43100-02	PROPERTY TAX - PPT MGMT DEPT	870,974.00	870,974.00	0.00	0.00	-870,974.00	100.00 %
01-43110-02	SB2557 TAX - PPT MGMT DEPT	-13,622.00	-13,622.00	0.00	0.00	13,622.00	0.00 %
	Category: 44 - PROPERTY TAXES Total:	857,352.00	857,352.00	0.00	0.00	-857,352.00	100.00%
	_	<u> </u>				· ·	
	Revenue Total:	880,352.00	880,352.00	0.00	0.00	-880,352.00	100.00%
Expense							
Category: 50 - SALARIES							
01-50000-02	SALARY & WAGES - PPT MGMT DEPT	245,951.00	245,951.00	0.00	0.00	245,951.00	100.00 %
01-50100-02	OVERTIME - PPT MGMT DEPT	15,000.00	15,000.00	0.00	0.00	15,000.00	100.00 %
	Category: 50 - SALARIES Total:	260,951.00	260,951.00	0.00	0.00	260,951.00	100.00%
Category: 51 - BENEFITS							
<u>01-51010-02</u>	UNIFORM ALLOWNC - PPT MGMT	1,200.00	1,200.00	0.00	0.00	1,200.00	100.00 %
<u>01-51020-02</u>	MED-PRINCIPAL - PPT MGMT DEPT	3,052.00	3,052.00	0.00	0.00	3,052.00	100.00 %
<u>01-51030-02</u>	MED-PERS-CARE - PPT MGMT DEPT	44,100.00	44,100.00	0.00	0.00	44,100.00	100.00 %
01-51050-02	LIFE INSURANCE - FAC & RESRC DPT	432.00	432.00	0.00	0.00	432.00	100.00 %
01-51060-02	FICA - PPT MGMT DEPT	15,671.00	15,671.00	0.00	0.00	15,671.00	100.00 %
01-51070-02	MEDICARE - PPT MGMT DEPT	3,146.00	3,146.00	0.00	0.00	3,146.00	100.00 %
01-51080-02	WORKERS COMP - PPT MGMT DEPT	8,392.00	8,392.00	0.00	0.00	8,392.00	100.00 %
01-51090-02	RETIREMENT-PERS - PPT MGMT DE	74,776.00	74,776.00	0.00	0.00	74,776.00	100.00 %
01-51200-02	OTHER EMP BENE - PPT MGMT DEPT	3,052.00	3,052.00	0.00	0.00	3,052.00	100.00 %
<u>01-51210-02</u>	RETIREES HEALTH - PPT MGMT DEPT	23,834.00	23,834.00	0.00	0.00	23,834.00	100.00 %
<u>01-51220-02</u>	MEDICAL REIMBRS - PPT MGMT DE	5,200.00	5,200.00	0.00	0.00	5,200.00	100.00 %
	Category: 51 - BENEFITS Total:	182,855.00	182,855.00	0.00	0.00	182,855.00	100.00%
Category: 52 - SERVICES	& SUPPLIES						
01-60300-02	INSURANCE - FAC & RESRC DPT	27,000.00	27,000.00	0.00	0.00	27,000.00	100.00 %
<u>01-6033B-02</u>	M&R BUILDINGS - PPT MGMT DEPT	28,560.00	28,560.00	0.00	0.00	28,560.00	100.00 %
<u>01-6033E-02</u>	M&R ENCAMPMENTS - FAC & RESR	2,000.00	2,000.00	0.00	0.00	2,000.00	100.00 %
01-6033G-02	M&R GROUNDS - PPT MGMT DEPT	27,800.00	27,800.00	0.00	0.00	27,800.00	100.00 %
01-6033L-02	M&R-STREETLIGHT - FAC & RESRC	1,000.00	1,000.00	0.00	0.00	1,000.00	100.00 %
01-6033R-02	M&R-RANCH - FAC & RESRC DPT	16,196.52	16,196.52	0.00	0.00	16,196.52	100.00 %
01-6033V-02	M&R-VET'S HALL - FAC & RESRC DPT	60,994.00	60,994.00	0.00	0.00	60,994.00	100.00 %
<u>01-6041L-02</u>	M&R-VEHICLES-L - PPT MGMT DEPT	7,000.00	7,000.00	0.00	0.00	7,000.00	100.00 %
<u>01-6041N-02</u> 01-60440-02	M&R-VEHICLES-N - PPT MGMT DEPT	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00 %
01-60450-02	M&R-COMPS-SVCS - PPT MGMT DE	500.00	500.00	0.00	0.00	500.00	100.00 %
<u>01-60500-02</u>	COMP SUPP&PARTS - PPT MGMT D	300.00	300.00	0.00	0.00	300.00	100.00 %
<u>01-6060C-02</u>	OFFICE SUPPLIES - FAC & RESRC DPT	800.00	800.00	0.00	0.00	800.00	100.00 % 100.00 %
01-6060E-02	UTILITIES CELL - PPT MGMT DEPT	2,600.00	2,600.00	0.00	0.00	2,600.00	
01-6060G-02	UTILITIES ELEC - PPT MGMT DEPT UTILITIES GAS - PPT MGMT DEPT	25,000.00 4,000.00	25,000.00 4,000.00	0.00 0.00	0.00 0.00	25,000.00 4,000.00	100.00 % 100.00 %
01-6060I-02	UTILITIES GAS - PPT MIGIMT DEPT	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00 %
01-6060P-02	UTILITIS INTRNET - PPT MGMT DEPT	2,000.00	2,000.00	0.00	0.00	2,000.00	100.00 %
01-6060S-02	UTILITIES PHONE - PPT MGMT DEPT	3,000.00	3,000.00	0.00	0.00	3,000.00	100.00 %
01-6060W-02	UTILITIES WATER - PPT MGMT DEPT	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00 %
01-60700-02	EQUIP RENTAL - PPT MGMT DEPT	1,000.00	1,000.00	0.00	0.00	1,000.00	100.00 %
01-6080M-02	PRO SVC- MISC - PPT MGMT DEPT	1,000.00	1,000.00	0.00	0.00	1,000.00	100.00 %
		2,000.00	2,000.00	0.00	0.00	1,000.00	200.00 /0

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#### Attachment 01

#### Budget Report For Fiscal: 2025-2026 Period Ending: 07/31/2025

Duaget Report			101 1150011 2025 2020 1 211001 21101115. 07/52/201				
		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
01-60900-02	DEPT OP SUPPLY - PPT MGMT DEPT	21,000.00	21,000.00	0.00	0.00	21,000.00	100.00 %
01-60930-02	SMALL TOOLS/EQP - PPT MGMT DE	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00 %
01-60940-02	CLOTH/UNIFORM - PPT MGMT DEPT	3,000.00	3,000.00	0.00	0.00	3,000.00	100.00 %
01-60960-02	FUEL - FAC & RESRC DPT	20,000.00	20,000.00	0.00	0.00	20,000.00	100.00 %
01-61250-02	EMPLOY RECRUIT - FAC & RESRC DPT	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00 %
	Category: 52 - SERVICES & SUPPLIES Total:	279,750.52	279,750.52	0.00	0.00	279,750.52	100.00%
Category: 60 - CAPI	TAL OUTLAY						
01-61700-02	CAP ASSET EXP - FAC & RESRC DPT	39,700.00	39,700.00	0.00	0.00	39,700.00	100.00 %
Budget Detail — Description		Units	Price	Amount			
REFINISHING FLOOR	S	0.00	0.00	17,000.00			
ROOF REPAIRS		0.00	0.00	22,700.00			
	Category: 60 - CAPITAL OUTLAY Total:	39,700.00	39,700.00	0.00	0.00	39,700.00	100.00%
Category: 80 - ALLO	CATED OH						
01-62000-02	ALLOC OVERHEAD - PPT MGMT DE	173,120.00	173,120.00	0.00	0.00	173,120.00	100.00 %
	Category: 80 - ALLOCATED OH Total:	173,120.00	173,120.00	0.00	0.00	173,120.00	100.00%
	Expense Total:	936,376.52	936,376.52	0.00	0.00	936,376.52	100.00%
	Fund: 01 - GENERAL FUND Surplus (Deficit):	-56,024.52	-56,024.52	0.00	0.00	56,024.52	100.00%
	Report Surplus (Deficit):	-56,024.52	-56,024.52	0.00	0.00	56,024.52	100.00%

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For Fiscal: 2025-2026 Period Ending: 07/31/2025

#### **Group Summary**

Categor	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 01 - GENERAL FUND						
Revenue						
42 - FEES	23,000.00	23,000.00	0.00	0.00	-23,000.00	100.00%
44 - PROPERTY TAXES	857,352.00	857,352.00	0.00	0.00	-857,352.00	100.00%
Revenue Total:	880,352.00	880,352.00	0.00	0.00	-880,352.00	100.00%
Expense						
50 - SALARIES	260,951.00	260,951.00	0.00	0.00	260,951.00	100.00%
51 - BENEFITS	182,855.00	182,855.00	0.00	0.00	182,855.00	100.00%
52 - SERVICES & SUPPLIES	279,750.52	279,750.52	0.00	0.00	279,750.52	100.00%
60 - CAPITAL OUTLAY	39,700.00	39,700.00	0.00	0.00	39,700.00	100.00%
80 - ALLOCATED OH	173,120.00	173,120.00	0.00	0.00	173,120.00	100.00%
Expense Total:	936,376.52	936,376.52	0.00	0.00	936,376.52	100.00%
Fund: 01 - GENERAL FUND Surplus (Deficit):	-56,024.52	-56,024.52	0.00	0.00	56,024.52	100.00%
Report Surplus (Deficit):	-56,024.52	-56,024.52	0.00	0.00	56,024.52	100.00%

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For Fiscal: 2025-2026 Period Ending: 07/31/2025

#### **Fund Summary**

	Original	Current	Period	Fiscal	Variance Favorable
Fund	Total Budget	Total Budget	Activity	Activity	(Unfavorable)
01 - GENERAL FUND	-56,024.52	-56,024.52	0.00	0.00	56,024.52
Report Surplus (Deficit):	-56,024.52	-56,024.52	0.00	0.00	56,024.52

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# GENERAL FUND ADMINISTRATION - 09



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#### Cambria Community Services District , CA

## **Budget Report**

Account Summary

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For Fiscal: 2025-2026 Period Ending: 07/31/2025

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
und: 01 - GENERAL FUND							
Revenue							
Category: 42 - FEES							
1-40010-09	FRANCHISE FEES - ADMIN DEPT	178,000.00	178,000.00	0.00	0.00	-178,000.00	100.00 %
1-40130-09	VAC RENTAL REG - ADMIN DEPT	500.00	500.00	0.00	0.00	-500.00	100.00 %
	Category: 42 - FEES Total:	178,500.00	178,500.00	0.00	0.00	-178,500.00	100.009
Category: 43 - OTHER RE	VENUE						
1-42000-09	INTEREST INCOME - ADMIN DEPT	120,000.00	120,000.00	0.00	0.00	-120,000.00	100.00 9
1-43850-09	RADIO VAULT RNT - ADMIN DEPT	2,400.00	2,400.00	0.00	0.00	-2,400.00	100.00 9
	Category: 43 - OTHER REVENUE Total:	122,400.00	122,400.00	0.00	0.00	-122,400.00	100.009
Category: 44 - PROPERTY	/ TAVES	•	-			•	
1-43120-09	SB1090-PROPTAX - ADMIN DEPT	15,367.00	15,367.00	0.00	0.00	-15,367.00	100.00 9
	Category: 44 - PROPERTY TAXES Total:	15,367.00	15,367.00	0.00	0.00	-15,367.00	100.009
	Revenue Total:	316,267.00	316,267.00	0.00	0.00	-316,267.00	100.009
_	Revenue rotal.	310,207.00	310,207.00	0.00	0.00	310,207.00	100.007
Expense Cotogory FO CALABIES							
Category: 50 - SALARIES 1-50000-09	CALADY & MACEC ADMINIDEDT	702 110 00	702 110 00	0.00	0.00	702 110 00	100.00.0
1-50100-09	SALARY & WAGES - ADMIN DEPT	792,119.00	792,119.00	0.00	0.00	792,119.00	100.00 9
<u>1-30100-03</u>	OVERTIME - ADMIN DEPT	5,000.00 <b>797,119.00</b>	5,000.00 <b>797,119.00</b>	0.00 <b>0.00</b>	0.00 <b>0.00</b>	5,000.00 <b>797,119.00</b>	100.00 9
	Category: 50 - SALARIES Total:	797,119.00	797,119.00	0.00	0.00	797,119.00	100.007
Category: 51 - BENEFITS							
<u>1-51020-09</u> 1-51030-09	MED-PRINCIPAL - ADMIN DEPT	9,114.00	9,114.00	0.00	0.00	9,114.00	100.00 9
1-51050-09 1-51050-09	MED-PERS-CARE - ADMIN DEPT	88,200.00	88,200.00	0.00	0.00	88,200.00	100.00 9
1-51060-09	LIFE INSURANCE - ADMIN DEPT	864.00	864.00	0.00	0.00	864.00	
1-51070-09	FICA - ADMIN DEPT MEDICARE - ADMIN DEPT	46,438.00 9,565.00	46,438.00 9,565.00	0.00 0.00	0.00 0.00	46,438.00 9,565.00	
1-51080-09	WORKERS COMP - ADMIN DEPT	10,000.00	10,000.00	0.00	0.00	10,000.00	100.00 %
1-51090-09	RETIREMENT-PERS - ADMIN DEPT	229,412.00	229,412.00	0.00	0.00	229,412.00	100.00 9
1-51210-09	RETIREES HEALTH - ADMIN DEPT	112,000.00	112,000.00	0.00	0.00	112,000.00	
1-51220-09	MEDICAL REIMBRS - ADMIN DEPT	14,300.00	14,300.00	0.00	0.00	14,300.00	
	Category: 51 - BENEFITS Total:	519,893.00	519,893.00	0.00	0.00	519,893.00	100.009
Category: 52 - SERVICES	· .	•	,			•	
1-60100-09	ADS-LEGAL/OTHER - ADMIN DEPT	515.00	515.00	0.00	0.00	515.00	100.00 9
<u>1-6011I-09</u>	PUBLIC INFO GNL - ADMIN DEPT	2,060.00	2,060.00	0.00	0.00	2,060.00	
1-6011W-09	PUB INF-WEBSITE - ADMIN DEPT	3,683.00	3,683.00	0.00	0.00	3,683.00	100.00 %
<u>1-60300-09</u>	INSURANCE - ADMIN DEPT	4,382.00	4,382.00	0.00	0.00	4,382.00	100.00 9
<u>1-6033B-09</u>	M&R BUILDINGS - ADMIN DEPT	15,000.00	15,000.00	0.00	0.00	15,000.00	100.00 9
<u>1-6033G-09</u>	M&R GROUNDS - ADMIN DEPT	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00 %
<u>1-6041L-09</u>	M&R-VEHICLES-L - ADMIN DEPT	800.00	800.00	0.00	0.00	800.00	100.00 %
<u>1-60440-09</u>	M&R-COMPS-SVCS - ADMIN DEPT	130,000.00	130,000.00	0.00	0.00	130,000.00	100.00 %
Budget Detail ———		Unite	Drico	Amount			
Description M&R-COMP-SVCS		<b>Units</b> 0.00	<b>Price</b> 0.00	Amount 129,000.00			
	RSECURITY & MICROSOFT LICENSE	0.00	0.00	1,000.00			
1-60450-09	COMP CLIDDS DARTS ADMINISTRA			•	0.00	15 000 00	100.000
1-60480-09	COMP SUPP&PARTS - ADMIN DEPT	15,000.00	15,000.00	0.00	0.00	15,000.00	100.00 9 100.00 9
1-60500-09	SECURTY & SAFTY - ADMIN DEPT OFFICE SUPPLIES - ADMIN DEPT	103.00 5,151.00	103.00 5,151.00	0.00 0.00	0.00 0.00	103.00 5,151.00	
1-60510-09	POSTAGE & SHIP - ADMIN DEPT	3,605.00	3,605.00	0.00	0.00	3,605.00	
1-60520-09	BANK CHARGES - ADMIN DEPT	2,060.00	2,060.00	0.00	0.00	2,060.00	
	DI WALL CHALLOLD ADMINITURE I	2,000.00	2,000.00	0.00		2,000.00	
1-60530-09	PRINTING/FORMS - ADMIN DEPT	1,030.00	1,030.00	0.00	0.00	1,030.00	100.00 9

For Fiscal: 2025-2026 Period Ending: 07/31/2025

						Variance	
		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Favorable (Unfavorable)	Percent Remaining
01-60550-09	GOVT FEES & LIC - ADMIN DEPT	57,087.00	57,087.00	0.00	0.00	57,087.00	100.00 %
Budget Detail -					0.00	37,007.100	200.00 /0
Description		Units	Price	Amount			
GOVERNMENT FEI	ES & LICENSES	0.00	0.00	25,370.00			
GOVERNMENT FEI	ES & LICENSES - LAFCO	0.00	0.00	31,717.00			
<u>01-6060C-09</u>	UTILITIES CELL - ADMIN DEPT	6,300.00	6,300.00	0.00	0.00	6,300.00	100.00 %
<u>01-6060E-09</u>	UTILITIES ELEC - ADMIN DEPT	9,450.00	9,450.00	0.00	0.00	9,450.00	100.00 %
<u>01-6060G-09</u>	UTILITIES GAS - ADMIN DEPT	315.00	315.00	0.00	0.00	315.00	100.00 %
<u>01-6060I-09</u>	UTILITS INTRNET - ADMIN DEPT	6,300.00	6,300.00	0.00	0.00	6,300.00	100.00 %
<u>01-6060P-09</u>	UTILITIES PHONE - ADMIN DEPT	8,400.00	8,400.00	0.00	0.00	8,400.00	100.00 %
<u>01-6060S-09</u>	UTILITIES SEWER - ADMIN DEPT	654.00	654.00	0.00	0.00	654.00	100.00 %
<u>01-6060W-09</u>	UTILITIES WATER - ADMIN DEPT	473.00	473.00	0.00	0.00	473.00	100.00 %
01-60700-09	EQUIP RENTAL - ADMIN DEPT	525.00	525.00	0.00	0.00	525.00	100.00 %
01-60750-09	RENT OFFICE - ADMIN DEPT	51,000.00	51,000.00	0.00	0.00	51,000.00	100.00 %
<u>01-6080A-09</u>	PRO SVC- AUDIT - ADMIN DEPT	25,475.00	25,475.00	0.00	0.00	25,475.00	100.00 %
<u>01-6080F-09</u>	PRO SVC- FINANC - ADMIN DEPT	21,600.00	21,600.00	0.00	0.00	21,600.00	100.00 %
<u>01-6080K-09</u>	PRO SVC-COUNSEL - ADMIN DEPT	162,000.00	162,000.00	0.00	0.00	162,000.00	100.00 %
<u>01-6080L-09</u>	PRO SVC- LEGAL - ADMIN DEPT	50,000.00	50,000.00	0.00	0.00	50,000.00	100.00 %
<u>01-6080M-09</u>	PRO SVC- MISC - ADMIN DEPT	50,000.00	50,000.00	0.00	0.00	50,000.00	100.00 %
01-60860-09	OUTSIDE SERVICS - ADMIN DEPT	3,500.00	3,500.00	0.00	0.00	3,500.00	100.00 %
01-60900-09	DEPT OP SUPPLY - ADMIN DEPT	700.00	700.00	0.00	0.00	700.00	100.00 %
01-60940-09	CLOTH/UNIFORM - ADMIN DEPT	600.00	600.00	0.00	0.00	600.00	100.00 %
01-60950-09	OFFICE FURN/EQP - ADMIN DEPT	2,000.00	2,000.00	0.00	0.00	2,000.00	100.00 %
01-60960-09	FUEL - ADMIN DEPT	100.00	100.00	0.00	0.00	100.00	100.00 %
01-61150-09	MEETING EXPENSE - ADMIN DEPT	50,719.00	50,719.00	0.00	0.00	50,719.00	100.00 %
<u>01-6120D-09</u>	TVL,TRN,SEM-DIR - ADMIN DEPT	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00 %
<u>01-6120E-09</u>	TVL,TRN,SEM-EMP - ADMIN DEPT	25,000.00	25,000.00	0.00	0.00	25,000.00	100.00 %
<u>01-6120G-09</u>	TRAINING-LCW - ADMIN DEPT	5,700.00	5,700.00	0.00	0.00	5,700.00	100.00 %
01-61240-09	EMPLOYEE RECOG - ADMIN DEPT	1,500.00	1,500.00	0.00	0.00	1,500.00	100.00 %
01-61250-09	EMPLOY RECRUIT - ADMIN DEPT	2,000.00	2,000.00	0.00	0.00	2,000.00	100.00 %
	Category: 52 - SERVICES & SUPPLIES Total:	745,087.00	745,087.00	0.00	0.00	745,087.00	100.00%
Category: 80 - ALL	OCATED OH						
01-62000-09	ALLOC OVERHEAD - ADMIN DEPT	-2,062,098.00	-2,062,098.00	0.00	0.00	-2,062,098.00	100.00 %
	Category: 80 - ALLOCATED OH Total:	-2,062,098.00	-2,062,098.00	0.00	0.00	-2,062,098.00	100.00%
	Expense Total:	1.00	1.00	0.00	0.00	1.00	100.00%
	Fund: 01 - GENERAL FUND Surplus (Deficit):	316,266.00	316,266.00	0.00	0.00	-316,266.00	100.00%
	Report Surplus (Deficit):	316,266.00	316,266.00	0.00	0.00	-316,266.00	100.00%

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For Fiscal: 2025-2026 Period Ending: 07/31/2025

#### **Group Summary**

Categor	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 01 - GENERAL FUND						
Revenue						
42 - FEES	178,500.00	178,500.00	0.00	0.00	-178,500.00	100.00%
43 - OTHER REVENUE	122,400.00	122,400.00	0.00	0.00	-122,400.00	100.00%
44 - PROPERTY TAXES	15,367.00	15,367.00	0.00	0.00	-15,367.00	100.00%
Revenue Total:	316,267.00	316,267.00	0.00	0.00	-316,267.00	100.00%
Expense						
50 - SALARIES	797,119.00	797,119.00	0.00	0.00	797,119.00	100.00%
51 - BENEFITS	519,893.00	519,893.00	0.00	0.00	519,893.00	100.00%
52 - SERVICES & SUPPLIES	745,087.00	745,087.00	0.00	0.00	745,087.00	100.00%
80 - ALLOCATED OH	-2,062,098.00	-2,062,098.00	0.00	0.00	-2,062,098.00	100.00%
Expense Total:	1.00	1.00	0.00	0.00	1.00	100.00%
Fund: 01 - GENERAL FUND Surplus (Deficit):	316,266.00	316,266.00	0.00	0.00	-316,266.00	100.00%
Report Surplus (Deficit):	316,266.00	316,266.00	0.00	0.00	-316,266.00	100.00%

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For Fiscal: 2025-2026 Period Ending: 07/31/2025

#### **Fund Summary**

Fund	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)
01 - GENERAL FUND	316,266.00	316,266.00	0.00	0.00	-316,266.00
Report Surplus (Deficit):	316,266.00	316,266.00	0.00	0.00	-316,266.00

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# ENTERPRISE FUND SUMMARY

Water – 11
Water Reclamation Facility (WRF)
Operations – 39
WRF Capital – 40
Wastewater – 12



#### Cambria Community Services District , CA

# **Budget Report**Group Summary

Group Summary
For Fiscal: 2025-2026 Period Ending: 07/31/2025

Account Typ		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Encumbrances	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 11 - WATER FUND								
Revenue		4,318,019.00	4,318,019.00	0.00	0.00	0.00	-4,318,019.00	100.00%
Expense		4,318,019.00	4,318,019.00	0.00	0.00	0.00	4,318,019.00	100.00%
	Fund: 11 - WATER FUND Surplus (Deficit):	0.00	0.00	0.00	0.00	0.00	0.00	0.00%
Fund: 12 - WASTEWATER FUND								
Revenue		4,274,868.00	4,274,868.00	0.00	0.00	0.00	-4,274,868.00	100.00%
Expense		4,107,440.00	4,107,440.00	0.00	0.00	0.00	4,107,440.00	100.00%
	Fund: 12 - WASTEWATER FUND Surplus (Deficit):	167,428.00	167,428.00	0.00	0.00	0.00	-167,428.00	100.00%
Fund: 39 - WRF OPERATIONS								
Revenue		1,416,000.00	1,416,000.00	0.00	0.00	0.00	-1,416,000.00	100.00%
Expense		1,313,428.00	1,313,428.00	0.00	0.00	0.00	1,313,428.00	100.00%
	Fund: 39 - WRF OPERATIONS Surplus (Deficit):	102,572.00	102,572.00	0.00	0.00	0.00	-102,572.00	100.00%
Fund: 40 - WRF CAPITAL								
Expense		270,000.00	270,000.00	0.00	0.00	0.00	270,000.00	100.00%
	Fund: 40 - WRF CAPITAL Total:	270,000.00	270,000.00	0.00	0.00	0.00	270,000.00	100.00%
	Report Surplus (Deficit):	0.00	0.00	0.00	0.00	0.00	0.00	0.00%

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Budget Report For Fiscal: 2025-2026 Period Ending: 07/31/2025

#### **Fund Summary**

Fund	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Encumbrances	Variance Favorable (Unfavorable)
11 - WATER FUND	0.00	0.00	0.00	0.00	0.00	0.00
12 - WASTEWATER FUND	167,428.00	167,428.00	0.00	0.00	0.00	-167,428.00
39 - WRF OPERATIONS	102,572.00	102,572.00	0.00	0.00	0.00	-102,572.00
40 - WRF CAPITAL	-270,000.00	-270,000.00	0.00	0.00	0.00	270,000.00
Report Surplus (Deficit):	0.00	0.00	0.00	0.00	0.00	0.00

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# WATER FUND WATER - 11



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#### Cambria Community Services District , CA

## **Budget Report**

**Account Summary** 

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For Fiscal: 2025-2026 Period Ending: 07/31/2025

and Open M		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent
Fund: 11 - WATER FUND							
Revenue							
Category: 40 - SALES							
11-40000-11	SERVICE SALES - WATER DEPT	3,921,519.00	3,921,519.00	0.00	0.00	-3,921,519.00	100.00 %
	Category: 40 - SALES Total:	3,921,519.00	3,921,519.00	0.00	0.00	-3,921,519.00	100.00%
Category: 41 - PENALTII	FS						
11-40070-11	RETURNED CK FEE - WATER DEPT	500.00	500.00	0.00	0.00	-500.00	100.00 %
11-40100-11	WATER PENALTY - WATER DEPT	30,000.00	30,000.00	0.00	0.00	-30,000.00	
	Category: 41 - PENALTIES Total:	30,500.00	30,500.00	0.00	0.00	-30,500.00	
Category: 42 - FEES							
11-40080-11	ACCT SETUP/CLSE - WATER DEPT	3,000.00	3,000.00	0.00	0.00	-3,000.00	100.00 %
11-40140-11	WATER SERV FEES - WATER DEPT	500.00	500.00	0.00	0.00	-500.00	
11-40500-10	ADMIN FEE REV - RESOURCE CNSR	3,000.00	3,000.00	0.00	0.00	-3,000.00	
<u>11-41010-10</u>	W/L ANNUAL FEE - RESOURCE CNS	60,000.00	60,000.00	0.00	0.00	-60,000.00	
11-41100-10	REMODEL IMPACT - RESOURCE CNS	15,000.00	15,000.00	0.00	0.00	-15,000.00	100.00 %
11-41240-10	ASSIGNMENT FEES - RESOURCE CN	3,000.00	3,000.00	0.00	0.00	-3,000.00	
11-41240-11	ASSIGNMENT FEES - WATER DEPT	500.00	500.00	0.00	0.00	-500.00	100.00 %
<u>11-43730-11</u>	INSPECTION FEE - WATER DEPT	2,000.00	2,000.00	0.00	0.00	-2,000.00	100.00 %
	Category: 42 - FEES Total:	87,000.00	87,000.00	0.00	0.00	-87,000.00	100.00%
Category: 43 - OTHER R	EVENUE						
11-42000-11	INTEREST INCOME - WATER DEPT	100,000.00	100,000.00	0.00	0.00	-100,000.00	100.00 %
11-43900-11	MISC. REVENUE - WATER DEPT	1,000.00	1,000.00	0.00	0.00	-1,000.00	
	Category: 43 - OTHER REVENUE Total:	101,000.00	101,000.00	0.00	0.00	-101,000.00	100.00%
Category: 44 - PROPERT	ΓΥ ΤΔΧΕς						
<u>11-43600-11</u>	AVAILABILITY - WATER DEPT	178,000.00	178,000.00	0.00	0.00	-178,000.00	100.00 %
	Category: 44 - PROPERTY TAXES Total:	178,000.00	178,000.00	0.00	0.00	-178,000.00	
	Revenue Total:	4,318,019.00	4,318,019.00	0.00	0.00	-4,318,019.00	100.00%
F		.,0_0,0_0.00	.,020,020.00	0.00	0.00	.,0_0,0_0.00	
Expense Category: 50 - SALARIES	•						
11-50000-11	SALARY & WAGES - WATER DEPT	723,227.00	723,227.00	0.00	0.00	723,227.00	100.00 %
11-50100-11	OVERTIME - WATER DEPT	35,000.00	35,000.00	0.00	0.00	35.000.00	
11-50200-11	STANDBY TIME - WATER DEPT	18,250.00	18,250.00	0.00	0.00	18,250.00	
	Category: 50 - SALARIES Total:	776,477.00	776,477.00	0.00	0.00	776,477.00	
Cotonom 54 DENIFFIT	• .	,	,			,	
Category: 51 - BENEFITS 11-51010-11	UNIFORM ALLOWNC - WATER DEPT	2,400.00	2,400.00	0.00	0.00	2.400.00	100.00 %
11-51020-11	MED-PRINCIPAL - WATER DEPT	9,159.00	9,159.00	0.00	0.00	9,159.00	
11-51030-11	MED-PERS-CARE - WATER DEPT	59,951.00	59,951.00	0.00	0.00	59,951.00	
11-51050-11	LIFE INSURANCE - WATER DEPT	1,126.00	1,126.00	0.00	0.00	1,126.00	
11-51060-11	FICA - WATER DEPT	43,081.00	43,081.00	0.00	0.00	43,081.00	
11-51070-11	MEDICARE - WATER DEPT	9,347.00	9,347.00	0.00	0.00	9,347.00	
11-51080-11	WORKERS COMP - WATER DEPT	29,869.00	29,869.00	0.00	0.00	29,869.00	
11-51090-11	RETIREMENT-PERS - WATER DEPT	173,726.00	173,726.00	0.00	0.00	173,726.00	
11-51200-11	OTHER EMP BENE - WATER DEPT	9,159.00	9,159.00	0.00	0.00	9,159.00	
11-51210-11	RETIREES HEALTH - WATER DEPT	50,989.00	50,989.00	0.00	0.00	50,989.00	
11-51220-11	MEDICAL REIMBRS - WATER DEPT	15,366.00	15,366.00	0.00	0.00	15,366.00	100.00 %
	Category: 51 - BENEFITS Total:	404,173.00	404,173.00	0.00	0.00	404,173.00	100.00%
Category: 52 - SERVICES	S & SUPPLIES						
<u>11-6011I-10</u>	PUBLIC INFO GNL - RESOURCE CNS	1,000.00	1,000.00	0.00	0.00	1,000.00	100.00 %
<u>11-6011I-11</u>	PUBLIC INFO GNL - WATER DEPT	500.00	500.00	0.00	0.00	500.00	
<u>11-60300-11</u>	INSURANCE - WATER DEPT	260,707.00	260,707.00	0.00	0.00	260,707.00	
			•				

