Highway 1 Tourism Alliance (H1TA)

Local Area Fund: Application

Event Title: Arthritis Foundation's 25the Annual California Coast Classic Bike Tour

Dates: September 6-13, 2025 (emphasis will be placed on events that occur in the off-season October – June)

Amount of funding requested: \$10,000 Overall budget: \$485,000

Organization Information:

Local Area: Los Angeles, CA

Submitted by:_Shannon Marang Cox Phone: 213-634-3772_E-mail: smarangcox@arthritis.org

Organization receiving funds: Arthritis Foundation

Contact Person: Shannon Marang Cox Phone: 213-634-3772

Event description, including website link:

The award-winning California Coast Classic Bike Tour is an 8-day, 525-mile ride that raises funds for the Arthritis Foundation. This boutique 24th annual tour along California's iconic Highway 1 is fully supported, open to beginners as well as experienced riders, and e-bike friendly. Join 250 cyclists who are helping people with arthritis as they ride from San Francisco to Los Angeles, enjoying ideal weather and exploring the spectacular scenery of Monterey, Big Sur, Cambria, Morro Bay, Solvang, and Ventura. Register today at Learn more at https://CaliforniaCoastClassic.org

Event Details

Last Year 2024	Current Year (projected) 2025
\$1,345,155	\$1,475,000
\$493,500	\$485,000
210	250
98%	98%
99	97+
	\$1,345,155 \$493,500 210 98%

Room night calculation: Grant funding \$10,000/\$197 (average ADR) = 51 (number of room nights that must be secured in order for event sponsorship investment to break-even)

Describe how this event will support overnight stays.

In 2015, we chose Cambria as a new destination for the CCC Tour. The support of the CTB and Cycle Central Coast has been a great enticement in this decision over the past 10 years. In 2015-2024 we have brought over 2,026 visitors, booked 645+ guest rooms and contracted catering, visited sites, shopped and dined out in Cambria during our mid-week off-season event. This is a winning partnership for CTB and Arthritis Foundation.

Our contract for 2024 provides for a block of 97+ with room revenue projected at \$23,442+ and the value of contracts for hotel at \$59,949++.

The CCC Tour falls in alignment with the CTB/CBID overall mission. This opportunity is an ongoing collaborative partnership. Arthritis Foundation wishes to continue our affiliation and build upon our success with Cambria which will serve the needs of our riders who are a desirable demographic.

^{*}please consider a vacation rental as 1 room/unit

As part of your application submission, please include financials (revenue and expenditures). Funds requested should not be used for overhead or maintenance.

Keep in mind that a percentage of the requested event sponsorship funds need to be attributed to out-of-area marketing. A detailed marketing plan should be part of your application submission.

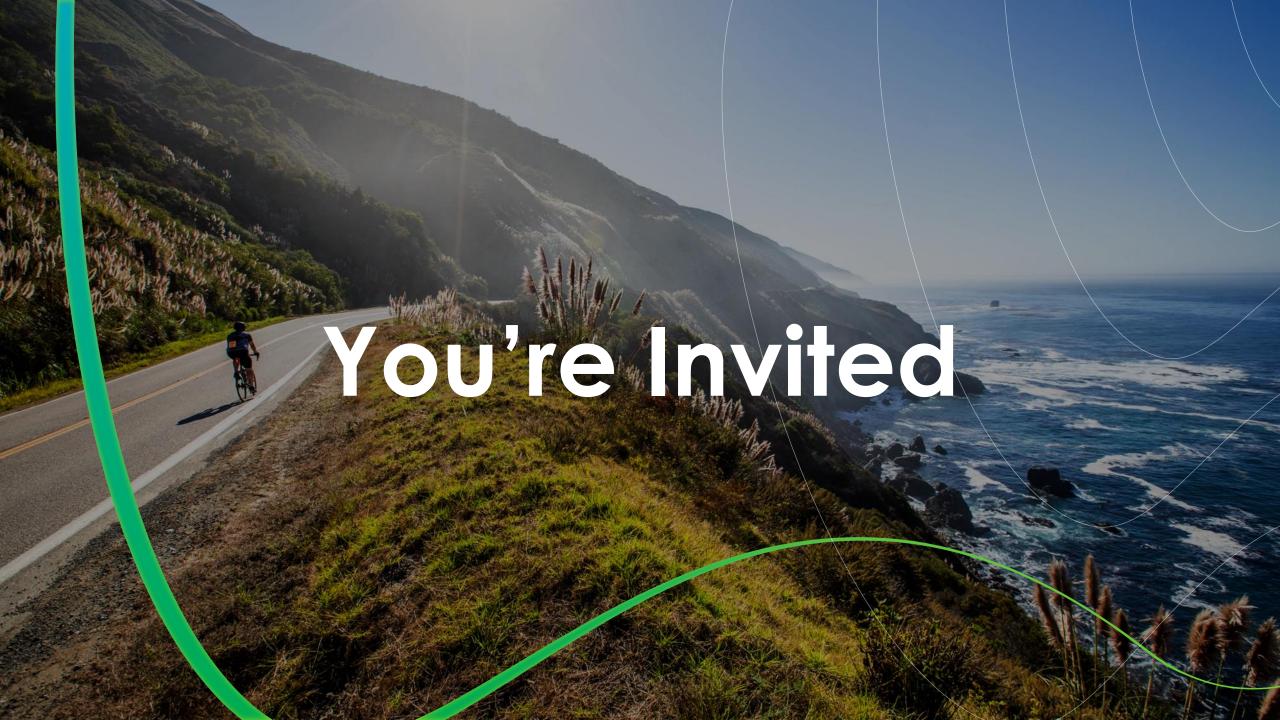
Note if your organization has received funding in previous years, include the follow-up report as part of your application submission. If funded, a Follow-up Report will need to be submitted 60 days following the conclusion of your event.

Please acknowledge that the following will be provided by initialing each:
SMC Visibility of lodging messaging : Accommodations/Places to Stay section on your website and Facebook page, with
active links to lodging information on the local fund tourism site.
SMCInclusion in promotions: Tourism logo needs to be listed as a sponsor / partner on promotional materials
including website and social media. Printed materials must also include the logo, and we ask that the tourism brand be
publicly recognized as a sponsor at the event (when applicable).
SMC Database acquisition : A mechanism must be implemented to gather email addresses from attendees, with the
agreement that these emails will be shared for inclusion in the local fund email database.
SMC Tickets for promotional purposes : Ticketed events are requested to provide 4 tickets to be used by the
tourism board for promotional purposes.
SMC Program ad: If the event includes a program, ad space is required.
If you did not initial the sponsorship criteria above, please provide an explanation of why this criterion is unable to be met:
_x Completed & signed w9 _x Financials _x Marketing Plan _x Prior year Follow-Up Report (if local fund monies have been provided in the past) _x Submitting 120 days prior to event date, and 14 days prior to the LFA board meeting
APPLICANT'S STATEMENT I have reviewed the foregoing application submitted by Shannon Marang Cox proposing a contractual project to the Highway 1 Tourism Alliance (H1TA). I understand that by signing the contract with the H1TA, that the organization will be responsible for any damage claims or other liabilities arising out of the performance of the contract. Additionally, the applicant understands that he/she is entering into a contract with the H1TA for a specific program/project and/or event and the H1TA is not making a charitable gift to the applicant. I have reviewed this application on behalf of the organization named herein-above. I am informed and believe that the applicant and/or organization can and will carry out the program/project and/or event as described. I declare under penalty of perjury that the foregoing is true and correct. Executed at, Los Angeles, California, on this 7 day of May, 2025.
By (Signature): &hannon Marang CoxPrint Name: _ Shannon Marang Cox_Title: National Senior Director

Revised: May 01, 2025

Greg Pacheco, CTB Chair

Date





Research shows that **customers only spend several seconds** reading your brand messages.