#### For Fiscal: 2025-2026 Period Ending: 07/31/2025

						Variance	
		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Favorable (Unfavorable)	Percent Remaining
<u>11-6031D-11</u>	M&R WTR DISTRBN - WATER DEPT	120,000.00	120,000.00	0.00	0.00	120,000.00	100.00 %
<u>11-6031F-11</u>	M&R WTR-FIR HYD - WATER DEPT	11,000.00	11,000.00	0.00	0.00	11,000.00	100.00 %
<u>11-6031G-11</u>	M&R WTR GENRTRS - WATER DEPT	15,000.00	15,000.00	0.00	0.00	15,000.00	100.00 %
<u>11-6031L-11</u>	M&R WTR LEIMERT - WATER DEPT	20,000.00	20,000.00	0.00	0.00	20,000.00	100.00 %
<u>11-6031M-11</u>	M&R-WTR METERS - WATER DEPT	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00 %
11-6031P-11	M&R WTR PUMPS - WATER DEPT	6,745.00	6,745.00	0.00	0.00	6,745.00	100.00 %
11-6031Q-11	SR3 WELL - WATER DEPT	30,000.00	30,000.00	0.00	0.00	30,000.00	100.00 %
11-6031R-11	M&R WTR SR-4 - WATER DEPT	20,000.00	20,000.00	0.00	0.00	20,000.00	100.00 %
11-6031S-11	M&R WTR STORAGE - WATER DEPT	46,478.96	46,478.96	0.00	0.00	46,478.96	100.00 %
Budget Detail —— Description		Units	Price	Amount			
M&R WATER STORAG	GE TANKS	0.00	0.00	4,700.00			
	GE TANKS - ANNUAL INSPECTION PINE K	0.00	0.00	10,473.96			
	GE TANKS - ANNUAL MAINTENANCE & REH	0.00	0.00	31,305.00			
11-6031T-11  Budget Detail ——	M&R WTR TREATMT - WATER DEPT	4,000.00	4,000.00	0.00	0.00	4,000.00	100.00 %
Description		Units	Price	Amount			
M&R WTR TREATMT		0.00	0.00	3,000.00			
M&R WTR TREATMT	- DISTRIBUTION LINE TYGON	0.00	0.00	1,000.00			
11-6031W-11 Budget Detail ——	M&R WTR WELLS - WATER DEPT	12,792.00	12,792.00	0.00	0.00	12,792.00	100.00 %
Description		Units	Price	Amount			
M&R WTR WELLS		0.00	0.00	10,792.00			
M&R WTR WELLS - FI	LOW METER VERIFICATION	0.00	0.00	2,000.00			
11-6033B-11	M&R BUILDINGS - WATER DEPT	15,000.00	15,000.00	0.00	0.00	15,000.00	100.00 %
11-6033G-11	M&R GROUNDS - WATER DEPT	30,000.00	30,000.00	0.00	0.00	30,000.00	100.00 %
11-6033L-11	LEAK DETECTION	52,000.00	52,000.00	0.00	0.00	52,000.00	100.00 %
11-6033Z-11	M&R STORM DAMAGE JANUARY 20	25,000.00	25,000.00	0.00	0.00	25,000.00	100.00 %
11-6035L-11	M&R - LEAK REP - WATER DEPT	20,000.00	20,000.00	0.00	0.00	20,000.00	100.00 %
<u>11-6035R-11</u>	M&R - ROAD REP - WATER DEPT	75,000.00	75,000.00	0.00	0.00	75,000.00	100.00 %
<u>11-6035V-11</u>	VALVE RAISING - WATER DEPT	5,150.00	5,150.00	0.00	0.00	5,150.00	100.00 %
11-60360-11	M&R-EMERGENCY - WATER DEPT	15,000.00	15,000.00	0.00	0.00	15,000.00	100.00 %
<u>11-60370-11</u>	M&R SCADA - WATER DEPT	55,000.00	55,000.00	0.00	0.00	55,000.00	100.00 %
11-60400-11	M&R - EQUIPMENT - WATER DEPT	35,000.00	35,000.00	0.00	0.00	35,000.00	100.00 %
11-6041L-11	M&R-VEHICLES-L - WATER DEPT	15,000.00	15,000.00	0.00	0.00	15,000.00	100.00 %
11-6041N-11	M&R-VEHICLES-N - WATER DEPT	4,000.00	4,000.00	0.00	0.00	4,000.00	100.00 %
<u>11-60440-11</u>	M&R-COMPS-SVCS - WATER DEPT	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00 %
<u>11-60450-11</u>	COMP SUPP&PARTS - WATER DEPT	8,571.00	8,571.00	0.00	0.00	8,571.00	100.00 %
<u>11-60460-11</u> 11-60480-11	ORION CELLULAR LTE	40,800.00	40,800.00	0.00	0.00	40,800.00	100.00 %
11-60500-11	SECURTY & SAFTY - WATER DEPT	11,000.00	11,000.00	0.00	0.00	11,000.00	100.00 %
<u>11-60510-11</u>	OFFICE SUPPLIES - WATER DEPT POSTAGE & SHIP - WATER DEPT	2,000.00 7,000.00	2,000.00 7,000.00	0.00 0.00	0.00 0.00	2,000.00 7,000.00	100.00 % 100.00 %
11-60530-11	PRINTING/FORMS - WATER DEPT	2,000.00	2,000.00	0.00	0.00	2,000.00	100.00 %
11-60540-10	MBRSH DUES, PUBS - RESOURCE CN	7,000.00	7,000.00	0.00	0.00	7,000.00	100.00 %
11-60540-11	MBRSH DUES, PUBS - WATER DEPT	1,000.00	1,000.00	0.00	0.00	1,000.00	100.00 %
11-60550-11	GOVT FEES & LIC - WATER DEPT	50,000.00	50,000.00	0.00	0.00	50,000.00	100.00 %
11-6060C-11	UTILITIES CELL - WATER DEPT	3,100.00	3,100.00	0.00	0.00	3,100.00	100.00 %
11-6060E-11	UTILITIES ELEC - WATER DEPT	195,000.00	195,000.00	0.00	0.00	195,000.00	100.00 %
<u>11-6060G-11</u>	UTILITIES GAS - WATER DEPT	1,200.00	1,200.00	0.00	0.00	1,200.00	100.00 %
<u>11-6060I-11</u>	UTILITS INTRNET - WATER DEPT	6,000.00	6,000.00	0.00	0.00	6,000.00	100.00 %
11-6060P-11	UTILITIES PHONE - WATER DEPT	6,000.00	6,000.00	0.00	0.00	6,000.00	100.00 %
<u>11-6060S-11</u>	UTILITIES SEWER - WATER DEPT	2,200.00	2,200.00	0.00	0.00	2,200.00	100.00 %
11-60630-11	M&R COMMUN EQP - WATER DEPT	25,000.00	25,000.00	0.00	0.00	25,000.00	100.00 %
<u>11-60780-11</u>	LAND LEASE - WATER DEPT	50,000.00	50,000.00	0.00	0.00	50,000.00	100.00 %
11-6080E-11	PRO SVC- ENGRNG - WATER DEPT	15,000.00	15,000.00	0.00	0.00	15,000.00	100.00 %
<u>11-6080G-11</u>	PRO SVC- GIS DV - WATER DEPT	1,000.00	1,000.00	0.00	0.00	1,000.00	100.00 %

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For Fiscal: 2025-2026 Period Ending: 07/31/2025

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
<u>11-6080L-11</u>	PRO SVC- LEGAL - WATER DEPT	25,000.00	25,000.00	0.00	0.00	25,000.00	100.00 %
<u>11-6080M-10</u>	PRO SVC- MISC - RESOURCE CNSRVN	2,500.00	2,500.00	0.00	0.00	2,500.00	100.00 %
<u>11-6080M-11</u>	PRO SVC- MISC - WATER DEPT	78,000.00	78,000.00	0.00	0.00	78,000.00	100.00 %
Budget Detail —							
Description		Units	Price	Amount			
PROF SVC - GRANT W		0.00	0.00	20,000.00			
PROF SVC - MISC/OT PROF SVC - WATERSH		0.00 0.00	0.00 0.00	28,000.00 30,000.00			
PROF SVC - WATERS	TED REPORT	0.00	0.00	50,000.00			
<u>11-6080T-11</u>	PROF SERV-TEMP - WATER DEPT	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00 %
<u>11-6080V-10</u>	VOL LOT MERGER - RESOURCE CNS	1,000.00	1,000.00	0.00	0.00	1,000.00	100.00 %
11-6080V-11	VOL LOT MERGER - WATER DEPT	3,500.00	3,500.00	0.00	0.00	3,500.00	100.00 %
11-60900-11	DEPT OP SUPPLY - WATER DEPT	15,000.00	15,000.00	0.00	0.00	15,000.00	100.00 %
<u>11-60910-11</u>	LAB TESTS - WATER DEPT	25,000.00	25,000.00	0.00	0.00	25,000.00	100.00 %
<u>11-6091C-11</u>	OP SUP-CHEMICAL - WATER DEPT	20,000.00	20,000.00	0.00	0.00	20,000.00	100.00 %
<u>11-6091G-11</u>	CALIBRATION - WATER DEPT	20,000.00	20,000.00	0.00	0.00	20,000.00	100.00 %
<u>11-60920-11</u>	LAB SUPPLIES - WATER DEPT	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00 %
<u>11-60930-11</u>	SMALL TOOLS/EQP - WATER DEPT	4,000.00	4,000.00	0.00	0.00	4,000.00	100.00 %
<u>11-60940-11</u>	CLOTH/UNIFORM - WATER DEPT	4,500.00	4,500.00	0.00	0.00	4,500.00	100.00 %
<u>11-60950-11</u>	OFFICE FURN/EQP - WATER DEPT	1,000.00	1,000.00	0.00	0.00	1,000.00	100.00 %
<u>11-60960-11</u>	FUEL - WATER DEPT	10,000.00	10,000.00	0.00	0.00	10,000.00	100.00 %
<u>11-61150-11</u>	MEETING EXPENSE - WATER DEPT	500.00	500.00	0.00	0.00	500.00	100.00 %
11-6120E-11	TVL,TRN,SEM-EMP - WATER DEPT	10,000.00	10,000.00	0.00	0.00	10,000.00	100.00 %
<u>11-61240-11</u>	EMPLOYEE RECOGNITION	2,000.00	2,000.00	0.00	0.00	2,000.00	100.00 %
<u>11-61250-11</u>	EMPLOY RECRUIT - WATER DEPT	2,000.00	2,000.00	0.00	0.00	2,000.00	100.00 %
<u>11-66100-10</u>	RETROFIT PGM - RESOURCE CNSRVN	700.00	700.00	0.00	0.00	700.00	100.00 %
11-66110-10	REBATE PROGRAM - RESOURCE CN	3,000.00	3,000.00	0.00	0.00	3,000.00	100.00 %
Budget Detail —						,	
		Units	Price	Amount			
Description		Oilita	11100	Aillouit			
•	DEVELOPMENT OF NEW REBATE PRGRAM	0.00	0.00	3,000.00			
•	DEVELOPMENT OF NEW REBATE PRGRAM  Category: 52 - SERVICES & SUPPLIES Total:				0.00	1,575,943.96	100.00%
REBATE PROGRAM - Category: 60 - CAPIT	Category: 52 - SERVICES & SUPPLIES Total:	0.00	0.00	3,000.00	0.00	1,575,943.96	100.00%
REBATE PROGRAM -	Category: 52 - SERVICES & SUPPLIES Total:	0.00	0.00	3,000.00	0.00	<b>1,575,943.96</b> 505,000.00	<b>100.00%</b>
REBATE PROGRAM - Category: 60 - CAPIT	Category: 52 - SERVICES & SUPPLIES Total:	0.00 <b>1,575,943.96</b>	0.00 <b>1,575,943.96</b>	3,000.00			
REBATE PROGRAM -  Category: 60 - CAPIT  11-61700-11	Category: 52 - SERVICES & SUPPLIES Total:	0.00 <b>1,575,943.96</b>	0.00 <b>1,575,943.96</b>	3,000.00			
Category: 60 - CAPIT  11-61700-11  Budget Detail	Category: 52 - SERVICES & SUPPLIES Total:  AL OUTLAY  CAP ASSET EXP - WATER DEPT	0.00 <b>1,575,943.96</b> 505,000.00	0.00 <b>1,575,943.96</b> 505,000.00	3,000.00 0.00 0.00			
Category: 60 - CAPIT 11-61700-11 Budget Detail Description	Category: 52 - SERVICES & SUPPLIES Total:  AL OUTLAY  CAP ASSET EXP - WATER DEPT	0.00 <b>1,575,943.96</b> 505,000.00 <b>Units</b>	0.00 <b>1,575,943.96</b> 505,000.00 <b>Price</b>	3,000.00 0.00 0.00 Amount			
Category: 60 - CAPIT 11-61700-11  Budget Detail Description ELLIS PRESURE REDU	Category: 52 - SERVICES & SUPPLIES Total:  AL OUTLAY  CAP ASSET EXP - WATER DEPT  CING VAULT	0.00 <b>1,575,943.96</b> 505,000.00 <b>Units</b> 0.00	0.00 <b>1,575,943.96</b> 505,000.00 <b>Price</b> 0.00	3,000.00  0.00  0.00  Amount 165,000.00			
Category: 60 - CAPIT 11-61700-11  Budget Detail Description ELLIS PRESURE REDU FX30 VAC TRAILER	Category: 52 - SERVICES & SUPPLIES Total:  AL OUTLAY  CAP ASSET EXP - WATER DEPT  CING VAULT	0.00  1,575,943.96  505,000.00  Units 0.00 0.00	0.00 <b>1,575,943.96</b> 505,000.00 Price 0.00 0.00	3,000.00  0.00  0.00  Amount 165,000.00 65,000.00			
Category: 60 - CAPIT 11-61700-11  Budget Detail Description ELLIS PRESURE REDU FX30 VAC TRAILER GENERATOR STUART	Category: 52 - SERVICES & SUPPLIES Total:  AL OUTLAY  CAP ASSET EXP - WATER DEPT  CING VAULT	0.00 1,575,943.96 505,000.00 Units 0.00 0.00 0.00	0.00 1,575,943.96 505,000.00 Price 0.00 0.00 0.00	3,000.00  0.00  0.00  Amount 165,000.00 65,000.00 150,000.00			
Category: 60 - CAPIT 11-61700-11  Budget Detail Description ELLIS PRESURE REDU FX30 VAC TRAILER GENERATOR STUART SR4 ROAD	Category: 52 - SERVICES & SUPPLIES Total:  AL OUTLAY  CAP ASSET EXP - WATER DEPT  CING VAULT  STREET  Category: 60 - CAPITAL OUTLAY Total:	0.00  1,575,943.96  505,000.00  Units 0.00 0.00 0.00 0.00	0.00 1,575,943.96 505,000.00 Price 0.00 0.00 0.00 0.00	3,000.00  0.00  Amount 165,000.00 65,000.00 150,000.00 125,000.00	0.00	505,000.00	100.00 %
Category: 60 - CAPIT 11-61700-11  Budget Detail Description ELLIS PRESURE REDU FX30 VAC TRAILER GENERATOR STUART SR4 ROAD  Category: 70 - DEBT	Category: 52 - SERVICES & SUPPLIES Total:  AL OUTLAY  CAP ASSET EXP - WATER DEPT  CING VAULT  STREET  Category: 60 - CAPITAL OUTLAY Total:  SERVICE	0.00  1,575,943.96  505,000.00  Units 0.00 0.00 0.00 0.00 505,000.00	0.00  1,575,943.96  505,000.00  Price 0.00 0.00 0.00 0.00 505,000.00	3,000.00  0.00  Amount 165,000.00 65,000.00 150,000.00 125,000.00	0.00	505,000.00	100.00 %
Category: 60 - CAPIT 11-61700-11  Budget Detail Description ELLIS PRESURE REDU FX30 VAC TRAILER GENERATOR STUART SR4 ROAD	Category: 52 - SERVICES & SUPPLIES Total:  AL OUTLAY  CAP ASSET EXP - WATER DEPT  CING VAULT  STREET  Category: 60 - CAPITAL OUTLAY Total:  SERVICE  INTEREST TRUCK - WATER DEPT	0.00  1,575,943.96  505,000.00  Units 0.00 0.00 0.00 0.00 505,000.00  34,278.75	0.00  1,575,943.96  505,000.00  Price 0.00 0.00 0.00 505,000.00  34,278.75	3,000.00  0.00  Amount 165,000.00 65,000.00 150,000.00 125,000.00  0.00	0.00 0.00 0.00	<b>505,000.00 505,000.00</b> 34,278.75	100.00 % 100.00% 100.00 %
Category: 60 - CAPIT 11-61700-11  Budget Detail Description ELLIS PRESURE REDU FX30 VAC TRAILER GENERATOR STUART SR4 ROAD  Category: 70 - DEBT 11-6180H-11	Category: 52 - SERVICES & SUPPLIES Total:  AL OUTLAY  CAP ASSET EXP - WATER DEPT  CING VAULT  STREET  Category: 60 - CAPITAL OUTLAY Total:  SERVICE	0.00  1,575,943.96  505,000.00  Units 0.00 0.00 0.00 0.00 505,000.00	0.00  1,575,943.96  505,000.00  Price 0.00 0.00 0.00 0.00 505,000.00	3,000.00  0.00  Amount 165,000.00 65,000.00 150,000.00 125,000.00	0.00	505,000.00	100.00 %
Category: 60 - CAPIT 11-61700-11  Budget Detail Description ELLIS PRESURE REDU FX30 VAC TRAILER GENERATOR STUART SR4 ROAD  Category: 70 - DEBT 11-6180H-11 11-6180J-11	Category: 52 - SERVICES & SUPPLIES Total:  CAP ASSET EXP - WATER DEPT  CING VAULT  Category: 60 - CAPITAL OUTLAY Total:  SERVICE  INTEREST TRUCK - WATER DEPT  PRINCIPAL/P-UP - WATER DEPT  Category: 70 - DEBT SERVICE Total:	0.00  1,575,943.96  505,000.00  Units 0.00 0.00 0.00 0.00 505,000.00  34,278.75 125,450.29	0.00  1,575,943.96  505,000.00  Price 0.00 0.00 0.00 505,000.00  34,278.75 125,450.29	3,000.00  0.00  Amount 165,000.00 65,000.00 150,000.00  0.00  0.00  0.00	0.00 0.00 0.00 0.00	<b>505,000.00 505,000.00</b> 34,278.75 125,450.29	100.00 % 100.00% 100.00 % 100.00 %
Category: 60 - CAPIT 11-61700-11  Budget Detail Description ELLIS PRESURE REDU FX30 VAC TRAILER GENERATOR STUART SR4 ROAD  Category: 70 - DEBT 11-6180H-11	Category: 52 - SERVICES & SUPPLIES Total:  AL OUTLAY  CAP ASSET EXP - WATER DEPT  CING VAULT  STREET  Category: 60 - CAPITAL OUTLAY Total:  SERVICE  INTEREST TRUCK - WATER DEPT  PRINCIPAL/P-UP - WATER DEPT  Category: 70 - DEBT SERVICE Total:  CATED OH	0.00  1,575,943.96  505,000.00  Units 0.00 0.00 0.00 505,000.00  34,278.75 125,450.29 159,729.04	0.00  1,575,943.96  505,000.00  Price 0.00 0.00 0.00 505,000.00  34,278.75 125,450.29 159,729.04	3,000.00  0.00  Amount 165,000.00 65,000.00 125,000.00 0.00 0.00 0.00	0.00 0.00 0.00 0.00	505,000.00 505,000.00 34,278.75 125,450.29 159,729.04	100.00 % 100.00% 100.00 % 100.00 % 100.00%
Category: 60 - CAPIT 11-61700-11  Budget Detail Description ELLIS PRESURE REDU FX30 VAC TRAILER GENERATOR STUART SR4 ROAD  Category: 70 - DEBT 11-6180H-11 11-6180J-11  Category: 80 - ALLOG 11-62000-11	Category: 52 - SERVICES & SUPPLIES Total:  CAP ASSET EXP - WATER DEPT  CING VAULT  Category: 60 - CAPITAL OUTLAY Total:  SERVICE  INTEREST TRUCK - WATER DEPT  PRINCIPAL/P-UP - WATER DEPT  Category: 70 - DEBT SERVICE Total:	0.00  1,575,943.96  505,000.00  Units 0.00 0.00 0.00 0.00 505,000.00  34,278.75 125,450.29	0.00  1,575,943.96  505,000.00  Price 0.00 0.00 0.00 505,000.00  34,278.75 125,450.29	3,000.00  0.00  Amount 165,000.00 65,000.00 150,000.00  0.00  0.00  0.00	0.00 0.00 0.00 0.00	<b>505,000.00 505,000.00</b> 34,278.75 125,450.29	100.00 % 100.00% 100.00 % 100.00 %
Category: 60 - CAPIT 11-61700-11  Budget Detail — Description ELLIS PRESURE REDU FX30 VAC TRAILER GENERATOR STUART SR4 ROAD  Category: 70 - DEBT 11-6180H-11 11-6180J-11  Category: 80 - ALLOG 11-62000-11 Budget Detail	Category: 52 - SERVICES & SUPPLIES Total:  AL OUTLAY  CAP ASSET EXP - WATER DEPT  CING VAULT  STREET  Category: 60 - CAPITAL OUTLAY Total:  SERVICE  INTEREST TRUCK - WATER DEPT  PRINCIPAL/P-UP - WATER DEPT  Category: 70 - DEBT SERVICE Total:  CATED OH	0.00  1,575,943.96  505,000.00  Units 0.00 0.00 0.00 505,000.00  34,278.75 125,450.29 159,729.04  896,696.00	0.00  1,575,943.96  505,000.00  Price 0.00 0.00 0.00 505,000.00  34,278.75 125,450.29 159,729.04  896,696.00	3,000.00  0.00  Amount 165,000.00 65,000.00 125,000.00 0.00 0.00 0.00 0.00	0.00 0.00 0.00 0.00	505,000.00 505,000.00 34,278.75 125,450.29 159,729.04	100.00 % 100.00% 100.00 % 100.00 % 100.00%
Category: 60 - CAPIT 11-61700-11  Budget Detail — Description  ELLIS PRESURE REDU FX30 VAC TRAILER GENERATOR STUART SR4 ROAD  Category: 70 - DEBT 11-6180H-11 11-6180J-11  Category: 80 - ALLOC 11-62000-11  Budget Detail Description	Category: 52 - SERVICES & SUPPLIES Total:  AL OUTLAY  CAP ASSET EXP - WATER DEPT  CING VAULT  STREET  Category: 60 - CAPITAL OUTLAY Total:  SERVICE  INTEREST TRUCK - WATER DEPT  PRINCIPAL/P-UP - WATER DEPT  Category: 70 - DEBT SERVICE Total:  CATED OH  ALLOC OVERHEAD - WATER DEPT	0.00  1,575,943.96  505,000.00  Units 0.00 0.00 0.00 505,000.00  34,278.75 125,450.29 159,729.04  896,696.00  Units	0.00  1,575,943.96  505,000.00  Price 0.00 0.00 0.00 505,000.00  34,278.75 125,450.29 159,729.04  896,696.00  Price	3,000.00  0.00  Amount 165,000.00 65,000.00 150,000.00 0.00 0.00 0.00 Amount	0.00 0.00 0.00 0.00	505,000.00 505,000.00 34,278.75 125,450.29 159,729.04	100.00 % 100.00% 100.00 % 100.00 % 100.00%
Category: 60 - CAPIT 11-61700-11  Budget Detail Description ELLIS PRESURE REDU FX30 VAC TRAILER GENERATOR STUART SR4 ROAD  Category: 70 - DEBT 11-6180H-11 11-6180J-11  Category: 80 - ALLOC 11-62000-11  Budget Detail Description ADMINISTRATIVE CO	Category: 52 - SERVICES & SUPPLIES Total:  AL OUTLAY  CAP ASSET EXP - WATER DEPT  CING VAULT  STREET  Category: 60 - CAPITAL OUTLAY Total:  SERVICE  INTEREST TRUCK - WATER DEPT  PRINCIPAL/P-UP - WATER DEPT  Category: 70 - DEBT SERVICE Total:  CATED OH  ALLOC OVERHEAD - WATER DEPT	0.00  1,575,943.96  505,000.00  Units 0.00 0.00 0.00 505,000.00  34,278.75 125,450.29 159,729.04  896,696.00  Units 0.00	0.00  1,575,943.96  505,000.00  Price 0.00 0.00 0.00 505,000.00  34,278.75 125,450.29 159,729.04  896,696.00  Price 0.00	3,000.00  0.00  Amount 165,000.00 65,000.00 125,000.00  0.00  0.00  0.00  Amount 589,857.00	0.00 0.00 0.00 0.00	505,000.00 505,000.00 34,278.75 125,450.29 159,729.04	100.00 % 100.00% 100.00 % 100.00 % 100.00%
Category: 60 - CAPIT 11-61700-11  Budget Detail Description ELLIS PRESURE REDU FX30 VAC TRAILER GENERATOR STUART SR4 ROAD  Category: 70 - DEBT 11-6180H-11 11-6180J-11  Category: 80 - ALLOC 11-62000-11  Budget Detail Description ADMINISTRATIVE CO	Category: 52 - SERVICES & SUPPLIES Total:  AL OUTLAY  CAP ASSET EXP - WATER DEPT  CING VAULT  STREET  Category: 60 - CAPITAL OUTLAY Total:  SERVICE  INTEREST TRUCK - WATER DEPT  PRINCIPAL/P-UP - WATER DEPT  Category: 70 - DEBT SERVICE Total:  CATED OH  ALLOC OVERHEAD - WATER DEPT  OST ALLOCATION - WRF FUND  ST ALLOCATION - WATER DEPARTMENT	0.00  1,575,943.96  505,000.00  Units 0.00 0.00 0.00 505,000.00  34,278.75 125,450.29 159,729.04  896,696.00  Units 0.00 0.00	0.00  1,575,943.96  505,000.00  Price 0.00 0.00 0.00 505,000.00  34,278.75 125,450.29 159,729.04  896,696.00  Price 0.00 0.00	3,000.00  0.00  Amount 165,000.00 65,000.00 150,000.00 0.00 0.00 0.00  Amount 589,857.00 306,839.00	0.00 0.00 0.00 0.00 0.00	505,000.00 505,000.00 34,278.75 125,450.29 159,729.04 896,696.00	100.00 %  100.00 %  100.00 %  100.00 %  100.00 %
Category: 60 - CAPIT 11-61700-11  Budget Detail Description ELLIS PRESURE REDU FX30 VAC TRAILER GENERATOR STUART SR4 ROAD  Category: 70 - DEBT 11-6180H-11 11-6180J-11  Category: 80 - ALLOC 11-62000-11  Budget Detail Description ADMINISTRATIVE CO	Category: 52 - SERVICES & SUPPLIES Total:  AL OUTLAY  CAP ASSET EXP - WATER DEPT  CING VAULT  STREET  Category: 60 - CAPITAL OUTLAY Total:  SERVICE  INTEREST TRUCK - WATER DEPT  PRINCIPAL/P-UP - WATER DEPT  Category: 70 - DEBT SERVICE Total:  CATED OH  ALLOC OVERHEAD - WATER DEPT  OST ALLOCATION - WRF FUND  ST ALLOCATION - WATER DEPARTIMENT  Category: 80 - ALLOCATED OH Total:	0.00  1,575,943.96  505,000.00  Units 0.00 0.00 0.00 505,000.00  34,278.75 125,450.29 159,729.04  896,696.00  Units 0.00 0.00	0.00  1,575,943.96  505,000.00  Price 0.00 0.00 0.00  505,000.00  34,278.75 125,450.29 159,729.04  896,696.00  Price 0.00 0.00 896,696.00	3,000.00  0.00  Amount 165,000.00 65,000.00 125,000.00  0.00  0.00  0.00  Amount 589,857.00 306,839.00  0.00	0.00 0.00 0.00 0.00 0.00	505,000.00 505,000.00 34,278.75 125,450.29 159,729.04 896,696.00	100.00 %  100.00 %  100.00 %  100.00 %  100.00 %
Category: 60 - CAPIT 11-61700-11  Budget Detail Description ELLIS PRESURE REDU FX30 VAC TRAILER GENERATOR STUART SR4 ROAD  Category: 70 - DEBT 11-6180H-11 11-6180J-11  Category: 80 - ALLOC 11-62000-11  Budget Detail Description ADMINISTRATIVE CO	Category: 52 - SERVICES & SUPPLIES Total:  AL OUTLAY  CAP ASSET EXP - WATER DEPT  CING VAULT  STREET  Category: 60 - CAPITAL OUTLAY Total:  SERVICE  INTEREST TRUCK - WATER DEPT  PRINCIPAL/P-UP - WATER DEPT  Category: 70 - DEBT SERVICE Total:  CATED OH  ALLOC OVERHEAD - WATER DEPT  OST ALLOCATION - WATER DEPARTMENT  Category: 80 - ALLOCATED OH Total:  Expense Total:	0.00  1,575,943.96  505,000.00  Units 0.00 0.00 0.00 505,000.00  34,278.75 125,450.29 159,729.04  896,696.00  Units 0.00 0.00 896,696.00  4,318,019.00	0.00  1,575,943.96  505,000.00  Price 0.00 0.00 0.00  505,000.00  34,278.75 125,450.29 159,729.04  896,696.00  Price 0.00 0.00 896,696.00  4,318,019.00	3,000.00  0.00  Amount 165,000.00 65,000.00 150,000.00 0.00 0.00 0.00  Amount 589,857.00 306,839.00  0.00  0.00  0.00	0.00 0.00 0.00 0.00 0.00	505,000.00 505,000.00 34,278.75 125,450.29 159,729.04 896,696.00 4,318,019.00	100.00 %  100.00 %  100.00 %  100.00 %  100.00 %  100.00 %
Category: 60 - CAPIT 11-61700-11  Budget Detail Description ELLIS PRESURE REDU FX30 VAC TRAILER GENERATOR STUART SR4 ROAD  Category: 70 - DEBT 11-6180H-11 11-6180J-11  Category: 80 - ALLOC 11-62000-11  Budget Detail Description ADMINISTRATIVE CO	Category: 52 - SERVICES & SUPPLIES Total:  AL OUTLAY  CAP ASSET EXP - WATER DEPT  CING VAULT  STREET  Category: 60 - CAPITAL OUTLAY Total:  SERVICE  INTEREST TRUCK - WATER DEPT  PRINCIPAL/P-UP - WATER DEPT  Category: 70 - DEBT SERVICE Total:  CATED OH  ALLOC OVERHEAD - WATER DEPT  OST ALLOCATION - WRF FUND  ST ALLOCATION - WATER DEPARTIMENT  Category: 80 - ALLOCATED OH Total:	0.00  1,575,943.96  505,000.00  Units 0.00 0.00 0.00 505,000.00  34,278.75 125,450.29 159,729.04  896,696.00  Units 0.00 0.00	0.00  1,575,943.96  505,000.00  Price 0.00 0.00 0.00  505,000.00  34,278.75 125,450.29 159,729.04  896,696.00  Price 0.00 0.00 896,696.00	3,000.00  0.00  Amount 165,000.00 65,000.00 125,000.00  0.00  0.00  0.00  Amount 589,857.00 306,839.00  0.00	0.00 0.00 0.00 0.00 0.00	505,000.00 505,000.00 34,278.75 125,450.29 159,729.04 896,696.00	100.00 %  100.00 %  100.00 %  100.00 %  100.00 %

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For Fiscal: 2025-2026 Period Ending: 07/31/2025

#### **Group Summary**

					- Variance	-
	Original	Current	Period	Fiscal	Favorable	Percent
Categor	Total Budget	<b>Total Budget</b>	Activity	Activity	(Unfavorable)	Remaining
Fund: 11 - WATER FUND						
Revenue						
40 - SALES	3,921,519.00	3,921,519.00	0.00	0.00	-3,921,519.00	100.00%
41 - PENALTIES	30,500.00	30,500.00	0.00	0.00	-30,500.00	100.00%
42 - FEES	87,000.00	87,000.00	0.00	0.00	-87,000.00	100.00%
43 - OTHER REVENUE	101,000.00	101,000.00	0.00	0.00	-101,000.00	100.00%
44 - PROPERTY TAXES	178,000.00	178,000.00	0.00	0.00	-178,000.00	100.00%
Revenue Total:	4,318,019.00	4,318,019.00	0.00	0.00	-4,318,019.00	100.00%
Expense						
50 - SALARIES	776,477.00	776,477.00	0.00	0.00	776,477.00	100.00%
51 - BENEFITS	404,173.00	404,173.00	0.00	0.00	404,173.00	100.00%
52 - SERVICES & SUPPLIES	1,575,943.96	1,575,943.96	0.00	0.00	1,575,943.96	100.00%
60 - CAPITAL OUTLAY	505,000.00	505,000.00	0.00	0.00	505,000.00	100.00%
70 - DEBT SERVICE	159,729.04	159,729.04	0.00	0.00	159,729.04	100.00%
80 - ALLOCATED OH	896,696.00	896,696.00	0.00	0.00	896,696.00	100.00%
Expense Total:	4,318,019.00	4,318,019.00	0.00	0.00	4,318,019.00	100.00%
Fund: 11 - WATER FUND Surplus (Deficit):	0.00	0.00	0.00	0.00	0.00	0.00%
Report Surplus (Deficit):	0.00	0.00	0.00	0.00	0.00	0.00%

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For Fiscal: 2025-2026 Period Ending: 07/31/2025

#### **Fund Summary**

Fund	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)
11 - WATER FUND	0.00	0.00	0.00	0.00	0.00
Report Surplus (Deficit):	0.00	0.00	0.00	0.00	0.00

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# WATER FUND WRF OPERATIONS – 39 WRF CAPITAL - 40