Source: Litmus

Imagine if you had their attention for several uninterrupted days.

Intrigued?



ARTHRITIS FOUNDATION®

CYCLINGEXPERIENCE





Introducing an Experiential Brand Activation Unlike Any Other

Each of us is exposed to about 11 million bits of information every day. Facebook feeds.
Instagram reels. TikTok videos. Paid ads. Real news. Fake news. Amazon reviews. SMS. DMs. Email.

Whew.

It's a lot for any company to compete with, let alone break through.

That's why we've created the brand experience of a lifetime — a moment to turn your most coveted audience into lifelong customers and brand advocates.

Consider this your official invitation.

Arthritis Foundation Cycling Experience 5

National Arthritis Destination Events

350







The California **Coast Classic Bike Tour**

525 miles along the California coast from San Francisco to Los Angeles over 8 days



The Carolina Hills Classic **Bike Tour**

225+ miles along the foothills of the Carolinas surrounding Greenville, SC & Brevard, NC over 4 days

Ok, picture this ...

350 of your most coveted potential customers converge in two of the most beautiful places in the country.

For a brief moment in their busy lives, they're not bombarded with **information or obligations.** No computers. No work pressures. No dropping the kids off at practice. No unloading the dishwasher. No answering emails.

Just inspiring, uninterrupted days outdoors to be and do something extraordinary.

And you are right there alongside them.

Eating every meal with them. Proving we're stronger than we think while pedaling beside them. Getting to know them way beyond a persona in a slide deck or a set of data in Google Analytics. They can test your products and get to know your brand. (Like, really get to know your brand.)

And before you know it, they've gone from being highly coveted prospects to influential, lifelong customers. With their strong social and community followings, they tell their friends, who tell their friends, who tell their friends.

That's the magic that happens during Arthritis Foundation Cycling Experience destination events.

Take Your Experiential Marketing to an Entirely New Gear

The Arthritis Foundation's national destination event series, Arthritis Bike Classic, has two incredible endurance events that challenge ordinary people to do something extraordinary to support the 60 million kids and adults living in daily pain from arthritis.







Multi-day, fully supported bike tours

that takes participants at their own pace down California's iconic Highway 1 from San Francisco to Los Angeles, and the Carolina Hills surround Greenville, SC and Brevard, NC.



Limited number of influential participants

to create an intimate, immersive and intentional experience — open to beginners, experienced riders and e-bikes

Large crew and volunteers

on site to support participants



includes apparel package, camping fees, fully supported rest stops, mechanical support, daily luggage transfers, catered breakfasts and dinners, nightly entertainment, social hours, and opening/closing ceremonies (and you can be part of all of it!)

Award-winning

California Coast Classic named "One of the 30 Best Road Biking Trips" by Outside Magazine



sleep, and eat, but a leader in a van sets up snack stops and water refills and hauls your gear. It's like an

egoless, six-cylinder domestique (\$1,495 for six days).

Supports 1 in 4 of your customers and employees

with arthritis by raising critical funds for the Arthritis Foundation





Our Participants Can Become Your Customers



Gender

60% men 40% women

85%

Have college and/or advanced graduate degrees

80%
are high net worth

- Annual income of \$150,000+
- Giving capacity of \$150,000+
- Real estate holdings worth \$1.5 million+

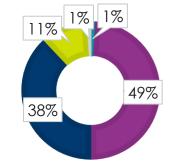


Affinity for cycling, outdoor adventure, endurance events and travel



Represent 17 states and international locations

Tour Ridership by Age



- ■77+ years of age
- ■59-77 years of age
- 43 to 58 years of age
- ■27 to 42 years of age
- 18 to 26 years of age

An Immediate Return on Experience

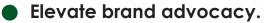
Connect with new potential customers who are influential in their communities.
Build lasting relationships with an affluent and active audience.

40% of consumers report feeling increased brand loyalty after participating in a brand experience. (Source: EventTrack)

Increase brand understanding and affinity.

Participants can try, test and experience your products for eight consecutive days. This is especially beneficial for complex offerings that may require more explanation, time to test or are at higher price points.

78% of consumers are more likely to purchase a product after having a positive brand experience. (Source: PwC)



Increase word-of-mouth marketing for your brand and social media engagement among an influential audience that return to more than 24 states across the US.

Customers who attend a brand event are 85% more likely to recommend the brand to others. (Source: Harvard Business Review study)

Differentiate your brand.

The event offers robust and visually stunning opportunities for endless content creation.

Deepen employee satisfaction and engagement.
Select staff can participate in this ride of a lifetime alongside your potential customers.

Align with what your customers and employees care about.

Align your brand with the world's leading nonprofit committed to conquering the number one cause of disability in America with an active lifestyle segment that believes we are capable of more than we believe is possible.







Accelerate your brand on a nationwide stage

7.46BILLION

Total potential earned media impressions

\$1.3 MILLION

Total earned media ad equivalency

1+
MILLION

Social media reach across Arthritis Foundation owned channels







Day 0 Fri., Sept. 5 Day 1 Sat., Sept. 6 Day 2 Sun., Sept. 7 Day 3 Mon., Sept. 8 I wanted Day 4 Tues., Sept. 9 to do Day 5 Wed., Sept. 10 something Day 6 Thurs., Sept. 11 impossible. Day 7 Fri., Sept. 12 Day 8 Sat., Sept. 13 California Coast Classic finisher

California Coast Classic Imagine the brand experiences you can create during this inspiring itinerary.

San Francisco

Connect and engage with participants during packet pick-up.

San Francisco to Santa Cruz

Starting in San Francisco, participants ride through Half Moon Bay and catch a tailwind into Santa Cruz, completing 85 miles and 5,100 feet of elevation.

Santa Cruz to Monterey

Day 2 takes participants 51 miles and 2,000 feet of elevation through the dramatic California countryside and Cannery Row before resting for the night in picturesque Monterey.

Monterey to Big Sur

Heading south from Monterey, participants ride 47 miles and ascend 2,800 feet into the spectacular vistas of Big Sur. Stick your feet in the river at the River Inn just two miles before camp!