#### Cambria Community Services District , CA

## **Budget Report**

#### Account Summary

For Fiscal: 2025-2026 Period Ending: 07/31/2025

and Ohen st.						No. 2	
		Original	Current	Period	Fiscal	Variance Favorable	Percent
		Total Budget	Total Budget	Activity	Activity	(Unfavorable)	
5 - 1 20 MD5 OD5D4710	ALC:						
Fund: 39 - WRF OPERATIO	NS .						
Revenue Category: 40 - SALES							
39-40430-25	WRF BASE COM LD - WTR.SUSTAIN	1,321,000.00	1,321,000.00	0.00	0.00	-1,321,000.00	100.00 %
	Category: 40 - SALES Total:	1,321,000.00	1,321,000.00	0.00	0.00	-1,321,000.00	100.00%
Category: 43 - OTHER	· .	, , , , , , , , , , , , , , , , , , , ,	,. ,			, , , , , , , , , , , , , , , , , , , ,	
39-42000-25	INTEREST INCOME - WTR.SUSTAIN	95.000.00	95,000.00	0.00	0.00	-95,000.00	100.00 %
	Category: 43 - OTHER REVENUE Total:	95,000.00	95,000.00	0.00	0.00	-95,000.00	100.00%
	Revenue Total:	·	•	0.00	0.00	<u> </u>	100.00%
	Revenue Total.	1,416,000.00	1,416,000.00	0.00	0.00	-1,416,000.00	100.00%
Expense							
Category: 50 - SALARII		454 550 00	454 550 00	0.00	2.22	45455000	400.00.00
39-50000-25 39-50100-25	SALARY & WAGES - WTR.SUSTAIN	154,553.00	154,553.00	0.00	0.00	154,553.00	100.00 %
35-30100-25	OVERTIME - WTR.SUSTAIN.OP.	1,000.00 <b>155,553.00</b>	1,000.00 <b>155,553.00</b>	0.00 <b>0.00</b>	0.00	1,000.00 <b>155,553.00</b>	100.00 % 100.00%
	Category: 50 - SALARIES Total:	155,555.00	155,555.00	0.00	0.00	155,555.00	100.00%
Category: 51 - BENEFIT							
39-51020-25 39-51030-25	DENTAL INSUR - WTR.SUSTAIN.OP.	1,369.00	1,369.00	0.00	0.00	1,369.00	100.00 %
39-51050-25	MED-PERS-CARE - WTR.SUSTAIN.OP.	19,152.00	19,152.00	0.00	0.00	19,152.00	100.00 %
39-51060-25	LIFE INSURANCE - WTR.SUSTAIN.OP. FICA - WTR.SUSTAIN.OP.	171.00 9,248.00	171.00 9,248.00	0.00	0.00	171.00 9,248.00	100.00 % 100.00 %
39-51070-25	MEDICARE - WTR.SUSTAIN.OP.	9,248.00 1,867.00	9,248.00 1,867.00	0.00 0.00	0.00 0.00	1,867.00	100.00 %
39-51080-25	WORKERS COMP - WTR.SUSTAIN.OP.	2,035.00	2,035.00	0.00	0.00	2,035.00	100.00 %
39-51090-25	RETIREMENT-PERS - WTR.SUSTAIN	38,853.00	38,853.00	0.00	0.00	38,853.00	100.00 %
39-51200-25	OTHER EMP BENE - WTR.SUSTAIN	1,369.00	1,369.00	0.00	0.00	1,369.00	100.00 %
39-51220-25	MEDICAL REIMBRS - WTR.SUSTAIN	1,586.00	1,586.00	0.00	0.00	1,586.00	100.00 %
	Category: 51 - BENEFITS Total:	75,650.00	75,650.00	0.00	0.00	75,650.00	100.00%
Category: 52 - SERVICI	FS & SLIPPLIFS						
39-6031P-11	M&R WTR PUMPS - WATER DEPT	60,000.00	60,000.00	0.00	0.00	60,000.00	100.00 %
39-6033B-25	M&R BUILDINGS - WTR.SUSTAIN.OP.	28,000.00	28,000.00	0.00	0.00	28,000.00	100.00 %
39-6041L-25	M&R-VEHICLES-L - WTR.SUSTAIN.O	1,136.00	1,136.00	0.00	0.00	1,136.00	100.00 %
39-60440-11	M&R-COMPS-SVCS - WATER DEPT	10,000.00	10,000.00	0.00	0.00	10,000.00	100.00 %
39-60440-25	M&R-COMPS-SVCS - WTR.SUSTAIN	12,000.00	12,000.00	0.00	0.00	12,000.00	100.00 %
<u>39-60550-25</u>	GOVT FEES & LIC - WTR.SUSTAIN.OP.	40,000.00	40,000.00	0.00	0.00	40,000.00	100.00 %
<u>39-6060C-25</u>	UTILITIES CELL - WTR.SUSTAIN.OP.	1,100.00	1,100.00	0.00	0.00	1,100.00	100.00 %
39-6060E-25	UTILITIES ELEC - WTR.SUSTAIN.OP.	22,000.00	22,000.00	0.00	0.00	22,000.00	100.00 %
39-6080M-25	PRO SVC MISC - WTR.SUSTAIN.OP.	36,565.00	36,565.00	0.00	0.00	36,565.00	100.00 %
Budget Detail ——			. 5	A			
Description PRO SVC - MISC/OTHE	D	<b>Units</b> 0.00		<b>Amount</b> 16,565.00			
·	VATIONS ONSITE TRAINING MEDIA I	0.00		20,000.00			
THOT SVC - TIZO INNO	VATIONS ONSITE MAINING WEDIAT	0.00	0.00	20,000.00			
39-60900-25	DEPT OP SUPPLY - WTR.SUSTAIN.OP.	70,000.00	70,000.00	0.00	0.00	70,000.00	100.00 %
39-60910-25	LAB TESTS - WTR.SUSTAIN.OP.	60,000.00	60,000.00	0.00	0.00	60,000.00	100.00 %
39-6091C-25	OP SUP-CHEMICAL - WTR.SUSTAIN	30,000.00	30,000.00	0.00	0.00	30,000.00	100.00 %
39-6091E-25	BASELINE MON - WTR.SUSTAIN.OP.	25,000.00	25,000.00	0.00	0.00	25,000.00	100.00 %
<u>39-60920-25</u>	LAB SUPPLIES - WTR.SUSTAIN.OP.	17,000.00	17,000.00	0.00	0.00	17,000.00	100.00 %
<u>39-60960-25</u>	FUEL - WTR.SUSTAIN.OP.	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00 %
<u>39-6120E-25</u>	TVL,TRN,SEM-EMP - WTR.SUSTAIN	5,000.00	5,000.00	0.00	0.00	5,000.00	100.00 %
	Category: 52 - SERVICES & SUPPLIES Total:	422,801.00	422,801.00	0.00	0.00	422,801.00	100.00%
Category: 70 - DEBT SI							
<u>39-6180I-25</u>	INT WRF LOAN - WTR.SUSTAIN.OP.	206,784.00	206,784.00	0.00	0.00	206,784.00	100.00 %

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#### Attachment 01

<b>Budget Report</b>				For Fiscal:	For Fiscal: 2025-2026 Period Ending: 07/31/2025			
					Variance			
		Original	Current	Period	Fiscal	Favorable	Percent	
		Total Budget	Total Budget	Activity	Activity	(Unfavorable)	Remaining	
39-6180P-25	PRIN WRF LOAN - WTR.SUSTAIN.OP.	452,640.00	452,640.00	0.00	0.00	452,640.00	100.00 %	
	Category: 70 - DEBT SERVICE Total:	659,424.00	659,424.00	0.00	0.00	659,424.00	100.00%	
	Expense Total:	1,313,428.00	1,313,428.00	0.00	0.00	1,313,428.00	100.00%	
	Fund: 39 - WRF OPERATIONS Surplus (Deficit):	102,572.00	102,572.00	0.00	0.00	-102,572.00	100.00%	
	Report Surplus (Deficit):	102,572.00	102,572.00	0.00	0.00	-102,572.00	100.00%	

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For Fiscal: 2025-2026 Period Ending: 07/31/2025

#### **Group Summary**

Categor	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable) I	Percent Remaining
Fund: 39 - WRF OPERATIONS						
Revenue						
40 - SALES	1,321,000.00	1,321,000.00	0.00	0.00	-1,321,000.00	100.00%
43 - OTHER REVENUE	95,000.00	95,000.00	0.00	0.00	-95,000.00	100.00%
Revenue Total:	1,416,000.00	1,416,000.00	0.00	0.00	-1,416,000.00	100.00%
Expense						
50 - SALARIES	155,553.00	155,553.00	0.00	0.00	155,553.00	100.00%
51 - BENEFITS	75,650.00	75,650.00	0.00	0.00	75,650.00	100.00%
52 - SERVICES & SUPPLIES	422,801.00	422,801.00	0.00	0.00	422,801.00	100.00%
70 - DEBT SERVICE	659,424.00	659,424.00	0.00	0.00	659,424.00	100.00%
Expense Total:	1,313,428.00	1,313,428.00	0.00	0.00	1,313,428.00	100.00%
Fund: 39 - WRF OPERATIONS Surplus (Deficit):	102,572.00	102,572.00	0.00	0.00	-102,572.00	100.00%
Report Surplus (Deficit):	102,572.00	102,572.00	0.00	0.00	-102,572.00	100.00%

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For Fiscal: 2025-2026 Period Ending: 07/31/2025

#### **Fund Summary**

Fund	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)
39 - WRF OPERATIONS	102,572.00	102,572.00	0.00	0.00	-102,572.00
Report Surplus (Deficit):	102,572.00	102,572.00	0.00	0.00	-102,572.00

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#### Cambria Community Services District , CA

## **Budget Report**

#### **Account Summary**

For Fiscal: 2025-2026 Period Ending: 07/31/2025

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 40 - WRF CAPITAL							
Expense							
Category: 60 - CAPITAL O	UTLAY						
40-61700-30	CAP ASSET EXP - WRF - CAP.PROJ.	270,000.00	270,000.00	0.00	0.00	270,000.00	100.00 %
Budget Detail ————							
Description		Units	Price	Amount			
ANALYTICS OVERHAUL		0.00	0.00	50,000.00			
CHEMICAL BUILDING CON	TAINER	0.00	0.00	110,000.00			
SHADE COVER		0.00	0.00	50,000.00			
SOUND ENCLOSURES		0.00	0.00	60,000.00			
	Category: 60 - CAPITAL OUTLAY Total:	270,000.00	270,000.00	0.00	0.00	270,000.00	100.00%
	Expense Total:	270,000.00	270,000.00	0.00	0.00	270,000.00	100.00%
	Fund: 40 - WRF CAPITAL Total:	270,000.00	270,000.00	0.00	0.00	270,000.00	100.00%
	Report Total:	270,000.00	270,000.00	0.00	0.00	270,000.00	100.00%

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For Fiscal: 2025-2026 Period Ending: 07/31/2025

#### **Group Summary**

Categor		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 40 - WRF CAPITAL Expense							
60 - CAPITAL OUTLAY		270,000.00	270,000.00	0.00	0.00	270,000.00	100.00%
	Expense Total:	270,000.00	270,000.00	0.00	0.00	270,000.00	100.00%
	Fund: 40 - WRF CAPITAL Total:	270,000.00	270,000.00	0.00	0.00	270,000.00	100.00%
	Report Total:	270,000.00	270,000.00	0.00	0.00	270,000.00	100.00%

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For Fiscal: 2025-2026 Period Ending: 07/31/2025

#### **Fund Summary**

					Variance			
	Original	Current	Period	Fiscal	Favorable Percent			
Fund	Total Budget	Total Budget	Activity	Activity	(Unfavorable) Remaining			
40 MPE CARITAL	270 000 00	270 000 00	0.00	0.00	370 000 00 100 000/			
40 - WRF CAPITAL	270,000.00	270,000.00	0.00	0.00	270,000.00 100.00%			
Report Tota	l: 270,000.00	270,000.00	0.00	0.00	270,000.00 100.00%			

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# WASTEWATER FUND WASTEWATER – 12



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#### Cambria Community Services District , CA

## **Budget Report**

#### Account Summary

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For Fiscal: 2025-2026 Period Ending: 07/31/2025

and Open Spa		Original	Commont	Dowland	Finant	Variance	Dougout
		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Favorable (Unfavorable)	Percent Remaining
Fund: 12 - WASTEWATER	R FUND						
Revenue							
Category: 40 - SALES							
12-40000-12	SERVICE SALES - WASTEWATER DEPT	4,090,275.00	4,090,275.00	0.00	0.00	-4,090,275.00	100.00 %
	Category: 40 - SALES Total:	4,090,275.00	4,090,275.00	0.00	0.00	-4,090,275.00	100.00%
Category: 43 - OTHE	R REVENUE						
12-42000-12	INTEREST INCOME - WASTEWATER	44,000.00	44,000.00	0.00	0.00	-44,000.00	100.00 %
	Category: 43 - OTHER REVENUE Total:	44,000.00	44.000.00	0.00	0.00	-44,000.00	100.00%
Coto com u 44 DDODI		.,,	.,,			,	
Category: 44 - PROPI 12-43100-12		25 000 00	25 000 00	0.00	0.00	25 000 00	100.00.0/
12-43110-12	PROPERTY TAX - WASTEWATER DEPT	25,000.00	25,000.00	0.00	0.00	-25,000.00	
12-43600-12	SB2557 TAX - WASTEWATER DEPT	-407.00	-407.00	0.00	0.00	407.00	0.00 %
12 43000 12	AVAILABILITY - WASTEWATER DEPT Category: 44 - PROPERTY TAXES Total:	116,000.00 <b>140,593.00</b>	116,000.00 140,593.00	0.00 <b>0.00</b>	0.00	-116,000.00 - <b>140,593.00</b>	100.00 % 100.00%
	Revenue Total:	•				•	
	Revenue Total:	4,274,868.00	4,274,868.00	0.00	0.00	-4,274,868.00	100.00%
Expense							
Category: 50 - SALAF							
<u>12-50000-12</u>	SALARY & WAGES - WASTEWATER	740,938.00	740,938.00	0.00	0.00	740,938.00	100.00 %
<u>12-50100-12</u>	OVERTIME - WASTEWATER DEPT	25,000.00	25,000.00	0.00	0.00	25,000.00	100.00 %
<u>12-50200-12</u>	STANDBY TIME - WASTEWATER DE	18,250.00	18,250.00	0.00	0.00	18,250.00	
	Category: 50 - SALARIES Total:	784,188.00	784,188.00	0.00	0.00	784,188.00	100.00%
Category: 51 - BENER	FITS						
<u>12-51010-12</u>	UNIFORM ALLOWNC - WASTEWAT	2,800.00	2,800.00	0.00	0.00	2,800.00	100.00 %
<u>12-51020-12</u>	MED-PRINCIPAL - WASTEWATER DE	13,253.00	13,253.00	0.00	0.00	13,253.00	100.00 %
<u>12-51030-12</u>	MED-PERS-CARE - WASTEWATER D	129,276.00	129,276.00	0.00	0.00	129,276.00	100.00 %
<u>12-51050-12</u>	LIFE INSURANCE - WASTEWATER D	1,151.00	1,151.00	0.00	0.00	1,151.00	100.00 %
<u>12-51060-12</u>	FICA - WASTEWATER DEPT	47,395.00	47,395.00	0.00	0.00	47,395.00	100.00 %
<u>12-51070-12</u>	MEDICARE - WASTEWATER DEPT	9,444.00	9,444.00	0.00	0.00	9,444.00	100.00 %
12-51080-12	WORKERS COMP - WASTEWATER D	41,334.00	41,334.00	0.00	0.00	41,334.00	
12-51090-12	RETIREMENT-PERS - WASTEWATER	192,578.00	192,578.00	0.00	0.00	192,578.00	100.00 %
12-51200-12	OTHER EMP BENE - WASTEWATER	6,215.00	6,215.00	0.00	0.00	6,215.00	
12-51210-12	RETIREES HEALTH - WASTEWATER	39,345.00	39,345.00	0.00	0.00	39,345.00	100.00 %
12-51220-12	MEDICAL REIMBRS - WASTEWATER	13,387.00	13,387.00	0.00	0.00	13,387.00	
	Category: 51 - BENEFITS Total:	496,178.00	496,178.00	0.00	0.00	496,178.00	100.00%
Category: 52 - SERVI	CES & SUPPLIES						
<u>12-60300-12</u>	INSURANCE - WASTEWATER DEPT	97,000.00	97,000.00	0.00	0.00	97,000.00	100.00 %
<u>12-6031T-12</u>	M&R WTR TREATMT - WASTEWATE	1,000.00	1,000.00	0.00	0.00	1,000.00	100.00 %
<u>12-6032C-12</u>	M&R WW COLLECTN - WASTEWAT	81,900.00	81,900.00	0.00	0.00	81,900.00	100.00 %
Budget Detail —							
Description		Units	Price	Amount			
M&R WW COLLECTION		0.00	0.00	63,900.00			
M&R WW COLLECTION	ON -LIFT STATION FOG TRTM	0.00	0.00	18,000.00			
12-6032D-12	M&R WW DISP EFF - WASTEWATER	7,350.00	7,350.00	0.00	0.00	7,350.00	100.00 %
<u>12-6032G-12</u>	M&R WW GENERATR - WASTEWAT	15,750.00	15,750.00	0.00	0.00	15,750.00	100.00 %
12-6032L-12	M&R WW LIFT STN - WASTEWATER	15,750.00	15,750.00	0.00	0.00	15,750.00	100.00 %
<u>12-6032M-12</u>	M&R WW MANHOLE - WASTEWAT	73,500.00	73,500.00	0.00	0.00	73,500.00	100.00 %
<u>12-6032S-12</u>	M&R WW SLG DISP - WASTEWATER	105,000.00	105,000.00	0.00	0.00	105,000.00	100.00 %
<u>12-6032T-12</u>	M&R WW TREATMNT - WASTEWAT	78,750.00	78,750.00	0.00	0.00	78,750.00	100.00 %
Budget Detail —							
Description		Units	Price	Amount			
M&R WASTEWATER	TREATMENT PLANT	0.00	0.00	8,750.00			

For Fiscal: 2025-2026 Period Ending: 07/31/2025

					Variance		
		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Favorable (Unfavorable)	Percent Remaining
M&R WASTEWATER	TREATMENT PLANT - COAT & PAINT HAND	0.00	0.00	20,000.00			
M&R WASTEWATER	TREATMENT PLANT - EQUIP & MOTOR REP	0.00	0.00	50,000.00			
<u>12-6033B-12</u>	M&R BUILDINGS - WASTEWATER D	15,750.00	15,750.00	0.00	0.00	15,750.00	100.00 %
<u>12-6033G-12</u>	M&R GROUNDS - WASTEWATER DE	15,907.50	15,907.50	0.00	0.00	15,907.50	100.00 %
<u>12-6033Z-12</u>	M&R STORM DAMAGE JANUARY 20	5,250.00	5,250.00	0.00	0.00	5,250.00	100.00 %
12-60350-12	MAJOR MAINT WASTEWATER DE	61,457.00	61,457.00	0.00	0.00	61,457.00	100.00 %
<u>12-60370-12</u>	M&R SCADA - WASTEWATER DEPT	3,816.75	3,816.75	0.00	0.00	3,816.75	100.00 %
12-6041L-12	M&R-VEHICLES-L - WASTEWATER D	5,471.55	5,471.55	0.00	0.00	5,471.55	100.00 %
12-6041N-12	M&R-VEHICLES-N - WASTEWATER	5,407.50	5,407.50	0.00	0.00	5,407.50	100.00 %
12-6041V-12	M&R-VEHICLES-V - WASTEWATER	4,725.00	4,725.00	0.00	0.00	4,725.00	100.00 %
<u>12-60440-11</u>	M&R-COMPS-SVCS - WATER DEPT	1,575.00	1,575.00	0.00	0.00	1,575.00	100.00 %
<u>12-60440-12</u> 12-60450-12	M&R-COMPS-SVCS - WASTEWATER	1,000.00	1,000.00	0.00	0.00	1,000.00	100.00 %
12-60480-12	COMP SUPP&PARTS - WASTEWATE	12,279.75	12,279.75	0.00	0.00	12,279.75	100.00 %
12-60500-12	SECURTY & SAFTY - WASTEWATER	2,100.00	2,100.00	0.00	0.00	2,100.00	100.00 %
12-60510-12	OFFICE SUPPLIES - WASTEWATER D POSTAGE & SHIP - WASTEWATER D	3,864.00 5,750.00	3,864.00 5,750.00	0.00 0.00	0.00 0.00	3,864.00 5,750.00	100.00 % 100.00 %
12-60530-12	PRINTING/FORMS - WASTEWATER	735.00	735.00	0.00	0.00	735.00	100.00 %
12-60540-12	MBRSH DUES,PUBS - WASTEWATER	2,625.00	2,625.00	0.00	0.00	2,625.00	100.00 %
12-60550-12	GOVT FEES & LIC - WASTEWATER D	133,350.00	133,350.00	0.00	0.00	133,350.00	100.00 %
12-6060C-12	UTILITIES CELL - WASTEWATER DEPT	3,299.10	3,299.10	0.00	0.00	3,299.10	100.00 %
12-6060E-12	UTILITIES ELEC - WASTEWATER DEPT	420,000.00	420,000.00	0.00	0.00	420,000.00	100.00 %
12-6060G-12	UTILITIES GAS - WASTEWATER DEPT	3,675.00	3,675.00	0.00	0.00	3,675.00	100.00 %
12-6060I-12	UTILITS INTRNET - WASTEWATER D	8,400.00	8,400.00	0.00	0.00	8,400.00	100.00 %
12-6060P-12	UTILITIES PHONE - WASTEWATER D	8,925.00	8,925.00	0.00	0.00	8,925.00	100.00 %
12-6060W-12	UTILITIES WATER - WASTEWATER D	9,450.00	9,450.00	0.00	0.00	9,450.00	100.00 %
12-60700-12	EQUIP RENTAL - WASTEWATER DEPT	1,147.65	1,147.65	0.00	0.00	1,147.65	100.00 %
12-6080G-12	PRO SVC- GIS DV - WASTEWATER D	1,050.00	1,050.00	0.00	0.00	1,050.00	100.00 %
12-6080M-12	PRO SVC- MISC - WASTEWATER DE	14,441.70	14,441.70	0.00	0.00	14,441.70	100.00 %
Budget Detail —					5.52	_ ,,	
Description		Units	Price	Amount			
PROF SVC		0.00	0.00	4,441.70			
PROF SVC - IMPLEME	ENT FATS, OIL GREASE (FOG) PROGRA	0.00	0.00	10,000.00			
12-6080T-12	PROF SERV-TEMP - WASTEWATER	1,000.00	1,000.00	0.00	0.00	1,000.00	100.00 %
12-60900-12	DEPT OP SUPPLY - WASTEWATER D	603.75	603.75	0.00	0.00	603.75	100.00 %
12-60910-12	LAB TESTS - WASTEWATER DEPT	36,750.00	36,750.00	0.00	0.00	36,750.00	100.00 %
<u>12-6091C-12</u>	OP SUP-CHEMICAL - WASTEWATER	5,250.00	5,250.00	0.00	0.00	5,250.00	100.00 %
12-60920-12	LAB SUPPLIES - WASTEWATER DEPT	7,276.50	7,276.50	0.00	0.00	7,276.50	100.00 %
12-60930-12	SMALL TOOLS/EQP - WASTEWATER	1,050.00	1,050.00	0.00	0.00	1,050.00	100.00 %
12-60940-12	CLOTH/UNIFORM - WASTEWATER	3,675.00	3,675.00	0.00	0.00	3,675.00	100.00 %
12-60960-12	FUEL - WASTEWATER DEPT	19,724.25	19,724.25	0.00	0.00	19,724.25	100.00 %
<u>12-61150-12</u>	MEETING EXPENSE - WASTEWATER	210.00	210.00	0.00	0.00	210.00	100.00 %
<u>12-6120E-12</u>	TVL,TRN,SEM-EMP - WASTEWATER	6,825.00	6,825.00	0.00	0.00	6,825.00	100.00 %
12-61250-12	EMPLOY RECRUIT - WASTEWATER	6,300.00	6,300.00	0.00	0.00	6,300.00	100.00 %
	Category: 52 - SERVICES & SUPPLIES Total:	1,316,117.00	1,316,117.00	0.00	0.00	1,316,117.00	100.00%
Category: 60 - CAPIT		172 000 00	172 000 00	0.00	0.00	172 000 00	100.00 %
Budget Detail —	CAP ASSET EXP - WASTEWATER DEPT	173,000.00	173,000.00	<b>0.00</b>	0.00	173,000.00	100.00 %
Description		Units	Price	Amount			
FORD F250		0.00	0.00	55,000.00			
FORD LIGHTENING		0.00	0.00	60,000.00			
LIFT STATION A - REPLACE GENERATOR		0.00	0.00	40,000.00			
	N WWTP SLUDGE DIGESTER	0.00	0.00	18,000.00			
	Category: 60 - CAPITAL OUTLAY Total:	173,000.00	173,000.00	0.00	0.00	173,000.00	100.00%
Category: 70 - DEBT	SERVICE						
12-61801-12	INTEREST - WW COP 2022A BOND	583,100.00	583,100.00	0.00	0.00	583,100.00	100.00 %

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#### Attachment 01

<b>Budget Report</b>			eriod Ending: 07	//31/2025			
					Variance		
		Original	Current	Period	Fiscal	Favorable	Percent
		<b>Total Budget</b>	<b>Total Budget</b>	Activity	Activity	(Unfavorable)	Remaining
12-61802-12	PRINCIPAL - WW COP 2022A BONDS	165,000.00	165,000.00	0.00	0.00	165,000.00	100.00 %
	Category: 70 - DEBT SERVICE Total:	748,100.00	748,100.00	0.00	0.00	748,100.00	100.00%
Category: 80	) - ALLOCATED OH						
12-62000-12	ALLOC OVERHEAD - WASTEWATER	589,857.00	589,857.00	0.00	0.00	589,857.00	100.00 %
	Category: 80 - ALLOCATED OH Total:	589,857.00	589,857.00	0.00	0.00	589,857.00	100.00%
	Expense Total:	4,107,440.00	4,107,440.00	0.00	0.00	4,107,440.00	100.00%
	Fund: 12 - WASTEWATER FUND Surplus (Deficit):	167,428.00	167,428.00	0.00	0.00	-167,428.00	100.00%
	Report Surplus (Deficit):	167.428.00	167.428.00	0.00	0.00	-167.428.00	100.00%

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For Fiscal: 2025-2026 Period Ending: 07/31/2025

#### **Group Summary**

				Va		riance	
	Original	Current	Period	Fiscal	Favorable	Percent	
Categor	Total Budget	Total Budget	Activity	Activity	(Unfavorable)	Remaining	
Fund: 12 - WASTEWATER FUND							
Revenue							
40 - SALES	4,090,275.00	4,090,275.00	0.00	0.00	-4,090,275.00	100.00%	
43 - OTHER REVENUE	44,000.00	44,000.00	0.00	0.00	-44,000.00	100.00%	
44 - PROPERTY TAXES	140,593.00	140,593.00	0.00	0.00	-140,593.00	100.00%	
Revenue Total:	4,274,868.00	4,274,868.00	0.00	0.00	-4,274,868.00	100.00%	
Expense							
50 - SALARIES	784,188.00	784,188.00	0.00	0.00	784,188.00	100.00%	
51 - BENEFITS	496,178.00	496,178.00	0.00	0.00	496,178.00	100.00%	
52 - SERVICES & SUPPLIES	1,316,117.00	1,316,117.00	0.00	0.00	1,316,117.00	100.00%	
60 - CAPITAL OUTLAY	173,000.00	173,000.00	0.00	0.00	173,000.00	100.00%	
70 - DEBT SERVICE	748,100.00	748,100.00	0.00	0.00	748,100.00	100.00%	
80 - ALLOCATED OH	589,857.00	589,857.00	0.00	0.00	589,857.00	100.00%	
Expense Total:	4,107,440.00	4,107,440.00	0.00	0.00	4,107,440.00	100.00%	
Fund: 12 - WASTEWATER FUND Surplus (Deficit):	167,428.00	167,428.00	0.00	0.00	-167,428.00	100.00%	
Report Surplus (Deficit):	167,428.00	167,428.00	0.00	0.00	-167,428.00	100.00%	

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For Fiscal: 2025-2026 Period Ending: 07/31/2025

#### **Fund Summary**

Fund	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)
12 - WASTEWATER FUND	167,428.00	167,428.00	0.00	0.00	-167,428.00
Report Surplus (Deficit):	167,428.00	167,428.00	0.00	0.00	-167,428.00

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# MISCELLANEOUS ATTACHMENTS

Allocation of Administrative Overhead
Salary Schedule
Position Allocation List (PAL)
Organizational Charts FY 2024-2025 &
Proposed FY 2025-2026

#### Attachment 01

## CAMBRIA COMMUNITY SERVICES DISTRICT ALLOCATION OF ADMINISTRATIVE OVERHEAD CALCULATION

FOR FISCAL YEAR 2025/2026 PROPOSED BUDGET									
	% of total costs AMOUNT TO	24%	8%	28%	29% <b>WASTE</b>	11%	0% <b>WRF</b> -	TOTAL	
2023/2024 Actual Expenditures Total Expense OH Allocation	ALLOCATE	FIRE 3,124,311 (451,430)	F&R 1,121,974 (174,152)	<b>WATER</b> 3,759,685 (1,137,344)	<b>WATER</b> 3,539,409 (656,195)	<b>WRF-OPER</b> 953,261 -	CAPITAL - -	<b>CHECK</b> 12,498,639 (2,419,121)	
		2,672,881	947,821	2,622,341	2,883,214	953,261	-	10,079,518	
TOTAL ALL COSTS ALLOCATED	2,062,098	414,896	173,120	577,387	589,857	306,839	-	2,062,098	

<sup>\*</sup> Eliminates Overhead Costs

POSITION TITLE	STEP A	STEP B	STEP C	STEP D	STEP E	GM Approval STEP E + 1%- 5%	10 YEARS SERVICE STEP E+5%	15 YEARS SERVICE STEP E+7.5%	20 YEARS SERVICE STEP E+10%
SERVICE EMPLOYEES INTERNATIONAL UI		_						31LF L+7.3%	31LF L+10/6
Administration (Includes 2% Wage Increa	•					-,	, -,		
Administrative Technician I	47,264	49,627	52,108	54,714	57,449	N/A	60,322	61,758	63,194
Administrative Technician II	56,083	58,887	61,831	64,923	68,169	N/A	71,577	73,281	74,986
Administrative Technician III	68,361	71,779	75,368	79,137	83,094	N/A	87,248	89,326	91,403
Administrative Technician IV	83,051	87,204	91,564	96,142	100,950	N/A	105,997	108,521	111,045
Facilites & Resources (Includes 2% Wage	Increase)								
Maintenance Technician	52,703	55,339	58,105	61,011	64,061	N/A	67,264	68,866	70,467
Water & Wastewater Operations (Includ	les 2% Wage Ir	ncrease)							
Water Treatment Plant OIT	52,439	55,061	57,814	60,705	63,740	N/A	66,927	68,521	70,114
Water Treatment Operator I	54,846	57,589	60,468	63,492	66,666	N/A	69,999	71,666	73,333
Water Treatment Operator II	62,130	65,237	68,499	71,924	75,520	N/A	79,296	81,184	83,072
Water Systems Operator T3/D2	70,382	73,901	77,596	81,476	85,550	N/A	89,827	91,966	94,105
Wastewater Collection System Worker	55,043	57,795	60,685	63,719	66,905	N/A	70,251	71,923	73,596
Wastewater Treatment Plant OIT	57,939	60,836	63,878	67,072	70,425	N/A	73,947	75,707	77,468
Wastewater Operator I	60,903	63,948	67,146	70,503	74,028	N/A	77,730	79,580	81,431
Laboratory Technician	67,292	70,657	74,190	77,899	81,794	N/A	85,884	87,929	89,974
Wastewater Operator II	68,648	72,080	75,684	79,469	83,442	N/A	87,614	89,700	91,786
Wastewater Operator III	75,849	79,642	83,624	87,805	92,195	N/A	96,805	99,110	101,415
CAMBRIA FIREFIGHTERS (IAFF LOCAL: 46	35) (ANNUAL	AMOUNTS) -	Wage Increas	ses Effective 1	•		9, 2025		
Fire Captain	89,283	93,748	98,435	103,357	108,525	N/A	113,951	116,664	119,377
Fire Engineer	74,047	77,749	81,636	85,718	90,004	N/A	94,504	96,755	99,005
Firefighter	65,594	68,874	72,317	75,933	79,730	N/A	N/A	N/A	N/A
CAMBRIA FIREFIGHTERS IAFF LOCAL 463	5 (ANNUAL AN	MOUNTS) - W	age Increase	s Effective 1st	Full Payroll F	ollowing January 9,	2025		
Firefighter (SAFER Grant)	65,594	68,874	72,317	75,933	79,730	N/A	N/A	N/A	N/A
RESERVE FIREFIGHTERS (HOURLY RATE)	Effective Janua	ary 1, 2025							
Reserve Recruit Firefighter	16.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Reserve Firefighter	16.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MANAGEMENT & CONFIDENTIAL EMPLO	•		) 3% Wage In		ive January 18	•			
Facilities & Resources Manager	98,848	103,790	108,980	114,429	120,150	121,352-126,158	N/A	N/A	N/A
Program Manager	98,848	103,790	108,980	114,429	120,150	121,352-126,158	N/A	N/A	N/A
Confidential Administrative Assistant	111,146	116,704	122,539	128,666	135,099	136,450-141,854	N/A	N/A	N/A
Water Systems Superintendent	111,146	116,704	122,539	128,666	135,099	136,450-141,854	N/A	N/A	N/A
Wastewater Systems Superintendent	111,146	116,704	122,539	128,666	135,099	136,450-141,854	N/A	N/A	N/A
Fire Chief	142,442	149,564	157,042	164,894	173,139	174,870-181,796	N/A	N/A	N/A
Utilities Department Manager	142,442	149,564	157,042	164,894	173,139	174,870-181,796	N/A	N/A	N/A
Administrative Department Manager	142,442	149,564	157,042	164,894	173,139	174,870-181,796	N/A	N/A	N/A
General Manager	185,658	185,658	185,658	185,658	185,658	N/A	N/A	N/A	N/A

Red denotes a change

#### CAMBRIA COMMUNITY SERVICES DISTRICT SALARY SCHEDULE

#### FOR THE PERIOD JANUARY 1, 2026 THROUGH JUNE 30, 2026

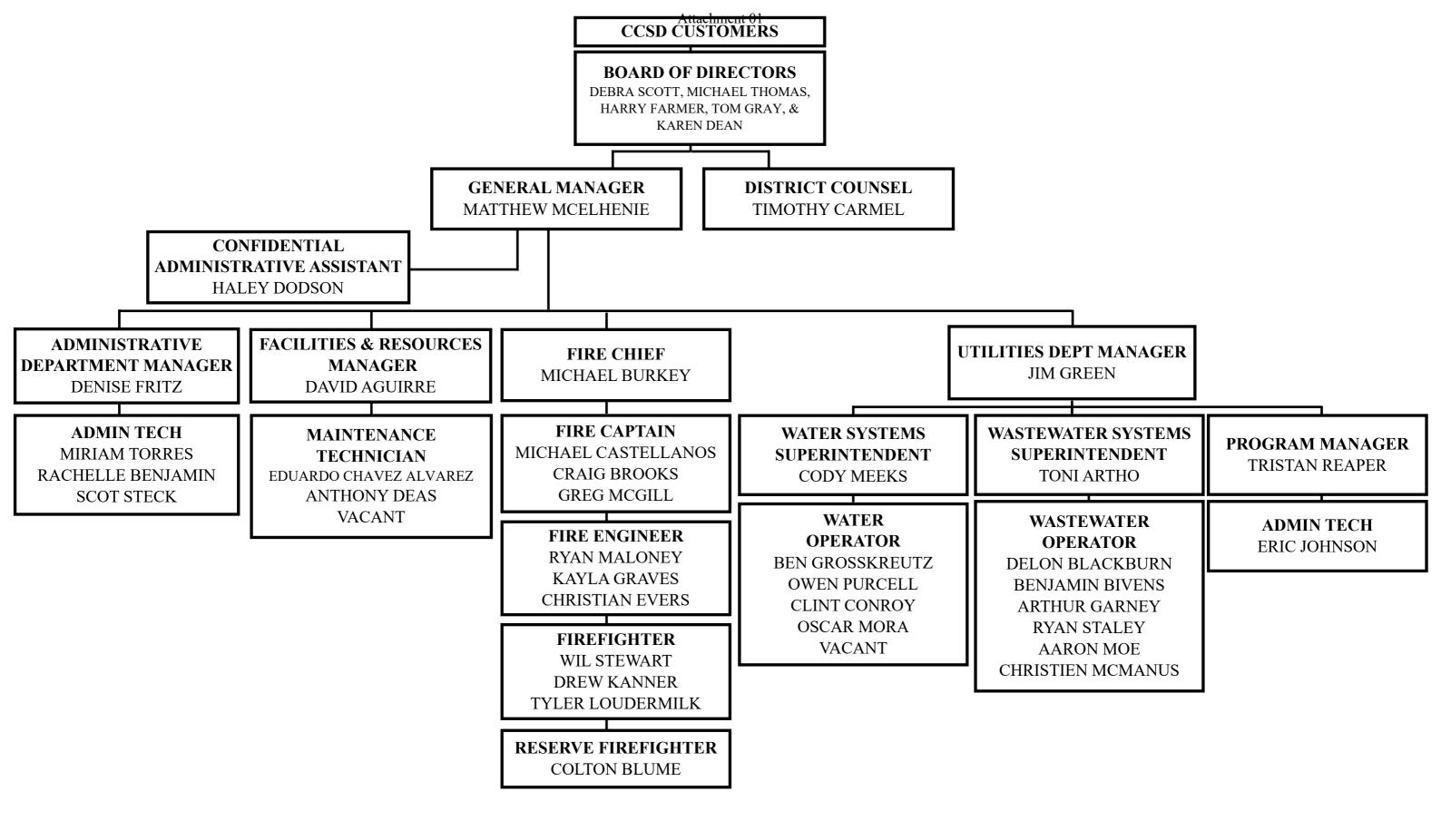
Updated May 28, 2025

			Upaa	ted iviay 28, 2	025				
POSITION TITLE	STEP A	STEP B	STEP C	STEP D	STEP E	GM Approval STEP E + 1%- 5%	10 YEARS SERVICE STEP E+5%	15 YEARS SERVICE	20 YEARS SERVICE STEP E+10%
SERVICE EMPLOYEES INTERNATIONAL UI								31EF ET7.5%	31EF E+10/6
Administration (Includes 3% Wage Incre	•	L AIVIOON 13)	- 3/0 Wage	ilicieases Life	ctive 1st ruii r	ayron ronowing Jane	iai y 1, 2020		
Administrative Technician I	48,682	51,116	53,672	56,355	59,173	N/A	62,132	63,611	65,090
Administrative Technician II	57,765	60,654	63,686	66,871	70,214	N/A	73,725	75,480	77,236
Administrative Technician III	70,412	73,932	77,629	81,510	85,586	N/A	89,865	92,005	94,145
Administrative Technician IV	85,543	89,820	94,311	99,026	103,977	N/A	109,176	111,776	114,375
Facilites & Resources (Includes 3% Wage	Increase)								
Maintenance Technician	54,284	56,998	59,848	62,841	65,983	N/A	69,282	70,931	72,581
Water & Wastewater Operations (Includ	les 3% Wage Ir	ncrease)							
Water Treatment Plant OIT	54,012	56,713	59,548	62,526	65,652	N/A	68,935	70,576	72,217
Water Treatment Operator I	56,491	59,316	62,282	65,396	68,666	N/A	72,099	73,816	75,532
Water Treatment Operator II	63,994	67,194	70,553	74,081	77,785	N/A	81,674	83,619	85,563
Water Systems Operator T3/D2	72,493	76,118	79,924	83,920	88,116	N/A	92,522	94,725	96,928
Wastewater Collection System Worker	56,694	59,529	62,505	65,631	68,912	N/A	72,358	74,081	75,803
Wastewater Treatment Plant OIT	59,677	62,661	65,794	69,084	72,538	N/A	76,165	77,978	79,792
Wastewater Operator I	62,730	65,867	69,160	72,618	76,249	N/A	80,061	81,967	83,874
Laboratory Technician	69,311	72,776	76,415	80,236	84,248	N/A	88,460	90,566	92,672
Wastewater Operator II	70,707	74,243	77,955	81,853	85,945	N/A	90,243	92,391	94,540
Wastewater Operator III	78,124	82,031	86,132	90,439	94,961	N/A	99,709	102,083	104,457
CAMBRIA FIREFIGHTERS (IAFF LOCAL: 46	35) (ANNUAL	AMOUNTS) -	Wage Increa	ses Effective 1	Lst Full Payroll	Following January 9,	2025		
Fire Captain	89,283	93,748	98,435	103,357	108,525	N/A	113,951	116,664	119,377
Fire Engineer	74,047	77,749	81,636	85,718	90,004	N/A	94,504	96,755	99,005
Firefighter	65,594	68,874	72,317	75,933	79,730	N/A	N/A	N/A	N/A
CAMBRIA FIREFIGHTERS IAFF LOCAL 463	5 (ANNUAL AN	MOUNTS) - W	age Increase	s Effective 1st	: Full Payroll Fo	ollowing January 9, 2	025		
Firefighter (SAFER Grant)	65,594	68,874	72,317	75,933	79,730	N/A	N/A	N/A	N/A
RESERVE FIREFIGHTERS (HOURLY RATE)	Effective Janua	arv 1. 2025							
Reserve Recruit Firefighter	16.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Reserve Firefighter	16.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MANAGEMENT & CONFIDENTIAL EMPLO	YEES (ANNUA	L AMOUNTS	3% Wage In	creases Effect	ive January 18	3, 2026			
Facilities & Resources Manager	101,813	106,904	112,249	117,862	123,755	124,993 - 129,943	N/A	N/A	N/A
Program Manager	101,813	106,904	112,249	117,862	123,755	124,993 - 129,943	N/A	N/A	N/A
Confidential Administrative Assistant	114,480	120,204	126,215	132,525	139,152	140,-544 - 146,110	N/A	N/A	N/A
Water Systems Superintendent	114,480	120,204	126,215	132,525	139,152	140,-544 - 146,110	N/A	N/A	N/A
Wastewater Systems Superintendent	114,480	120,204	126,215	132,525	139,152	140,-544 - 146,110	N/A	N/A	N/A
Fire Chief	146,715	154,051	161,754	169,841	178,333	180,116 - 187,250	N/A	N/A	N/A
Utilities Department Manager	146,715	154,051	161,754	169,841	178,333	180,116 - 187,250	N/A	N/A	N/A
Administrative Department Manager	146,715	154,051	161,754	169,841	178,333	180,116 - 187,250	N/A	N/A	N/A
General Manager	191,228	191,228	191,228	191,228	191,228	N/A	N/A	N/A	N/A

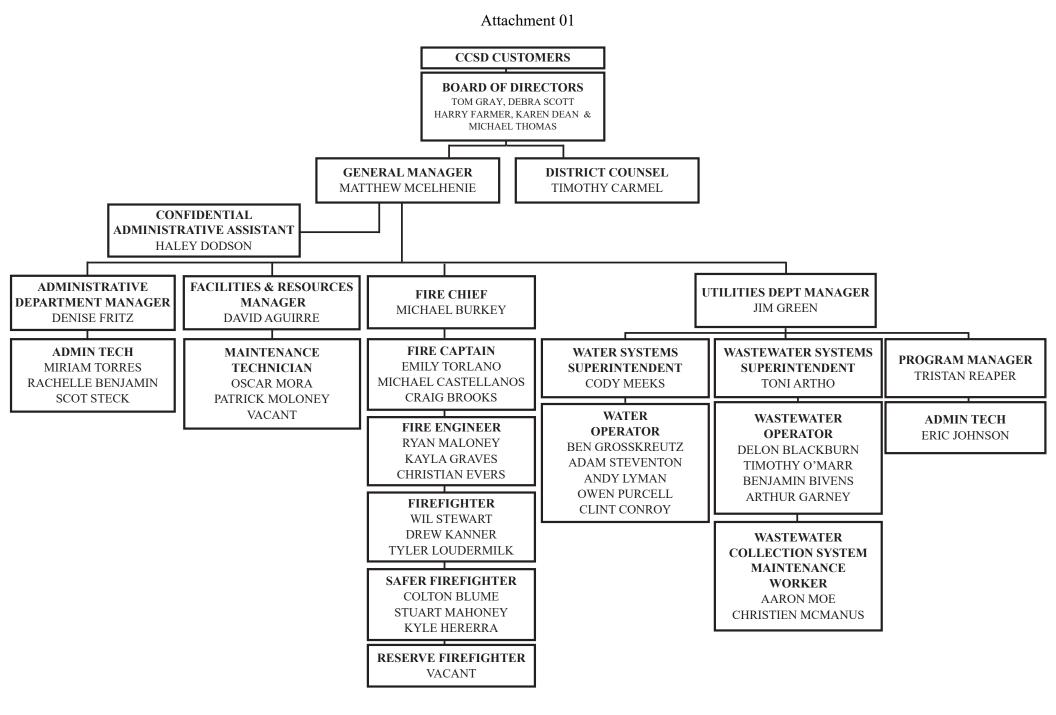
Red denotes a change

#### Attachment 01

<i>A A A A A A A A A A</i>	Administration and Facilities & Resources  GENERAL MANAGER  ADMINISTRATIVE DEPARTMENT MANAGER  CONFIDENTIAL ADMINISTRATIVE ASSISTANT	1.00		
<i>A A A A A A A A A A</i>	GENERAL MANAGER ADMINISTRATIVE DEPARTMENT MANAGER	1.00		
A C	ADMINISTRATIVE DEPARTMENT MANAGER	1.00	1.00	0.00
( /		1.00	1.00	0.00
I.	CONFIDENTIAL ADMINISTRATIVE ASSISTANT	1.00	1.00	0.00
	ADMINISTRATIVE TECHNICIAN I, II, III, OR IV	3.00	3.00	0.00
1	FACILITIES & RESOURCES MANAGER	1.00	1.00	0.00
N	MAINTENANCE TECHNICIANS	3.00	3.00	0.00
Permanent Totals	WHINTER THE	10.00	10.00	0.00
cimanent i otais		10.00	10.00	0.00
Permanent U	Utilities			
	UTILITIES DEPARTMENT MANAGER	1.00	1.00	0.00
	WASTEWATER SYSTEMS SUPERINTENDENT	1.00	1.00	0.00
	WASTEWATER SYSTEM OPERATORS OIT, I, II OR III	4.00	6.00	2.00
	WASTEWATER COLLECTION SYSTEM MAINTENANCE WORKER	2.00	0.00	-2.00
	WATER SYSTEMS SUPERINTENDENT	1.00	1.00	0.00
	WATER SYSTEM OPERATOR T3/D2	2.00	0.00	-2.00
	WATER TREATMENT OPERATOR OIT, I, II OR T3/D2	3.00	5.00	2.00
	PROGRAM MANAGER	1.00	1.00	0.00
	ADMINISTRATIVE TECHNICIAN II	1.00	0.00	1.00
	ADMINISTRATIVE TECHNICIAN III	0.00	1.00	-1.00
Permanent Totals	E-MANUEL I DE MANUEL MA	16.00	16.00	0.00
Permanent I	Fire			
	FIRE CHIEF	1.00	1.00	0.00
	FIRE CAPTAIN	3.00	3.00	0.00
	FIRE ENGINEER	3.00	3.00	0.00
	FIREFIGHTER	3.00	3.00	0.00
F	RESERVE FIREFIGHTER	4.00	1.00	-3.00
	FIREFIGHTER (SAFER GRANT)	3.00	0.00	-3.00
Permanent Totals	,	17.00	11.00	-6.00
Department Totals		43.00	37.00	-6.00



Cambria Community Services District Organizational Chart Fiscal Year 2025-2026



Cambria Community Services District Organizational Chart Fiscal Year 2024-2025



## CAPITAL IMPROVEMENT PROGRAM

#### **LEGEND Current Fiscal Year Budget amount Expenditures plus Current FY Funding source for the** Approved/Anticipated remaining after previous year(s) **Budget** project **Budget Request** expenditures FY BUDGET PROJECT TO **ADDITIONAL PROJECT TO PROJECT CURRENT FY** $\mathbf{F}\mathbf{Y}$ RANKING PROJECT NAME **AMOUNT** SOURCE OF FUNDS BUDGET DATE DATE **ESTIMATE EXPENDITURES** BUDGET REQUEST REMAINING **BUDGET EXPENDITURES** Ranking Additional Expenses in the **Current Fiscal** В Budgeted budget request, current Fiscal Year Budget Request after original Year plus previous Important request. year(s) budget Future Needs allocations **Capital Improvement Program Timeline** Departments Submit new project requests to the General Manager January February List is presented to Resources & Infrastructure (R&I) Committee Changes are made and brought back to R&I Committee if necessary April CIP list is incorporated in Preliminary Budget presentation to Finance May Committee Preliminary Budget including the CIP list is presented to the Board June Changes are made if necessary Final budget including all project roll forwards and reserve balances are July

submitted to the Board

August

			ADMINIS	TRAT	ION	N DEPART	M	ENT							
			GENERAL FUND: A	ADMI	NIS	TRATION	D	<b>EPARTM</b>	ENT						
								CURI	RENT YEA	AR ACTI	VITY			ACTIVIT	ΓΥ ΤΟ DATE
RANI	KING	PROJECT NAME	SOURCE OF FUNDS	PROJE ESTIM		ADDITIONAL BUDGET REQUEST		CURRENT FY BUDGET	FY EXPEND		FY BUI AMO REMAI	UNT		PROJECT TO DATE BUDGET	PROJECT TO DATE EXPENDITURES
3	3	REPLACE DISTRICT CAR	ADMINISTRATION	\$ 3	0,000			\$ -	\$	-	\$	-	\$	30,000	\$ -
		DEPARTMENT TOTAL		S 3	0.000			S -	S	-	\$	-	9	30.000	S -

		FACILITIES &	& RE	SOUI	RCES DEPA	AR	TMENT								
		GENERAL FUND: FAC	ILIT	TES &	RESOUR	CE									
							CUR	RENT '	YEAR ACTIV	/ITY			ACTIVIT	TY TO I	DATE
RANKING	PROJECT NAME	SOURCE OF FUNDS		OJECT IMATE	ADDITIONAL BUDGET REQUEST	C	CURRENT FY BUDGET	EXPE	FY NDITURES	A	BUDGET MOUNT MAINING		OJECT TO DATE BUDGET		JECT TO DATE NDITURES
		CCSD RESERVES	\$	178,000	\$ -	S	129,560	\$	35,241	\$	94,319	\$	178,000	\$	83,681
В	SKATE PARK	LAND & WATER CONSERVATION FUND GRANT	\$	600,000	<b>\$</b> -	\$	-	\$	-	\$	-	\$	600,000	\$	-
В	SKATE PARK	CBID TOURISM GRANT (RESTROOM)	\$	47,500	<b>\$</b> -	\$	-	\$	-	\$	-	\$	47,500	\$	-
		CAMBRIA COMMUNITY COUNCIL	\$	374,500	\$ -	S	336,278	\$	30,927	\$	305,351	\$	374,500	\$	69,149
		TOTAL	\$ 1	,200,000	\$ -	S	465,838	\$	66,168	\$	399,670	\$	1,200,000	\$	152,830
В	EAST DANCH DESTROOM	FACILITIES & RESOURCES	\$	371,480	s -	5	307,612	\$	277,563	\$	30,049	\$	371,480	\$	341,431
В	EAST RANCH RESTROOM	PROP 68 GRANT	\$	177,952	\$ -	8	3 -	\$	-	\$	-	\$	177,952	\$	177,952
		TOTAL	\$	549,432	\$ -	S	307,612	\$	277,563	\$	30,049	\$	549,432	\$	519,383
В	VETS HALL SOUND SYSTEM	FACILITIES & RESOURCES	\$	50,000	\$ -	S	50,000	s	-	\$	50,000	\$	50,000	\$	-
2	F&R BUILDING LOCATION	FACILITIES & RESOURCES	\$	500,000	<b>s</b> -	9	S -	s	-	\$	-	s	-	\$	-
2	ADMIN OFFICE RELOCATION	FACILITIES & RESOURCES	\$	600,000	<b>\$</b> -	9	S -	s	-	\$	_	\$	-	\$	-
2	ATV	FACILITIES & RESOURCES	\$	40,000	<b>\$</b> -	\$	-	\$	-	\$	-	\$	-	\$	-
	TOTAL		\$ 2	,939,432	\$ -	\$	823,450	\$	343,731	\$	479,719	\$	1,799,432	\$	672,213
VETS HALI	L RENOVATION														
В	REFINISH FLOORING	FACILITIES & RESOURCES	\$	22,700	\$ -	9	-	\$	-	\$	-	\$	-	\$	-
	REROOFING	FACILITIES & RESOURCES	\$	17,000	-										
3	SEWER LINE	FACILITIES & RESOURCES	\$	40,000	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-
3	ELECTRICAL EMERGENCY	FACILITIES & RESOURCES	\$	80,000	s -	9	S -	s	_	\$	_	\$	_	\$	_
3	RE-ROOF ENTIRE BUILDING	FACILITIES & RESOURCES	\$	100,000	s -	9	s -	s	-	\$		s	_	\$	_
3	WATER LINE	FACILITIES & RESOURCES	\$	20,000	\$ <u>-</u>	\$	3 -	\$	_	\$	-	\$	-	\$	-
3	KITCHEN IMPROVEMENTS	FACILITIES & RESOURCES	\$	30,000	s -	9	s -	\$		\$	-	s	-	\$	
3	RESTROOM IMPROVEMENTS	FACILITIES & RESOURCES	\$	30,000	s -	S	s -	s	_	\$	-	s	-	\$	-
	TOTAL		\$	339,700	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-
	DEPARTMENT SUBTOTAL		\$ 3	,309,132	\$ -	\$	823,450	\$	343,731	\$	479,719	\$	1,829,432	\$	672,213

		CAMBR	RIA C	SD FIR	E DEPART	ME	ENT								
		GENERAL FUND	: <b>CA</b> ]	MBRIA	CSD FIRE	DE	PARTN	1EN	NT						
							CUR	REN	Γ YEAR ACTIV	/ITY			ACTIVI	Y TO DATE	
RANKING	PROJECT NAME	SOURCE OF FUNDS		PROJECT STIMATE	ADDITIONAL BUDGET REQUEST		RRENT FY BUDGET	EXI	FY PENDITURES	Al	BUDGET MOUNT MAINING		OJECT TO DATE UDGET	PROJECT TO DATE EXPENDITUR	
	BALLISTIC VESTS FOR ACTIVE SHOOTER RESPONSE	FIRE	\$	15,000		\$	15,000	s	4,085	\$	10,915	\$	15,000	\$ 4,	085
2	ROOF, DRY ROT AND RAIN GUTTER REPAIR & PAINT	FIRE	\$	150,000		\$	_	\$	12,765	\$	(12,765)	\$	_	\$ 12, <sup>2</sup>	765
	FIRE ENGINE - TYPE 1	FIRE	\$	1,500,000								\$	-		
2	REPLACE RESCUE BOAT WITH RESCUE SKI	FIRE	\$	21,000		\$	-	\$	-	\$		s	-	\$	-
2	GATE & FENCING	FIRE	\$	40,000		\$	-	\$	-	\$	-	\$	-	\$	-
3	REPLACE WATER TENDER	FIRE	s	600,000		\$	-	\$		\$		s	-	\$	-
2	FUEL TANK REPLACEMENT	FIRE	\$	12,000		\$	-	\$	-	\$	-	s	-	\$	-
	TOTAL		\$	2,338,000	\$ -	\$	15,000	\$	16,850	\$	(1,850)	\$	15,000	\$ 16,	850
	ION IMPROVEMENTS														
3	TURNOUT LOCKERS & STORAGE ROOM	FIRE	\$	45,000		\$	-	\$	-	\$		s	-	\$	-
	SLEEPING QUARTERS	FIRE	\$	450,000		\$	-	\$	-	\$	-	\$	-	\$	
2	METAL BUILDING (APPARATUS BAYS, STORAGE & GYM RELOCATION)	FIRE	s	220,000		\$	_	\$	_	\$	_	\$	_	\$	_
3	BATHROOM REMODEL	FIRE	\$	50,000		\$	_	\$	_	\$	-	S	-		_
3	FIRE TRAINING BUILDING	FIRE	\$	500,000		\$	_	s	_	\$	_	s	_	\$	_
3	KITCHEN REMODEL	FIRE	\$	70,000		\$	-	\$	-	\$	-	\$	-	\$	-
	TOTAL		\$	1,335,000		\$	-	\$	-	\$	-	\$	-	\$	-
	DEPARTMENT SUBTOTAL		\$	3,673,000	\$ -	\$	15,000	\$	16,850	\$	(1,850)	\$	15,000	\$ 16,	850
	GENERAL FUND GRAND TO	TAL	\$	6,982,132											
		Budgeted (B)	s	1,854,132				1							-
		Priority 1	\$	1,034,132				1							$\dashv$
		Priority 2	\$	2,851,000											-
		Priority 3	\$	2,277,000											$\neg$
	TOTAL	* -	\$	6,982,132											

						EPARTM									
		ENTERP	RIS	SE FUNI	<b>)</b> : '	WATER	D	<b>EPARTM</b>	E	T					
								CUR	RREI	NT YEAR ACTIV	TTY		ACTIVI'	TY TO	) DATE
RANKING	PROJECT NAME	SOURCE OF FUNDS		PROJECT STIMATE	]	DITIONAL BUDGET REQUEST		CURRENT FY BUDGET	EX	FY XPENDITURES	Al	BUDGET MOUNT MAINING	PROJECT TO DATE BUDGET		ROJECT TO DATE PENDITURES
	STRIBUTION SYSTEM PROJE														
	METERING INFRASTRUCT	· /	6	52( 500	6		_	0 494.277	- C	471 (05	6	12 (01	6 52( 500	6	512 000
B B	METER INSTALL REGISTERS	WATER WATER	\$ \$	526,500 680,000		-		\$ 484,376 \$ 430,579		471,685 430,579	\$	12,691	\$ 526,500 \$ 680,000		513,809 680,000
2	METER LIDS	WATER	\$	50,000		-	_	\$ 430,579 \$ -	\$	430,579	\$	-	\$ 680,000	\$	080,000
	TOTAL	WAIER	\$	1,256,500	_	-	_	\$ 914,955		902,264	S	12,691	\$ 1,206,500		1,193,809
SAN SIME		ON MAIN AT STATE PARK WETLAND	Ψ	1,220,200	Ψ			<u> </u>	ΙΨ	202,201	Ψ	12,071	 <b>3</b> 1,200,000	Ψ	1,170,007
	DESIGN & PERMITTING	WATER	\$	600,000	\$	-		\$ 532,322	\$	80,981	\$	451,341	\$ 600,000	\$	148,659
В	COVER FOR SHELTERING OF EQUIPMENT AT PLANT	WATER	\$	15,000	\$	_		\$ 15,000	\$	-	s	15,000	\$ 15,000	\$	
В	MODULAR OFFICE BUILDING AT PLANT	WATER	\$	10,000	\$	-		\$ 10,000	\$	-	\$	10,000	\$ 10,000	\$	-
В	REMOTE MONITORING EQUIPMENT	WATER	\$	15,000	\$	_		\$ 15,000	\$	-	\$	15,000	\$ 15,000	\$	-
В	LEAD & COPPER SERVICE LINE REGULATIONS	WATER	\$	20,000	\$	30,000		\$ 50,000	\$	_	\$	50,000	\$ 50,000	\$	-
В	SOURCE WATER ASSESSMENT	WATER	\$	10,000	\$	-		\$ 10,000	\$	-	\$	10,000	\$ 10,000	\$	-
В	ELLIS PRESSURE REDUCING VAULT	WATER	\$	165,000				\$ -					<b>s</b> -		
В	SR4 ROAD	WATER	\$	125,000				\$ 125,000	\$	10,050			\$ 125,000	\$	10,050
2	DISTRICT METERED AREAS (PHASED - DESIGN & PERMITTING, IMPLEMENTATION COST TBD)	WATER	\$	150,000	\$	_		\$ -	\$	-	\$	-	\$ -	\$	-
2	CATHODIC PROTECTION SR 3 & 4	WATER	\$	50,000	\$	-		\$ -	\$	_	\$	-	<b>s</b> -	\$	-
3	PINEY WAY EROSION CONTROL - DESIGN, PERMITTING & RELOCATION	WATER	\$	10,000	s	_		s -	\$	_	s	-	\$ -	\$	_
3	SS2, SS3, SR4 TRANSDUCERS	WATER	\$	30,000		_		\$ -	\$	_	\$	-	\$ -	\$	-
3	WELL SITE PUMP REPLACEMENTS	WATER	\$	532,141	\$	-		\$ -	\$	-	\$	-	s -	\$	-
3	UPGRADING UNDERSIZED WATER MAINS	WATER	\$	130,000	\$	-		\$ -	\$	-	\$	-	<b>\$</b> -	\$	-

#### Attachment 01

3	VAULT UPGRADES (RODEO GROUNDS, CHARING & WINDSOR)	WATER	\$ 60,000	\$ -	\$ -	\$ -	\$ -	s	-	\$ -
3	DEMO VAN GORDON HOUSE (WATER PORTION)	WATER	\$ 50,000	\$ _	\$ _	\$ _	\$ _	\$	_	\$ -
3	SS3 EMERGENCY POWER	WATER	\$ 30,000	\$ _	\$ 1	\$ _	\$ _	s	_	\$ -
3	PINE KNOLLS FENCE	WATER	\$ 10,000	\$ -	\$ -	\$ -	\$ -	\$	_	\$ -
3	PINEY WAY GEO REPORT	WATER	\$ 20,000	\$ -	\$	\$ -	\$ -	s	-	\$ -
3	PINE KNOLLS - IVA COURT ZONE 1 PIPELINE	WATER								
J	EXPANSION	WILL	\$ 165,000	\$ -	\$ -	\$ -	\$ -	\$	_	\$ -
	TOTAL		\$ 2,197,141	\$ 30,000	\$ 757,322	\$ 91,031	\$ 551,341	\$	825,000	\$ 158,709
	SUBTOTAL		\$ 3,453,641	\$ 30,000	\$ 1,672,277	\$ 993,296	\$ 564,031	\$	2,031,500	\$ 1,352,519

			W	ATER	DEP	ARTM	ENT	<b>-</b>						
		ENTERP	RISI	E FUNI	): W	ATER	DEP	ARTM	ENT					
								CUR	RENT YEAR ACTIV	TTY		ACTIVI	гү то	DATE
RANKING	PROJECT NAME	SOURCE OF FUNDS		ROJECT FIMATE	BU	TIONAL DGET QUEST		RRENT FY UDGET	FY EXPENDITURES	AN	BUDGET MOUNT MAINING	ROJECT TO DATE BUDGET		OJECT TO DATE ENDITURES
TANK & BO	DOSTER PUMP STATION PRO	JECTS												
В	STUART STREET TANK	WATER	\$	458,000	\$	_	\$	377,517	\$ 135,837	\$	241,680	\$ 458,000	\$	216,320
В	REHABILITATION	EPA COMMUNITY GRANT	\$	375,000	\$	-	\$	375,000	•	\$	375,000	\$ 375,000	\$	-
		TOTAL	\$	833,000	\$	-	\$	752,517	\$ 135,837	\$	616,680	\$ 833,000	\$	216,320
В	RODEO GROUNDS PUMP STATION GENERATOR & ATS	WATER	\$	155,000	\$	_	\$	155,000	\$ 20,011	\$	134,989	\$ 155,000	\$	-
	SCADA System - Phased Upgrades (Phase III - Alarms, Flow Data, Monitoring Wells)	WATER	\$	128,563	\$	_	\$	108,592	\$ -	\$	108,592	\$ 128,563	\$	19,971
В	STUART STREET STATION ROOF	WATER	\$	10,000	\$	-	\$	10,000	\$ 3,300	\$	6,700	\$ 10,000	\$	3,300
В	WELL FIELD GATE	WATER	\$	10,000	\$	-	\$	10,000	\$ -	\$	10,000	\$ 10,000	\$	-
В	LEIMERT FENCE	WATER	\$	30,000	\$	-	\$	30,000	\$ 7,497	\$	22,503	\$ 30,000	\$	-
В	SAN SIMEON WELL 2 PULL & SUBMERSIBLE	WATER	\$	150,000	\$	-	\$	150,000	s -	\$	150,000	\$ 150,000	\$	-
В	SANTA ROSA WELL 3 REHAB	WATER	\$	100,000	\$	-	\$	100,000	\$ 48,803	\$	51,197	\$ 100,000	\$	48,803
В	FUEL TANK & COMPUTER REPLACEMENT	WATER	\$	25,000	\$	_	\$	25,000	<b>s</b> -	s	25,000	\$ 25,000	\$	-
В	GENERATOR STUART STREET	WATER	\$	150,000			\$	-			·	\$ -		

#### Attachment 01

2	RODEO GROUNDS PUMP STATION REPLACEMENT	WATER	\$ 3,500,000	\$ _	\$ -	\$ -	\$ _	\$ -	\$	-
2	SR 4 GENERATOR	WATER	\$ 100,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$	-
2	SR4 ATS	WATER	\$ 20,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$	-
2	STUART STREET 3 ANALYTIC OFF GRID POWER	WATER	\$ 15,000	\$	\$ _	\$ _	\$ -	\$ -	s	-
2	STORAGE SHED YARD	WATER	\$ 20,000		\$ -	\$ -	\$ -	\$ -	\$	-
3	LEIMERT TANK RESERVE	WATER	\$ 100,000		\$ _	\$ _	\$	<b>s</b> -	\$	-
3	THIRD STUART STREET TANK INSTALLATION	WATER	\$ 1,000,000	\$ -	\$ -	\$ -	\$ -	s -	\$	-
3	STUART STREET & LEIMERT BOOSTER PUMP REPLACEMENT	WATER	\$ 500,000	\$ -	\$ _	\$ 	\$ -	<b>\$</b> -	\$	-
	SUBTOTAL		\$ 6,846,563	\$ -	\$ 1,341,109	\$ 215,448	\$ 1,125,661	\$ 1,441,563	\$	288,394

			V	VATER	DEPARTN	11	ENT					
		ENTERI	PRIS	E FUNI	): WATER		DEPARTM	ENT				
							CUF	RRENT YEAR ACTIV	/ITY		ACTIVI	TY TO DATE
RANKING	PROJECT NAME	SOURCE OF FUNDS		PROJECT STIMATE	ADDITIONAL BUDGET REQUEST		CURRENT FY BUDGET	FY EXPENDITURES	FY BUDGET AMOUNT REMAINING	P.	ROJECT TO DATE BUDGET	PROJECT TO DATE EXPENDITURES
VEHICLE &	& TRAILER-MOUNTED EQUII	PMENT										
В	EV CHARGING STATION INSTALL	WATER	\$	23,444	\$ -		\$ 23,444	\$ 19,831	\$ 3,613	\$	23,444	\$ 19,831
В	EV TRACTOR	WATER	\$	115,000	\$ -		\$ 115,000	\$ 113,560	<b>s</b> -	\$	115,000	\$ 113,560
В	VAC TRAILER	WATER	\$	65,000	\$ -		\$ -	\$ -	<b>S</b> -	\$	-	\$ -
3	DUMP TRAILER FOR STORING & HAULING SPOILS FROM ROAD REPAIRS	WATER	\$	15,000	s -		\$ -	s -	s -	s	-	\$ -
3	TRUCK REPLACEMENT PROGRAM	WATER	\$	25,000	\$ -		s -	<b>s</b> -	s -	\$	-	\$ -
	SUBTOTAL		\$	243,444	\$ -		\$ 138,444	\$ 133,391	\$ 3,613	\$	138,444	\$ 133,391

			V	VATER	DEPART	M]	ENT									
		ENTER	PRIS	SE FUNI	D: WATER	<b>R</b> I	DEPA	RTM	ENT							
								CUR	RENT YEAR AC	CTIV	/ITY			ACTIVI	TY TO DA	ATE
RANKING	PROJECT NAME	SOURCE OF FUNDS		PROJECT STIMATE	ADDITIONAL BUDGET REQUEST		CURRE BUD		FY EXPENDITUR	RES	FY BUI AMOU REMAI	JNT	i	JECT TO DATE JDGET	D	ECT TO ATE DITURES
PROGRAM	S & PLANS															
3	HYDRAULIC SYSTEM MODEL UPDATE	WATER	\$	100,000	s -		\$	-	\$	_	\$	_	s	_	\$	_
3	WATER MASTER PLAN AMENDMENT	WATER	s	35,000	\$ -		\$	_	\$	_	\$	_	s	_	\$	_
3	DATABASE FOR WATER CONSERVATION PROGRAM/TRACKING WITH PARCEL LINKS & APN FILE CONVERSION	WATER	\$	10,000	s -		\$	_	\$	_	\$	_	\$	_	\$	-
	SUBTOTAL		\$	145,000	\$ -		\$	-	\$	-	\$	-	\$	-	\$	-
	ENTERPRISE FUND: WATE	R DEPARTMENT GRAND TOTAL	\$	10,688,648												
		Budgeted (B)	s	3,466,507		+	†									
		Priority 1 Total	\$	505,000		T										-
		Priority 2 Total	\$	3,905,000												
		Priority 3 Total	\$	2,812,141				•		,						
-	TOTAL		\$	10,688,648												

		WAT	ER I	RECL	AMATION	F	FACILITY					
		ENTERPRISE F	UND	: WA	TER RECL	A	MATION	<b>FACILITY</b>				
							CUR	RENT YEAR ACTI	VITY		ACTIVIT	TY TO DATE
RANKING	PROJECT NAME	SOURCE OF FUNDS		OJECT IMATE	ADDITIONAL BUDGET REQUEST		CURRENT FY BUDGET	FY EXPENDITURES	AN	BUDGET MOUNT MAINING	PROJECT TO DATE BUDGET	PROJECT TO DATE EXPENDITURES
PERMITTIN	NG & PLANNING											
В	GROUNDWATER MODELING & CONSULTING FOR CDP (INSTREAM FLOW STUDY)	WRF	\$	48,000	<b>\$</b> 136,865		\$ 164,834	\$ 66,473	\$	98,361	\$ 184,865	\$ 86,504
В	EIR CONSULTING (FOLLOW-UP AGENCY DISCUSSION TO SUPPORT THE WRF'S REGULAR CDP)	WRF	\$	26,690			\$ 1,962	s -	\$	1,962	\$ 26,690	\$ 24,728
	SECTION 7 ESA CONSULTING, ANNUAL AMP REPORT & AMP UPDATE	ON HOLD	\$	96,904			\$ 96,904		\$	96,904	\$ 96,904	
	SUBTOTAL		\$	171,594			\$ 263,700	\$ 66,473	\$	197,227	\$ 308,459	\$ 111