Big Sur to Cambria

As participants wind their way through the scented forests of Big Sur, they continue into the community of Cambria. Day 4 concludes after 68 miles and nearly 6,100 feet over the Twin Sisters.

Cambria to Oceano

If the pedaling doesn't take your breath away, the scenery will! At 58 miles and 1,700 feet, participants ride along world famous shoreline through Cayucos, Morro Bay and into Pismo Beach.

Oceano to Buellton

As participants cycle through wine country, they'll enjoy quiet roads and beautiful vineyards. After 66 miles and 3,600 feet of incredible riding, celebrate with local wine tastings and dinner.

Buellton to Ventura

This spectacular 87 miles and 3,400 feet in elevation wind through Solvang, Santa Barbara and Hope Ranch, then along the coastal bike path, finishing at the beach in Ventura.

Ventura to Los Angeles

After the final 63 miles and 1,800 feet of rolling hills along the gorgeous coast into Malibu, participants cross the finish line to fanfare and an emotional welcome. A victory party celebrates this once-in-a-lifetime experience.



Carolina Hills Classic Cultivating community in a mecca for cycling against stunning natural beauty.

"I discovered my passion for the Arthritis Foundation along the route of the California Coast Classic Bike Tour. Pedaling alongside dedicated supporters was truly life-changing. Their stories, struggles, and triumphs continue to fuel my determination to make a difference. Join us in the spirit of camaraderie, philanthropy, and adventure as we share the hospitality and beauty of the East Coast."

— Joel Young
Arthritis Cycling Experience co-chair



Day 0

Wed., June 11

Greenville, South Carolina

Assemble in Greenville and ride at your leisure through the rolling hills of Greenville! Collect your rider packet, explore Falls Park on the Reedy and Liberty Bridge and join us for the inaugural welcome reception.

Day 1

Thurs., June 12

Clemson, South Carolina

Ready... Set...Pedal! Participants begin in Greenville and explore regional sights and views southeast into Clemson.

Day 2

Fri., June 13

Brevard, North Carolina

If the pedaling doesn't take your breath away, the scenery will! From rolling terrain, lake views and farmlands to the Land of Waterfalls, participants ride from Clemson to Brevard.

Day 3

Sat., June 14

Brevard, North Carolina

Riders settle into their second night's lodging in Brevard, a vibrant Southern mountain town with art galleries, breweries, and cafes. The Day 3 bike route is a dynamic mix of terrain that includes rolling hills, sharp turns, and mountain climbs.

Day 4

Sun., June 15

Greenville, South Carolina

After the final Greenville rolling hill miles are logged, participants cross the finish line to fanfare and an emotional welcome. A victory party celebrates this once-in-a-lifetime experience.





ACTIVATION AT EVENTS

- Official company team with waived registration fees for 5 company riders (at both events)
- Opportunity to include items in event goodie bags
- One FREE compled spot on Tour (waived registration and fundraising commitment) for a Cycle Central Coast giveaway promotion

ARTHRITIS FOUNDATION CYCLING EXPERIENCE



BENEFITS

- Your company will be identified as an official Champion Partner of the Arthritis Foundation's California Coast Classic (CCC) Cycling Tour
- o Company logo + URL featured on event website
- 3 social posts with company tag on Arthritis Foundation Cycling and Arthritis Foundation market social channels
- Company logo on event e-newsletters and one sponsor spotlight feature story about your brand
- o Logo on 2025 apparel for all participants deadline June 1, 2025
- o Logo on event collateral + signage (e.g., banners)
- Exhibit table at packet pick up at Start Lines and at Finish Lines for both events
- Cycle Central Coast logos on digital Travel Planner document, a key resource for all participants
- 4 tickets for CTB for social hour, program and dinner in Cambria on Night 4 Tuesday September 9



A Little More About Us

The Arthritis Foundation is **boldly pursuing a cure for America's #1 cause of disability** while championing the fight to conquer arthritis with lifechanging science, resources, advocacy and community connections.

We Are the Champions of Yes

- Largest and most trusted nonprofit organization solely dedicated to ending arthritis
- Help nearly 60 million kids and adults annually
- Provide day-to-day resources and a life-changing community of support while improving patient care and advancing scientific discoveries
- Nationwide footprint that reaches every corner of the United States

Why We Ride

1 in 4

Kids and adults living in daily pain due to arthritis of every gender, race and ethnicity 77%

Parents of kids with arthritis who say pain interfered with ability to sleep, pay attention, run or walk in past week 48%

Arthritis is more than physical pain — nearly half of people with arthritis say they feel down, depressed or hopeless

\$303B+

Health care costs and lost wages annually





Arthritis Foundation Cycling Experience

2025 Marketing & Communications Roadmap

Created by SPEC PR

January 2025





We're Riding for a World Where People with Arthritis Live a Life without Limits

Arthritis Foundation Cycling Experience produces two fully-supported bike tours on unparalleled routes in California and the Carolinas to fuel the Arthritis Foundation's advocacy, scientific research and life-changing programs.

The California Coast Classic is "The Ride of a Lifetime" and the Arthritis Foundation's flagship fundraiser, garnering over \$1M each year.

The Carolina Hills Classic is a new, East Coast destination bike tour that expands the legacy and reach of Arthritis Foundation Cycling.

Critical funds raised through AFCE events increase quality of life with support and advocacy, improve access to health care, provide kids' summer camps, support arthritis conferences, and fund research for better treatments and a cure for arthritis.







Arthritis Foundation Cycling Experience

Business Goals:

- 1. <u>Sell out registration</u> for 2025 Cycling Experience events in June and September
- 2. Nurture and build AFCE communities
- 3. Grow awareness and education for the Arthritis Foundation mission and impact
- 4. Support Foundation and Event-specific <u>corporate partnerships</u>

To achieve these goals, AFCE and SPEC PR will execute an integrated marketing & communications plan featuring:

Email Marketing (Newsletters), Social Media, Media Relations, Ambassador Programming, and Select Paid Advertising



AFCE + SPEC PR

SPEC is a PR agency focused on Outdoor Recreation

- Strategic Communications
- Media Relations & Experiential
- Social Media
- Content Creation
- Brand Marketing Partnerships
- beCause Marketina

SPEC's approach to Arthritis Foundation Cycling:

- Efficient and budget-conscious to maximize the funds raised for the Arthritis Foundation
- Deliver a high ROI by combining our experience and expertise in PR and social media marketing, along with our cycling/outdoor recreation background.
- Work seamlessly alongside AFCE leadership as an extension of its staff

























PR, Communications & Social Media KPIs - 2024 California Coast Classic

Total Potential Earned Media Reach

12M

TV: 91,905 (79.17% Reporting)

Web: 11,957,590 (79.17% Reporting)

Total Earned Media Ad Equivalency

\$122k

TV: \$11,804.31 (79.17% Reporting)

Web: \$110,637.91 (79.17% Reporting)