		WATI	ER RECL	AMATION	F	ACILITY								
		ENTERPRISE FU	ND: WA	TER RECL	A	MATION	<b>FACILITY</b>							
						CURI	RENT YEAR ACTI	VITY		ACTIVIT	TY TO DATE			
RANKING	ESTIMATE REQUEST BUDGET EXPENDITURES REMAINING BUDGET F													
INTERIM, S	SHORT-TERM WRF MODIFIC	ATIONS												
2	BRINE TANK SECONDARY CONTAINMENT, GRADING & ROCK	WRF	\$ 20,000			\$ -	<b>s</b> -			\$ -	\$ -			
	SUBTOTAL		\$ 20,000			\$ -	\$ -	\$ -		\$ -	\$ -			

		WATI	ER	RECL	AMATION	F	ACILITY						
		ENTERPRISE FU	JNI	D: WA	TER RECL	A	MATION	<b>FACILITY</b>					
						I	CURI	RENT YEAR ACTI	VIT	Y	ACTIVIT	гу то	DATE
RANKING	PROJECT NAME	SOURCE OF FUNDS		ROJECT TIMATE	ADDITIONAL BUDGET REQUEST		CURRENT FY BUDGET	FY EXPENDITURES	A	BUDGET MOUNT MAINING	PROJECT TO DATE BUDGET		DJECT TO DATE INDITURES
ADVANCEI	WATER TREATMENT PLAN	T											
	UPDATE CHEMICAL PUMPS	WRF	\$	50,000			\$ 50,000	s -	\$	-	\$ 50,000	\$	-
В	UV BULBS	WRF	\$	80,000			\$ 80,000	\$ -	\$	-	\$ 80,000	\$	-
В	UV BALLASTS	WRF	\$	60,000			\$ 60,000	\$ -	\$	-	\$ 60,000	\$	-
	CHEMICAL BUILDING CONTAINER	WRF	\$	110,000									
	SHADE COVER	WRF	\$	50,000									
	ANALYTICS OVERHAUL	WRF	\$	50,000									
	SOUND ENCLOSURES	WRF	\$	60,000									
3	GRADE WRF ROAD	WRF	\$	10,000			\$ -	\$ -	\$	-	\$ -	\$	-
	MEMBRANE AND FILTER REPLACEMENT PROGRAM (ANNUAL COST TO BUILD RESERVES)	WRF	\$	25,000			\$ -	s -	\$	-	\$ -	\$	<u>-</u>
	REPLACE CIP TANK (LEAKING)	WRF	\$	15,000			\$ -	<b>s</b> -	\$	-	<b>s</b> -	\$	_
3	REPLACE CHEMICAL STORAGE TANK (LEAKING)	WRF	\$	10,000			\$ -	s -	\$	-	\$ -	\$	-
3	MISC. INSTRUMENTATION/MONI TORING UPGRADES	WRF	\$	25,000			\$ -	s -	\$	-	\$ -	\$	_
	SUBTOTAL		\$	545,000			\$ 190,000	\$ -	\$	_	\$ 190,000	\$	-

					AMATION									
		ENTERPRISE F	FUND	: WA]	TER RECL	AM	ATION	<b>FACILITY</b>						
							CUR	RENT YEAR ACTI				ACTIVI	ГҮ ТО Г	DATE
RANKING		SOURCE OF FUNDS		OJECT IMATE	ADDITIONAL BUDGET REQUEST		RRENT FY BUDGET	FY EXPENDITURES	Al	BUDGET MOUNT MAINING		OJECT TO DATE BUDGET	I	JECT TO DATE NDITURES
LONG-TEF	RM IMPROVEMENT MODIFIC	CATIONS											ı	
В	FUTURE PERMANENT MODS AT WRF FOR TRAILER FILL STATION [TRANSFER TANKS, PIPING & SPILL CONTAINMENT/LOADING PAD]	WRF	\$	200,000		\$	200,000	\$ -	\$	200,000	\$	200,000	\$	_
2	CONSULTING ASSISTANCE FOR COORDINATION WITH ARMY CORPS ON WRDA GRANT (MEETINGS, REDEGINE WORK PLAN & UPDATE SCOPE OF WORK)	WRF	\$	40,000		S	_	s -	s	_	\$	_	S	_
2	AWTP PULL-BARN STYLE COVERS FOR OUTDOOR EQUIPMENT & CONTROL PANELS (1,2)	WRF	s	50,000		s		s -	s		<b>s</b>		s	
3	SEMS, HACH WIMS, OR CUSTOM PROGRAMMERS FOR LOGGING/REPORTING SOFTWARE & TABLETS	WRF	s	25,000		s		S -	S		s		S	_
3	INSTALLATION OF REMOTE SENSING INSTRUMENTATION AT SS CREEK (NEEDS ROE AGREEMENT WITH STATE PARKS)	WRF	s	10,000		s	<u> </u>	s -	\$	-	\$	<u> </u>	S	
3	SOLAR ARRAY SYSTEM	WRF	-	375,000		\$		\$ -	\$	-	\$		\$	
	SUBTOTAL	WKI		700,000		\$	200,000	\$ -	\$	-	\$	200,000	\$	-
			-									,		
	ENTERPRISE FUND: WRF G	RAND TOTAL	\$ 1	,436,594										
		Budgeted (B)	\$	561,594										
		Priority 1 Total		270,000	+									
		Priority 2 Total		110,000										
		Priority 3 Total		495,000										
	TOTAL		\$ 1.	,436,594										

#### WASTEWATER DEPARTMENT

#### ENTERPRISE FUND: WASTEWATER DEPARTMENT

					CUR	RREN	T YEAR ACTIV	VIT	Y		ACTIVI	гү то	DATE
RANKING	PROJECT NAME	SOURCE OF FUNDS	PROJECT ESTIMATE	ADDITIONAL BUDGET REQUEST	URRENT FY BUDGET		FY PENDITURES	I	Y BUDGET AMOUNT EMAINING	F	PROJECT TO DATE BUDGET		OJECT TO DATE ENDITURES
SST WASTI	EWATER TREATMENT PLAN	T PROJECTS											
В	(ECM 1) INFLUENT FLOW EQUALIZATION	WASTEWATER	\$ 3,791,224		\$ 2,615,470	\$	268,308	\$	2,347,162	5	\$ 3,791,224	\$	1,444,062
В	(ECM 2) INFLUENT LIFT STATION	WASTEWATER	\$ 46,512		\$ -	\$	-	\$	_	S	\$ 46,512	\$	56,661
В	(ECM 3) MODIFIED LUDZAK-ETTINGER PROCESS UPGRADE	WASTEWATER	\$ 2,419,093		\$ 1,595,519	\$	1,712	\$	1,593,807	9	\$ 2,419,093	\$	825,286
В	(ECM 4) BLOWER IMPROVEMENTS	WASTEWATER	\$ 603,329		\$ 357,761	\$	75,562	\$	282,199	9	603,329	\$	321,130
В	(ECM 5) RAS & WAS PUMPING IMPROVEMENTS	WASTEWATER	\$ 1,290,972		\$ 687,983	\$	-	\$	687,983	9	\$ 1,290,972	\$	602,989
В	(ECM 7) ELECTRICAL UPGRADES	WASTEWATER	\$ 554,687		\$ 410,287	\$	101,727	\$	308,560	5	554,687	\$	246,127
В	(ECM 8) BACKUP POWER	WASTEWATER	\$ 925,404		\$ 548,072		-	\$	548,072	5	\$ 925,404		377,332
В	(ECM 9) SCADA SYSTEM	WASTEWATER	\$ 1,148,557		\$ 795,701	\$	-	\$	795,701	9	\$ 1,148,557	\$	352,856
В	(ECM 12) SEWER LIFT STATIONS	WASTEWATER	\$ 1,320,222		\$ 1,265,711	\$	51,092	\$	1,214,619		§ 1,320,222	\$	105,603
2	SECONDARY WATER SYSTEM (3W) IMPROVEMENTS	WASTEWATER	\$ 318,202		\$ _	\$	_	\$	_	9	<b>.</b>	\$	_
2	PADS FOR ELECTRICAL ECMS	WASTEWATER	\$ 313,893		\$ -	\$	-	\$	-	S	s -	\$	-
2	FINAL DESIGN	WASTEWATER	\$ 308,394		\$ -	\$	-	\$	-	9	-	\$	-
2	PROJECT DURATION/GENERAL CONDITION COSTS	WASTEWATER	\$ 1,117,904		\$ -	\$	-	\$	-	\$	S -	\$	-
2	EFFLUENT PUMP STATION IMPROVEMENTS	WASTEWATER	\$ 374,580		\$ _	\$	_	\$	_	5	S -	\$	_
2	SLUDGE THICKENING	WASTEWATER	\$ 1,393,341		\$ _	\$	-	\$		9		\$	-
2	INFLUENT LIFT STATION MODIFICATIONS	WASTEWATER	\$ 2,110,000		\$ -	\$	_	\$	_	5	-	\$	-
2	STORM DRAIN	WASTEWATER	\$ 130,521		\$ -	\$	-	\$	-	9		\$	-
2	DEMOLISH OLD TANKS	WASTEWATER	\$ 567,815		\$ -	\$	-	\$		\$		\$	_
3	TERTIARY TREATMENT	WASTEWATER	\$ 889,436		\$ -	\$	-	\$	-	\$	-	\$	-
	SUBTOTAL		\$ 19,624,086		\$ 8,276,504	\$	498,402	\$	7,778,102	5	\$ 12,100,000	\$	4,332,047

		WA	STEV	WATE	R DEPART	MEN	NT								
		ENTERPRISE						ME	NT						
		En (TERRITOE	1 0111	<b>7.</b> ***1 <b>.</b>					YEAR ACTIV	VITY			ACTIVI	ГҮ ТО DA	TE
RANKING	PROJECT NAME	SOURCE OF FUNDS		OJECT IMATE	ADDITIONAL BUDGET REQUEST		RRENT FY UDGET	EXP	FY ENDITURES	Al	BUDGET MOUNT MAINING		DJECT TO DATE UDGET		ECT TO TE DITURES
	TER TREATMENT PLANT PR	OJECTS								ı				ı	
l K	NEW POLYMER SKID FOR SLUDGE PRESS	WASTEWATER	\$	25,000		s	25,000	\$	-	\$	25,000	\$	25,000	s	-
l K	SECURITY IMPROVEMENTS	WASTEWATER	\$	15,000		s	15,000	\$	-	\$	15,000	\$	15,000	\$	_
В	PAINT HANDRAILINGS ON WWTP SLUDGE DIGESTERS	WASTEWATER	\$	18,000											
	TOTAL		\$	58,000		\$	40,000	\$	<u>-</u>	\$	40,000	\$	40,000	\$	
	R IMPROVEMENTS									ı					
2	EASTERN CLARIFIER - REPLACE DRIVE UNIT'S METALLIC HUBS	WASTEWATER	\$	35,000		\$	-	\$	-	\$		\$	-	\$	_
7	SECONDARY WATER SYSTEM	WASTEWATER	s	4,100		s	-	\$	-	\$		\$	-	\$	-
2	BLOWER REPLACEMENT	WASTEWATER	\$	9,200		\$	_	\$	-	\$		\$	_	\$	_
2	PFAS TREATMENT (DESIGN PHASE)	WASTEWATER	\$	50,000		\$	_	\$	_	\$	-	\$	_	s	_
')	CARGO BOX FOR STORAGE	WASTEWATER	\$	10,000		\$	_	\$	_	\$	-	\$	_	\$	_
2	EASTERN CLARIFIER - REPLACE CLARIFIER CHAIN, WEAR SHOES, SKID PLATES & SPROCKETS	WASTEWATER	\$	40,000		\$	_	s	_	\$	_	\$	_	\$	_
2	WESTERN CLARIFIER - REPLACE CLARIFIER CHAIN, WEAR SHOES, SKID PLATES & SPROCKETS	WASTEWATER	s	40,000		s	_	s	_	S	_	s	_	\$	_
	COVER FOR SHELTERING OF EQUIPMENT AT PLANT	WASTEWATER	\$	15,000		<b>\$</b>	_	s	_	s		s	_	s	_
3	VAN GORDON HOUSE DEMOLITION	WASTEWATER	\$	50,000		\$	-	\$	-	\$	_	s	_	\$	_
	REDUNDANT BLOWER FOR PLANT	WASTEWATER	\$	400,000		\$	-	\$	-	\$	-	\$	-	\$	_
3	WALKWAY GRATING ON DIGESTER TANKS	WASTEWATER	\$	20,000		\$	-	\$	-	\$		\$	-	\$	_
	TOTAL		\$	673,300		\$	-	\$	-	\$		\$	-	\$	-
	SUBTOTAL		\$	731,300		\$	40,000	\$	-	\$	40,000	\$	40,000	\$	-

		WAS	STE	WATE	R DEPART	ME	NT						
		ENTERPRISE I	TUN	D: WA	STEWATEI	R D	EPART	MENT					
				20 ((12)		T		RENT YEAR ACTI	VITY	,		ACTIVI	ГҮ ТО ДАТЕ
RANKING	PROJECT NAME	SOURCE OF FUNDS		ROJECT FIMATE	ADDITIONAL BUDGET REQUEST		RRENT FY BUDGET	FY EXPENDITURES	FY A	BUDGET MOUNT MAINING	P	PROJECT TO DATE BUDGET	
COLLECTI	ON SYSTEM PROJECTS												
В	ENGINEERING FOR GRAVITY REPLACEMENT FOR LIFT STATION B-1	WASTEWATER	\$	40,000		\$	40,000		\$	40,000	\$		
	TOTAL		\$	40,000		\$	40,000	\$ -	\$	40,000	\$	40,000	\$ -
	ION B-1 (BURTON DRIVE AT	TIN CITY)											
2	CONVERT TO GRAVITY FLOW	WASTEWATER	\$	600,000		\$	-	s -	\$	-	\$	i -	s -
В	LIFT STATION IMPROVEMENTS TOTAL	WASTEWATER	s s	149,938 749,938		\$ \$	149,938 149,938	S -	\$ \$	149,938 149,938	S		
LIFT STAT	ION B-3 (GREEN ST/W. LODG	E HILL)	ų.	747,730		ф	147,730	<u> </u>	Ψ	147,730	4	147,730	<b>.</b>
	NEW CONTROL PANEL	WASTEWATER	\$	60,000		s	60,000	s -	\$	60,000	S	60,000	s -
	NEW PLC AND SCADA NEW PUMPS	WASTEWATER	\$	165,000			,			,			
	NEW SUBMERSIBLE PUMPS, MCC, BYPASS PIPING	WASTEWATER	\$	250,000		\$	_	s -	s	-	s	i -	s -
	TOTAL		\$	475,000		\$	60,000	\$ -	\$	60,000	\$	60,000	\$ -
LIFT STAT	ION A (NOTTINGHAM & LEI	GHTON/PARK HILL)											
	REPLACE GENERATOR FUEL TANK	WASTEWATER	\$	40,000		\$	-	s -	\$	-	\$	-	\$ -
/.	NEW SUBMERSIBLE PUMPS, MCC, BYPASS PIPING, CONTROL PANEL AT GRADE ELEVATION	WASTEWATER	\$	490,000		\$	_	\$ -	\$	_	\$		\$ -
	TOTAL		\$	530,000		\$	-	\$ -	\$	-	\$	-	\$ -
	ION A-1 (SHERWOOD & HAR	VEY/MARINE TERRACE)											
2.	NEW SUBMERSIBLE PUMPS, BYPASS PIPING	WASTEWATER	\$	265,000		\$	-	s -	\$	_	\$		<b>s</b> -
T TEM CM : T	TOTAL	A DAY HAW A )	\$	265,000		\$		s -	\$	-	\$	-	\$ -
LIFT STAT	ION B (SR CREEK/BEHIND PA	AKK HILL)											
7	NEW CONTROL PANEL, GENERATOR, WET WELL, SUBMERSIBLE PUMPS, & VALVE VAULT	WASTEWATER	\$	435,000		\$	<u>-</u>	s -	\$	_	s	; <u>-</u>	s -
	TOTAL		\$	435,000		\$	-	\$ -	\$	-	\$	-	\$ -

#### Attachment 01

LIFT STAT	TON B-2 (WOOD DR./E. LODG	E HILL)												
7	NEW CONTROL PANEL AT GRADE ELEVATION	WASTEWATER	\$	425,000		\$	_	s -	\$	_	\$	_	\$	_
	TOTAL		\$	425,000		\$	_	\$ -	\$	-	\$	_	\$	-
LIFT STAT	TON 8													
2	REPLACE PUMPS	WASTEWATER	\$	95,000		\$	-	\$ -	\$	-	\$	-	\$	-
	PHASED MANHOLE &													
	SEWER MAIN	WASTEWATER											_	
	REPLACEMENT		\$	1,000,000		\$	-	\$ -	\$	-	\$	-	\$	-
2.	NEW GENERATORS AT	WASTEWATER		12 000		6		•			0		6	
	LIFT STATIONS 4 & 8	****	3	12,000		3	-	5 -	3	-	\$	-	3	-
	PUSH CAMERA	WASTEWATER	\$	10,000		\$	-	\$ -	\$	-	\$	-	\$	-
2.	ASSET MANAGEMENT	WASTEWATER						_					_	
_	SOFTWARE		\$	10,000		\$	-	\$ -	\$	-	\$	-	\$	-
	TOTAL		\$	1,127,000		\$	-	\$ -	\$	-	\$	-	\$	-
	SUBTOTAL		\$	4,046,938	\$ -	\$	249,938	\$ -	\$	249,938	\$	249,938	\$	-

		WA	ST	<b>EWATE</b>	R DEPART	M	ENT					
		ENTERPRISE	FU:	ND: WA	STEWATE	R	DEPART	MENT				
							CUR	RENT YEAR ACTIV	/ITY	I	ACTIVIT	TY TO DATE
RANKING	PROJECT NAME	SOURCE OF FUNDS		PROJECT ESTIMATE	ADDITIONAL BUDGET REQUEST	(	CURRENT FY BUDGET	FY EXPENDITURES	A	BUDGET AMOUNT EMAINING	PROJECT TO DATE BUDGET	PROJECT TO DATE EXPENDITURES
OTHER												
в в	FUEL TANK & COMPUTER REPLACEMENT	WASTEWATER	\$	25,000			\$ 25,000		\$	25,000.00	\$ 25,000	\$ -
В	EV TRUCK	WASTEWATER	\$	55,000			\$ 55,000	\$ 58,857	\$	(3,857.35)	\$ 55,000	\$ 58,857
В	FORD F-250	WASTEWATER	\$	55,000								·
В	FORD LIGHTNING	WASTEWATER	\$	60,000								
	SUBTOTAL		\$	195,000		-	\$ 80,000	\$ 58,857	\$	21,143	\$ 80,000	\$ 58,857
	ENTERPRISE FUND: WASTE	WATER DEPARTMENT GRAND TOTAL	\$	24,597,324								
		Budgeted (B)	\$	12,469,938								
		Priority 1	\$	338,000								
		Priority 2	\$	10,429,950								
		Priority 3	\$	1,359,436						-		
	TOTAL		\$	24,597,324								



# RESERVES AND RESERVE FOR ENCUMBRANCE REQUESTS

#### Cambria Community Services District Reserve Estimates - Cash Basis Final Budget - FY 2025/2026

	General Fund	w	astewater Fund	ſ	Water Department	Ор	WRF perations	WRF Capital	Te	otal Water Fund		Total Enterprise (WW & Water)	Total CCSD
<u>RESERVES</u>													
Cash in Bank per Audit at June 30, 2024	\$ 3,062,311	\$	1,183,374	\$	3,193,080	\$	1,568,005	\$ 1,196,999	\$	5,958,084	\$	7,141,458	\$ 10,203,769
Estimated Fiscal Year 2024/25 Actuals:													
Operating Surplus / (Deficit) based on projected activity to 6/30/25, transfers, encumbrances and project carryforwards	\$ 543,246	\$	579,624	\$	(32,972)	\$	449,025	\$ (18,899)	\$	397,155	\$	976,779	\$ 1,520,025
Cash Based Reserves at June 30, 2025	\$ 3,605,557	\$	1,762,998	\$	3,160,108	\$	2,017,030	\$ 1,178,100	\$	6,355,239	\$	8,118,237	\$ 11,723,794
Fiscal Year 2025/2026 Proposed Budget													
Operating Surplus / (Deficit)	\$ 269,602	\$	167,428	\$	-	\$	102,572	\$ (270,000)	\$	(167,428)	\$	-	\$ 269,602
Estimated Cash Based Reserves at June 30, 2026	\$ 3,875,159	\$	1,930,426	\$	3,160,108	\$	2,119,602	\$ 908,100	\$	6,187,811	\$	8,118,237	\$ 11,993,396
	32%		16%		26%		18%	8%					
INTERFUND LOANS													
Amounts per 6/30/2024 Audit	\$ 350,057	\$	(192,331)						\$	(157,726)	\$	(350,057)	\$ -
Estimated Increase in Interfund Loans													
To eliminate negative cash balances at 6/30/2024 FY 2024/25 Estimated Loan Repayment FY 2019/20,2020/21, 2021/22, 2022/23 Unused Reserve, FY 2023/24 Reserve Requirement per Prop 218	\$ - \$ 253,030 \$ -	\$ \$ \$	- (95,304) -						\$ \$ \$	- (157,726) (713,000)	\$ \$ \$	- - (713,000)	\$ - \$ 253,030 \$ (713,000
Total Interfund Loans/Required Reseves	\$ 253,030	\$	(95,304)	L					\$	(713,000)	\$	(713,000)	\$ (459,971
									_		1		
June 30, 2026 Adjusted Cash Based Reserves (Estimated)	\$ 4,128,189	\$	1,835,122						\$	5,474,811	\$	7,405,237	\$ 11,533,425

CAMBRIA COMMUNITY SERVICES DISTRICT
2025-2026 RESERVE FOR ENCUMBRANCE REQUESTS
RECOMMENDED TO CARRYFORWARD FROM FY 2024/2025 to 2025/2026

#### **Reserve for Encumbrance Requests**

Fund	Purpose		Amount
GF	SKATEPARK		94,319
GF	VETS HALL SOUND SYSTEM		50,000
GF	FUNDING FROM RESERVES		(144,319)
		Fund Sub-Total	-
W	COVER FOR SHELTERING EQUIPMENT		15,000
W	MODULAR OFFICE BUILDING FOR PLANT		10,000
W	STUART STREET TANK REHABILITATION		616,680
W	WATER METER REPLACEMENT		12,691
W	SCADA IMPROVEMENT PROJECT		108,592
W	DESIGN & PEERMIT SSWF TRAN MAIN @ ST PARK WETLANDS		451,341
W	REMOTE MONITORING EQUIPMENT SS CREEK WELLS		15,000
W	RODEO GROUNDS PUMP STATION GENERATOR		134,989
W	WELL FIELD GATE		10,000
W	SAN SIMEON WELL 2 PULL & SUBMERSIBLE		150,000
W	FUEL TANK & COMPUTER REPLACEMENT		25,000
W	GRANT FUNDING - STUART STREET TANK		(375,000)
W	FUNDING FROM RESERVES	5 . d C l: T-1-1	(1,174,293)
		Fund Sub-Total	-
WDE OD	2 MO ODERATIONS LINUSED EV 2010 2020 2020 2021 2021 2021	2022 2022	712.000
	2 MO OPERATIONS-UNUSED FY 2019-2020, 2020-2021, 2021-2022 FUNDING FROM RESERVES	2, 2022-2023	713,000
WKF-OP	FONDING PROIVI RESERVES	Fund Sub-Total	(713,000)
		runa Sab-Total	_
WRF-C	TRAILER FILL STATION (TANKS, PIPING, SPILL CONTAINMENT)		200,000
WRF-C	CDP PERMIT MODELING, DESIGN AND ENGINEERING		100,323
WRF-C	UPDATE CHEMICAL PUMPS		50,000
WRF-C	UV BULBS		80,000
WRF-C	UV BALLASTS		60,000
WRF-C	FUNDING FROM RESERVES		(490,323)
		Fund Sub-Total	-
ww	LIFT STATION IMPROVEMENTS		149,938
WW	SECURITY IMPROVEMENTS		15,000
WW	NEW POLYMER SKID FOR SLUDGE PRESS		25,000
WW	ENGINEERING FOR GRAVITY REPLACEMENT FOR LIFT STATION B-1	L	40,000
WW	LIFT STATION B-3 - NEW CONTROL PANEL		60,000
WW	FUNDING FROM RESERVES	5 101 7 1	(289,938)
		Fund Sub-Total	-
WW-SST	ECM - 1 FLOW EQUAL IMPROVEMENTS		2,347,162
WW-SST	ECM - 3 MLW AERATION BASIN UPGRADE		1,593,807
WW-SST	ECM - 4 BLOWER REPLACEMENT		282,199
WW-SST	ECM - 5 RAS & WAS IMPROVEMENT		687,983
WW-SST	ECM - 7 ELECTRICAL IMPROVEMENT SERVICE PANEL		308,560
WW-SST	ECM - 8 GENERATOR REPLACEMENT		548,072
	ECM - 9 SCADA SYSTEM UPGRADE		795,701
	ECM - 12 IMPROVEMENT TO WW LIFT STATIONS		1,214,619
WW-SST	FUNDING FROM BOND PROCEEDS		(7,778,103)
		Fund Sub-Total	-

#### Fund Legend:

GF General Fund
W Water Fund
WRF-OP Sustainable Water Facility - Operations
WRF-C Sustainable Water Facility - Capital
WW Wastewater Fund

#### Department of the Treasury Internal Revenue Service

#### **Request for Taxpayer Identification Number and Certification**

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the requester. Do not send to the IRS.

Befo	re you begin. For guidance related to the purpose of Form W-9, see Purpose of Form, below.							
	1 Name of entity/individual. An entry is required, (For a sole proprietor or disregarded entity, enter the supplied in the control of the con	er's nar	ne on line	a 1 an	d enter t	ho busi	none/di	
	entity's name on line 2.)	es. 1 1961.		o i, an	a citter t	ne busii	less/di	sregarded
	CAMBRIA COMMUNITY SERVICES DISTRICT							
	2 Business name/disregarded entity name, if different from above.							
e,								
ge	3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on only one of the following seven boxes.	line 1.	Check	4 E	xemption	ns (code	es anni	y only to
on page	Individual/sole proprietor	Trust/e	etato	C	ertain en ee instru	tities, no	ot indiv	iduals;
e.	LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership)	11430	State	Ever	net es		er .	
Print or type. c Instructions	Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for t classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the box for the tax classification of its owner.	he tax e appr	opriate	Exer	npt paye	om Fore	eign Ac	count Tax
Print c Inst	Other (see instructions) GOVERNEMENT AGENCY				pliance e (if any)	Act (FAT	ГСА) re	porting
Print or type. Specific Instructions on	3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax class and you are providing this form to a partnership, trust, or estate in which you have an ownership intensities box if you have any foreign partners, owners, or beneficiaries. See instructions	ssificati	ion, eck	(A)	pplies to outside	accoun the Unit	its maii ted Sta	ntained tes.)
See	5 Address (number, street, and apt. or suite no.). See instructions.	uester	's name	and ac	idrass (o	ntional		
2.5.5	2150 MAIN ST #1-A	,	o namo	and ac	101633 (0	puonan		
	6 City, state, and ZIP code							
	CAMBRIA, CA 93428							
	7 List account number(s) here (optional)							
a water								
Par	1 , The state of t							
Enter	your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid	S	ocial se	curity	number			
packu reside	p withholding. For individuals, this is generally your social security number (SSN). However, for a nt alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other							
entitie	s, it is your employer identification number (EIN). If you do not have a number, see <i>How to get a</i>							
TIN, la	ter.	or						
Note:	If the account is in more than one name, see the instructions for line 1. See also What Name and	E	mployer	identi	fication	number	r	
Numbe	er To Give the Requester for guidelines on whose number to enter.	9	5 -	- 3	0 8	5 6	6 0	8
Part	II Certification							
Under	penalties of perjury, I certify that:							
	number shown on this form is my correct taxpayer identification number (or I am waiting for a number subject to be a number of I am waiting for a number subject to be a number of I am waiting for a number of I am waitin	mbar t	o bolon		- X			
Serv	not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I having the lam subject to backup withholding as a result of a failure to report all interest or diverger subject to backup withholding; and	o not	hoon no	4: F:1	L	C. C.	I Reve	enue nat I am
	a U.S. citizen or other U.S. person (defined below); and							
	FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is a							
Certific	cation instructions. You must cross out item 2 above if you have been notified by the IRS that you are	correc	t.					
acquisi	se you have failed to report all interest and dividends on your tax return. For real estate transactions, it ition or abandonment of secured property, cancellation of debt, contributions to an individual retirement and dividends, you are not required to sign the certification, but you must provide your contributions.	em 2	does not	apply	. For m	ortgage	e intere	est paid,
Sign Here	Signature of U.S. person		1231			is for F	art II,	iater.
200	paral Instructions	10	71	10				-
To Second St. 1	NOW DOO 20 hoo hook	ddad	to this f	and the second second	n fi	According to the second	OF SHIP SHIP AND ADDRESS.	C. C

#### ierai instructions

Section references are to the Internal Revenue Code unless otherwise

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

#### What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

Bb has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

#### Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

#### 767 Main Street Cambria CA 93428



805.927.3624 info@cambriachamber.org

The Cambria Tourism Board

Local Area Fund Application

RE: ANNUAL ART & WINE FESTIVAL-2026

JANUARY 29-FEB 1, 2026

Dear Cambria Tourism Board,

Thank you for your generous past sponsorship of the Cambria Art & Wine Festival!

This Festival was created to encourage visitors in the off-season and is now a four-day event held in three different locations throughout Cambria—the Vets Hall, the Historical Museum, and the Center for the Arts. Year after year statistics continue to show that at least 80% of the attendees are from outside the county.

Attendance at the Art & Wine Festival has continued to grow year after year. The Friday Food & Wine pairing is extremely popular and sells out each year. Over 30 wineries participated in the tasting and over 60 local artists are represented in the Art Show.

We would like to give you the opportunity to participate in the Art & Wine Festival as a Platinum Sponsor. Your name and logo will be on all advertising prior to the event, on the Passport Program, on all advertising during the event, plus you receive a full color AD and (4) tickets to the event.

Attached is an application for our funds and supporting documents. The Chamber would be honored to have the CTB as one of our Platinum Sponsors. If you have any questions or if I can be of any further help, please do not hesitate to contact me.

Thank you for being part of the Art & Wine Festival and supporting the Cambria Chamber of Commerce, the Center for the Arts, and the community of Cambria.

Katherine Gillen

Director of Membership and Marketing

#### Highway 1 Tourism Alliance (H1TA)

#### Local Area Fund: Application

Event Title: Annual Cambria Art & Wine Festival	
Event Dates: January 29-Feb 1, 2026 (emphasis will be placed on	events that occur in the off-season
October - June)	
Amount of funding requested: \$20,000 Overall budget: \$52,000	

# Organization Information: Local Area: Cambria, California Submitted by: Cambria Chamber of Commerce Phone: \_\_\_\_805.927.3624\_\_Mobile: 805.903.3475\_\_\_\_\_E-mail: \_\_\_info@cambriachamber.org\_\_ Organization receiving funds: Cambria Chamber of Commerce Mailing Address: 767 Main Street, Cambria, CA 93428 Contact Person: Katherine Gillen, Executive Director\_Phone: \_\_805.927.3624/805.903.3475

#### website link: www.cambriaartwine.org

Event description: The Cambria Art and Wine Festival is an annual winter event held during the last weekend of January. The entire four-day weekend is filled with food, art shopping and wine tasting. The event is a truly unique experience with activities taking place throughout Cambria and many opportunities to be entered in the raffle finale!

#### **Event Details**

	Last Year 2025	Current Year (projected)
Total Revenue	\$42,000	\$56,000
Total Expenditures	\$25,000	\$25,000
# Attendees	550	700
Percent of out of area Attendees	80%	85%
# Room Nights*	525	550

Room night calculation: Grant funding  $\underline{$20,000/$200}$  (average ADR) = 100 (number of room nights that must be secured for event sponsorship investment to break-even)

Describe how this event will support overnight stays.

Please see attached for Event Description

<sup>\*</sup>Please consider a vacation rental as 1 room/unit

As part of your application submission, please include financials (revenue and expenditure). Funds requested should not be used for overhead or maintenance.

Keep in mind that a percentage of the requested sponsorship funds need to be attributed to out-of-area marketing. A detailed marketing plan should be part of your application submission.

Note if your organization has received funding in previous years, include the follow-up report as part of your application submission. If funded, a Follow-up Report will need to be submitted 60 days following the conclusion of your event.

Please acknowledge that the	following will be provided	by initialing each:	
KJG_Visibility of lodging	g messaging: Accommodat	ions/Places to Stay section on your website and	
Facebook page, with active lin	ks to lodging information c	on the local fund tourism site.	
	4 5-73	*	
KJG_Inclusion in promot	tions: Tourism logo needs t	o be listed as a sponsor / partner on	
promotional materials includi	ng website and social media	a. Printed materials must also include the logo,	
and we ask that the tourism b	rand be publicly recognized	l as a sponsor at the event (when applicable).	
KJG_Database acquisitio	n: A mechanism must be in	nplemented to gather email addresses from	
attendees, with the agreement	that these emails will be sh	ared for inclusion in the local fund email	S
database.			
KJG_Tickets for promotic	onal purposes: Ticketed ev	ents are requested to provide 4 tickets to be used	1
by the tourism board for pron	notional purposes.		
KJG_Program ad: If the e	vent includes a program, ac	I space is required.	
If you did not initial the spor criterion is unable to be met:		ase provide an explanation of why this	
Before signing the statement submission:	below, please confirm that	t each of the following is included within your	
x_ Completed & signed A	Application	**	
x_ Financials x_ Marketing Plan			
	Report (if local fund monie	es have been provided in the past)	
		lays prior to the LFA board meeting	

#### APPLICANT'S STATEMENT

I have reviewed the foregoing application submitted by The Cambria Chamber of Commerce proposing a contractual project to the Highway 1 Tourism Alliance (H1TA). I understand that signing the contract with the H1TA, that the organization will be responsible for any damage claims or other liabilities arising out of the performance of the contract. Additionally, the applicant understands that he/she is entering into a contract with the H1TA for a specific program/project and/or event and the H1TA is not making a charitable gift to the applicant. I have reviewed this application on behalf of the organization named herein-above. I am informed and believe that the applicant and/or organization can and will carry out the program/project and/or event as described.