Total Earned Media Stories

24

- TV Broadcasts: 11
- Web Articles: 13

Total CCC Channels' Social Media Reach*

555k

- Paid: 519k; Organic: 12k
- **Engagement: 7.2k reactions**
 - Video views: 1.6M
 - New Riders 12/14/23 9/30/24: 97

Newsletter Reach

30,906

- Number sent: 57,385
- Ave Audience Size: 1,551
 - 30,906 Opened / Open Rate: 58%

Rider Registrations

233

- 136 Vet riders (-13 vs '23)
- 97 New riders (-11 vs '23)
- -24 riders vs 2023





2024 AFCE PR, Communications & Social Media Wins and Opportunities

Wins:

- Social Media: Seamless transition to AFCE channels with continued growth and engagement. Paid campaigns captured 800% ROI. CPA decreased significantly.
- Newsletters: Continued to produce meaningful, mission-driven communications with open rates that exceed the nonprofit services industry average (58% vs. 35%) and keep the CCC audience engaged.
- Earned Editorial: Continued to capture critical online and broadcasted earned media placements, with reduced wire distribution, elimination of paid support, and continued headwinds in overall earned editorial space.
- □ Coordination/Collaboration: Continue to enjoy building on relationships and sharing creative ideas, strategy, tactics, and success with key sponsors like Amgen and Hansgrohe, AF MarCom team, CCC riders, mission ambassadors, and leadership committee members.

Opportunities:

- Maintain and increase social media outreach.
- Mainstream media outreach.
- National Celebrity Ambassadors.
- National advertising campaigns.
- Engage riders and sponsors more to increase "shared" social media activity for CCC.
- Edit and produce videos for Educational Campaign, CCC25 Retrospective, and Mission Ambassadors.
- Increase pre- and on-tour photo/video support to improve social media content and other marketing assets.



AFCE Newsletters

Manage Database, Manage Templates, Optimize Images, Write and Distribute

Event Staffing

Newsletters, Social Media, Media Relations, Photo and Video, Content Creation

Content

Social, Newsletters, Websites, PR/B-roll, Advertising, Shoot and Edit, Photo and Video, Photo/video archiving

Social Media

Channel Management, Content Creation, Celebrity Ambassadors, Paid Campaigns

Media Outreach

Long lead, Media tour, On-tour

Endemics, News, Travel, Health, Lifestyle





Monthly AFCE Newsletters

- Community Building
- Mission Messages
- Training Tips
- Fundraising Tips

Daily Event Newsletters

- On-Tour information
- Route Maps
- Photos and Highlights
- Sponsor Recognition
- Ambassador Stories



We Ride Together as Champions of Yes!

Saluting our Ride Your Way Participants

Sometimes, it's just not possible to attend CCC in person, and that's where <u>Ride Your Way</u> with the <u>Arthritis Challenge Experience</u> comes in! It's a personalized, virtual approach to supporting the Arthritis Foundation and being part of the CCC community. RYW participants have the freedom to pedal however they want, whenever they want, and to set their own fundraising goals. From spin class to bike packing, at home or in an exotic destination, CCC's RYWers help raise awareness and funds. And guess what? There's still time to sign up and join this awesome group!

This year, we're thrilled to welcome 24 Ride Your Way Participants to the CCC Family, six of whom are doing their very first virtual tour with us! We have many returning veterans as well, including Mary Norton who's completing her 15th CCC, and Kendra Laguilles, pictured below, who's a multiyear rider, volunteer, and past Mission Ambassador.

Nine teams are represented by our 2024 Ride Your Way participants, including: Amgen,
California Cowboy, Carolina Multisports, Creaky and Freaky, Team Also Touch.





Happiest of Holidays, from Us to You!

At this busy, celebratory time of year, we wish you and your loved ones the very best!

Thank you for being a part of the Arthritis Foundation Cycling Experience family.

May you have health, happiness, and a Ride of a Lifetime in 2025.

Join us in June at the Carolina Hills Classic, or in September at the California Coast Classic.

We'll be three!

With love, Shannon, Debbie, and Erir







Day-to-day management of of AFCE pages on Facebook and Instagram:

- Posting of authentic content
- Cultivation of organic followers
- Content Creation
- Collaboration Posts
- Sponsor Recognition
- Participant Community Building







wish you Merry Christmas, Happy Hanukkah.

Paid Social Media Campaigns:

- Conversion campaigns for registration
- AF National and/or Local Market opps
- Paid Collab opps (with AFCE channels)
- Awareness campaigns

KPI's from CCC24 Paid Campaigns:

Reach: 445,680

• Impressions: **2,311,452**

• Engagement:

4,224 reactions

o **161** comments

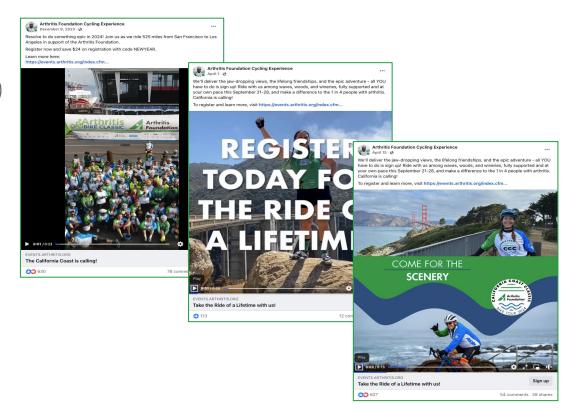
670 shares

o **18,297** link clicks

Ad Spend: \$26,311

99 Rider Registrations

• CPA: **\$265.27**







Biju Thomas, AFCE Ambassador

- Celebrity Chef
- National Cycling Ambassador
- Gout Patient

As an AFCE Celebrity Ambassador:

- CHC+CCC Event Promotion
- CHC Event Participation
- Content Creation
- Amgen Educational Campaign
- Mission Ambassador



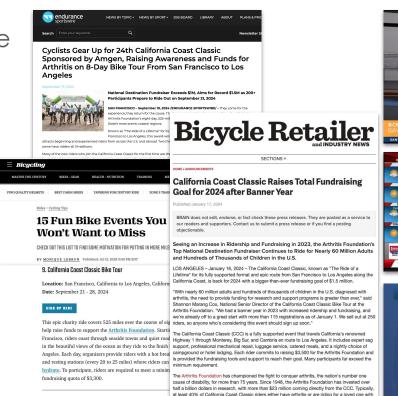




Earned Media Coverage

- Ongoing outreach
- CHC & CCC Media Tours
- National News desks
- Today Show/GMA
- Travel, Health, Lifestyle





the autoimmune disease





CYCLISTS RAISE FUNDS FOR ARTHRITIS FOUNDATION

Tuesday:

46 Miles

· Wednesday:

58 Miles

Thursday:

66 Miles

Paso Robles to Cambria

Cambria to Oceano

Oceano to Buellton

Photo & Video Production:

Creation and archiving of raw content and editing of finished projects









Project Code: 1616900100
Event Date: 9/6/25-9/13/25
Event Location: San Francisco to Los Angeles
Lead Staff: Shannon Marang Cox; Erin Starck

Event Type: _____ Walk to Cure Arthritis/Other Walk Event
Jingle Bell Run/Other Run/Walk
Dinner/Gala/Specialty Party Golf

x National Destination Event under Arthritis Foundation Cycling Experience Portfolio

DIRECT EXPENSES:

Entertainment Other (describe) Other (describe) Total: 4360 Professional Fees - Other: Photographer Law Enforcement/Security Timing/Race Results Valet Production Company 150,0 Other (describe) Total: 150,0 4366 Supplies (for participants): T-Shirts Bells Race Numbers Decorations Signage Apparel Other (describe) Total: 35,0 4375 Prizes/Awards; Raffle Prize (if purchased) Awards/Trophies/Medals Fundrainsin placentives Other (describe) Total: 35,0 4388 Facilities Facility/Site Fee Permits Green Fees Other (describe) Other (describe) Total: 225,0 4389 Food Food/Catering Liquor/Beverages Other (describe) Other (describe) Other (describe) Total: 75,0 4395 DDBC - Other: Audio/Visual Propes/Decorations Sanilation Sanilation Sales/Use Tax on T-shirts/other Insurance (for event/participants) Souvenir Program (Dinners/Galas only) Participant travel-Hotel Insurance (for event/participants) Souvenir Program (Dinners/Galas only) Participant travel-Hotel Participant travel-Ground transporation Transportation Other (describe) Other (describe)	(DDBC - Direct Donor Benefit Costs)		
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Total: 35,0	Apparel		35,0
	Other (describe)		
Raffle Prize (if purchased) Awards/Trophies/Medals Underside (describe) Other (describe) Other (describe) Total: 4388 Facilities Facility/Site Fee Permits Green Fees Other (describe) Other (describe) Other (describe) Total: 225,0 4389 Food Food/Catering Liquor/Beverages Other (describe) Other (describe) Other (describe) Total: 75,0 4395 DDBC - Other: Audio/Visual Props/Decorations Sanitation Stage/Lighting Tables/Chairs/Linens Carts Stage/Lighting Tables/Chairs/Linens Carts Sales/Use Tax on Auction Sales/Use Tax on T-shirts/other Insurance (for event/participants) Souvenir Program (Dinners/Galas only) Participant travel-Hotel Participant travel-drotel Participant travel-drotel Other (describe)		Total:	35,0
Awards/Trophies/Medals Fundraising Incentives Other (describe) Other (describe) 7			
Fundraising Incentives Other (describe) Other (describe) 3388 Facilities Facility/Site Fee Permits Green Fees Other (describe) Other (describe) Other (describe) 75.04 3389 Food Food/Catering Liquor/Beverages Other (describe) Other (describe) Total: 75.0 4395 DBC - Other: Audio/Visual Props/Decorations Sanitation Stage/Lighting Tables/Chairs/Linens Carts Photo Processing Sales/Use Tax on T-shirts/other Insurance (for event/participants) Souvenir Program (Dinners/Galas only) Participant travel-Hotel Participant travel-Ground transporation Transportation Other (describe) Other (describe) Other (describe) Other (describe)			
Other (describe) Other (describe) ### ### ### ### ### ### ### ### ### #	•		
Other (describe) Total:			
Total:	,		
4388 Facilities 225,0	Other (describe)	Total	
Facility/Site Fee	4388 Facilities	Total.	
Permits Green Fees Other (describe) Other (describe) Total: 225,0 4389 Food Food/Catering Liquor/Beverages Other (describe) Other (describe) Total: 75,0 4395 DBC - Other: Audio/Visual Props/Decorations Sanitation Stage/Lighting Tables/Chairs/Linens Carts Photo Processing Sales/Use Tax on T-shirts/other Insurance (for event/participants) Souvenir Program (Dinners/Galas only) Participant travel-Hotel Participant travel-Ground transporation Transportation Other (describe) Other (describe) Other (describe) Other (describe) Other (describe) Other (describe)			225,0
Other (describe) Other (describe) Other (describe) 7	Permits		
Other (describe) Total: 225,0	Green Fees		
Total: 225,0 4389 Food Food/Catering 75,0	Other (describe)		
4389 Food Food/Catering	Other (describe)		
Food/Catering		Total:	225,0
Food/Catering			
Food/Catering	4389 Food		
Liquor/Beverages Other (describe) Other (describe) 75al: 75,0 75ags DDBC - Other: Audio/Visual Props/Decorations Sanitation Stage/Lighting Tables/Chairs/Linens Carts Photo Processing Sales/Use Tax on Auction Sales/Use Tax on T-shirts/other Insurance (for event/participants) Souvenir Program (Dinners/Galas only) Participant travel-Hotel Participant avel-Ground transporation Transportation Other (describe) Other (describe)			75.0
Other (describe) Other (describe) Total: 75,0 4395 DDBC - Other: Audio/Visual Props/Decorations Sanitation Stage/Lighting Tables/Chairs/Linens Carts Photo Processing Sales/Use Tax on Auction Sales/Use Tax on Auction Sales/Use Tax on T-shirts/other Insurance (for event/participants) Souvenir Program (Dinners/Galas only) Participant travel-Airfare Participant travel-Hotel Participant travel-Ground transporation Transportation Other (describe) Other (describe) Other (describe)			- 7
Other (describe) Total: 75,0 4395 DBC - Other: Audio/Visual Props/Decorations Sanitation Stage/Lighting Tables/Chairs/Linens Carts Photo Processing Sales/Use Tax on Auction Sales/Use Tax on Auction Sales/Use Tax on T-shirts/other Insurance (for event/participants) Souvenir Program (Dinners/Galas only) Participant travel-Airfare Participant travel-Hotel Participant travel-Ground transporation Transportation Other (describe) Other (describe) Other (describe) Other (describe)	- · · · · · · · · · · · · · · · · · · ·		
4395 DDBC - Other: Audio/Visual Props/Decorations Sanitation Stage/Lighting Tables/Chairs/Linens Carts Photo Processing Sales/Use Tax on Auction Sales/Use Tax on T-shirts/other Insurance (for event/participants) Souvenir Program (Dinners/Galas only) Participant travel-Airfare Participant travel-Hotel Participant travel-Ground transporation Transportation Other (describe) Other (describe) Other (describe)	Other (describe)		
Audio/Visual Props/Decorations Sanitation Stage/Lighting Tables/Chairs/Linens Carts Photo Processing Sales/Use Tax on Auction Sales/Use Tax on Auction Sales/Use Tax on T-shirts/other Insurance (for event/participants) Souvenir Program (Dinners/Galas only) Participant travel-Airlare Participant travel-Hotel Participant travel-Ground transporation Transportation Other (describe) Other (describe) Other (describe)		Total:	75,0
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Tables/Chairs/Linens Carts Photo Processing Sales/Use Tax on Auction Sales/Use Tax on T-shirts/other Insurance (for event/participants) Souvenir Program (Dinners/Galas only) Participant travel-Airfare Participant travel-Forund transporation Transportation Other (describe) Other (describe) Other (describe)			
Carts Photo Processing Sales/Use Tax on Auction Sales/Use Tax on T-shirts/other Insurance (for event/participants) Souvenir Program (Dinners/Galas only) Participant travel-Airfare Participant travel-Hotel Participant travel-Ground transporation Transportation Other (describe) Other (describe) Other (describe)			
Photo Processing Sales/Use Tax on Auction Sales/Use Tax on T-shirts/other Insurance (for event/participants) Souvenir Program (Dinners/Galas only) Participant travel-Airfare Participant travel-Forund transporation Transportation Other (describe) Other (describe) Other (describe)			
Sales/Use Tax on Auction Sales/Use Tax on T-shirts/other Insurance (for event/participants) Souvenir Program (Dinners/Galas only) Participant travel-Airlare Participant travel-Ground transporation Transportation Other (describe) Other (describe)			
Sales/Use Tax on T-shirts/other Insurance (for event/participants) Souvenir Program (Dinners/Galas only) Participant travel-Airfare Participant travel-Hotel Participant travel-Ground transporation Transportation Other (describe) Other (describe) Other (describe)			
Insurance (for event/participants) Souvenir Program (Dinners/Galas only) Participant travel-Airfare Participant travel-Hotel Participant travel-Ground transporation Transportation Other (describe) Other (describe) Other (describe)			
Souvenir Program (Dinners/Galas only) Participant travel-Airfare Participant travel-Ground transporation Transportation Other (describe) Other (describe)			
Participant travel-Airfare Participant travel-Hotel Participant travel-Ground transporation Transportation Other (describe) Other (describe)			
Participant travel-Hotel Participant travel-Ground transporation Transportation Other (describe) Other (describe) Other (describe)			
Participant travel-Ground transporation Transportation Other (describe) Other (describe) Other (describe)	Participant travel-Hotel		
Transportation Other (describe) Other (describe) Other (describe)	Participant travel-Ground transporation		
Other (describe) Other (describe)	Transportation		
Other (describe)	Other (describe)		
	Other (describe)		
	Other (describe)		