I declare under penalty of perjury that the for	regoing is true and correct. Executed at,
Cambria, California, on this 25 day of Augu LUMURUM GOLD By (Signature) Print Name: Kathetine Gille	en
Title: Executive Director, Cambria Chamber	of Commerce
Greg Pacheco, CTB Chair D	oate

#### Describe how this event will support overnight stays

Where color meets flavor, and inspiration flows as freely as the wine—this describes the annual Cambria Art and Wine Festival! This beloved tradition invites out-of-towners and locals alike to spend 4 fun-filled days and 3 glorious nights in a celebration of creativity, culture and community. Cambria is the place to be in late winter, and regulars delight in visiting their favorite shops. There is a new development in the work as hoteliers are eagerly preparing their Art and Wine Festival stay packages as they compete for sold-out rooms. This is where we will also facilitate the use of the portable new Visitor Guide kiosks and enabling the attendees to navigate with the convenience of their cell phones. Event statistics show that 85% of the attendees are from out of town and continue the tradition of an annual" vacation in the Pines". Our marketing efforts include our roster of 22 years of attendee information, Constant Contact email members and 22 Chamber of Commerce advertising liaisons, forged through mutual respect in community. As we celebrate the vibrant spirit of creativity that brings us all together, we look forward to this event growing year after year. Our Thursday tradition of the wine seminar has proven to be the delightful beginning for all our guests. Whether a visitor is here for the wine tasting, the creativity or just to soak up all that Cambria has to offer, there's something for everyone. We encourage all to enjoy the best our community has to offer, and we need your assistance as the Cambria Tourism Board. We appreciate your consideration, and as we all know, the continued closure of Hwy 1 handicaps our family businesses, hoteliers, and B & B's. The honored and esteemed Art and Wine Festival of over 22 years does not need to suffer in popularity and should be greatly supported by the Cambria Tourism Board and CCC.

In the past years, The Cambria Tourism Board has appeared as a full page ad passport that every ticket holder needs throughout the 4-day event. Their QR codes are very important to them, as these accumulate scans as entries to the raffle extravaganza on Sunday © Banners have been ordered to thank major sponsors, including the Cambria Tourism Board. As a major sponsor, the Cambria Tourism Board is acknowledged on the official website, social media and our Constant Contact email Blasts. During the wine seminar, the welcome dinner, and the raffle on Sunday the Cambria Tourism Board and other major sponsors are thanked directly and graciously. Our new addition of the portable Visitor Guide kiosks should impress locals and visitors alike!

#### INCOME—CAMBRIA ART AND WINE FESTIVAL 2025

A&W Passes		\$20,970
Artist's Fee		1,000
<b>Business Participant</b>		1,550
Program Ads		1,650
Souvenirs		115
CTB Grant		10,000
Sponsors		2,500
Friday Raffle		847
DD Tickets		275
Thursday Wine Seminar	7 69	2,000
Misc Donation		100
TOTAL		\$41,007

#### **EXPENSES—CAMBRIA ART AND WINE FESTIVAL 2025**

Advertising	\$2,418
Artist Commission	300
Banners	1,111
Decorations	118
Dinnerware Rental	1275
Facility	1,748
Glasses	3,521
Ice	782
Licenses	780
Marketing	405
Misc.	436
Tickets & QR codes	3,992
Posters	231
Programs	5716
Security	840
Seminar	66
Square	777
Printing	266

TOTAL \$24,782

TOTAL NET INCOME \$16,225.

#### ART AND WINE FESTIVAL PROJECTED BUDGET 2026

#### Income:

<b>Business Participants</b>	1000
Artist Participants	1600
Friday Raffle	850
Program Ads	1,650
Sponsors	2,500
Souvenirs/raffle	1000
Tickets	26,630
Thursday Seminar	3,600
DD Tickets	275
CTB Grant	20,000

TOTAL Income \$56,667

#### Expenses:

Set up/Clean up	\$2,000	
Tickets & QR codes	3,867	
Banners	150	
Dinner Place Settings	1,275	
Glasses (wine)	3,521	
Ice	782	
Artists commission	300	
Facility	1,748	
Licenses	780	
Music/Sound system	550	
Party Expenses	200	
Security	840	
Seminar	70	
Square	900	
Advertising	2,800	marketing
Posters & Contest	400	marketing
Printing, Layout, Design	3,025	marketing
Programs	2,500	marketing

TOTAL Expenses \$25,708

TOTAL NET INCOME \$30,959. TOTAL NET w/out CTB Grant \$10,959.

#### Follow-up Report

Organization: Cambria Chamber of Commerce Event: 2025 Cambria Art & Wine Festival

Report Date: 05/01/2025

Overview: The annual Art & Wine Festival was created to encourage out-of-town visitors to our village, for a two-to-three-night stay, during an otherwise slow time of year. This three-day event is located throughout the entire village of Cambria and offers a variety of entertainment and activities. All businesses are encouraged to participate as a sponsor, raffle donor, a listing in the Passport Program, or all the above. Activities include an event Kick-off Party with a five-course food and wine pairing dinner, musical entertainment, wine tasting with around 15 wineries throughout the village, demonstrating artists, a two-day Artist's Demonstration and Sales, and a raffle drawing held at the end of the event. In 2024 we added paint and sip classes and a concert by Brynn Albanese. Several participating businesses also had live music during the weekend.

Visitor Data: When an Art & Wine pass was purchased, full addresses for the buyers were captured. With over 450 tickets purchased, we had visitors from all over the country. Zip codes represented ranged from 01824 to 98642. California was well represented from south to north. With Highway One closed in Big Sur, hotels were pleased to achieve any bump in occupancy. For that weekend, many hotels reported more than 50% occupancy, which was significantly higher than earlier in the month. Even our ticket sales were slow with concerns about flooding and road conditions. The last two weeks before the event, the sales skyrocketed.

Brand Support: The Cambria Tourism Board appeared via a full-page redesigned ad in the passport given to every ticket holder. There were banners thanking major sponsors, including the Cambria Tourism Board. Major sponsors were also acknowledged on the festival website, social media, and in marketing e-blasts. During the dinner, the Tourism Board and other sponsors were thanked directly at the dinner and during the raffle Sunday.

Marketing: Marketing included the URL <a href="www.cambriaartwine.org">www.cambriaartwine.org</a> which now takes people right to the Chamber website's dedicated Art and Wine Festival information. Social media marketing included Facebook (Chamber and Festival pages), Instagram, Nextdoor, e-blasts, and 805TIX. Radio marketing included KTEA, BOBFM, and KRUZ. We ran advertising in the Estero Bay News, New Times SLO, California 101, Estero Bay News, cambriaca, and Coast Morning Report.

Cambria Chamber web site Dec/Jan

up 29% from Dec 2024/Jan 2025

Cambria Chamber Facebook Dec/Jan

almost 10,000 visits

Art & Wine Festival Facebook Dec/Jan

over 4000 visits

Financial Report: Funds from the Tourism Board were used for marketing. We anticipated the expenditures before we asked for funding, and we were able to add far-reaching advertising because of the generous funding by the Cambria Tourism Board. This was the first year with extensive radio reach which also targeted listeners who stream. Please see attached actual expenditures. A total of \$13,075. was spent

on Marketing and Advertising. The \$10,000 that CTB contributed was extremely helpful in expanding our reach.

Overall, the Cambria Art & Wine Festival 2025 was a great success. We were able to bring a significant number of visitors to Cambria/San Simeon to stay overnight in the lodging at the least busy time of the year.

The Chamber of Commerce wishes to thank the Cambria Tourism Board and all the lodging constituents for their support of this event and support of our communities in general.

Sincerely,

Lorienne Schwenk
Enc.
List of marketing expenditures
Examples of advertising with CTB brand support

This full-page ad was used by California 101, NewTimesSLO, and Open Door Directories. It was modified for use also by Estero Bay News, and on all digital advertising.

Advertisement in the Passport that all attendees, artists, wineries, and businesses received.



### Explore Cambria Your Way

Download the Visit Cambria App, and discover:

- Lodging
- Personalized itineraries
- Nearby eats and drinks
- \* Events
- Hidden gems
- And much, much more...

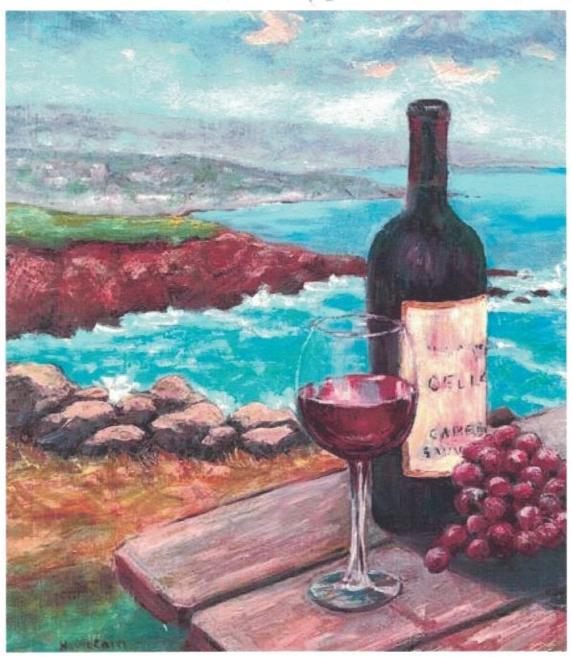




Download App

Free Download for Android & iOS

# cambria art & wine



### festival

JANUARY 23RD-26TH, 2025 Featured Artist Holly McCain

THIS PROGRAM GIVES YOU ACCESS TO ALL MAIN EVENT VENUES. YOU MUST SHOW IT TO GAIN ACCESS.

To earn raffle tickets, scan QR codes at participating locations listed inside this passport.

### our sponsors

#### THANK YOU!

Thank you to our sponsors for this event! Without their donations, this event would not have been possible!

#### RESTAURANT SPONSORS

Black Cat Bistro Indigo Moon Madeline's Restaurant & Wine Cellar Moonstone Beach Bar & Grill Robin's Restaurant Sea Chest Oyster Bar & Seafood Restaurant

#### SPECIAL RECOGNITION WINERIES

Absolution Cellars
Bassetti Family Vineyards
Cayucos Cellars
Cutruzzola Vineyards
Harmony Cellars
Hearst Ranch Winery
J Lohr Vineyards & Wines
Moonstone Cellars
Parr Collective

#### BRONZE SPONSORS

Culligan Water
Edward Jones
Little Sur Inn
Moonstone Landing
Paso Robles Wine Country Alliance
The Love Story Project
Sauce Pot Studios

#### SILVER SPONSORS

Cambria Inspirations
Cambria Pines Lodge
Cavalier Coastal Kitchen
Central Coast Sotheby's International Realty
Pasolivo
Real Estate Company of Cambria
Red Moose Cookie Company
The Rock Community Radio

#### PLATINUM SPONSORS

Adelman Broadcasting Cambria Tourism Board New Times SLO Sea Chest Oyster Bar & Seafood Restaurant



# Cambria Tourism Board Marketing Report

September 2025

Cambria Tourism Board Marketing Report

Archer & Hound Advertising

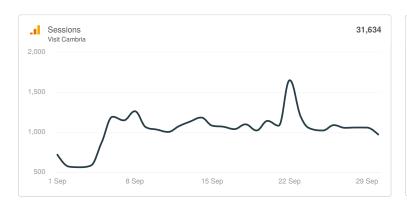


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# **Website Traffic**





New Users Visit Cambria 25,649 Total Users
Visit Cambria

27,414

User Engagement Duration Per User Visit Cambria

Total App Downloads

00:00:49

Views Visit Cambria

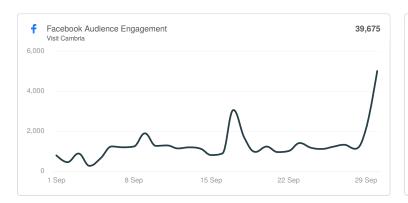
Wedding Requests

15,088

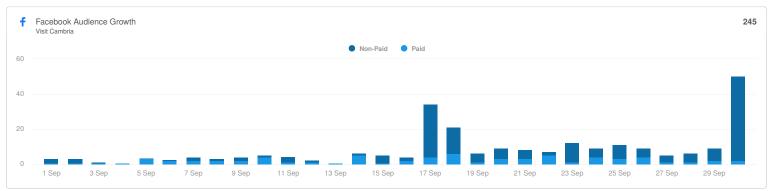
Top 10 Website Pages				
PAGE	SESSIONS .	TOTAL USERS	VIEWS	USER ENGAGEMENT DURATIO
(not set)	10,059	9,259	0	00:00:00
/lodging-specials/	9,228	8,282	11,396	00:00:15
1	6,772	6,219	7,391	00:00:18
/lodging/	2,719	2,554	3,580	00:00:46
/visitors/	2,538	2,331	3,019	00:00:24
/events/	1,767	1,642	2,055	00:00:46
/history-of-cambria/	1,381	1,351	1,442	00:00:22
/lodging/cambria-pines-lodge/	1,243	1,169	1,341	00:00:23
/weddings-in-cambria/	1,243	1,128	1,478	00:00:17
/explore/activities/	1,209	1,116	1,380	00:00:40



# Organic Social—Facebook







f Facebook Page Impressions
Visit Cambria

963 K

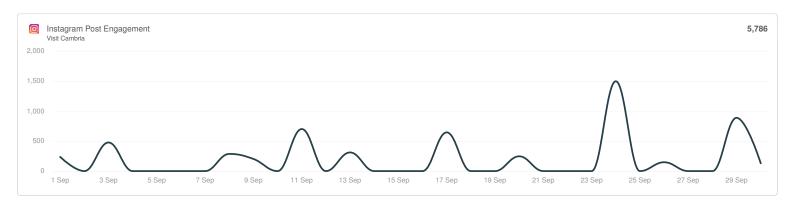
Facebook Post Engagements
Visit Cambria

39,675

f Top 5 Facebook Pos	sts			
DATE	POST	LIKES	CLICKS	SHARES
Sep 29, 2025	When the weather cools down, Cambri Photos from Visit Cambria's post	1,338	5,294	66
Sep 17, 2025	This tiny town may be small, but it's pa Photos from Visit Cambria's post	782	2,158	52
Sep 9, 2025	Good food, great views, and your pup Photos from Visit Cambria's post	373	960	10
Sep 3, 2025	No two visits to Moonstone Beach are	338	343	18
Sep 23, 2025	Fall in Cambria feels different—it's cal	200	268	6



# Organic Social—Instagram



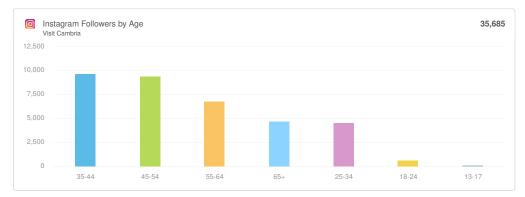


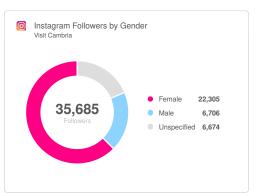












Top 5 Instagram Posts				
DATE	POST	LIKES	COMMENTS	REACH
Sep 24, 2025	A foggy morning. A warm drink in h	1,135	22	9,305
Sep 29, 2025	When the weather cools down,	733	11	6,592
Sep 11, 2025	City lights are fun, but coastal calm	582	11	6,427
Sep 17, 2025	The town of Harmony may be tiny, b	518	18	6,251



DATE	POST	LIKES	▼ CC	OMMENTS	REACH
Sep 3, 2025	No two visits to Moonstone Beac	456		5	3,954

6/15

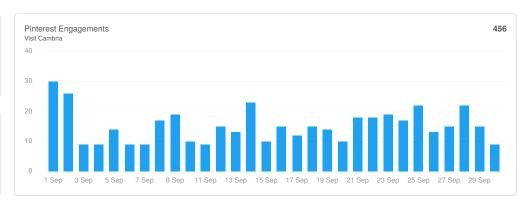


# **Organic Social—Pinterest**



Pinterest Engagement Rate Visit Cambria
0.66%





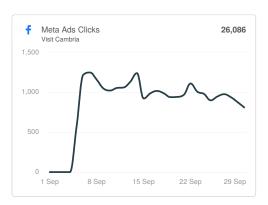


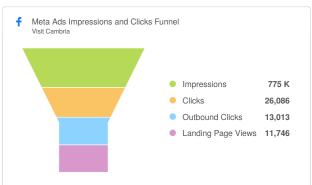




# **Paid Digital Advertising Overview**







f Meta Ads Impressions Visit Cambria f Landing Page Views Visit Cambria 11,746 Meta Ads CPC
Visit Cambria

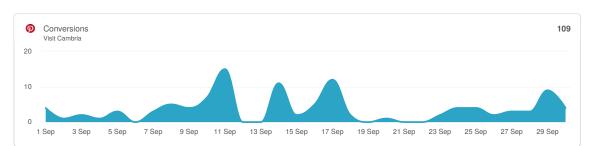
\$0.28

f Meta Ads CTR
Visit Cambria
3.37%

### Pinterest Advertising

Pinterest Ads Total Spend
Visit Cambria

\$1,414.39



Impressions
Visit Cambria

65,966

Pin ClicksVisit Cambria

© CTR
Visit Cambria

0.44%

© CPC
Visit Cambria
\$4.89

## Google Advertising

\$3,000.52

Google Ads Total Spend

Clicks
Visit Cambria

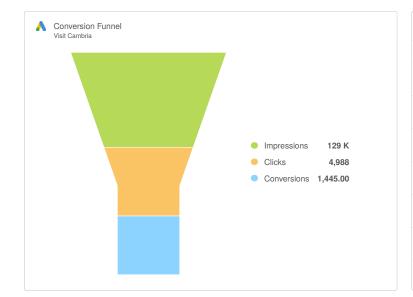
4,988

Visit Cambria 3.87%

Avg CPC
Visit Cambria

\$0.60





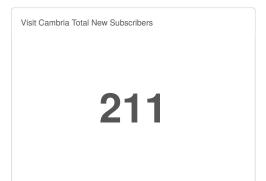
♠ Conversion Name	
CONVERSION NAME	ALL CONVERSIONS ▼
1+ Minute Page Views	1,994.99
4+ Pages Visited	319.00
Lodging Specials Button	117.00
Lodging Specials Outbound	72.00
Local actions - Other engagements	42.00
Lodging Property Outbound	25.00
Book Now Button	24.00

▲ Campaign Breakdown						
CAMPAIGN	COST	IMPRESSIONS	CLICKS	AVG CPC	CONVERSIONS	CONVERSION RATE
Demand Gen   CTB Vacationers   Prospecting	\$785.06	101,289	3,191	\$0.25	1,423.00	43.45%
Demand Gen   Cambria Weddings   Early Pla	\$1,430.59	23,645	1,003	\$1.43	7.00	0.70%
Search   Visit Cambria   Brand	\$784.87	3,891	794	\$0.99	15.00	1.89%

9/15



# **Email Marketing**







Cycle Central Coast Total New Subscribers

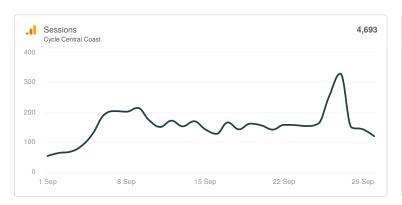
16

Cambria Monthly Email Open Rate
Visit Cambria
31.71%

Cycle Central Coast Monthly Email Open Rate
Visit Cambria
23.94%



# **Cycle Central Coast Traffic**





New Users Cycle Central Coast 3,971 Total Users
Cycle Central Coast

4,096

User Engagement Duration Per User Cycle Central Coast

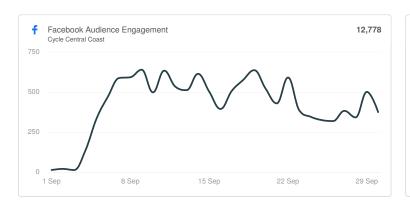
00:00:33

Views Cycle Central Coast **6,690** 

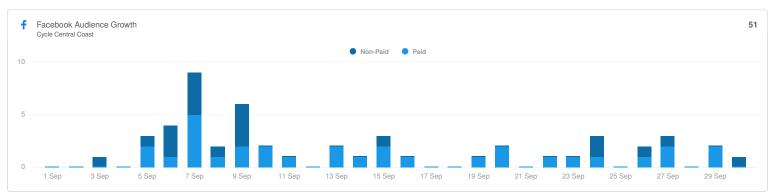
PAGE	SESSIONS ▼	TOTAL USERS	VIEWS	USER ENGAGEMENT DURATIO
/blog/guide-to-ragged-point-for-cyclists/	1,786	1,676	1,849	00:00:04
/event/lighthouse-century-2025/	557	452	626	00:01:09
/blog/roads-to-ride-in-cambria/	473	432	483	00:00:14
/routes/	447	396	691	00:00:50
/events/	385	360	429	00:00:23
1	322	286	386	00:00:14
/event/arthritis-foundations-california-coast-classic-bike-tou	216	194	249	00:00:38
/blog/highway-1-cycling/	182	141	209	00:01:19
/blog/roads-to-ride-cycling-central-coast/	140	133	141	00:00:12
/stay/stay-in-san-simeon/	89	87	91	00:00:05



# Cycle Central Coast Organic Social—Facebook







Facebook Page Impressions
Cycle Central Coast

182 K

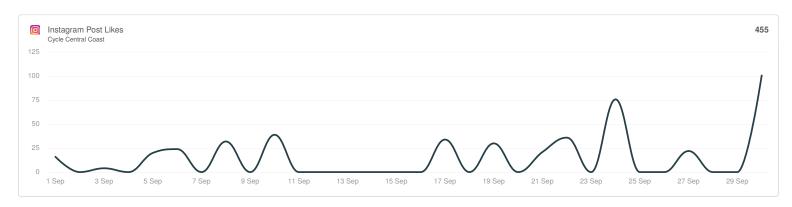
f Facebook Post Engagements
Cycle Central Coast

12,778

Top 5 Facebook Posts				
DATE	POST	LIKES	▼ CLICKS	SHARES
Sep 8, 2025	Ready to ride a round trip from San Si	157	47	0
Sep 10, 2025	The California Coast Classic rides on,	29	9	1
Sep 17, 2025	Have you ever adventured out on the Photos from Cycle Central Coast's post	18	66	0
Sep 25, 2025	From coastal rollers to inland climbs, th	12	8	0
Sep 21, 2025	Been here before? One of the best par	12	10	0



# Cycle Central Coast Organic Social—Instagram

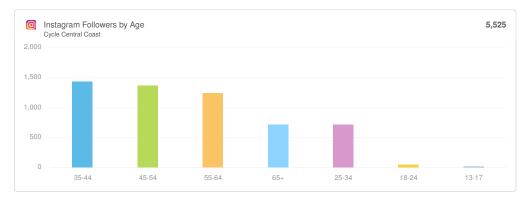


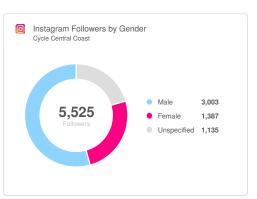












Top 5 Instagram Posts				
DATE	POST	LIKES	▼ COMMENTS	REACH
Sep 30, 2025	Skip the club, catch the sunrise.	101	0	1,749
Sep 24, 2025	Looking for a Central Coast leg-bur	76	0	1,236
Sep 10, 2025	The California Coast Classic rid	39	0	547
Sep 22, 2025	This is why we ride. Two wheels. En	36	0	625



DATE	POST	LIKES	COMMENTS	REACH
Sep 17, 2025	Ride out on an adventure on the	34	0	407

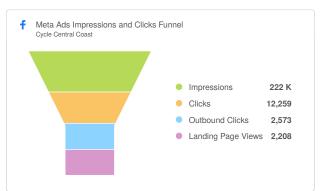
14/15



# **Cycle Central Coast Paid Digital Advertising Overview**







f Meta Ads Impressions
Cycle Central Coast

222 K







# **LOCAL FUND SUMMARY**

October 2025

#### **WEB TRAFFIC**

**USERS** 131K ↑ 39% Y|Y **SESSIONS** 147K 34% Y|Y

#### **DESTINATION PAGEVIEWS**

Ragged Point	1,032	Los Osos	3,407
San Simeon	657	Edna I AG	7,656
Cambria	903	Avila Beach	872
Cayucos	8,114	Oceano Nipomo	28,225

Destination Page Views: 50,866 | 12.2% of traffic Lodging Landing Page Views: 21,665 | 5.2% of traffic Total Page Views: 416,936

### **EMAIL & SOCIAL**

Subscribers: 146,461 Open Rate: 56.0% Site Traffic: 3.391



Fans: 119,927 Impressions: 447,348 Engagement: 2,950



Followers: 49,259 Impressions: 350,835 Engagement: 16,468



Views: 8,038

Hours Watched: 81

### TOT/ASSESSMENT

	August 2025	2024
San Simeon   RP	\$226,093	\$233,146
Cambria	\$414,878	\$519,622
Cayucos	\$202,443	\$256,613
Los Osos	\$50,845	\$41,837
Edna   AG	\$38,003	\$84,004
Avila Beach	\$332,936	\$289,446
Oceano   Nipomo	\$90,166	\$109,206
CBID	\$1,355,364	\$1,533,874

#### **KEY MILESTONES**

#### Highlights from the 2024-25 Marketing Year

- Website sessions hit a record of 1.42M visitors, with 1.12M new users
- Organic search impressions topped 17.6M
- 1.9M email sends and database grew to over 146,000
- 33% of users went to 4+ pages or had 5+ minutes time-
- PR secured 66 articles, 18 visiting journalists
- 118 Collaboration posts on social platforms

The full version of the 2024-25 Annual Report is available on the Member page.

### **TOOLS & PROMOTIONS**

#### **Survey Update**

A 45-day campaign beginning in October:

- Survey & cover letter targeted to be mailed by 10/10
- Postcard targeted for mail by 10/24
- Tracking respondents updated with LFAs weekly
- LFAs to invite constituents to meetings
- CBID Marketing and Presentation for LFA boards/inperson meetings

### H1TA PRESENTATIONS & INFO

We encourage your attendance at H1TA Board meetings, the 4th Wednesday (except Nov & Dec),

#### starting at 2pm.

Meetings are held at Cambria Pines Lodge.

October 22, 2025

December 3, 2025 (combo Nov-Dec meeting)

SLO CAL Summit is Thursday, November 13 from 11:30am to 5pm at Embassy Suite. If you're interested in attending, contact your LFA admin.

### **INDUSTRY INFO Highway 1 Update**

Caltrans announced a target timeline for reopening Highway 1, projecting the stretch could be fully accessible by the end of March. New research from Beacon Economics estimates the region has lost \$13 to \$14 million in visitor spending each month since the closure began 32 months ago. Total tourism-related losses are \$428 million; San Simeon has been hit hardest, with visitor spending down 42%. Visit California's program is fully activated across paid, earned and owned channels, showcasing the region to potential visitors from around the world. Read the full economic study on the Member page.

### OTHER NEWS **SLO CAL Hospitality Training**

SLO CAL Welcome has re-launched. This hospitalityfocused customer service training program and certification is designed to elevate the guest experience across SLO CAL. The self-paced program is available in multiple languages. New modules include Wine-O-One, destination deep dives, and Sustainably SLO CAL. Interested? Register your team members at welcome.slocal.com/courses/slo-cal-welcome.



# Unincorporated San Luis Obispo County Tourism Business Improvement District: FY 2024-2025 Annual Report

**Published: September 2025** 

#### Introduction

The following outlines the FY 2024-2025 annual report for the Unincorporated San Luis Obispo County Tourism Business Improvement District (SLOCTBID) pursuant to the 2009 Ordinance No. 3177 forming the San Luis Obispo County Tourism Business Improvement District, in accordance with the provisions of the Parking and Business Improvement Area Law of 1989, California Streets and Highways Code section 36500 et seq., fixing the boundaries, providing for levy of a 2% business assessment on all lodging businesses (hotel, motel, bed and breakfast, and vacation rentals) within the boundaries of the District.

Fifty percent (50%) of the proceeds of the lodging business assessment are spent for marketing and visitor initiatives, including our award-winning Stewardship and Sustainability program, to promote the regional tourism effort known as Highway 1 Road Trip. The other fifty percent (50%) of the proceeds of the lodging businesses assessment is used to promote tourism in the Local Area in which the funds are collected. These funds support programs that include beautification and infrastructure projects, the creation and support of local events and festivals, as well as out-of-area tourism marketing and promotion.

### **District Boundaries**

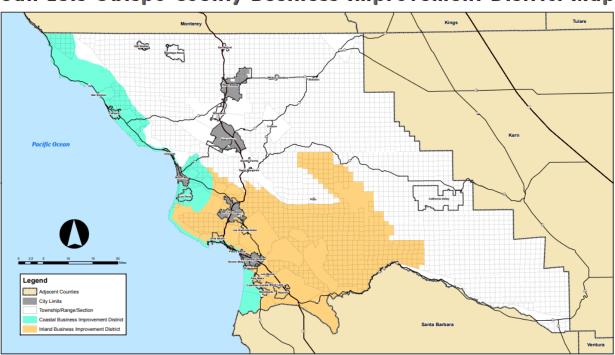
The boundaries of the SLOCTBID include properties in the unincorporated boundaries of the County of San Luis Obispo located within the North Coast, Estero, San Luis Bay Coastal, and South County Coastal planning areas set forth in the Land Use Element – Circulation Element of the San Luis Obispo County General Plan and within the San Luis Bay Inland, South County Inland, Los Padres, Huasna-Lopez and San Luis Obispo planning areas as set forth in Title 22, Chapters 22.106, 22.112, 22.100, 22.96, and 22.108 respectively.



The unincorporated areas of the SLOCTBID have been designated as:

- Avila Beach
- •Edna Valley/San Luis Obispo unincorporated/Arroyo Grande unincorporated
- Cambria
- Cayucos
- •Los Osos/Baywood Park/Morro Bay Unincorporated
- •Nipomo/Oceano
- •San Simeon/Ragged Point

### San Luis Obispo County Business Improvement District Map



Within the FY 2025 2026 there are currently no proposed changes in the boundaries of the improvement district.

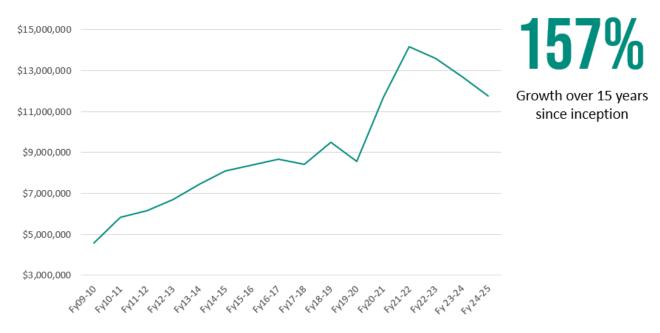
# 2024-25 Activities & Improvements

The purpose of the District is to provide revenue to defray the costs of services, activities and programs promoting tourism which will benefit the operators of lodging businesses in the District through the promotion of scenic, recreational, cultural and other attractions in the District as a tourist destination.



Over the past 15 years, the CBID (County Business Improvement District) has strategically invested in programs designed to increase regional awareness and tourism. Marketed to consumers as the Highway 1 Road Trip, the CBID's nearly 800-page website now serves as the primary source of travel information for more than 1.4 million potential visitors each year. Despite a nominal increase in lodging supply (1 new 9-room hotel), the unincorporated areas supported by the CBID have seen significant growth in transient occupancy tax (TOT), as well as a sustained growth rate of 51% from 2018 - 2024.

### CBID TOT COLLECTIONS 2010-2025



### **♦** WHEREAB9UT

## **Key Accomplishments**

- Maintaining the largest guest database of any destination marketing organization in the county - 150,000 potential visitors
- Delivering national media coverage through robust public relations efforts with 65 published articles within the last 12 months
- Leading sustainable tourism initiatives since 2011 through the award-winning Stewardship Travel for Good program
- Supporting consistent "Open for Business" messaging via the Highway 1 Road Conditions page



- Launching new branding efforts that significantly boosted awareness (including a map download feature that generated 92% intent-to-visit)
- Expanding reach through Local Fund Area (LFA) cooperative programs, which extend paid media opportunities to individual communities

#### **Local Tourism Achievements**

The assessment helps generate funds to support the promotion of community-specific initiatives. Over the years, each participating community has used these funds to invest in marketing efforts to drive visitation; sponsored more than 200 local events like Harvest on the Coast, Scarecrow Festival, Eroica, and more. In addition, it has funded nearly 70 infrastructure projects—totaling close to \$360,000 across 10 communities. These projects have included improvements such as the Cayucos Veterans Hall restoration, First Street Bridge beach access, Piedras Blancas lens enclosure preservation, Whale Trail signage, Western Monarch Trail signage, the San Simeon Visitor Center kiosk, gateway signs, and many more.

For more in-depth information, please refer to the <u>members' portal</u> to view the <u>Year End Report</u>, as well as the Annual Marketing Plans and Reports:

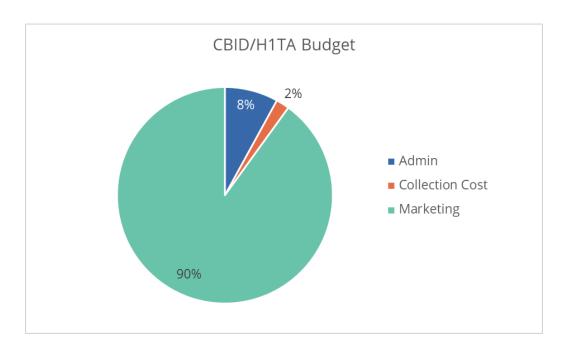
- 2024-2025 Marketing Plan
- 2024-2025 Summary Report
- 2024-2025 Marketing Report
- 2025-2026 Marketing Plan

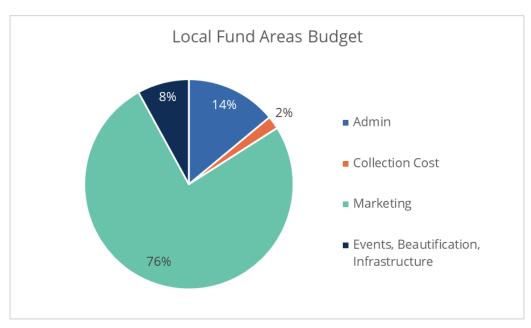




# **2024-2025 Expenses**

The organization reinvests 90% of assessment funds directly into marketing programs that benefit local tourism. The charts below represent how the assessment monies were invested in the 2024-2025 fiscal year. Refer to the Income Statement and Balance Sheet for further details.