Total DDBC Expenses:	493,500

INDIE	RECT	EXP	ENSES

INDIRECT EXPENSES:	
7410 Data Processing (Sphere transaction fee)	
7430 IT Services	
7500 Professional Fees & Contract Services	88,500
7510 Professional fund-raising services	
7550 Temporary help - contract	
8100 Supplies	15,000
8130 Telephone	
8131 Cellular Telephone	
8132 Internet Service	1,000
8140 Postage & Shipping	3,000
8160 Printing, copying & artwork	
8180 Materials expense (Field should not budget)	
8240 Equipment lease & rental	
8255 Equipment maintenance	
8260 Storage Unit Rental	
8310 Staff Travel	25,000
8311 Business Meeting expense	
8320 Volunteer Travel	
8410 Meetings - Facilities and meeting space rental	
8420 Meetings - Equipment rental	
8430 Meetings - Catering - food and beverage	1,000
8440 Meeting - Registration fee	
8500 Miscellaneous expenses	500
8505 Exhibits	
8531 Dues	
8532 Subscriptions	1,000
8540 Staff development	
8550 Organization Dues and Membership	
8570 Advertising expenses	60,000
Total Indirect Expenses:	195,000

SPEC PR	5
brochure/rack card print/distribution	
Calendar listings	
Cycling Events	
2025 Celebrity Ambassadors	1.
Outside Magazine advertorials, eblasts, digital	1
Gran Fondo Guide blasts	
Cycle California	
Digital Ads (Meta, LinkedIn)	2
li.	10

*Includes an additional fund for 25th anniversary special advertising activations in 2025

_	2024	2024
	Budget	Projected
	Totals	Actual
TOTAL SPECIAL EVENT GROSS INCOME:	\$1,475,000	
LESS DDBC EXPENSES:	\$485,000	
ADJUSTED GROSS INCOME:	\$990,000	\$0
DDBC EXPENSE RATIO*:	32.90%	
INDIRECT EXPENSES:	\$195,000	
TOTAL INCOME OVER/(UNDER) EXPENSES:	\$795,000	\$0

Group Guest List

CAMBRIA PINES LODGE 2905 BURTON DRIVE CAMBRIA CA 93428 US

Currency: USD

		0					
Group Name		Group Confirmation	Status	Start Date	Last Night Of Stay		
The Arthritis Foundation, Inc.		9620136	Definite	09/24/2024	09/24/2024		
Guest Name Alternate Guest Name	Arrival Departure	Confirmation	VIP	Guests Sha	re Guarantee Status	Rate Plan Rate	Room Type Room
Admic, James	09/24/2024 09/25/2024	90251847-1		2/0	Group Guarantee Reserved	GROUP 203.15	QQJS
Allmon, Deborah	09/24/2024 09/25/2024	55855997-1		4/0	Group Guarantee Reserved	GROUP 260.15	KLS
Appleby, Wendy	09/24/2024 09/25/2024	84507964-1		2/0	Credit Card Reserved	GROUP 203.15	QQPFA 904
Blair, Christopher	09/24/2024 09/25/2024	48491466-1		2/0	Credit Card Reserved	GROUP 186.15	QQD
Bohbot, Ruben	09/24/2024 09/25/2024	25055013-1		1/0	Credit Card Reserved	GROUP 220.15	KLS
Bronstein, John	09/24/2024 09/25/2024	30671132-1		2/0	Credit Card Reserved	GROUP 203.15	QQJS
Bronstein, John	09/24/2024 09/25/2024	66510969-1		2/0	Credit Card Reserved	GROUP 203.15	QQJS
Brownell, Kelly	09/24/2024 09/25/2024	23193741-1		2/0	Group Guarantee Reserved	GROUP 203.15	QQJS
Buckley, David	09/24/2024 09/25/2024	18960039-1		1/0	Credit Card Reserved	GROUP 220.15	KLS
Buttner, Mary	09/24/2024 09/25/2024	95084553-1		2/0	Credit Card Reserved	GROUP 220.15	KLS
Cain, Victoria	09/24/2024 09/25/2024	44159748-1		2/0	Credit Card Reserved	GROUP 186.15	QQD
CAMARA, CARLOS	09/24/2024 09/25/2024	93319786-1		2/0	Credit Card Reserved	GROUP 220.15	KLS
Campbell, Eli	09/24/2024 09/25/2024	75101436-1		1/0	Credit Card Reserved	GROUP 194.65	QQPD
Chamberlin, Ed	09/24/2024 09/25/2024	81140035-1		2/0	Credit Card Reserved	GROUP 177.65	QQV
Churchwell, Mike	09/24/2024 09/25/2024	13811083-1		2/0	Group Guarantee Reserved	GROUP 177.65	QQV
Clepper, Tim	09/24/2024	94473740-1		2/0	Credit Card	GROUP	QQV

DATE PRINTED: 09/14/2024 10:13

Group Name		Group Confirmation	Status	Start Date		Last Night Of Stay		
The Arthritis Foundation, Inc.		9620136	Definite	09/24/2024		09/24/2024		
Guest Name Alternate Guest Name	Arrival Departure	Confirmation	VIP	Guests S	hare	Guarantee Status	Rate Plan Rate	Room Type Room
Connolly, John	09/25/2024 09/24/2024 09/25/2024	73609113-1		1/0		Reserved Credit Card Reserved	177.65 GROUP 220.15	KLS
Contreras, Chad	09/24/2024 09/25/2024	90558857-1		2/0		Group Guarantee Reserved	GROUP 203.15	QQJS
Coyner, Dustin	09/24/2024 09/25/2024	41270403-1		2/0		Credit Card Reserved	GROUP 203.15	QQPF
Croucher, Brody	09/24/2024 09/25/2024	84750106-1		2/0		Group Guarantee Reserved	GROUP 203.15	QQJS
cutter, lone	09/24/2024 09/25/2024	73347306-1		2/0		Group Guarantee Reserved	GROUP 160.65	KFC
ifalco, Theresa	09/24/2024 09/25/2024	19531946-1		2/0		Credit Card Reserved	GROUP 177.65	QQV
oemel, Rainbow	09/24/2024 09/25/2024	82541033-1		1/0		Group Guarantee Reserved	GROUP 203.15	QQPF
hling, Dennis	09/24/2024 09/25/2024	62345233-1		2/0		Credit Card Reserved	GROUP 177.65	KFV
Ikin, Jane	09/24/2024 09/25/2024	15599338-1		2/0		Credit Card Reserved	GROUP 203.15	QQPFA
Engfelt, Derek	09/24/2024 09/25/2024	25195219-1		2/0		Credit Card Reserved	GROUP 203.15	QQPF
vans, Suzanne	09/24/2024 09/25/2024	22803760-1		1/0		Credit Card Reserved	GROUP 177.65	QQV
ields, David	09/24/2024 09/25/2024	74627735-1		1/0		Group Guarantee Reserved	GROUP 177.65	QQV
ields, Ed	09/24/2024 09/25/2024	87063912-1		2/0		Credit Card Reserved	GROUP 203.15	QQPF
igari, Robert	09/24/2024 09/25/2024	59233156-1		2/0		Credit Card Reserved	GROUP 186.15	QQD
itzpatrick, Cherie	09/24/2024 09/25/2024	66146107-1		2/0		Credit Card Reserved	GROUP 203.15	QQPF
rank, Kristel	09/24/2024 09/25/2024	97596793-1		1/0		Credit Card Reserved	GROUP 186.15	QQD
roelich, Brittney	09/24/2024 09/25/2024	50641669-1		1/0		Group Guarantee Reserved	GROUP 220.15	KLS
Ganesh, Srinivas	09/24/2024 09/25/2024	61298698-1		2/0		Credit Card Reserved	GROUP 203.15	KJS
Sardner, Robert	09/24/2024 09/25/2024	93903752-1		2/0		Credit Card Reserved	GROUP 186.15	QQD
Gomez, Stephanie	09/24/2024	14712993-1		1/0		Group Guarantee	GROUP	KLS

Group Name		Group Confirmation	Status	Start Date	Last Night Of Stay		
The Arthritis Foundation, Inc.		9620136	Definite	09/24/2024	09/24/2024		
Guest Name Alternate Guest Name	Arrival Departure	Confirmation	VIP	Guests Sha	Status	Rate Plan Rate	Room Type Room
Gondalia, Anshuman	09/25/2024 09/24/2024 09/25/2024	60681423-1		2/0	Reserved Credit Card Reserved	220.15 GROUP 177.65	QQV
Gonser, Mary	09/24/2024 09/25/2024	34512685-1		2/0	Credit Card Reserved	GROUP 177.65	QQV
Gries, Cathy	09/24/2024 09/25/2024	69617759-1		2/0	Credit Card Reserved	GROUP 194.65	QQPD
Guinn, David	09/24/2024 09/25/2024	46378412-1		2/0	Credit Card Reserved	GROUP 177.65	QQV
Guinn, David	09/24/2024 09/25/2024	96552044-1		2/0	Credit Card Reserved	GROUP 186.15	QQD
Harrel, Kelly	09/24/2024 09/25/2024	53031623-1		2/0	Credit Card Reserved	GROUP 203.15	KJS
Haytin, Ari	09/24/2024 09/25/2024	69379471-1		3/0	Credit Card Reserved	GROUP 223.15	QQJS
Herold, Geri	09/24/2024 09/25/2024	90029353-1		2/0	Credit Card Reserved	GROUP 177.65	QQV
Herrera, Stew	09/24/2024 09/25/2024	37546429-1		2/0	Credit Card Reserved	GROUP 203.15	QQPF
Holtz, Randall	09/24/2024 09/25/2024	29249342-1		2/0	Credit Card Reserved	GROUP 160.65	KFC
Kelly, Julie	09/24/2024 09/25/2024	48737901-1		2/0	Group Guarantee Reserved	GROUP 203.15	QQPF
Kohnken, Olivia	09/24/2024 09/25/2024	76830855-1		2/0	Group Guarantee Reserved	GROUP 203.15	QQJS
Korevaar, Eric	09/24/2024 09/25/2024	54998349-1		2/0	Credit Card Reserved	GROUP 160.65	KFC
Kring, Lisa	09/24/2024 09/25/2024	84735070-1		2/0	Credit Card Reserved	GROUP 203.15	QQPF
Lambie, Jamaica	09/24/2024 09/25/2024	89299829-1		1/0	Group Guarantee Reserved	GROUP 220.15	KLS
Lowis, Janeene	09/24/2024 09/25/2024	28948319-1		2/0	Group Guarantee Reserved	GROUP 220.15	KLS
Lucas, Christopher	09/24/2024 09/25/2024	35389860-1		2/0	Credit Card Reserved	GROUP 220.15	KLS
Malneedi, Pratyush	09/24/2024 09/25/2024	45995090-1		2/0	Credit Card Reserved	GROUP 220.15	KLS
Marang Cox, Shannon	09/24/2024 09/25/2024	87670467-1		1/0	Group Guarantee Reserved	GROUP 220.15	KLS
Martinez, Ernesto	09/24/2024	82352867-1		2/0	Credit Card	GROUP	QQV