# 2025-2026 Budget

H1 Tourism Alliance 2025   2026 Budget DRAFT (as of 4/16/2025)	
Projected Expenses	Budget
LFA Imperative and Strategic partnerships	\$63,000
Strategy, Planning, BID Bunch mngmnt, Reporting	\$56,000
Media	\$634,800
Content Curation and Management	\$73,560
Earned Media	\$138,000
Owned Media	\$227,600
Visual Assests, Creative Direction and Travel for Good	\$55,000
Expenses	\$1,247,960
Administration Expenses	\$207,851
Grand Total Projected Expenses for CBID	\$1,455,811
Projected Income	
Projected assessment	\$1,407,750
Additional carryforward needed to cover expenses	\$48,061
Grand Total Projected Income (with portion of carryforward)	\$1,455,811
24   25 Collection Projecitons	\$1,407,750
Anticipated Carryforward into new FY 25   26	\$327,000
Total Marketing + Carryforward + Contg + Reserves	\$1,734,750



## **Method and Basis of Levying the Assessment**

The SLOCTBID shall include all lodging businesses located within the SLOCTBID boundaries. The assessment shall be levied on all lodging businesses, existing and future, within the boundaries of the SLOCTBID based upon two percent (2%) of the paid rent charged by the operator per occupied room per night for all transient occupancies. The assessment shall be collected in monthly installments or such other installments as determined by the collecting agency, based on two percent (2%) of the rent charged by the operator per occupied room per night in revenues for the previous month. New lodging businesses within the boundaries shall not be exempt from the levy of assessment authorized by Section 36531 of the law.

Assessments pursuant to the SLOCTBID shall not be included in gross room rental revenue for the purpose of determining the amount of the transient occupancy tax. The value of extended stays of more than thirty (30) consecutive calendar days shall be exempt from the assessment. Other exclusions shall be based on benefit and policies/ordinances of the collecting agency.

# **Surplus or Deficit Revenues**

Please refer to the balance sheet that's included within this report.

### **Contributions Made from Other Sources**

There are no additional contributions made from other sources.

## **CBID Advisory | Highway 1 Tourism Alliance Board**

Aaron Graves (Chair), Everlygrove (Cambria)
Melissa Kurry (Vice Chair), SeeLyon Beach Rentals (Cayucos)
Gary Setting (Past Chair), Sea Pines Golf Resort (Los Osos)
Mike Hanchett, Cavalier Oceanfront Resort and Sands by the Sea (San Simeon)
Laila Kollmann, Shoreline Inn (Cayucos)
Bram Winter, Moonstone Hotel Properties (Cambria)
Tessa Cornejo, County Advisor

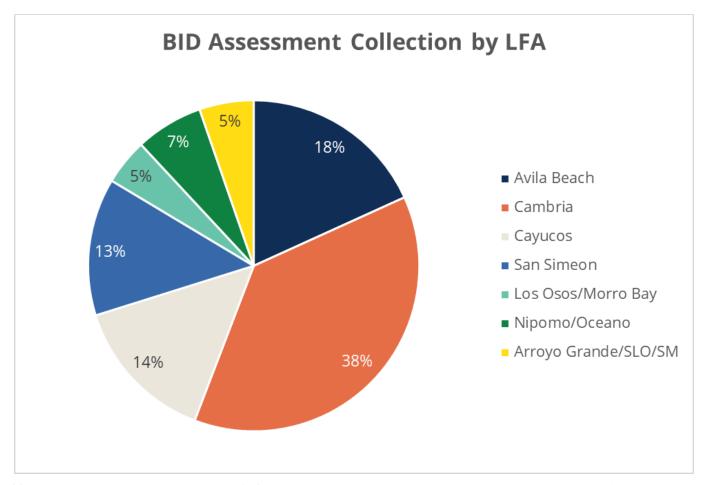


### **Income Statement**

# **Highway 1 Tourism Alliance** Profit & Loss by Local Area July 2024 through June 2025

		Avila Beach	Cambria	Cayucos	San Simeon	Los Osos/Morro Bay	Nipomo/Oceano	Arroyo Grande/SLO/SM		
	General Fund	(Local Fund)	(Local Fund)	(Local Fund)	Total Local Fund	TOTAL				
Income										
<b>BID Assessment Collection</b>	1,415,057.85	257,723.12	531,980.71	203,105.81	190,094.00	63,558.86	93,561.91	75,033.18	1,415,057.59	2,830,115.44
Carryforward	488,532.98	321,730.76	243,808.17	653,258.87	524,716.43	34,911.51	112,761.83	76,425.14	1,967,612.71	2,456,145.69
Total Income	1,903,590.83	579,453.88	775,788.88	856,364.68	714,810.43	98,470.37	206,323.74	151,458.32	3,382,670.30	5,286,261.13
Gross Profit	1,903,590.83	579,453.88	775,788.88	856,364.68	714,810.43	98,470.37	206,323.74	151,458.32	3,382,670.30	5,286,261.13
Expense										
Administration	152,089.77	45,792.54	100,109.22	26,184.22	18,559.19	12,453.47	15,233.66	11,785.65	230,117.95	382,207.72
Marketing/Advertising	1,232,095.11	21,925.00	59,210.45	147,201.45	211,790.72	69,100.66	7,500.00	58,583.46	575,311.74	1,807,406.85
Memberships/Sponsorships	0.00	44,295.00	45,000.00	0.00	14,500.00	0.00	0.00	3,100.00	106,895.00	106,895.00
Project Management	0.00	0.00	36,000.00	0.00	0.00	0.00	0.00	0.00	36,000.00	36,000.00
Social Media	0.00	129,835.58	296,031.52	0.00	0.00	0.00	4,973.66	0.00	430,840.76	430,840.76
Stewardship/Sustainability	24,999.96	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	24,999.96
Strategy & Research	44,042.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	44,042.00
Tourism Infrastructure	0.00	0.00	720.00	0.00	0.00	0.00	15,738.73	0.00	16,458.73	16,458.73
Web Development	48,678.28	24,000.00	0.00	0.00	0.00	0.00	49,466.04	0.00	73,466.04	122,144.32
Contingency	29,859.37	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	29,859.37
Total Expense	1,531,764.49	265,848.12	537,071.19	173,385.67	244,849.91	81,554.13	92,912.09	73,469.11	1,469,090.22	3,000,854.71
Net Income	371,826.34	313,605.76	238,717.69	682,979.01	469,960.52	16,916.24	113,411.65	77,989.21	1,913,580.08	2,285,406.42





Note: the above chart represents 50% of the assessment collections attributed to the local fund areas.



# **Balance Sheet**

12:05 PM 09/25/25 Accrual Basis

# Highway 1 Tourism Alliance Balance Sheet

As of June 30, 2025

	Jun 30, 25
ASSETS Current Assets Checking/Savings	
Mechanics Bank #4780 H1TA Checking Account Local Fund Checking Accounts	-327,472.33
Avila Beach Cambria Cayucos EV / AG Valley Los Osos Nipomo / Oceano San Simeon	475,228.98 604,845.29 761,543.25 116,934.04 41,369.06 173,807.43 607,641.93
Total Local Fund Checking Accounts	2,781,369.98
Total Mechanics Bank #4780	2,453,897.65
Total Checking/Savings	2,453,897.65
Total Current Assets	2,453,897.65
TOTAL ASSETS	2,453,897.65
LIABILITIES & EQUITY Liabilities Current Liabilities Accounts Payable Accounts Payable H1TA Oceano / Nipomo	25,561.17 7,456.20
Total Accounts Payable	33,017.37
Total Accounts Payable	33,017.37
Total Current Liabilities	33,017.37
Total Liabilities	33,017.37
Equity H1TA Unrestricted Net Assets Local Unrestricted Net Assets Net Income	339,466.09 -203,992.23 2,285,406.42
Total Equity	2,420,880.28
TOTAL LIABILITIES & EQUITY	2,453,897.65



# **Statement of Cashflows**

09/09/25

# Highway 1 Tourism Alliance Statement of Cash Flows

July 2024 through June 2025

	Jul '24 - Jun 25
OPERATING ACTIVITIES	
Net Income	2,285,406.42
Adjustments to reconcile Net Income	
to net cash provided by operations:	
Accounts Payable:H1TA	25,561.17
Accounts Payable:Oceano / Nipomo	7,456.20
Net cash provided by Operating Activities	2,318,423.79
FINANCING ACTIVITIES	
H1TA Unrestricted Net Assets	339,466.09
Local Unrestricted Net Assets	-203,992.23
Net cash provided by Financing Activities	135,473.86
Net cash increase for period	2,453,897.65
Cash at end of period	2,453,897.65



July 1, 2024 – June 30, 2025



### WEBSITE TRAFFIC OVERVIEW: QUALITY AND QUANTITY

FY Rollup

1.4M Sessions

1.4M •9.5% Engaged sessions

94.7% 6.4% Engagement Rate

1.1M New Users

1.2 Sessions per user

Channel	Sessions	Engaged Sessions	Engagement Rate	New Users	Sessions per User
Organic Search	299,083	279,335	93.4%	225,525	1.28
Cross Network	246,545	241,451	97.93%	192,265	1.26
Paid Search	231,979	219,322	94.54%	194,767	1.15
Unassigned	165,121	161,356	97.72%	137,679	1.12
Direct	112,373	97,144	86.45%	92,691	1.17
Paid Video	88,470	86,291	97.54%	69,728	1.27
Email	54,435	51,767	95.1%	37,211	1.33
Organic Social	53,809	53,184	98.84%	49,883	1.03
Paid Social	53,484	53,448	99.93%	44,181	1.12
Organic Video	38,266	37,490	97.97%	34,521	1.07
Display	16,509	15,621	94.62%	11,915	1.21
Referral	15,788	13,673	86.6%	11,662	1.25
Grand Total	1,429,466	1,353,158	94.66%	1,121,350	1.24
23-24 FY	1,389,174	1,235,667	88.95%	1,115,090	1.21

#### **EBLASTS & LEAD GENERATION**

#### **WINS**

- 43% open rate (above Travel industry average of 33%)
- Increased subscribers (+26,655, a 14% increase over last year)
- Rebranding completed across all email marketing templates & content
- Content refreshed to be more relevant and timely
- Implemented new Welcome drip series

#### **OPPORTUNITIES**

- More personalized content
- Map automations migration project will allow repeat requests (resolved)
- Room for click rate to improve



#### **CHALLENGES**

- Decreased open rates July October (resolved)
- Deliverability issues emails landing in spam (resolved)
- Flooding of Highway 1 caused tourist concerns (resolved with addition of road condition info to footer)

FY Rollup	1,957,948	1,951,884	842,297	43%
	Sent	Delivered	Opens	Open Rate
145,499 Total Email Subscribers	33,497	1.72%	5,058	0.26%
	Clicks	Click Rate	Unsubscribes	Sessions per user



July 1, 2024 – June 30, 2025



#### SEO ORGANIC REACH

#### **ORGANIC SEARCH TRAFFIC**

#### **GOOGLE SEARCH CONSOLE RESULTS**

299,083 9.08% Sessions 225,525 8.48% Users

17,641,859 Impressions

229,299 URL Clicks

1.3% CTR 16.5 Average Position

Google had several algorithm updates during the fiscal year. The H1TA benefited the most from the most recent updates in March. Significant lift was seen as a result of having rich content. As zero click search also becomes more prevalent, rich content will be beneficial for Al engines that aggregate and consolidate H1TA content.

#### PAID MEDIA

# Key Insights & Achievements for Just Coast Winter/Spring Campaigns July 24 - June 25.

(Updated spend of \$496k for H1TA and \$125.5k LFAs). A multichannel effort across Google SEM, Meta, Spotify, Amazon Display/CTV, Programmatic, Native, Email, and Print.

#### YOY COMPARISON FY'25 VS FY 24

- **Impressions held steady** at 64M but spend decreased slightly, driving a **lower \$6.94 CPM**.
- Engagements down YoY (1.6M vs. 2.8M) mostly due to reduced volume from Meta but time on site and 4+ page visits increased.
- Clicks totaled 1.1M, with CTR softening to 1.76% (from 2.17%) as short-form Meta video delivery slowed.
- CPV down 54% YoY to \$0.67, continuing a healthy trend toward more efficient site traffic.
- CPCV dropped to \$1.22 (vs. \$1.40 in the same period last year; full FY'24 was \$2.39).
- CPL increased again to \$1.95 average (from \$1.23 last year).

#### ADDITIONAL OBSERVATIONS

- **154k visitors read 4+ pages**, a strong signal of trip planning intent; this audience segment grew 10% YoY.
- **25.7k total downloads**, including **7.5k lead forms** from paid social and native content (mainly via Meta Instant Forms and Google remarketing).
- **Google PMax** and **StoryStudio** drove the most cost efficient volume at depth, while Spotify and CTV maintained top-of-funnel lift.



\$1.95 CPL

**Key Takeaway:** Efficiencies remain strong as the campaign matured into late spring. Google, social and retargeting continue to drive the deepest on-site engagement, while Google Ads was the backbone of conversion flow.



July 1, 2024 – June 30, 2025

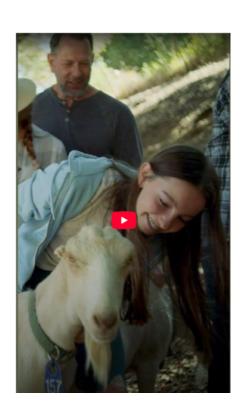


### **SEM**

- 1. Total clicks from Google Ads were up 54% from the previous year and impressions were up 139% with only an 11% increase in spend. Google Ads accounted for 40% of sessions on the H1RT site. The majority of the increases came from the PMax campaigns, which had low CPCs and the lowest cost/conversion. Video gained efficiency over the year, especially at driving on-site conversions: even though spend on Video ads was down 8%, the number of conversions it drove was up 32%. The Coolcations PMax effort began in June in a short time it has shown similar efficiency to the existing PMax efforts. Expansion in both PMax and Video are in the works for '25-'26.
- 2. The Search campaigns also gained in efficiency: spend in Search was down 14%, but clicks were down only 6% and conversions increased 34%. In the Main Search campaign, "things to do in california" was the top conversion driver, while "road trip" related searches saw a big jump in clicks and conversions over the year, as did '2-3 or 4-day trip' type searches; keywords containing "destinations" also performed very well. The introduction of AI Max in the new fiscal year should allow for even more prospecting into new areas of vacation-related search.
- 3. Conversions: Google Ads drove 389 Wildlife Submits, 2,689 Beaches Submits, 601 Small Town Submits, 2,561 Hidden Secrets Submits, and 265 Hiking Submits. The strongest metric has been 4+ Page sessions Google Ads drove 133,456 such sessions on the H1RT site, 51% of the site's total and a strong 52% increase from the previous year. All campaign types saw increases, with PMax increasing most dramatically followed by the Video effort.

#### **VIDEO OBSERVATIONS**

- Conversion Value Up 37% YoY: Video evolved from a pure awareness play into a highly efficient conversion driver, delivering significantly more value per dollar than previous years.
- Wildlife Creative Outperformed: Lowest cost per view and highest conversion ROI—proving animal-focused content resonates most with our audience.
  - Wildlife content capitalized on a proven trend: audiences are hungry for animal and nature content. This campaign tapped into that instinctive engagement behavior, leading to:
    - Higher watch-through rates
    - Increased click-through to site
    - Superior on-site behavior (more 4+ page sessions and Hidden Gems form fills)
- 3. **First-Ever Statistically Valid Brand Lift via YouTube:** April's Brand Lift study showed a +2.15% lift in ad recall, translating to a 27.7% relative lift in brand awareness among exposed users—17.4K Lifted Users at just \$0.52 CPLU.
  - Creative Strategy Takeaway:
    - Use mobile-first short form (:15s, :30s) for prospecting.
    - Deploy longer-form content for retargeting.
    - Justifies increased YouTube investment in FY26 planning.





July 1, 2024 – June 30, 2025



#### ORGANIC SOCIAL UPDATE



While Highway 1 Road Trip's Facebook performance saw declines across impressions, engagements, and video views in fiscal year 2025, these trends align with **larger shifts in paid results.** Despite these challenges, the account maintained a steady follower base and continued to drive traffic through link clicks. These outcomes reflect the enduring interest in the Highway 1 brand and highlight the platform's potential for future growth as paid and organic strategies continue to evolve under the updated media plan for FY 2026.



Highway 1 Road Trip's Instagram account **experienced healthy follower growth of nearly 10% this fiscal year,** demonstrating continued interest and relevance. While impressions and engagement saw slight declines, overall performance remained stable, with consistent content delivery helping to maintain strong connections with the audience. As a visually driven platform, Instagram continues to serve as a valuable space for inspiring travel and showcasing the beauty of Highway 1.

Pinterest, YouTube, and LocalHood Stories are all secondary organic platforms.



Pinterest performance declined across all key metrics this fiscal year, reflecting minimal paid support and a limited presence on the platform. These results were anticipated, as Pinterest was not a focus in the FY25 media strategy. However, based on internal discussions and positive feedback about the platform's customer service and campaign potential, Pinterest has been identified as a key area for growth in FY26. With new creative, dedicated ad campaigns, and expanded platform testing planned, Pinterest is expected to play a larger and more strategic role in the year ahead.



This year's YouTube performance showed positive momentum in reach, reflecting growing interest in video content. Although average viewing duration dipped, the platform continues to support broader storytelling goals and offers room to further engage audiences through expanded creative strategies.

While overall reach declined, improved engagement metrics suggest that Localhood Stories continued to resonate with viewers through to the end of the program. With Crowdriff officially retiring the feature, resources will be redirected to platforms that offer greater visibility, creative control, and long-term value for destination storytelling.



July 1, 2024 – June 30, 2025



#### PUBLIC RELATIONS

66	18	27 Articles in Target Outlets	9
Articles to date	Visiting journalists		Direct Links to Highway 1 Road Trip Website
<b>22</b>	19,248	<b>717.78K</b> Journalist Reach	6
Journalist Shares	Total Engagement		Stewardship/Sustainability Related Articles



2.02B





**Forbes** 











#### STEWARDSHIP TRAVEL FOR GOOD

#### 2024-2025 ACHIEVEMENTS & KEY FINDINGS

#### • Launched & Promoted New "Back to Nature" Tours on the Central Coast

 A detailed and motivating curated collection of guided and self-guided adventures was promoted through a new landing page, inviting visitors to connect even more deeply with wildlife, a sense of place, and the natural world.

#### • Targeted PR Campaigns

 Media outreach emphasized the region's sustainable travel offerings, deeper integration of STFG messaging into press trips, pitches, and published content. Exceeded the goal and received 6 published articles related to Travel for Good.

#### • Content Development & Messaging Integration

 Travel for Good themes and tips were integrated into all marketing channels, including newsletters, social media, and authority pages. In addition, the Travel for Good Landing page was updated and consolidated for easier access viewing and higher SEO.

#### • Partnership Alignment

 The STFG marketing strategy continues to work effectively with Visit SLO CAL to leverage our broader Sustainability Tourism Strategies as well as support and integrate the new Just Coast branding efforts.



STEWARDSHIP/SUSTAINABLE TRAVEL IS RAPIDLY GROWING WORLDWIDE

# FY25 Highway 1 Coverage

## General Highway 1

National Geographic

"Summer Doesn't Have to End Yet With These Fall Getaways"

UVPM: 6,957,515

https://www.nationalgeographic.com/travel/article/warm-weather-fall-getaways

Yahoo News (Syndicated)

"Summer Doesn't Have to End Yet With These Fall Getaways"

UVPM: 425,854,118

https://www.yahoo.com/news/summer-doesn-t-end-yet-170801762.html

Travel + Leisure

"15 Best Places to Travel in February"

UVM: 12,692,638

https://www.travelandleisure.com/trip-ideas/best-places-travel-february

### San Simeon

Points Guy

"The 12 Best Road Trips to Take Your Family This Summer"

UVPM: 6,552,277

https://thepointsquy.com/quide/summer-family-road-trips/

• Thrillist

"The Best Roadside Attractions on California's Pacific Coast Highway"

UVPM: 2,850,446

https://www.thrillist.com/travel/los-angeles/pacific-highway-1-road-trip-itinerary

• USA Today's GoEscape Magazine (Print)

"Life in the SLO Lane"

Circulation: 100K

• Inspirato (Page 44)

"Summer Doesn't Have to End Yet With These Fall Getaways"

UVPM: 65,137

https://cloud.3dissue.net/26560/26565/28641/118536/index.html

AFAR

"The Best Places to Visit in January"

UVPM: 1,200,808

https://www.afar.com/magazine/10-best-places-to-travel-in-january

#### National Post

"California Road Trip Spotlights Pacific Coast Highway"

UVPM: 3,766,352

https://nationalpost.com/travel/california-road-trip-spotlights-pacific-coast-highway

#### • Edmonton Sun (Syndicated)

UVPM: 169,344

https://edmontonsun.com/travel/california-road-trip-spotlights-pacific-coast-highwav

#### • Regina Leader-Post (Syndicated)

UVPM: 130,485

https://leaderpost.com/travel/california-road-trip-spotlights-pacific-coast-highway

#### O Canada (Syndicated)

UVPM: 30,272

https://o.canada.com/travel/california-road-trip-spotlights-pacific-coast-highway

#### Windsor Star (Syndicated)

UVPM: 180,170

https://windsorstar.com/travel/california-road-trip-spotlights-pacific-coast-highway

#### • Montreal Gazette (Syndicated)

UVPM: 1,409,582

 $\underline{\text{https://montrealgazette.com/travel/california-road-trip-spotlights-pacific-coast-high} \\ \underline{\text{way}}$ 

#### • Edmonton Journal Syndicated)

UVPM: 1,322,138

 $\underline{\text{https://edmontonjournal.com/travel/california-road-trip-spotlights-pacific-coast-high}\\$  way

#### Calgary Sun (Syndicated)

UVPM: 147,110

https://calgarysun.com/travel/california-road-trip-spotlights-pacific-coast-highway

#### • The StarPhoenix (Syndicated)

UVPM: 216.626

 $\frac{https://thestarphoenix.com/travel/california-road-trip-spotlights-pacific-coast-highw}{ay}$ 

#### • The Province (Syndicated)

UVPM: 253,797

https://theprovince.com/travel/california-road-trip-spotlights-pacific-coast-highway

#### AFAR

"4 All-American Family Road Trips and Tips for Surviving"

UVM: 875.829

https://www.afar.com/magazine/best-us-family-road-trips

#### Yahoo!

"10 Cute Small Towns in the US That Stole my Hearst This Year"

UVM: 405,231,311 https://shorturl.at/IEPsz

#### Islands

"These Underrated Towns in California are a Beautiful Escape From Crowds"

UVPM: 2.701,553

https://www.islands.com/1677842/underrated-beach-towns-california-escape-crowds/

#### HELLO! Magazine

"Opulent Escapes" Circulation: 82,142

 $\frac{https://www.dropbox.com/scl/fi/ko3ay5q8n7byg73f9jtbp/HELLO-Magazine-November-2024.pdf?rlkey=ygho1up325yn5evu7ygfv10wu&st=t7y6vx3h&dl=0$ 

#### • Globetrotting Magazine (Print & Online)

"Dive into Local Cuisine Along California's Central Coast"

Circulation: 45,000 UVM: 250,000

https://issuu.com/goway/docs/globetrotting magazine issue 34-vfinal-onlinepubli https://www.goway.com/inspiration/dive-into-local-cuisine-along-california-central-coast

#### Forbes

"Wildlife Spotlight: Where to Find California's Native Elephant Seals"

UVM: 94,326,403

https://www.forbes.com/sites/jaredranahan/2024/12/31/wildlife-spotlight-where-to-find-cali fornias-native-elephant-seals/

#### Travel + Leisure

"I've Lived in California my Whole Life and These are the Most Affordable Destinations in the Golden State""

UVM: 12.692.638

https://www.travelandleisure.com/affordable-california-vacations-8670896

#### Go World Travel

"I've Lived in California my Whole Life and These are the Most Affordable Destinations in the Golden State""

UVM: 150K

https://www.goworldtravel.com/family-friendly-destinations-holidays/

#### Sunset Magazine

"The Underrated Seaside Town is a Must Visit for Plant Lovers"

UVM: 307,434

https://www.sunset.com/home-garden/flowers-plants/cambria-visitors-guide

#### AARP

"5 Scenic Spring Road Trips"

UVM: 14,738,738

https://www.aarp.org/travel/vacation-ideas/info-2025/scenic-spring-road-trips.html

#### Fodor's

"California Has a Warning About Tourism"

UVM: 1,655,435

https://www.fodors.com/world/north-america/usa/california/experiences/news/california-hass-warning-about-tourism

#### Yahoo

"This Charming California Town is Surrounded by Wineries, Natural Hot Springs, and Secret Beaches"

UVM: 1,275,309

https://creators.yahoo.com/lifestyle/story/this-charming-california-town-is-surrounded-by-wineries-natural-hot-springs-and-secret-beaches-161801153.html

#### Islands

"The Most Underrated Cities Across America for Your Next Getaway According to Travelers"

UVM: 3,585,143

https://www.islands.com/1875429/most-underrated-cities-america-getaway/

#### • San Diego Magazine

"Take The Exit Kid-Friendly Stops on a California Road Trip"

UVM: 266,942

https://issuu.com/sandiegofamilymagazine/docs/san diego family july 2025

### Cayucos

#### Points Guy

"The 12 Best Road Trips to Take Your Family This Summer"

UVPM: 6.552.277

https://thepointsquy.com/quide/summer-family-road-trips/

#### Club Alliance

"6 Boutique Hotels That Will Spruce Up Your Travel Experience"

UVPM: 10,475,797

https://cluballiance.aaa.com/the-extra-mile/articles/explore/travel-inspirational/boutique-hotels-that-will-spruce-up-your-travel-experience

#### Thrillist

"The Best Roadside Attractions on California's Pacific Coast Highway"

UVPM: 2,850,446

https://www.thrillist.com/travel/los-angeles/pacific-highway-1-road-trip-itinerary

# USA Today's GoEscape Magazine (Print)

"Life in the SLO Lane" Circulation: 100K

#### AFAR

"The Best Places to Visit in January"

UVPM: 1,200,808

https://www.afar.com/magazine/10-best-places-to-travel-in-january

#### Travel Pulse

"Very Demure, Very Mindful, Very Cutesy Travel Destinations"

UVPM: 153,917

https://thehappinessfxn.com/beautiful-small-towns-in-america/

## • The Happiness Function

"15 Beautiful Small Towns in America You'll Fall in Love With"

UVPM: 1,040

https://thehappinessfxn.com/beautiful-small-towns-in-america/

#### AFAR

"4 All-American Family Road Trips and Tips for Surviving"

UVM: 875,829

https://www.afar.com/magazine/best-us-family-road-trips

#### Yahoo!

"10 Cute Small Towns in the US That Stole my Hearst This Year"

UVM: 405,231,311

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### • Globetrotting Magazine (Print & Online)

"Dive into Local Cuisine Along California's Central Coast"

Circulation: 45,000 UVM: 250.000

https://issuu.com/goway/docs/globetrotting\_magazine\_issue\_34-vfinal-onlinepubli https://www.goway.com/inspiration/dive-into-local-cuisine-along-california-central-coast

#### • Travel + Leisure

"I've Lived in California my Whole Life and These are the Most Affordable Destinations in

the Golden State"" UVM: 12.692.638

https://www.travelandleisure.com/affordable-california-vacations-8670896

# Eat Something Sexy

"Gourmet Gift Ideas to Give Your Lover"

UVM: 5,670

https://www.eatsomethingsexy.com/gourmet-gift-ideas-to-give-your-lover/

#### Travel + Leisure

"Sacred Waters" Circulation: 971,624

#### The Hustle

"Is Seaweed the Next Kale"

UVM: 167,209

https://thehustle.co/originals/is-seaweed-the-next-kale

## • US News & World Report

"the 21 Most Charming Small Towns in California"

UVM: 26,928,727

https://travel.usnews.com/gallery/beautiful-small-towns-in-california?slide=12

#### • Travel + Leisure

"California's Central Coast Has a New Marine Sanctuary—and It Protects Important Species Like Sea Otters, Blue Whales, and Abalone"

UVM: 9,982,385

https://www.travelandleisure.com/chumash-marine-sanctuary-california-8773516

# Oceano/Nipomo

• USA Today's GoEscape Magazine (Print)

"Life in the SLO Lane" Circulation: 100K

#### Thrillist

"The Best Roadside Attractions on California's Pacific Coast Highway"

UVPM: 2,850,446

https://www.thrillist.com/travel/los-angeles/pacific-highway-1-road-trip-itinerary

#### Islands

"The Most Budget-Friendly California Vacation Destinations According to Research"

UVM: 2,894,001

https://www.islands.com/1803443/best-budget-friendly-destinations-vacation-california/

#### • Popular Science

"A Trip to the Farm Where Loofah's Grow on Vines"

UVM: 2,478,647

https://www.popsci.com/environment/luffa-farm/

• Yahoo News (Syndicated)

"A Trip to the Farm Where Loofah's Grow on Vines"

UVM: 2,478,647

https://www.yahoo.com/lifestyle/trip-farm-where-loofahs-grow-170000381.html?guc

counter=2

# Los Osos/Baywood

Thrillist

"The Best Roadside Attractions on California's Pacific Coast Highway"

UVPM: 2,850,446

https://www.thrillist.com/travel/los-angeles/pacific-highway-1-road-trip-itinerary

Hotel Scoop

"Baywood Inn Los Osos, California Central Coast"

UVM: 12,124

https://www.hotel-scoop.com/baywood-inn-los-osos-california-central-coast/

Backpacker

"California Golden Mountain Features Forests, Coastal Bluffs and Some of the Best Wildflowers You'll Ever See"

UVM: 924,364

https://www.backpacker.com/trips/trips-by-state/california-trails/montana-de-oro-state-park

-california-coastline/?scope=anon

# Avila Beach

Islands

"These Underrated Towns in California are a Beautiful Escape From Crowds"

UVPM: 2,701,553

https://www.islands.com/1677842/underrated-beach-towns-california-escape-crowds/

• Globetrotting Magazine (Print & Online)

"Dive into Local Cuisine Along California's Central Coast"

Circulation: 45,000 UVM: 250,000

https://issuu.com/goway/docs/globetrotting magazine issue 34-vfinal-onlinepubli

https://www.goway.com/inspiration/dive-into-local-cuisine-along-california-central-coast

Travel + Leisure

"Sacred Waters"
Circulation: 971.624

Go World Travel

"Sea, Sips, and Seals: Life in San Luis Obispo, California"

UVM: 185K

https://www.goworldtravel.com/highway-1-california/

## • MSN (Syndication of Go World Travel Magazine article)

"Sea, Sips and Seals: Exploring Highway 1 Along California's Central Coast

UVM: 167,545,664

https://www.msn.com/en-us/news/other/sea-sips-and-seals-exploring-highway-1-along-california%E2%80%99s-central-coast/ar-AA1Ewsl4?disableErrorRedirect=true&infiniteContentCount=0

## Hotel Scoop (In Collaboration with Visit SLO CAL)

"Luxury is in the Location, Vespera Resort on Pismo Beach"

UVM: 9,337

https://www.hotel-scoop.com/luxury-is-in-the-location-vespera-resort-on-pismo-beach/

#### Travel + Leisure

"California's Central Coast Has a New Marine Sanctuary—and It Protects Important Species Like Sea Otters, Blue Whales, and Abalone"

UVM: 9,982,385

• https://www.travelandleisure.com/chumash-marine-sanctuary-california-8773516

## • Phoenix Magazine (Online & Print)

"Five Getaways for Summer of 2025"

UVM: 32,112 Circulation: 73,00

https://www.phoenixmag.com/2025/05/01/five-getaways-for-summer-2025/

## AAA.com

"4 Small Beach Town That Might be American's Best-Kept Secrets"

UVM: 10,548,307

https://cluballiance.aaa.com/the-extra-mile/destinations/travel-inspirational/small-beach-towns-that-might-be-americas-best-kept-secrets

#### Yahoo

"This Charming California Town is Surrounded by Wineries, Natural Hot Springs, and Secret Beaches"

UVM: 1,275,309

https://creators.yahoo.com/lifestyle/story/this-charming-california-town-is-surrounded-by-wineries-natural-hot-springs-and-secret-beaches-161801153.html

#### Islands

"The Most Underrated Cities Across America for Your Next Getaway According to Travelers"

UVM: 3,585,143

https://www.islands.com/1875429/most-underrated-cities-america-getaway/

### National Parks Traveler

"Exploring the Parks | Chumash National Marine Sanctuary"

UVM: 113,070

https://www.nationalparkstraveler.org/2025/05/exploring-parks-chumash-heritage-national-marine-sanctuary

# Cambria

Points Guy

"The 12 Best Road Trips to Take Your Family This Summer"

UVPM: 6,552,277

https://thepointsquy.com/guide/summer-family-road-trips/

Thrillist

"The Best Roadside Attractions on California's Pacific Coast Highway"

UVPM: 2,850,446

https://www.thrillist.com/travel/los-angeles/pacific-highway-1-road-trip-itinerary

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"22 Most Romantic Getaways in California"

UVPM: 29,462,559

https://travel.usnews.com/features/top-romantic-getaways-in-california#slo

National Post

"California Road Trip Spotlights Pacific Coast Highway"

UVPM: 3,766,352

https://nationalpost.com/travel/california-road-trip-spotlights-pacific-coast-highway

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UVPM: 169,344

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• Windsor Star (Syndicated)

UVPM: 180,170

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https://calgarysun.com/travel/california-road-trip-spotlights-pacific-coast-highway

## • The StarPhoenix (Syndicated)

UVPM: 216,626

https://thestarphoenix.com/travel/california-road-trip-spotlights-pacific-coast-highway

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UVPM: 253,797

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UVM: 875,829

https://www.afar.com/magazine/best-us-family-road-trips

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"These Underrated Towns in California are a Beautiful Escape From Crowds"

UVPM: 2,701,553

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"Best Small Towns for a Fall Getaway"

UVPM: 13,831,469

https://www.travelandleisure.com/trip-ideas/fall-vacations/best-small-towns-for-a-fall-getaway

### Forbes

"Wildlife Spotlight: Where to Find California's Native Elephant Seals"

UVM: 94,326,403

https://www.forbes.com/sites/jaredranahan/2024/12/31/wildlife-spotlight-where-to-find-cali fornias-native-elephant-seals/

#### • Go World Travel

"The Best Family-Friendly Destinations for the Holidays"

UVM: 150K

https://www.goworldtravel.com/family-friendly-destinations-holidays/

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"I've Lived in California my Whole Life and These are the Most Affordable Destinations in

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"The Underrated Seaside Town is a Must Visit for Plant Lovers"

UVM: 307,434

https://www.sunset.com/home-garden/flowers-plants/cambria-visitors-guide

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"Sea, Sips, and Seals: Life in San Luis Obispo, California"

UVM: 185K

https://www.goworldtravel.com/highway-1-california/

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"Sea, Sips and Seals: Exploring Highway 1 Along California's Central Coast

UVM: 167,545,664

https://www.msn.com/en-us/news/other/sea-sips-and-seals-exploring-highway-1-along-california%E2%80%99s-central-coast/ar-AA1Ewsl4?disableErrorRedirect=true&infiniteContentCount=0

## San Diego Family Magazine

"Fun Spring Break Ideas for Families"

UVM: 100K

https://issuu.com/sandiegofamilymagazine/docs/san\_diego\_family\_feb\_2025

### • US News & World Report

"the 21 Most Charming Small Towns in California"

UVM: 26,928,727

https://travel.usnews.com/gallery/beautiful-small-towns-in-california?slide=12

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UVM: 32,112 Circulation: 73,00

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#### Yahoo

"This Charming California Town is Surrounded by Wineries, Natural Hot Springs, and Secret Beaches"

Deaches

UVM: 1,275,309

https://creators.yahoo.com/lifestyle/story/this-charming-california-town-is-surrounded-by-wineries-natural-hot-springs-and-secret-beaches-161801153.html

# Edna Valley

• USA Today's GoEscape Magazine (Print)

"Life in the SLO Lane" Circulation: 100K

• US News & World Report

"15 Best Weekend Getaways from Los Angeles"

UVPM: 33,216,481

https://travel.usnews.com/features/the-best-weekend-getaways-from-los-angeles#four

MSN.com (US News Article Syndicated)

"15 Best Weekend Getaways from Los Angeles"

UVPM: 150,745,675

https://www.msn.com/en-us/travel/tripideas/the-15-best-weekend-getaways-from-lo

s-angeles/ar-AA1p8qLu

#### Go World Travel

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"Sea, Sips and Seals: Exploring Highway 1 Along California's Central Coast

UVM: 167,545,664

 $\frac{\text{https://www.msn.com/en-us/news/other/sea-sips-and-seals-exploring-highway-1-along-california\%E2\%80\%99s-central-coast/ar-AA1Ewsl4?disableErrorRedirect=true\&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4?disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4?disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4?disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4?disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4?disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4?disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4?disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4?disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4?disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4?disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4?disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4?disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4?disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4?disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4?disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4?disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4.disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4.disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4.disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4.disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4.disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4.disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4.disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4.disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4.disableErrorRedirect=true&informia%E2\%80\%99s-central-coast/ar-AA1Ewsl4.disableErrorRedirect=true&informia%E2\%90\%99s-central-coast/ar-AA1$ 

<u>initeContentCount=0</u>

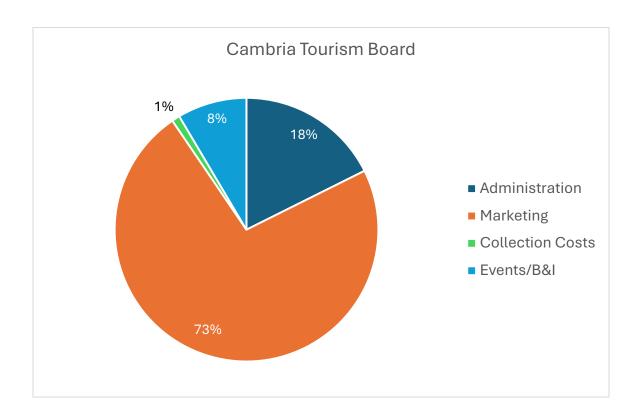
Yahoo

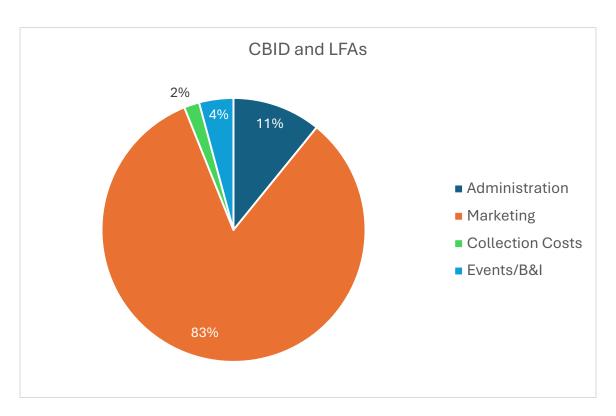
"This Charming California Town is Surrounded by Wineries, Natural Hot Springs, and Secret Beaches"

UVM: 1,275,309

https://creators.yahoo.com/lifestyle/story/this-charming-california-town-is-surrounded-by-wineries-natural-hot-springs-and-secret-beaches-161801153.html

# **CBID and LFA Expenses for 2024-2025 Fiscal Year**





# Local Fund Applications 2011-2024

CTB Total funds requested since inception: \$5,668,785
CTB Total projects funded since inception: 213

TB Total projects funded since inception:	213	3		Matchir			
	<u>Period</u>	<u>Amount</u>	<b>Events</b>	Matchin Funds			
ambria							
Verdin – research, plan and logo design		\$34,000					
Tour of CA sponsorship		\$2,600	\$2,600				
Parker Sanpei - Highway 1 PR effort		\$1,250					
Chamber - Monument Signage		\$3,500					
Scarecrow Festival 2011 Sponsorship		\$2,800	\$2,800				
Verdin - redesign of web site		\$68,350					
Rademaker Design - logo		\$6,300					
Trip Advisor Community Page & Banner ads		\$15,000					
FreshBuzz - Trip Advisor platform Phase I		\$7,625					
Fresh Buzz - Social Media platform Phase I		\$7,360					
Managing Assistant C Whitney	6 months	\$20,600					
Historic Society - Scare Crow Festival 2012		\$4,516	\$4,516				
Verdin - Highway 1 PR Effort		\$345	+ ./				
YMCA – CC Classic Century Bike Ride		\$860	\$860				
VCB – Savor Hearst Castle Behind the Scenes Tour Sponsor	shin	\$1,250	\$1,250				
Cambria Ed. Foundation – Garden Tour Event Sponsorship	Simp	\$1,600	\$1,600				
Chamber/RTA – Trolley Service Summer 2012&13	2 years	\$13,000	Ψ1,000				
Historic Society - Scare Crow advertorial in LA Times	2 years	\$428					
FreshBuzz – Social Media Phase II		\$9,900					
Silverado/Hearst Castle – Bus Wrap							
•		\$5,000	¢0,000				
American Legion – 4th of July Fireworks		\$9,000	\$9,000				
Rademaker Design – Logo final design revisions	6	\$650					
Managing Asst J Mitchell	6 months	\$20,600					
FreshBuzz – Bus Wrap design	40 11	\$1,500					
PB Visitors Center Certified Rack	12 months	\$300					
FreshBuzz – Social Media Phase III	6 months	\$20,500					
Discovery Route launch at Sunset Savor		\$7,500	\$7,500				
FreshBuzz – TripAdvisor Change Order and 150 Photograph	S	\$3,600					
CTTC/Sunset – CA Magazine 1/3 page ad		\$13,500					
Chamber – Holiday in the Pines sponsorship		\$2,500	\$2,500				
FreshBuzz – TripAdvisor banner ads		\$1,750					
Silverado/Hearst Castle – Additional graphics on bus wrap		\$500					
LA Times Travel Section Advertorial		\$1,488					
FreshBuzz – extend Social Media Phase III contract	1 months	\$2,250					
US Airways Featured Editorial Coop – 3 pages		\$10,500					
Managing Asst J Mitchell	12 months	\$41,600					
24 month contract with MMC	2 years	\$400,000					
FreshBuzz extension of F/B, TripAdvisor, Hosting Fees and I	F/B ads	\$6,560					
Historic Society - Scare Crow Festival 2013		\$4,975	\$4,975				
Web Cam/Weather Station Maintenance	12 months	\$3,880					
VCB – Sunset Savor Adventure Tour Sponsorship		\$2,125					
Fresh Buzz – transition services		\$3,750					
Cooksey Talbot photography usage	12 months	\$500					
Historic Society – Harvest Festival sponsorship		\$4,980	\$4,980				
US Airways Reprint		\$1,200	. ,				
Smith Travel Research reports		\$3,600					
Fitcation 40 blog Journalist lunch hosted		\$750					
Cambria Historic Society - Holiday in the Pines Sponsorship		\$4,603	\$4,603				
Cambria Chamber of Commerce – Holiday in the Pines Spor	nsorship	\$4,000	\$4,000				
Jackrabbit Systems – booking engine contract	12 months	\$20,000	ψ 1,000				
Jacki apple by sterno booking engine contract	12 111011013	420,000					

Cooley Talket shales ask assess to asses 12		±1 000		
Cooksey Talbot photography usage in perpetuity		\$1,000		
Nancy McKarney photography usage		\$250		
Cambria Historical Society Walking Tour Plaques		\$20,000		
Cambria Land Conservancy Main Street Planter Beautification CA Welcome Center Certified Rack distribution		\$3,000		
		\$285	¢1 700	
Chamber of Commerce – Art and Wine Festival Sponsorship		\$1,700 #4,000	\$1,700	
Live cam replacement, purchase and insurance		\$4,000 \$30,000	\$30,000	
Amgen Tour of CA sponsorship		\$10,000	\$30,000	
MMC - Amgen Marketing and PR support		\$10,000 \$1,275		
MMC – Cambria map brochure creative	12 months	\$1,273 \$41,600		
Managing Asst J Mitchell	12 1110111115			
Susan Aldridge – extended map usage fee Savor – Covell Adventure Tour		\$300 #3,000	¢2 000	
		\$3,000 #4,080	\$3,000 ¢4,000	
Cambria Historical Society ScareCrow Festival Sponsorship		\$4,980 #3,000	\$4,980	
Main Street Center Strip Upkeep and Maintenance		\$3,000 #F 000		
Chamber of Commerce Monument Sign matching funds		\$5,000 #4,830	#4 920	
Cambria Historical Society Harvest Festival Sponsorship Certified Folder distribution in Pismo Welcome Center		\$4,830 #300	\$4,830	
		\$300 \$16,500		
TripAdvisor Community page and banner ads		\$16,500 \$2,420		
MMC – Cambria map brochure Savor – Porta Potty and Lunch Stipend		\$2,420 \$270		
Cambria Historical Society – Tree Lighting		\$1,986	\$1,986	
Paso Wine Alliance – BlendFest on the Coast		\$1,980 \$5,000	\$1,980 \$5,000	
Administrative annual contract		\$45,000 \$45,000	\$3,000	
		\$4,998	¢4 000	
Sunrise Rotary – Craft Beer & Crab Festival  Jack Rabbit contract extension	2 months	\$3,000	\$4,998	
Chamber of Commerce Art & Wine Festival	2 1110111115	\$3,000 \$1,700	\$1,700	
Stewardship Beautification Kit and Community Meeting		\$8,000	\$1,700	
Fresno TV station live cam with weather report		\$24,000		
Erioca CA Vintage Bike Ride		\$24,000 \$7,499	\$7,499	\$2,500
Whale Trail Interpretive Sign		\$3,569	<b>Ψ7,433</b>	\$2,300
Archer & Hound contract extension	3 months	\$60,915		
Savor Adventure Tour Sponsorship	5 months	\$3,000	\$3,000	
Arthritis Foundation Bike Ride Event		\$10,000	\$10,000	\$5,000
Camp Ocean Pines Sculpture Event Grant		\$800	\$10,000	\$5,000
Jack Rabbit contract	6 months	\$9,000		
Scarecrow Festival sponsorship	0 1110111113	\$4,995	\$4,995	
American Legion July 4th Twilight Pops Concert		\$3,000	\$3,000	
Archer & Hound marketing contract		\$465,705	Ψ5,000	
Managing Assistant new hire annual contract	12 months	\$42,000		
Main Street Center Strip Upkeep and Maintenance	12 1110116115	\$3,000		
World Town Crier Tournament – Cambria cry		\$1,405		
Cow Parade Sponsorship		\$14,000	\$14,000	
Historic Cambria Sign Restoration		\$850	φ11,000	
Beautify Cambria Trash Can Maintenance Grant		\$360		
Historical Society Harvest Celebration Kickoff Dinner		\$2,705	\$2,705	
Historical Society Harvest Celebration Farm Tour		\$3,600	Ψ2// 03	
Certified Folder Display Service		\$285		
BlendFest on the Coast		\$7,500	\$7,500	
Chamber Art & Wine Festival tent sponsorship		\$1,800	\$1,800	
Savor Adventure Tour additional expenses		\$283	Ψ1/000	
Holiday in the Pines Tree Lights		\$3,156	\$3,156	
Big Big SLO Live Entertainment content for APP		\$2,400	75,150	
Eroica Bike Ride Sponsorship		\$5,000	\$5,000	
Beautify Cambria Cigarette disposal tubes		\$3,807	+5,000	
Historical Society Cambria Sesquicentennial		\$5,000		
		Ψ3,000		

American Legion July 4th Celebration		\$12,500		
•				
Stewardship clean-up bags, training, & loop reprint		\$8,000	¢22 102	
Scarecrow Festival sponsorship		\$22,192	\$22,192	
Cow Parada spansorship of 1 additional "shared" cows		\$6,000		
Cow Parade sponsorship of 1 additional cow	2 ,,,,,,,,,,	\$3,000		
Managing assistant contract renewal	2 years	\$84,000		
Certified Folder		\$285		
Cow Parade sponsorship to add 4th cow		\$3,000		
Beautify Cambria Main Street Medians and Sidewalk Strip Pla	antings	\$4,950	±4 F00	
Chamber Art & Wine Festival sponsorship		\$4,500	\$4,500	
Harvest Festival sponsorship		\$4,600	\$4,600	
Arthritis Foundation CC Class Bike Tour		\$4,999	\$4,999	
Paso Wine BlendFest on the Coast 2017 sponsorship		\$7,500	\$7,500	
American Legion Flag Memorial Project		\$8,200	+2.456	
Cambria Chamber Holiday in the Pines		\$3,156	\$3,156	
Chamber Visitor Magazine Travel APP ad		\$650		
Discovery Loop Map reprint		\$2,000		
Beautify Cambria trash can planter sponsorship		\$750		
Farmer's Market St Patrick's Day Celebration		\$2,000		
Sunset Rotary Wine Festival Dinner Gala		\$2,000		
Chamber Olallieberry Festival sponsorship		\$2,000	\$2,000	\$1,000
American Legion July 4th Fireworks		\$8,500	\$8,500	
ScareCrow Festival Sponsorship		\$15,000	\$15,000	
A&H 2-year Marketing contract	2 years	\$600,000		
Cambria Film Festival		\$4,500	\$4,500	\$2,250
CBID Rural Road Trip co-op RoadTrippers Influencer Program	n	\$3,750		
Cambria Chamber Art & Wine Festival 2018		\$7,000	\$7,000	
Cambria Historical Society Harvest Festival sponsorship		\$1,500	\$1,500	
Cambria Magazine ad		\$650		
Beautify Cambria Main Street Median Maintenance (\$1,500)		\$1,500		
Historical Society Holiday in the Pines tree lights		\$900	\$900	
Paso Wine BlendFest sponsorship		\$7,500	\$7,500	
Beautify Cambria Planter sponsorship on new trash and recy	cling	\$720		
Cambria Chamber Sign at north gate		\$1,400		
Chamber Zagstar Bike Sharing program		\$10,000		
Scarecrow Festival sponsorship		\$15,000	\$15,000	
American Legion July 4th sponsorship		\$6,000	\$6,000	
Film Festival sponsorship		\$4,500	\$4,500	\$2,250
Certified Folder contract		\$1,200		
LFA admin Managing Assistant	2 years	\$84,000		
SLO CAL Highway 1 reopening co-op		\$5,000		\$5,000
Chamber Visitor Guide/Cambria Magazine ad		\$650		
Cambria Chamber Art & Wine Festival sponsorship		\$5,000	\$5,000	
Cambria Christmas Market Shuttle		\$14,375	\$14,375	
Eroica CA sponsorship		\$20,000	\$20,000	\$5,000
American Legion July 4th Celebration sponsorship		\$4,000	\$4,000	
Beautify Cambria Trash Receptacle garden sponsorship		\$720		
Scarecrow Festival sponsorship		\$10,000	\$10,000	\$5,000
Arthritis Foundation Bike Ride sponsorship		\$8,375	\$8,375	
A&H contract renewal	2 years	\$610,000		
Chamber Visitor Guide ad		\$650		
Allied Arts Cambria Film Festival		\$2,250	\$2,250	\$2,250
Chamber Art & Wine Festival		\$5,000	\$5,000	
EroicaCA		\$30,000	\$30,000	\$10,000
Christmas Market Shuttle		\$52,000	\$52,000	
BlendFest sponsorship		\$7,500	\$7,500	\$2,500

ScareCrow Festival sponsorship	\$10,000	\$10,000	\$5,000
Lawn Bowling tournament	\$4,999		\$2,500
Beautify Cambria trash receptacle planter sponsorship	\$720		
J Jackson Managing assistant contract renewal 2 years	\$84,000		
Arthritis 20th Annual CA Coast Classic Bike Tour			\$5,000
Chamber of Commerce Visitor Center	\$20,000		
ScareCrow Festival sponsorship	\$10,000	\$10,000	\$5,000.00
Beautify Cambria TRPR sponsorship	\$720		
A&H marketing contract renewal 7/1/21-6/30/23	\$660,000		
Arthritis Foundation Bike Ride sponsorship	\$10,000	\$10,000	\$5,000.00
Lawn Bowling sponsorship	\$2,500	\$2,500	\$2,500.00
BlendFest sponsorship	\$7,500	\$7,500	\$2,500.00
Country Coast Classic Bike Ride sponsorship - refund received	\$870		\$870.00
A&H Marketing Contingency and VisitCambria domain purchase	\$10,000		
Cambria Chamber Art & Wine Festival - postponed	\$8,500	\$8,500	
Cambria Chamber Christmas Market Shuttles ca	anceled		
Cambria Chamber Art & Wine Festival - canceled; funding kept for 2023 event			
Cambria Historic Sign Restoration	\$2,600		
Cambria Lawn Bowls 4 Person Teams	\$2,500		
Cambria Lawn Bowls Pairs Tournament	\$2,500		
Cambria Skate Day	\$2,000	\$2,000	
Admin Support 2022-2024	\$87,818		
Arthritis Bike Classic 2022	\$10,000	\$10,000	
Trash/Recycle/Planter/Receptacles 2022	\$720		
Western Monarch Trail interpretive signage 2022	\$2,555.63		
Scarecrow Festival 2022	\$10,000	\$10,000	\$5,000
A&H additional marketing addendum 2022-2023	\$50,000		
BlendFest event sponsorship 2023	\$7,500	\$7,500	\$2,500
Eroica 2023	\$45,000	\$45,000	\$5,000
Lawn Bowl - 4-Person Teams 2023	\$2,500		
Lawn Bowl - Pairs Tournament 2023	\$2,500		
Marketing Contract Renewal 2023-2025	\$600,000		
Scarecrow Festival 2023	\$15,000	\$15,000	
TRP sponsorship 2023	\$720		
Arthritis Ride sponsorship 2023	\$10,000	\$10,000	
Lions Foundation PB Lens Enclosure 2023	\$25,000		
Pickelball bleachers 2023	\$3,384		
American Legion July 4th 2023	\$4,500	\$4,500	
Cambria Chamber Art & Wine Festival sponsorship 2024	\$10,000	\$10,000	
Skatepark public bathrooms 2023	\$47,500		
Paso Wine BlendFest (also sponsored by San Simeon) 2024	\$10,000	\$10,000	
Arthritis Ride sponsorship 2024	\$10,000		
TRPR sponsorship 2024	\$720		
Managing Assistant contract renewal 2024 - 2026	\$97,490		
Christmas Market Shuttles 2024	\$61,573		
Scarecrow Festival (also funded by SSTA) 2024	\$15,000		
Lawn Bowling sponsorship 2024	\$10,000		
A&H additional marketing effort 2024- 2025	\$200,000		
BlendFest on the Coast (funded by CTB and SSTA) 2025 Chamber Art & Wine event sponsorship 2025	#10 000		
	\$10,000 \$10,000		

**Unincorporated San Luis Obispo County** 

**Tourism Business Improvement District (CBID)** 

admin@SLOcountyBID.com | 805.547.2243

Highway1RoadTrip.com | Highway 1 Tourism Alliance

81 Higuera, Suite 220, San Luis Obispo, CA 93401

Dear Tourism Partner,

As a valued lodging partner of our Highway 1 tourism community in unincorporated San Luis Obispo County, your insights and experience are essential to the future of our region's success.

The **Highway 1 Tourism Alliance** (also known as the CBID) is currently undertaking a process to better understand the needs of our partners and ensure the long-term vitality of our destination. As part of this effort, we are reaching out to our lodging constituents like you to provide critical input through a short, 10-minute survey.

# Please take a few minutes to complete the survey here:

survey electronically by using the QR code or link above.

English: surveymonkey.com/r/H1RT-eng

Spanish: surveymonkey.com/r/H1RT-esp



We've included a paper survey and envelope; however, we encourage you to complete the

Your feedback will help guide our marketing, destination development, and visitor management strategies, as well as inform how we collaborate with other tourism organizations like Visit SLO CAL and Visit California. This information will support the direction of local community funding and ensure accountability in how we all invest in tourism —benefiting the communities and businesses that make this region so special.

Whether you operate a boutique hotel, a coastal inn, a B&B, or a vacation rental, your voice matters. Your participation in this survey will help shape how we move forward together, ensuring our efforts align with your needs and priorities.

If you are a vacation rental owner and use a management company (VRMC) to oversee your property, you may authorize them in writing to respond on your behalf.

We know your time is valuable, and we sincerely appreciate your input. Together, we can build a stronger, more resilient tourism economy for Highway 1. We also invite you to attend your Local Fund Area board meetings to learn more. Please don't hesitate to reach out to us with questions.

Warm regards,

Cheryl Cuming

Highway 1 Tourism Alliance/unincorporated County Business Improvement District (CBID) www.highway1roadtrip.com

Cheryl Cuming, H1TA Chief Administrative Officer admin@SLOcountyBID.com | www.highway1roadtrip.com/member

## **Board of Directors**

Aaron Graves *Chair* 

Melissa Kurry Vice Chair

Mike Hanchett

Laila Fiege-Kollmann

Gary Setting

**Bram Winter** 

Cheryl Cuming Chief Administrative Officer

> Tessa Cornejo County Liaison



# **Cambria Tourism Board Budget**

Revenue & Expenses
Fiscal Year Ending June 30, 2026

						<u>July</u>		<u>August</u>	9	<u>September</u>		Collections Year to Date	,	O Collections with Carry <u>Forward</u>
Revenue														
Carry Forward	\$	238,717.69		Actual Revenue:										
Projected General Collections	\$	491,906.91		General Collections	\$	66,963.33	\$	43,524.46			\$	110,487.79		
Projected Air BnB Collections	\$	41,850.56		Air BnB Collections	\$	2,257.83	\$	1,953.22			\$	4,211.05		
TOTAL Carry Forward + Projected Collections	\$	772,475.16		TOTAL:	\$	69,221.16	\$	45,477.68	\$	-	\$	114,698.84	\$	353,416.53
Expense Description	<u>Bu</u>	dget Amount	Ur	billed Balance									ΥT	D Expenses
Administration														
Administrator - General Fund	\$	37,365.00	\$	37,365.00	\$	-							\$	-
District Administration Fees	\$	10,635.00	\$	8,340.01	\$	1,385.44	\$	909.55					\$	2,294.99
H1TA Annual Fees	\$	14,724.00	\$	6,096.54	\$	4,815.30	\$	3,812.16					\$	8,627.46
Administrator - Local Fund	\$	45,904.56	\$	38,253.80	\$	3,825.38	\$	3,825.38					\$	7,650.76
Reimbursements Expense	\$	1,600.00	\$	1,600.00	\$	-							\$	-
ADMINISTRATION TOTAL	\$	110,228.56	\$	91,655.35	\$	10,026.12	\$	8,547.09	\$	-			\$	18,573.21
Marketing: Archer & Hound														
Visit Cambria - Media & Outreach	\$	206,570.00	\$	173,904.52	\$	14,891.32	\$	17,774.16					\$	32,665.48
Visit Cambria - Content Development	\$	47,100.00	\$	42,300.00	\$	1,450.00	\$	3,350.00					\$	4,800.00
Cycle Central Coast	\$	52,000.00	\$	41,700.16	\$	5,149.32	\$	5,150.52					\$	10,299.84
Hard Costs/Subscriptions/Reports/Mgmt	\$	94,288.00	\$	58,492.00	\$	31,073.00	\$	4,723.00					\$	35,796.00
Contingency Fund	\$	42.00	\$	42.00	\$	-	\$	· -					\$	-
MARKETING TOTAL: ARCHER & HOUND	\$	400,000.00	\$	316,438.68	\$	52,563.64	\$	30,997.68	\$	-			\$	83,561.32
OUTREACH	\$	2,000.00	\$	2,000.00									\$	-
EVENTS	\$	118,000.00	\$	100,000.00	\$	18,000.00							\$	18,000.00
EXPENSE TOTAL	\$	630,228.56			\$	80,589.76	\$	39,544.77	\$	_			\$	120,134.53
Capital Reserve	\$	140,000.00	\$	140,000.00									\$	-
General Contingency Fund	<b>I</b> \$	2,246.60	\$	2,246.60									\$	-
TOTAL EXPENSES, CAP RESERVE & CONTINGENCY	\$	772,475.16			\$	80,589.76	\$	39,544.77	\$	-			\$	120,134.53
		N	let N	Ionthly Revenue	\$	(11,368.60)	\$	5,932.91	\$	-		TOTAL FUNDS AVAILABLE	\$	233,282.00
Current Contingency Fund Balance				-	_	· · · · · ·	-	· ·			-			

Current Contingency Fund Balance

Includes Cap Reserve & Contingency Funds

# **Cambria Tourism Board Marketing Budget**

Fiscal Year Ending June 30, 2026

		Total Budget		Unbilled		July		August	September	<u>T</u>	otal Billed
Visit Cambria - Media & Outreach	\$	206,570.00	\$	173,904.52	\$	14,891.32	\$	17,774.16	\$ -	\$	32,665.48
E-Blast - Development (Quarterly Curated Funnel)	\$	5,400.00	\$	5,400.00						\$	-
E-Blast - Development (Monthly Content)	\$	5,400.00	\$	4,500.00	\$	450.00	\$	450.00		\$	900.00
Social Media Management (FB,IG,PIN)	\$	43,200.00	\$	36,000.00	\$	3,600.00	\$	3,600.00		\$	7,200.00
Meta - Traffic & Engagement Campaign	\$	36,000.00	\$	30,001.03	\$	2,999.85	\$	2,999.12		\$	5,998.97
Meta - Lodging Retargeting	\$	4,200.00	\$	4,200.00						\$	-
Meta - Newsletter Campaign	\$	4,800.00	\$	4,000.06	\$	400.00	\$	399.94		\$	799.94
Meta - Seasonal Weather Trigger Campaign	\$	7,520.00	\$	5,439.47	\$	551.12	\$	1,529.41		\$	2,080.53
Pinterest - Wedding Campaign	\$	20,400.00	\$	17,208.96	\$	1,434.35	\$	1,756.69		\$	3,191.04
Google Ads	\$	36,000.00	\$	30,492.25	\$	2,469.40	\$	3,038.35		\$	5,507.75
Cambria Insider Quarter page ad	\$	700.00	\$	700.00						\$	-
Wayfinding Sign - Sign holder (15 quantity)	\$	3,750.00	\$	3,750.00						\$	-
Seasonal 22x28 Sign Design/Printing (30 quantity)	\$	7,200.00	Ś	7,200.00						Ś	-
CBID Co-op	\$	4,000.00	Ś	4,000.00						Ś	-
Summer Marketing Campaign	\$	12,000.00	\$	5,012.75	\$	2,986.60	\$	4,000.65		Ś	6,987.25
Christmas Market Marketing Campaign	Ś	4,000.00	Ś	4,000.00	•	,		,		Ś	· -
Winter Marketing Campaign	\$	12,000.00	\$	12,000.00						Ś	_
Visit Cambria - Content Development	\$	47,100.00	\$		Ś	1,450.00	\$	3,350.00	\$ -	\$	4,800.00
Bi-monthly Landing Page	\$	6,300.00		5,250.00	-	_,	\$	1,050.00	•	\$	1,050.00
Blog Content & SEO	\$	5,100.00		4,250.00	Ś	850.00	•	,		\$	850.00
General/Ongoing Websites & App Edits (Visit & CCC)	\$	7,200.00	\$	6,000.00		600.00	Ś	600.00		Ś	1,200.00
App Itinerary & Tour Development	Ś	6,300.00	\$	6,300.00	-		-			Ś	_,
Ad Production/Creative Development (Visit Cambria)	Ś	10,200.00	Ś	8,500.00			Ś	1,700.00		Ś	1,700.00
Video & Photo Asset Gathering	Ś	9,000.00	\$	9,000.00			~	1,700.00		Š	-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Influencers/Visiting Journalists Lodging/Expenses	Ś		Ś	3,000.00						Ś	_
Cycle Central Coast	\$	52,000.00	\$		\$	5,149.32	\$	5,150.52	¢ -	\$	10,299.84
E-Blast Development	\$	3,600.00	•		\$	450.00	-	450.00	7	\$	900.00
Social Media Management	\$	24,400.00	Ś	19,000.00	Ś	2,700.00		2,700.00		\$	5,400.00
Meta - Traffic & Engagement Campaign	\$	11,200.00	\$	8,400.16	\$	1,399.32		1,400.52		\$	2,799.84
Blog Development & SEO/GEO	\$	4,800.00	\$	3,600.00		600.00		600.00		Ś	1,200.00
Visiting Influencers Expenses (Video & Photo Asset Gathering)	\$	3,000.00	Ś	3,000.00	Y	000.00	Ţ	000.00		Ś	-,200.00
Cambria Cycle Event	\$	5,000.00	\$	5,000.00						\$	
Hard Costs/Subscriptions/Reports/Management	\$	94,288.00	\$	58,492.00	ć	31,073.00	\$	4,723.00	ć	\$	35,796.00
Account and Media Management, Meetings	\$	36,000.00	\$	30,000.00	\$	3,000.00	-	3,000.00	•	\$	6,000.00
Website Hosting - Visit Cambria	\$	3,120.00	\$	2,600.00		260.00		260.00		\$	520.00
Website Hosting - Visit Cambria Website Hosting - Cycle Central Coast	\$	240.00	Ś	200.00	ب	20.00	ڔ	20.00		Ś	40.00
Accessibility Annual Subscription - VC & CCC Websites	\$	1,490.00	\$	1,490.00		20.00		20.00		\$	40.00
·	\$ \$	5,700.00	\$		\$	475.00	\$	475.00		Ś	950.00
Media Monitoring	\$	6,978.00	\$	4,750.00 6,000.00	\$	489.00		475.00		ş Ś	950.00
E-Blast Subscription (up to 50,000)	\$	830.00	\$	532.00	\$	199.00		99.00		ş Ś	298.00
CCTC Membership, Website SSL, Domain Renewals, Misc.			•	332.00	•		Ş	99.00		ş Ś	
Footfall Software Subscription	\$	26,250.00	\$	9 000 00	Ş	26,250.00					26,250.00
App Annual Subscription	\$	8,000.00	\$	8,000.00	,	200.00	,	200.00		\$	700.00
Monthly Reports + Annual Planning Recap Report	\$	5,680.00	\$	4,920.00	\$	380.00	\$	380.00		\$	760.00
Contingency Fund	\$	42.00	\$	42.00	>	-	\$	-	\$ -	\$	-
Miscellaneous	\$	42.00	\$	42.00	ć	F2 FC2 C4	۲.	20.007.00	<u> </u>	<b>\$</b>	02.501.22
Total Marketing Services:	\$	400,000.00	Ş	316,438.68	Ş	52,503.64	\$	30,997.68	\$ -	\$	83,561.32

# **Cambria Tourism Board**

Grant Funding Detail Fiscal Year Ending June 30, 2026

Date Approved	Description		Amount Approved	 Amount Paid	Amount Outstanding		
	Outreach Committee:						
	Outreach Committee Total Gran	nts: \$	-	\$ -	\$	-	
5/13/2025	Event Committee: Arthritis Foundation	\$	10,000.00	\$ 10,000.00	\$	-	
5/13/2025	Cambria Lawn Bowls	\$		\$ 8,000.00	\$	-	
	Event Committee Total Grai	nts: \$	18,000.00	\$ 18,000.00	\$		
	Contingency Funds						
					\$	-	
	Contingency Fund Total Grants and Fe	es: \$	-	\$ -	\$	-	
	Grand Total Gra	nts:	18,000.00	\$ 18,000.00	\$	-	