Group Name		Group Confirmation	Status	Start Date	Last Night Of Stay		
The Arthritis Foundation, Inc.		9620136	Definite	09/24/2024	09/24/2024		
Guest Name Alternate Guest Name	Arrival Departure	Confirmation	VIP	Guests Sha	Status	Rate Plan Rate	Room Type Room
Mathias, Michael & Meagan	09/25/2024 09/24/2024 09/25/2024	22176568-1		2/0	Reserved Group Guarantee Reserved	177.65 GROUP 203.15	QQJS
McBride, Cathy	09/24/2024 09/25/2024	65255390-1		2/0	Credit Card Reserved	GROUP 203.15	QQPF
McGinnis, Jennifer	09/24/2024 09/25/2024	47862124-1		2/0	Credit Card Reserved	GROUP 203.15	KJS
McRae-Spencer, Duncan	09/24/2024 09/25/2024	59333097-1		1/0	Credit Card Reserved	GROUP 203.15	QQPF
Merritt, Jody	09/24/2024 09/25/2024	99407676-1		2/0	Credit Card Reserved	GROUP 220.15	KLS
Miller, Remi	09/24/2024 09/25/2024	62463500-1		2/0	Group Guarantee Reserved	GROUP 220.15	KLS
Missailidis, Robin	09/24/2024 09/25/2024	21982149-1		2/0	Credit Card Reserved	GROUP 203.15	КВ
Morris, Shinju	09/24/2024 09/25/2024	91485759-1		2/0	Credit Card Reserved	GROUP 186.15	QQD
Munz, Pamela	09/24/2024 09/25/2024	41326278-1		2/0	Credit Card Reserved	GROUP 177.65	QQV
Nash, Leon	09/24/2024 09/25/2024	47861107-1		1/0	Credit Card Reserved	GROUP 177.65	QQV
Newell, Kathryn	09/24/2024 09/25/2024	63260197-1		1/0	Credit Card Reserved	GROUP 177.65	KFV
Nguyen, Long	09/24/2024 09/25/2024	24094347-1		2/0	Credit Card Reserved	GROUP 177.65	QQV
Norton, Mary	09/24/2024 09/25/2024	71940504-1		2/0	Credit Card Reserved	GROUP 220.15	KLS
Overstreet, Matthew	09/24/2024 09/25/2024	95643629-1		1/0	Group Guarantee Reserved	GROUP 203.15	QQPF
Patin, David	09/24/2024 09/25/2024	85197137-1		2/0	Credit Card Reserved	GROUP 177.65	QQV
Pauli, Scott	09/24/2024 09/25/2024	43301732-1		2/0	Credit Card Reserved	GROUP 203.15	QQPF
Posely, Ashley	09/24/2024 09/25/2024	78707215-1		2/0	Group Guarantee Reserved	GROUP 220.15	KLS
PRICE, JACK	09/24/2024 09/25/2024	70198776-1		2/0	Credit Card Reserved	GROUP 203.15	KJS
Robertson, Amy	09/24/2024 09/25/2024	77123970-1		2/0	Credit Card Reserved	GROUP 177.65	QQV
Robertson, George	09/24/2024	39486629-1		2/0	Group Guarantee	GROUP	QQJS

Group Name		Group Confirmation	Status	Start Date	Last Night Of Stay		
The Arthritis Foundation, Inc.		9620136	Definite	09/24/2024	09/24/2024		
Guest Name Alternate Guest Name	Arrival Departure	Confirmation	VIP	Guests Sha	Status	Rate Plan Rate	Room Type Room
Rock, Steve	09/25/2024 09/24/2024 09/25/2024	46501229-1		2/0	Reserved Group Guarantee Reserved	203.15 GROUP 203.15	QQPF
Rosendale, Richard	09/24/2024 09/25/2024	80663497-1		2/0	Credit Card Reserved	GROUP 177.65	QQV
Rosoff, Marc	09/24/2024 09/25/2024	60918112-1		2/0	Credit Card Reserved	GROUP 177.65	QQV
Rubin, Ronald	09/24/2024 09/25/2024	53885226-1		1/0	Credit Card Reserved	GROUP 177.65	QQV
Ruttenberg, Lee	09/24/2024 09/25/2024	92377722-1		1/0	Credit Card Reserved	GROUP 177.65	KFV
Ryan, Colleen	09/24/2024 09/25/2024	61200826-1		3/0	Credit Card Reserved	GROUP 206.15	QQD
Sandoval, Ronald	09/24/2024 09/25/2024	49298229-1		2/0	Group Guarantee Reserved	GROUP 203.15	QQPF
Schrimpf, Nancy	09/24/2024 09/25/2024	58601963-1		2/0	Credit Card Reserved	GROUP 177.65	QQV
Senator, Stuart	09/24/2024 09/25/2024	71112533-1		2/0	Credit Card Reserved	GROUP 203.15	QQJS
Showler, Stephen	09/24/2024 09/25/2024	87408186-1		2/0	Credit Card Reserved	GROUP 177.65	KFV
Signorelli, Jenna	09/24/2024 09/25/2024	88309174-1		1/0	Credit Card Reserved	GROUP 177.65	QQV
Signorelli, Larry	09/24/2024 09/25/2024	71592010-1		1/0	Credit Card Reserved	GROUP 177.65	QQV
Starck, Erin	09/24/2024 09/25/2024	15425810-1		1/0	Group Guarantee Reserved	GROUP 203.15	QQPF
Staylor, Pete	09/24/2024 09/25/2024	77688840-1		2/0	Group Guarantee Reserved	GROUP 177.65	QQV
Sterns, Frank	09/24/2024 09/25/2024	70945440-1		2/0	Credit Card Reserved	GROUP 220.15	KLS
stone, suzy	09/24/2024 09/25/2024	48484862-1		2/0	Credit Card Reserved	GROUP 177.65	QQV
Strohman, Trevor	09/24/2024 09/25/2024	67194426-1		2/0	Credit Card Reserved	GROUP 177.65	QQV
Taylor, Steven	09/24/2024 09/25/2024	73254781-1		2/0	Group Guarantee Reserved	GROUP 220.15	KLS
THOMPSON, GARRETT	09/24/2024 09/25/2024	33600192-1		2/0	Credit Card Reserved	GROUP 203.15	QQPF
Vanoudenhaegen, Lucas	09/24/2024	90528718-1		1/0	Group Guarantee	GROUP	KLS

Total Reservations 99	Total Room Nights	99	No. of Guests	180/0		Total Rate	19,486.35	
Zigmont, Christopher	09/24/2024 09/25/2024	64346785-1		2/0		Group Guarantee Reserved	GROUP 203.15	QQJS
Whaley, Jay	09/24/2024 09/25/2024	69700196-1		2/0		Credit Card Reserved	GROUP 203.15	QQPF
Voet, Roger	09/24/2024 09/25/2024	30357210-1		2/0		Group Guarantee Reserved	GROUP 177.65	QQV
Alternate Guest Maine	09/25/2024					Reserved	220.15	Nooni
Guest Name Alternate Guest Name	Arrival Departure	Confirmation	VIP	Guests	Share	Guarantee Status	Rate Plan Rate	Room Type Room
The Arthritis Foundation, Inc.	962	20136	Definite	09/24/2024		09/24/2024		
Group Name		oup onfirmation	Status	Start Date		Last Night Of Stay		